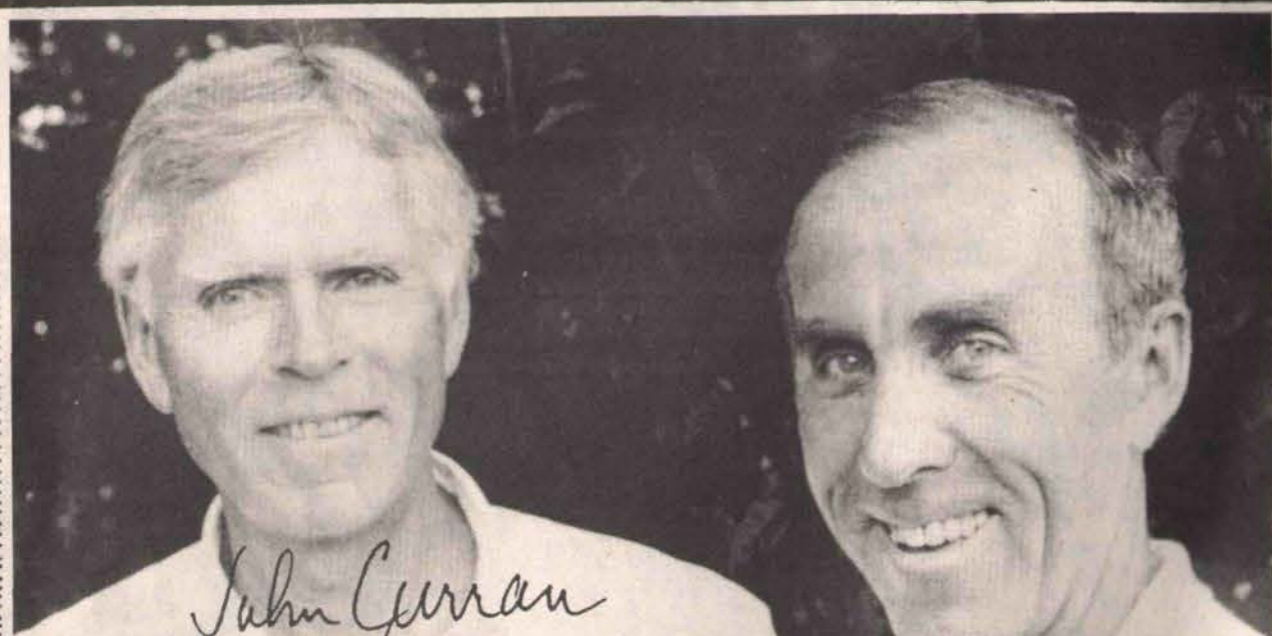


# YOUR 1994 GUIDE TO LOCAL BUSINESS



A special supplement focusing on local businesses of Salt Spring Island



*John Curran*  
**JOHN CURRAN**  
 537-4698

*Peter Lamb*  
**PETER LAMB**  
 537-4859

**Are you interested in a business or property on Salt Spring Island?**

Are you looking for investment property? Would you like to review all currently listed properties and businesses? Have you considered selling your business, home or land?

**We can help you.**

We can assist you in analysing financial statements, property evaluations and in making informed property and business investments - and we can help you, too, when the time comes to sell.

Aside from his background as a realtor on Salt Spring Island, Peter has an extensive depth of on-hands work experience in finance and economics, including the assessment and operation of small businesses. John has had many successful years in sales, sales management and marketing. Together we form a well-rounded team - a team that will listen to your needs and get results for you!

**Call us!**

**GULF ISLANDS REALTY LTD.**  
 P.O. BOX 750 GANGES, B.C. V0S 1E0

TOLL FREE PAGER 1-975-0822  
 PHONE: (604) 537-5577 FAX: (604) 537-5576

## Meeting diversity biggest challenge

Meeting the diversity of the marketplace is the biggest challenge of doing business on Salt Spring, say Ann and George Hignell of Lightning Press.

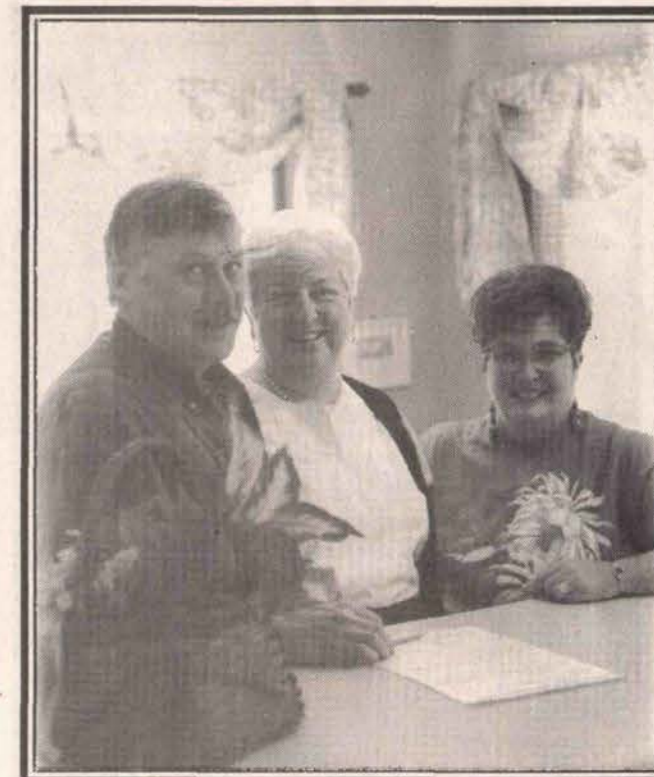
They have been in the printing industry for 34 years, the last six on the island. George's production experience includes work on T.V. Guide, Time magazine, Beautiful B.C. and B.C. Tel Directories.

"Quality and service make the difference" is their motto and their goal is to provide a full range of print services for the community. Staff includes two full-time and two part-time employees.

Both Hignells enjoy a challenge and will do everything possible to meet customer expectation on quality, price and delivery.

With their Macintosh desktop systems and programs, they offer a full range of printing products from design stage. In their pressroom and bindery they produce most of the island's printing needs. They also have the knowledge to design and coordinate production of books, four-colour work and other specialty items.

We would like to thank our Island community for their loyal support, making it possible for this Business to exist.



George and Ann Hignell, Sylvia Tarodi



*Service Makes the Difference!*

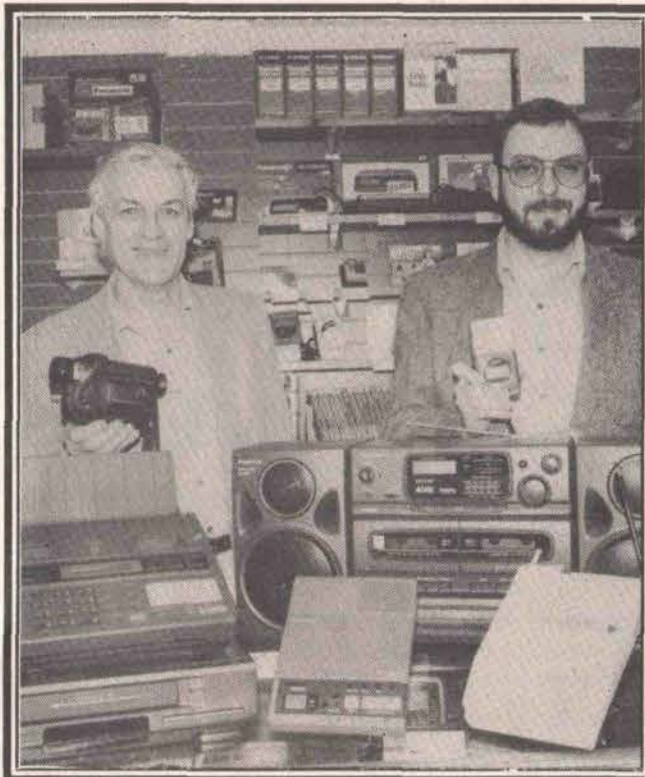
- Letterheads • Business Forms • Macintosh Desktop Design • Business Cards • NCR Sets
- Envelopes • Newsletters • Wedding Invitations • Brochures • Flyers & Posters

*Total Recycled Paper Selection*

**YOUR ON-ISLAND PRINTER**

Mon. - Fri. 9-4 • 320 Upper Ganges Rd., Salt Spring Island

**537-4422**



Jim May and Kirby May of Quadratic Solutions

## Expanding CD selection

A major improvement in CD selections is expected to increase overall business at Quadratic Solutions Inc. in 1995. At their premises at 162 Fulford-Ganges Road, Jim May and Kirby May have been providing quality products and sound advice for the past four years. Eighty-five per cent of their business comes from islanders and the rest from visitors.

They are open from Tuesday through Saturday from 10 a.m. to 5:30 p.m. and open Mondays during the summer.

Their goal is to provide quality products and service, building a solid, reliable business that will be around for years to come. A challenge is persuading people that quality products reduce waste and cost less in the long term.

Their business motto follows the initials of their business Q.S.I. — Quality, Service, Integrity. If they do not consider it a good buy, they will not sell it.

Community involvement includes supporting most of the organizations dealing with health, education and local improvement.

Quadratic Solutions Inc. is the sales and service centre for Radio Shack, Panasonic/Technics, audio and video equipment.

The store also carries general merchandise in the field of electronics. The focus is on communications for home and business — telephone, fax machines, computers and accessories. There is a large selection of parts and pieces as required by hobbyists and do-it-yourselfers.

## Business outlook remains stable

Looking ahead to 1995, Windsor Plywood owners Dave and Eva Moore say their business has remained relatively stable over the past four and half years.

The pair head a group of 14 full-time and four part-time employees at the 100 per cent locally owned and operated business.

"If you have a project in mind, come in and talk to us," invites Dave. "Our staff is very knowledgeable and easy to talk to."

For the past four and a half years, the Moores have operated what is the largest building supply store on the Gulf Islands at 166 Rainbow Road. It is open between 7 a.m. and 5:30 p.m. Monday through Friday, 8 am. and 5:30 pm. Saturday, except holidays.

All employees work to live up to the business motto which is "We pride ourselves in service."

Being good corporate citizens there are many community projects supported by Windsor. Some of them include United Way, Lady



Team Windsor: "We pride ourselves in Service"

Minto Hospital, the schools, minor baseball, poppy fund, Terry Fox Run, Stingrays Swim Club, Sea Capers, Chamber of Commerce Home Show, ArtSpring, Community Society, Core Inn, Festival of the Arts, tennis association, Santa Ship and Moby's Street Dance.

**Technics**

# Panasonic®

just slightly ahead of our time

SOUND CHARGER

CD Players

SUPERFLAT

FAX + SYSTEM

CDs & Tapes

Visit your Authorized Panasonic Dealer  
**QUADRATIC SOLUTIONS INC.**  
 162 Creekhous, Fulford Ganges Rd. • 537-4522

SALES, SERVICE & REPAIRS

**Radio Shack**  
AUTHORIZED SALES CENTRE

# Windsor Plywood

- Building Packages
- Roofing
- Doors
- Windows
- Hardware
- Mouldings
- Hardwoods
- Stains
- Paints
- PVC Sewer Pipe
- Closet Organizers
- Freud Router Bits and Blades
- Full Production Door Shop

**STORE HOURS:**  
 Mon. - Fri. 7:00am - 5:30pm  
 Saturday 8:00am - 5:30pm

## 537-5564

Rainbow Road • Ganges  
 • Fax Number 537-1207

- Concrete Products
- Treated Lumber
- Drywall
- Hardwood Flooring
- Makita Power Tools
- Senco Air Tools & Nails
- European Hardware
- Plywood • Culvert
- Insulation • Cabinets
- Power Poles
- Spindles & Stair Systems
- Pumps
- Safety Supplies

**Top Quality Products at Competitive Prices. 100% Locally Owned and Operated.**

**FINISHING... And BUILDING SUPPLIES!**

# Windsor Plywood



Pamela Booth

## Select seafood, poultry and sushi bar

Quality, service and the island's freshest seafood and poultry are the goals of Creekside Seafood owner Pamela Booth.

Displayed in Creekside Seafood's quaint island setting are cases of fresh seafood and poultry, including live tanks for crab and lobster. The store also offers a wide variety of ethnic condiments and foodstuffs (specializing in Japanese, Thai and Mexican foods), Salt Spring's only Sushi bar — eat in or take out — party trays and catering.

In addition, look for specialty crackers, cookies, sauces, plus free range chicken and parts, turkey specialties which include — sausages, cutlets, ground, Cordon Bleu, Tenders, pies, frickadillions, and Turquitos

The business, which has been operating for three years, is located on McPhillips Avenue in the Creekside building. One full-time employee and two part-time workers aim to provide quality service from 9:00 a.m. to 6 p.m.

Creekside Seafood supports a number of groups including the Salt Spring Stingrays swim team, ArtSpring, Legion, Golf club, Lions and local school projects.

## Quality produce offered at competitive prices

Jim and Deb Hamilton work hard to uphold their business's reputation of having the best quality produce at competitive prices.

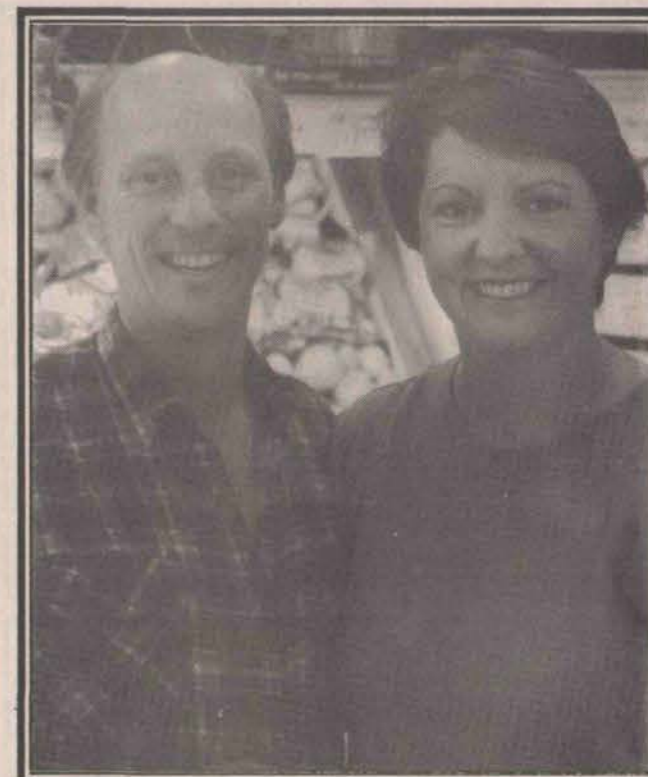
The motto of the Mobile Market is "quality and service equals satisfied customers."

Entering their third year as owners of the Mobile Market, the Hamiltons' market has displayed more than 140 different organically grown fruits and vegetables, depending on the season.

The store also offers organic coffee, bulk foods, local and fresh products such as tofu, salsa and fresh pasta, packaged foods, crackers, cereals, a dairy cooler with juices, various milk products, cheeses and ice cream and a large range of environmentally friendly natural body and hair care products.

Mobile Market is situated in Creekside on McPhillips Avenue across from the new Credit Union. It is open from 9 a.m. to 6 p.m. Monday to Saturday. A total of 10 full-time and part-time employees aim to provide quality service.

The Mobile market supports the local food bank, Salt Spring Centre, local schools and . . . anyone else who asks!



Jim &amp; Deb Hamilton

## Creekside Seafood & Poultry

SALT  
SPRING'S  
ONLY

## & SUSHI BAR

(eat-in or take-out)

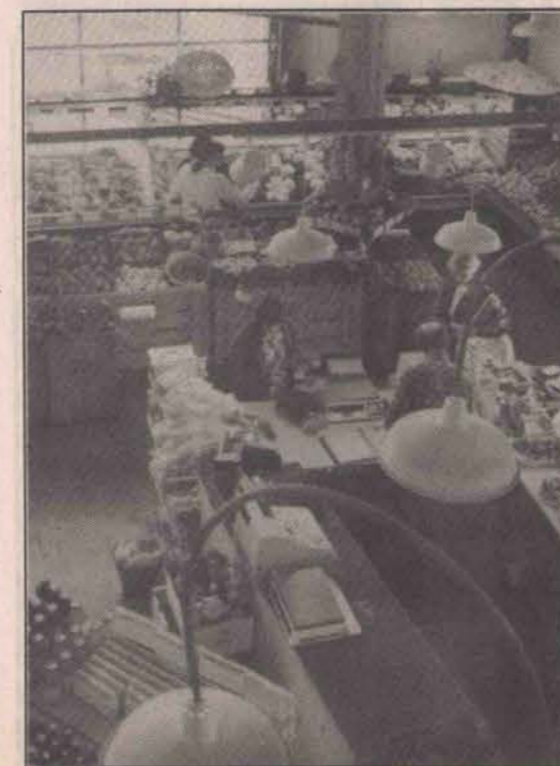
- Live crab & lobster
- Fresh fish
- Smoked Fish
- Scallops, prawns, shrimp
- Clams, oysters, squid
- Speciality crackers & cookies
- Sushi party trays
- Free range chickens & parts
- Turkey specialties
- Specializing in Japanese, Thai & Mexican Condiments & food stuffs

OPEN MONDAY-SATURDAY 9:00am - 6:00pm

**537-5088**

121 McPhillips Ave., Ganges

## A SHOPPING EXPERIENCE YOU WON'T WANT TO MISS!



## For the Freshest Produce Choose THE MOBILE MARKET

- conventional produce
- organic produce (some locally grown)
  - organic nuts • coffees • juices
  - large selection of bulk foods
  - cereals • tofu • homemade salsa
  - fresh pasta • farm fresh eggs
- dairy case including vegetable rennet cheeses
- environmentally friendly body & hair care products

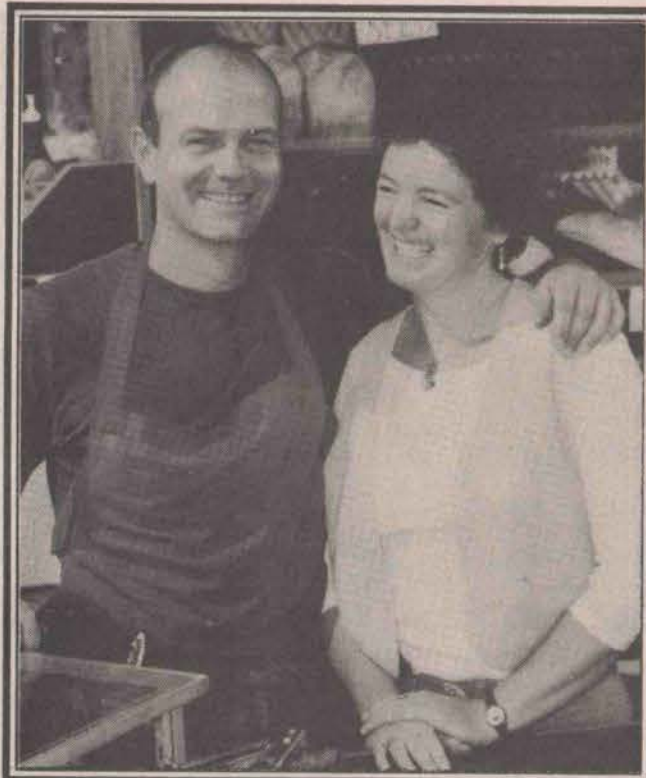
"FRESHEST PRODUCE  
& FRIENDLY SERVICE"

Monday - Saturday 9:00 - 6:00

**537-1784**

**Fax 537-1891**

#3-121 McPhillips - Ganges



Operators Kevin Wilkie and Barbara Slater

## More organic products planned for 1995

Barb's Buns is one of those island businesses that grew into a larger village home after great success at the Saturday market.

Operated by Barbara Slater and Kevin Wilkie, the bakery now employs 6 full-time and 11 part-time workers in the Creekside building to which it moved three years ago.

Combined with the produce and fish markets in an open plan design, Barb's Buns has a friendly market atmosphere. All products are made from scratch on the premises using the best possible ingredients. Breads, croissants and pastries are made in the traditional style, and soups are hearty and satisfying. Tofu cheesecakes and soy sage rolls incorporate Salt Spring's own Soya Nova Tofu, and the coffee, a house blend of organic beans, is ground fresh on the spot.

"Stir in our fabulous staff and sprinkle with delicious music, and you have a fine local product!", says Barb.

Barb's Buns motto is, "May all beings be happy."

Plans for 1995 include incorporating more organic, wheat-free and dairy-free products, and a continued dedication to ethical business practises.

Their business has supported the Core Inn, Artspring, the Terry Fox Run, the Community Society, Mount Tuam Buddhist Retreat Centre, and many local causes.

# Barb's Buns

Enjoy our organic regular or decaf. coffee with a bowl of our delicious vegetarian soup or a sandwich.

- Hearty Breads •Buns •Croissants
  - Fine Cakes •Wheat-free Products
- Gallery space • Special orders welcome

121 McPhillips Ave. 537-4491

"May all beings be happy"

## Off-island prices on-island tires

Service the old-fashioned way, "friendly", is the business motto for The Tread Shed operated by Patrick Cassidy.

Open for only five months, Patrick says the biggest challenge of his business is letting people know his location at 111 Robinson Road.

The business is open from 8:30 a.m. to 5 p.m. Tuesday to Saturday.

For 20 years, eight of them in Campbell River, Patrick worked for Esso.

His goal is to supply Salt Spring Island with off-island tire prices right here on island and quick reliable auto repairs.

Some of the services he provides are supplying auto and farm tires and repairs, general auto repair such as batteries, starters, alternators, brakes, oil and filter change, access to name-brand, quality tires and products.

Service calls are available by telephoning Patrick at 537-2876.



The Tread Shed operated by Patrick Cassidy

He will pick up and return a vehicle for customers who are working or busy.

He supports Scouts Canada and the Chamber of Commerce.

# TIRES-



## Off Island Prices...On Island!

Oil & Filter Changes
the
General Repairs

# Tread Shed

Call Patrick 537-2876, 111 Robinson Rd., Ganges Tues.-Sat. 8:30-5  
Good selection of new & used truck & auto tires



Susan Baldwin

## "A little something for everyone"

Susan Baldwin of Cherub Choir Antiques has brought England, New York and a multitude of eras to her Salt Spring business.

Baldwin's home-based shop at 393 Fulford-Ganges Road and her display at Heritage Boutique in Grace Point Square show an eclectic mixture of styles and periods from country pine to Victorian mahogany, wicker and linens to kitchen collectables and kitsch.

Her knowledge and selection of goods comes from more than 20 years of study and research while working in the antique buying, selling and appraisal business in Toronto, New York City, London and York, England. She trained at London's prestigious Sotheby's Auction House and at Liberty's of London, ran her own store in York.

In addition to having "a little something for everyone, a bit like an old time general store," Baldwin sells the handcrafted silverware and jewellery, reproduction silver buttons, key chains and make-up brushes of husband Michael Surman. She is sometimes helped by her mother Joan Baldwin who is also an antique dealer.

Susan does in-home appraisals and estimates values of probate items.

## Quality service is primary goal

David Rainsford Plumbing and Pumps can solve any water problem for islanders whether it's due to poor quality (lots of minerals, smelly sulphur or high coliform counts which will make you sick) or a lack of quantity from a low-producing well.

David Rainsford can provide customers with a new well, pump or storage system to fix a quantity problem.

His business motto is "Simply the Best" and his goal is to continue to supply quality material and service.

David and his one full-time and two part-time employees have many satisfied customers who lived with "horrible" water and water shortages before his company came to the rescue.

He's involved with another pump company, which is the third largest volume dealer in Canada for Berkley, and provides full back-up on all its products. "We stand behind our work 100 per cent."

Because of his extensive experience, he knows what water is like in all parts of the island, so if customers tell him they live on such-and-such a road, he will probably have a good idea what the water situation is like there.

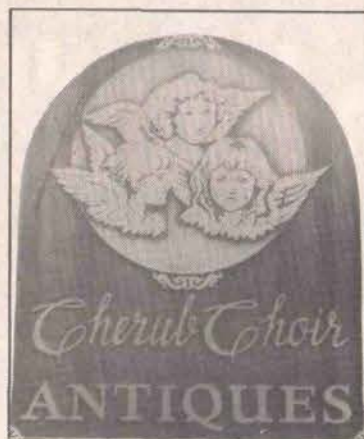


James Kozier and David Rainsford

With 26 years in the business, he has "a lifetime of working with water." David is a member of Rotary and supports various community charities. He has donated all the plumbing for Tree Frog Playschool and provided and installed the booster pump for the hydraulic lift at the swimming pool.

# "Find out what it's worth"

## CHERUB CHOIR ANTIQUES



### Services

- Insurance appraisals
- Estate valuations
- Probate valuations
- Antique valuations
- Silver valuations
- Estates and jewellery purchased

### Antiques

- Country and fine furniture
- Silver, china, crystal
- Linens, lace and textiles
- Pictures, frames and lamps
- Moorcroft and china figures
- Collectibles, ephemera

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WED., SAT. 11-4:30  
or by appointment

HERITAGE BOUTIQUE (GRACE POINT SQ.)  
MON.-SAT. 10-5; SUN. 11-4  
for a sample selection

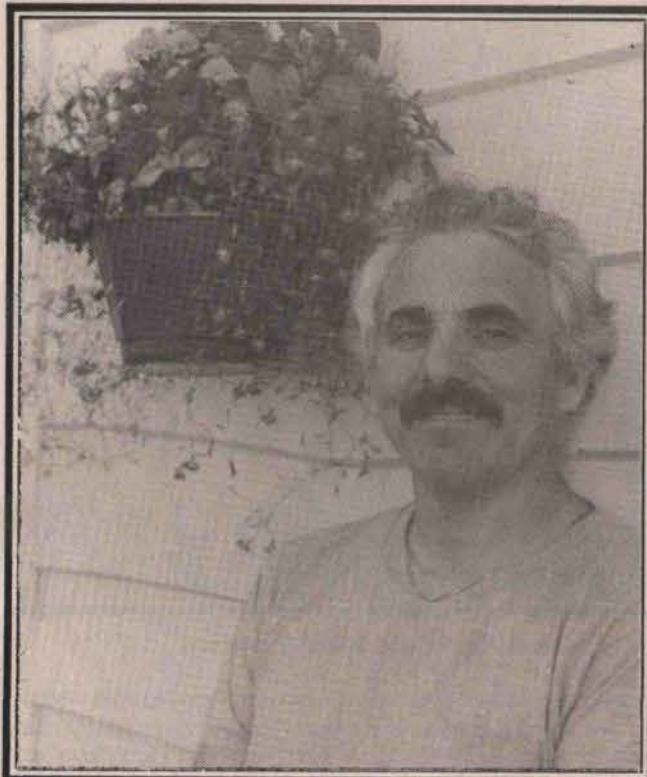
Susan Baldwin 537-4897    Joan Baldwin 537-1108

Relax,  
take a  
walk...

... and leave your water problems to the experts.

Filtration systems, water storage, water analysis, pumps...

**David Rainsford Plumbing & Pumps Ltd.**  
537-2013 / 653-4494



Rod Terry

## Twelve years experience brought to Salt Spring

Rod Terry brings 12 years of carpentry experience to local business Eagle Dec-K-ing, established in July, 1994.

Terry offers friendly and reliable service as he provides his customers with reinforced vinyl coverings for decks and roof decks. The covering is available in a variety of colours. In addition, the business provides aluminum railings for deck enhancement.

Rod Terry also uses his carpentry experience in renovation work and new construction.

In this, his first year of business on Salt Spring, Terry hopes to become fully established so that he can provide quality service for many years to come. He is looking forward to growing with the community.

Eagle Dec-K-ing is open Monday to Saturday, from 8 a.m. to 5 p.m.

## Tangled Web

Pat Barnes has been in business before on Salt Spring, both in the Loom Room at Mouat's Mall and Shadowfax Studio in her home.

Her new store will be open from 10 a.m. to 5 p.m. Monday to Saturday in the lower part of Mouat's Mall.

Her motto is "I look after my customers" and her goal is excellence in selection, quality and service. She is looking forward to greeting old and new friends alike.

When customers first enter the store, they will find themselves surrounded by colour. The walls are lined with knitting yarns, ranging from budget-priced basics to imported mohair, alpaca and other specialty yarns as well as Pat's own home-dyed, hand-spun wool and silk.

Backed up by a great selection of patterns and knitting accessories, the Tangled Web also offers a custom-ordering service for most yarns available in Canada. A unique cross-reference system allows Pat to calculate yarn substitutions or pattern modifications. She is willing to take as much time as necessary to help customers make the perfect selection.



Pat Barnes

When not assisting customers, Pat will be in her work-room, either sewing and painting her uniquely-designed ladies' shirts, sewing aprons and other kitchen items or creating earrings or beeswax candles. Her work will be interspersed throughout the store with pottery pieces created by David Barnes.



You deserve the

# Royal treatment

Give your home the quality Dec-K-ing® it deserves

- ❖ Reinforced vinyl decking
- ❖ Professionally installed by Rod Terry
- ❖ Waterproof / Non skid
- ❖ Guaranteed sundecks or roof decks
- ❖ Interior - Exterior finishing



**EAGLE CONTRACTING - 537-5275**

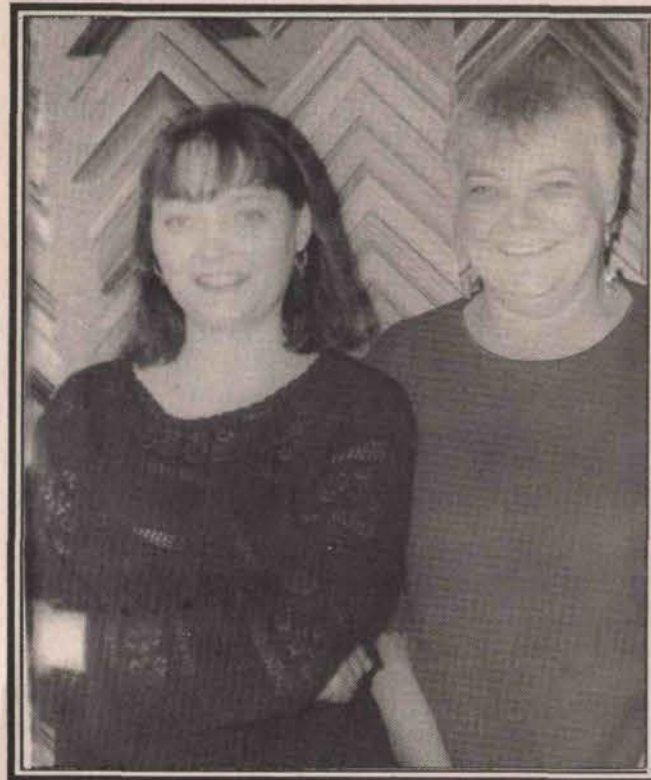
# The Tangled Web

**KNITTING YARNS**  
 Patterns - Accessories  
 Expert Advice  
 Lessons

**+ PAT BARNES' WORKING STUDIO**  
 Hand-Painted Clothing / Beeswax Candles  
 Earrings / Aprons & Kitchen Fashions  
 GIFT BASKETS

**MORE THAN JUST A STORE!**

Mouat's Lower Mall    Mon. - Sat. 10:00am - 5:00 pm    537-9117



Krista and Elaine May

## Art endures ... treasures become heirlooms

Educating customers on the importance of proper framing is the business goal of *A Thousand Words*. Every piece of art - be it a child's first drawing or an original, \$10,000 commissioned painting is treated with care and enthusiasm. Elaine and Krista May want their customers' art to retain its value and their treasures to become heirlooms.

Not only should art last, it should be shown to its best advantage. After viewing the piece and discussing the customer's tastes and budget, Krista and Elaine help choose suitable mat and frame combinations from their huge selection of samples.

"In our business, we're always learning and our clients become excited about new products and techniques. We take pride in giving them even more than they expected."

Conveniently located across from Slegg Lumber at 785 Fulford-Ganges Road, their shop has ample parking and a friendly, relaxed atmosphere. Since first time customers may be nervous, they are encouraged to come in for no obligation estimates.

Elaine and Krista have been in business for seven years on Salt Spring, after selling their frame shop in Manitoba. Frequently approached by fund raising organisations, they have tried to donate to all, usually in the form of free or at cost framing.

Looking ahead to 1995, the mother and daughter team expect to be busier than ever.

# A Thousand Words

- conservation framing
- drymounting and shrinkwrapping
- needle work and canvas stretching
- object framing
- creative mat cutting
- gift certificates available

**CUSTOM PICTURE FRAMING**

—and gallery—

785 Fulford-Ganges Rd.  
(across from Slegg Lumber)

(604) 537-5131



Monday-Friday 10-4  
or anytime by appointment

## Health & fitness

**Salty Sweat's Fitness** is sponsored by the Salt Spring Island Parks and Recreation Commission. It is a non-profit group providing the island's most affordable fitness and still meeting certified, professional standards such as CPR, first aid, BCRPA and/or IDEA membership. The organization was runner-up for the Wellness Award at a 1992 Victoria Fitness Conference. Both young and old can come and share the enthusiasm for fitness and health.

**Salt Spring Pump Primers** is an aerobic exercise program designed to improve cardiovascular endurance, plus strength and flexibility. Participants learn to exercise at a safe and beneficial level and the program is suitable for cardiac rehabilitation.

**Step With Damaris** classes are designed to improve muscle tone and cardiovascular endurance as well as to have fun. Damaris' goal is to ensure a safe workout that will make you sweat, and leave you with a feeling of accomplishment. Damaris is a YWCA and BCRPA certified instructor with CPR and fitness first aid certificates.

**Salt Spring Island Fitness Training** specializes in step and multi-impact aerobics, personal



Back row: Catherine, Rosemary, Janet, Brenda  
Front row: Carol (babysitter), Marianne, Ila-May, Roberta, Damaris  
fitness training and fitness leadership certification courses. Marianne Banman BSc

(PE), owner and director of the organization, is dedicated to providing islanders with professionalism, superior instruction and excellent class leadership, regardless of age or ability.

Time	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
8:00 am	Pump Primers		Pump Primers		Pump Primers
9:00 am	Seniors or Beginners Prime Time●		Seniors or Beginners Prime Time●		Seniors or Beginners Prime Time●
9:00 am	Beginner Level + Steppin' Up★		Beginner Level + Steppin' Up★		Beginner Level + Steppin' Up★
9:15 am		Moderate Intensity + Marianne Step 'n' Sweat♦		Moderate Intensity + Marianne Step 'n' Sculpt♦	
12:30 pm					Beginners Line Dance●
1:30 pm					Seniors Line Dance●
5:30 pm	Step 'n' Tone★ Damaris	Moderate Hi-Low Aerobics●	Step 'n' Tone★ Damaris	Moderate Hi-Low Aerobics●	Step 'n' Tone★ Damaris

All classes offer drop-in or pre-register to save  
Bring water & a mat, clean supportive running shoes/sneakers. ♦ Denotes babysitting available.

**CALL FOR MORE INFORMATION REGARDING THE CLASS THAT INTERESTS YOU!**

● MAHON HALL - Salty Sweat's 653-4352 or 537-5988

★ ALL-SAINTS BY THE SEA - Damaris 653-4877 & Salty Sweat's 537-5988 or 653-4352

♦ FULFORD HALL - Marianne 537-5870

♥ CENTRAL HALL - Pump Primers 537-4246

# Trans Islands Driving School



Sheila Johnson Owner/Instructor

Catherine Bennett, Instructor

## Test Your Driving Skills

- 1) What percentage of collisions is preventable?
- 2) Name the eight traffic sign colours in B.C.
- 3) Is it legal to turn across a double solid centre line? If so, under what circumstances?
- 4) At an intersection controlled by a stop sign, where must you stop your vehicle?
  - a) in advance of the stop line;
  - b) in advance of the crosswalk;
  - c) before front of the vehicle enters intersection;
  - d) all of the above.
- 5) What does a flashing green light mean?
- 6) When another car is following your car too closely (tailgating), it is best to allow a greater space margin:
  - a) to the right side;
  - b) to the left side;
  - c) to both sides
  - d) to the front
- 7) What is a pedestrian's responsibility before crossing an intersection?
- 8) What is the right of way rule at an uncontrolled intersection?
- 9) When waiting to make a left turn, which way should your wheels be pointed?
  - a) a little to the left;
  - b) straight ahead;
  - c) over to the right?

If you answered any of these questions incorrectly, maybe it's time for a refresher course. Sheila Johnson's Trans Islands Driving School makes good drivers better, whether you're just beginning, or you've been driving for the last 90 years! With a strong emphasis on traffic safety, Sheila helps all levels of drivers become more alert and prepared to deal with increasingly difficult driving conditions. So if you're interested in adding to your already good driving skills, give Sheila a call. You'll be glad you did, it's a life saving experience.



**DRIVING SCHOOL**

CALL  
**537-1113**

Trans  
Islands

**Answers:**  
 1) 95% 2) 8: yellow (warning), green (distance and direction), black (lane use), brown (off road recreation facilities), orange (temporary warning), white (regulatory), blue (school and help), red (prohibitory). 3) It is only legal if the turn does not effect traffic flow in either direction 4) d 5) Pedestrian controlled intersection. 6) d 7) A pedestrian must look both ways and make sure the intersection is clear. Never assume a driver will yield! 8) a) The first vehicle in the intersection must clear, and b) if two cars approach simultaneously, the driver on the left must yield. 9) b

## Local, national and international legal services for 22 years

McKimm & Lott welcomes newcomers and long time clients to its offices above the Ganges post office.

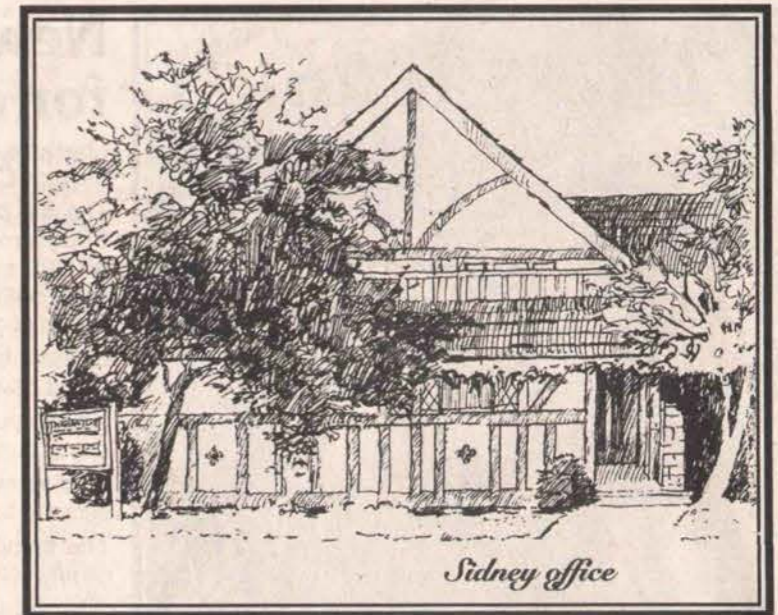
This law firm includes a staff of 7 lawyers and 17 support staff located in Ganges, Sidney, and Victoria. The firm has been operating for 22 years.

McKimm & Lott's motto is "reliable, quality service." Its goal is to meet clients' needs with prompt, dependable, professional advice.

McKimm & Lott offers legal expertise in a wide variety of areas. Our services include wills and estate planning; real estate development and conveyancing; corporate and commercial law; personal injury and motor vehicle law; medical and insurance law; family law; criminal law; and marine and fisheries law.

First time clients receive up to 1/2 hour free legal advice. This is a time for a client to share information and get basic legal advice in order to make an informed decision about his or her legal matters.

McKimm & Lott works hard to please its clients. We are accessible. We take all calls and



Sidney office

return calls promptly. We keep our clients well informed about the progress of their file and involve them with every step of the decision making process. We are conscientious, diligent and efficient. We maintain a high level of ethics. We keep our costs reasonable. We work for our client's success.

The Ganges office is open Monday through Friday from 9:00 a.m. to 5:00 p.m.

# McKIMM & LOTT

**BARRISTERS • SOLICITORS • NOTARIES PUBLIC**

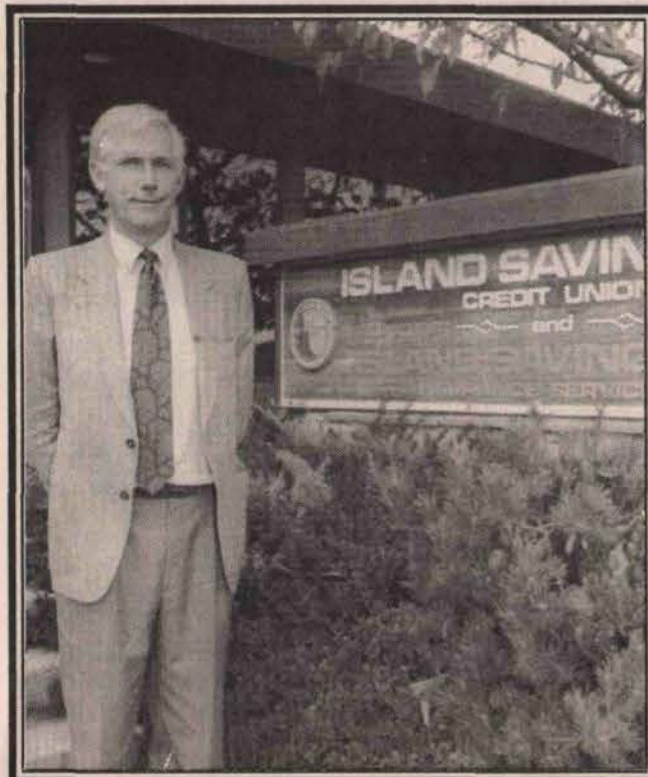
Serving local, national and international clients for 22 years.

McKimm & Lott has seven lawyers with a wide range of expertise to advise you in many areas of the law.

### Areas of practice:

family	criminal
corporate law	insurance law
commercial law	wills/trusts/estates
marine/fisheries law	commercial litigation
real estate/condominiums	ICBC/personal injury/medical

Ganges Centre, Ganges. Tel: 537-9951 Fax 537-4341 • Sidney Off. Tel. 656-3961 Victoria Off. Tel. 389-0809



Ian Short, Branch Manager

## New premises for credit union

Spacious new premises will soon be occupied by Island Savings Credit Union.

The full service financial institution has four branches on Southern Vancouver Island and Salt Spring serving 30,000 members. Its local island branch has 20 full-time and 15 part-time employees.

Since 1975, the local branch has been serving members of the credit union. It started a wholly-owned subsidiary, Island Savings Insurance, in 1987.

Youth sports and the chamber of commerce are community groups supported by the credit union.

Employees have a goal to provide financial services to members and to act as a deposit and loan pool for those members.

The branch motto is "provide members with the highest quality service."

"Our members are not an interruption of our work but the purpose of it. We will strive to be courteous, responsive and efficient."

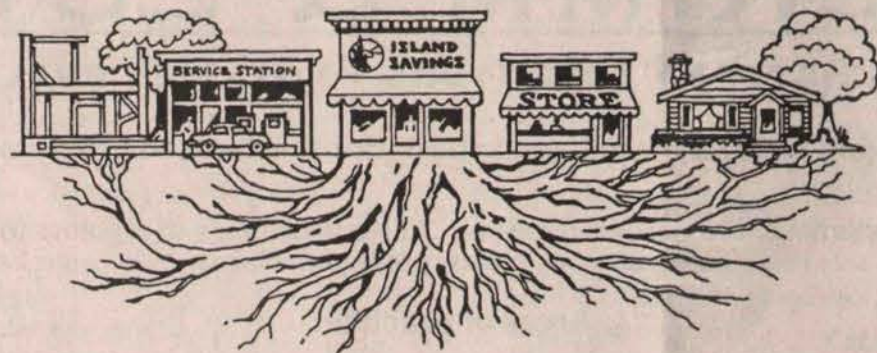
Staff members work to make every visit a pleasant one and sincerely care about pleasing members.

They are interested in knowing how well they meet specific needs.

Island Savings Credit Union is open Monday to Thursday from 9:30 a.m. to 5 p.m., Friday from 9:30 a.m. to 6 p.m. and Saturday from 9:30 a.m. to 1 p.m.

## Rooted in Serving our Community and Your Needs!

At Island Savings, we pride ourselves on providing our community with complete financial and insurance services.



Our four branches - located on southern Vancouver Island and Salt Spring Island - arrange loans and flexible mortgages that suit individual needs, and provide a full range of banking services. Plus, in six locations, Island Savings Insurance Services offers competitive rates on life, home, auto, marine, travel, liability and commercial coverage.

Let our branches provide growth and cover for you.

Island Savings Credit Union	DUNCAN 746-4171	MILL BAY 743-5534	GANGES 537-5587	VICTORIA 385-4476
Island Savings Insurance Services Ltd.	DUNCAN 746-5575	CHEMAINUS 246-3273	ROYAL OAK 727-3501	GANGES 537-4542
		MILL BAY 743-5573	VICTORIA 386-6343	



## Fraser's Thimble Farm has hard-to-get plants

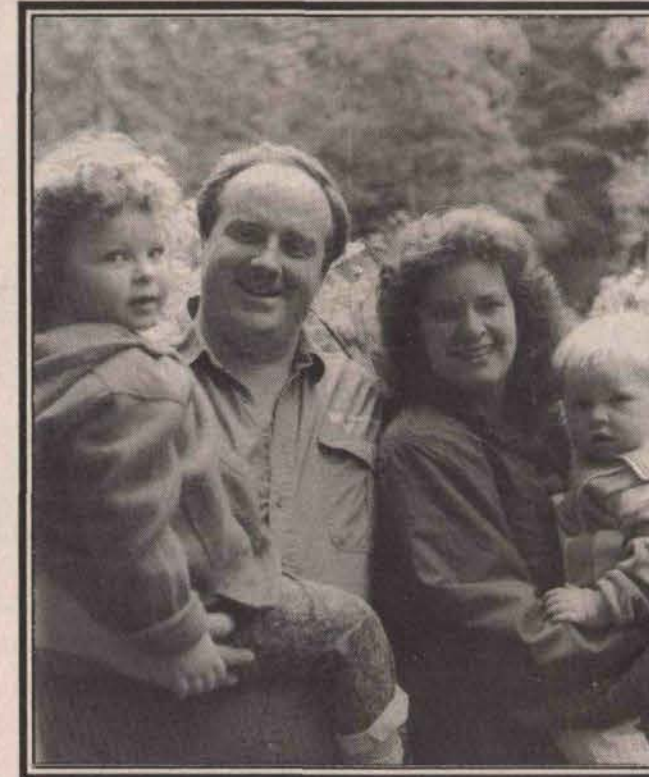
Fraser's Thimble Farm ships all across Canada and the U.S.A. providing customers with native, rare and unusual plants. The 3.5 acre nursery, located at 175 Arbutus Road, now offers over 5,000 varieties of plants.

Owners Richard and Nancy Fraser, Scott Fraser and David Fraser aim to provide customers with individualized service and the largest selection of plants on the island.

They have clients who travel from Victoria, Vancouver and Seattle to access their varied selection. In fact, they are the only growers of certain plants in British Columbia.

Open from 10 a.m. to 4:30 p.m., seven days a week, Fraser's Thimble Farm offers 500 species of native plants, 50 varieties of ferns, 150 varieties of fruit and nut trees, many varieties of drought tolerant plants and over 4500 varieties of shrubs, trees, perennials, seeds, bulbs and annuals in season.

In 1995, Fraser's Thimble Farm is looking to expand its selection of plants previously unavailable in British Columbia.



Cecelia, Richard, Nancy, Jefferson Fraser

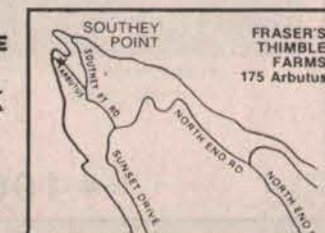


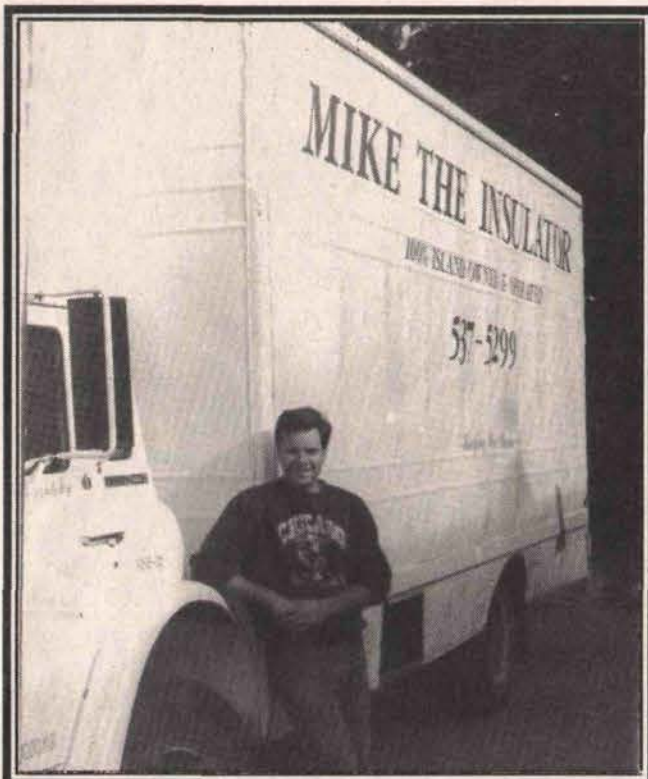
## "We Give Personalized Service"

FOR HEALTHY PLANTS & QUALITY SEEDS,  
FOR SIMPLY ALL YOUR GARDENING NEEDS.

- |                    |                      |                      |
|--------------------|----------------------|----------------------|
| Bird Baths         | Fertilizers          | Bulbs                |
| Bird Feeders       | Potting Soil         | Annuals              |
| Bird Houses        | Clay Pots            | Ferns                |
| Bird Seed          | Patio Planters       | Live Christmas Trees |
| Bird Books         | Seeds                | Cut Christmas Trees  |
| Garden Books       | Fruit Trees          | Grass Seeds          |
| Native Plant Books | Heritage Fruit Trees | Wildflower Seeds     |
| Cedar Planters     | Nut Trees            | Roses                |
| Garden Ornaments   | Japanese Maples      | Rhododendrons        |
| Pond Liners        | Native Plants        | Flowering Trees      |
| Sundials           | Perennials           | Shade Trees          |
| Watering Systems   | Shrubs               |                      |
| Peat Moss          | Hanging Baskets      |                      |

**FRASER'S THIMBLE FARMS**  
OPEN 7 DAYS A WEEK  
10AM-4:30PM  
**537-5788**  
175 ARBUTUS RD.





Mike Sawchuk

## Island insulation business is keeping people warm

Mike Sawchuk wants his name to be the first that comes to mind when a person needs insulation for a building.

His business, Mike the Insulator, has been keeping people warm on Salt Spring for one year. With an office at his home — 269 Byron Road — Mike the Insulator works from a five-ton truck which contains the blowing machine.

Mike the Insulator is available for all aspects of insulation work, including new home construction, commercial buildings and refitting old houses.

Blown insulation for truss ceilings works to the new code standard, and batt insulation works with R-8 to R-40.

The company is open Monday to Friday and prides itself on purchasing 99 per cent of its supplies locally. For the future, Mike Sawchuk anticipates steady growth.

# Keeping You Warm ...

•Blown Insulation •Fiberglass Batts

*"We re-fit old homes with insulation"*

Call

# Mike the Insulator

MIKE SAWCHUK

**(604) 537-5299**

*14 years experience*

- 100% locally owned & operated -

## Developments promise an exciting year

Foxglove Farm and Garden Supply is dedicated to serving farmers and gardeners on the Gulf Islands.

Located at 104 Atkins Road on a three acre property, owners Chris and Marilyn Schmah have recently added a 32 acre farm adjoining the property to the Foxglove enterprise. 1995 promises to be an exciting year with developments on both the new farm and the original property.

The main store is built around an old homestead house, with retail space and a feed warehouse attached. Greenhouses and growing beds occupy a large part of the nursery, making the premises an ever-changing, active place.

Their business goal is "to encourage and promote agriculture and the casual, rural lifestyle."

To that end, the Farmers' Institute and Fall Fair receive special assistance from Foxglove.

Transporting and distributing goods on and around the island is their biggest operating challenge.

Foxglove has been in business on Salt Spring

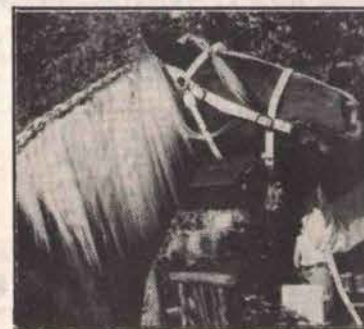


Chris, Marilyn, Joe, Paul, Colleen, Sandy & Friends

since 1976. The business currently employs six people on a full-time basis and 10 people part-time.

Foxglove is open from 9 a.m. to 5:30 p.m. Monday through Saturday.

# FOXGLOVE



Foxglove "GINGER" du Marais  
Registered Belgian, 2½ yr old



"FOXY" du Foxglove  
Mostly Manx

Seeds, Herbs, Bulbs, Shrubs, Veggie Plants, Fruit & Nut Trees, Straw, Alfalfa, Annuals & Perennials, Soils & Bark Mulches, Water Plants, Pool Fish, Pots, Planters, Day-Old Chicks & Turkeys, Tack & Livestock Supplies, Irrigation Pipe & Supplies, Outdoor Furniture & Wicker, Greenhouse Plastic & Reemay, Concrete Garden Ornaments, Fertilizers, Limes, Manures, Ornamental & Flowering Trees, Groundcloth & Poly, Wild Bird Seed, Feeders & Birdhouses, Tools for Farm & Garden, Farm Fencing and Hardware, Landscape Consultation & Design Services, Complete Selection of Pet Foods & Supplies, Hay and Livestock Feeds.

# FOXGLOVE

Corner of Atkins & Lower Ganges Roads

Dedicated to Serving and Supporting Farmers and Gardeners in the Gulf Islands.

Open to serve you 9-5:30 Mon.-Sat. / Closed Sunday / 537-5531



Elsa Fraser

Linda Koroscil

## Funky to elegant

To be happy, have fun at work and have satisfied customers remains the goal of Elsa Fraser and Linda Koroscil at Love My Kitchen shop in Ganges village.

The store at 140 Fulford-Ganges Road has been open for three and a half years and the pair is still enjoying the business venture.

They sell everything that cooks will ever need., but they both are adamant that they "won't buy junk". If they would not want something, they could not possibly sell it to a customer.

The store is full of utensils and cookware that puts fun back into the preparation of food. Their biggest problem is finding room in the store for displaying new stock when a large shipment comes in.

"We wish we had a second floor."

Gorgeous gifts in all price ranges are available. Shelves are stocked full with colourful offerings for every taste from funky to elegant.

While the shopkeepers love to have people come to their store to buy gifts for others, "we are really proud of our success when a customer buys something for themselves. We're so grateful for our customers continuing support. We couldn't do this without them."

# LOVE MY KITCHEN

FOR THE BEGINNER TO GOURMET

WE HAVE A GREAT SELECTION OF CHEF'S TOOLS!



FINE COOKWARE & ACCESSORIES

Mon.-Sat. 9:30-5:00 pm

**537-5882**

in Ganges Village



## Friendliness featured at no charge to buyers

Thrifty Foods prides itself in having friendly, helpful staff in a clean, well-stocked store and competitive prices.

Owners Dan Lee and Dave Hogarth say some of the store's highlights include: a full service deli with party trays and catering; a "terrific" bakery; a wide selection of meat and seafood; plus a "bounty" of fresh produce, including conventional, organic and exotic.

Thrifty Foods offers free deliveries to homes and boats, and every Thursday a "great group of helpful volunteers" come and do Sendial Orders for seniors and shut-ins.

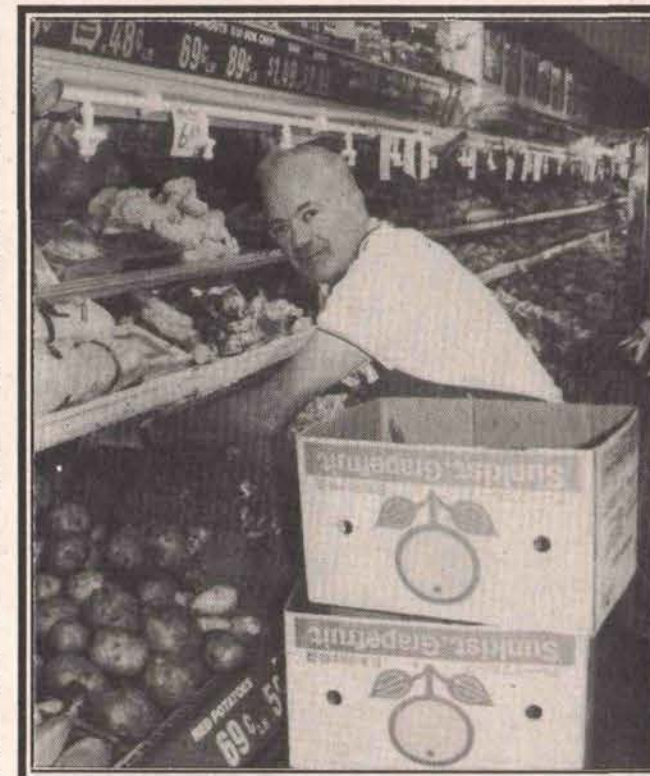
The store features an indoor and outdoor plant and floral section, making arrangements for weddings, funerals and other special occasions easy.

It is easily accessible by both land and water as it is situated right beside the harbour and in the centre of town.

"Come in and say 'hi' and see what we have to offer."

Thrifty Foods is proud to support 45 local groups through its community chest which contributes one per cent of sales to the charity of the customer's choice.

Open for about 18 months on Salt Spring, Thrifty Foods is open 8 a.m. to 9 p.m. in the summer and 8 a.m. to 8 p.m. Mon.-Sat. and 9 am - 7 pm Sun, in the winter.



Dennis Scott, produce specialist

**THRIFTY FOODS™**

# THRIFTY FOODS

Friendly Carry-Out Service

Lots of Parking Available!

Customer Service  
537-1522

Quality
Value
Service

## Proudly Serving Our Community

Sendial

537-1529

Thursday  
9 AM - Noon

Senior and Handicapped Volunteer Shopping

If you are a senior and/or disabled person who can't get out to shop, let us do it for you! A special group of volunteers will be standing by to take your telephone order. Then we'll select the items, pack them up and deliver them to you the same day.

**FREE Delivery on orders of \$25 or more (\$2 otherwise)**

Community Chest

We're eager to support community groups and we will donate 1% of the value of your grocery bill to any registered community group. Simply make a request to your cashier at the time of your purchase and she will automatically credit 1% of the purchase total to the group account of your choice.

COMMUNITY CHEST

Mouat's Centre, Salt Spring Island • STORE HRS: Mon.-Sat. 8 am-8 pm; Sun. 9 am-7 pm



L-R: Kathleen Lautenschlager, Randal Dashwood, Arlene Dashwood

## 4th generation involved

Randal Dashwood is the fourth generation to be involved in Burritt Bros. Carpets. He and his mother, Arlene, work out of the Salt Spring Island store which has been operating for 12 years this coming March. They are part of the family business that has been in Vancouver since 1907.

At Burritt Brothers, the five staff members work towards their goal of combining an excellent selection of floor covering with friendly, knowledgeable customer service.

Being part of a large Vancouver-based store allows the island outlet to access an excellent selection of products including all new styles and textures. They use the phrase "small store-amazing selection" to inform customers of variety that is far beyond what would normally be expected from a carpet store on Salt Spring.

Oriental rugs from around the world are a store feature as well as a large inventory of roll ends, both carpet and vinyl. A popular product is custom-finished cork tiles. For 1995, Arlene foresees continuing efforts at "ridding" Salt Spring of old shag carpets and replacing them with a new, beautiful style. Recycling old samples, cardboard tubes and old carpet helps reduce the waste stream and helps schools and daycare operations.

Located at 368 Lower Ganges Road, Burritt Brothers is open from 9 a.m. to 5:30 p.m. Monday to Friday and 9:30 a.m. to 5 p.m. Saturday.

## Watching the island go by

One of Salt Spring's newest businesses is located on the main street of Ganges in the renovated Red and White Store.

The Moka House, operated by Roger Cross and Jamie Blanshard, uses "the pleasure of coffee" as its motto. Their goal is to serve the freshest and most varied selection of premium coffees.

For 1995, the pair see establishing Moka House firmly within the Salt Spring community.

Staffed by six full-time and two part-time employees the Moka House is an offspring of a similar establishment in Victoria that has been in operation for a year.

It is open from 7 a.m. to 10 p.m. Monday through Saturday and 9 a.m. to 9 p.m. Sundays.

A central village core location with large outdoor veranda makes the Moka House a perfect place to watch life on the island. A specialty coffee shop, it carries a wide variety of premium coffee beans, baked goods and desserts.



Moka House — a great meeting place

With a comfortable south-western styled decor, the Moka House provides a comfortable meeting place for patrons. Eighty per cent of the customers are islanders and the rest are visitors.

# Burritt Bros. Carpets

## MEDITERRANEAN CORK TILES

Warm, comfortable and quiet. Very durable and easy to maintain. Available in Natural or 24 colours. *CREATE YOUR OWN DESIGNS!*

### AREA RUGS

A rug called "Monet" has captured a lot of attention. Visit our Rug Gallery to view this and our collection of other wonderful styles.

**WATCH FOR OUR UPCOMING SALE!**

### CARPET

Today's trends show a return of the Classic Plush or Twist Style as well as the "Sisal Look."

**WE HAVE THEM ALL IN WOOL & SYNTHETIC!**

### ROLL ENDS

Tiny spaces? Big areas? We carry a large selection of carpet and vinyl roll ends in a wide range of sizes, styles and colours.

**DO IT YOURSELF — SUPPLIES AVAILABLE!**

**Burritt Bros.**  
**Carpets** Since 1907

Ganges Village Market Centre

**ARLENE DASHWOOD • RANDAL DASHWOOD**  
Family Representatives for the Gulf Islands

**537-5533**

•Vancouver •North Vancouver •Salt Spring



**THE *Pleasure* OF COFFEE**

**Mon. - Sat. 7am - 10pm / Sun. 9am - 9pm**



Jackie Jensen and Carol Perry

## Growth in sales and stock foreseen for '95

Carol Perry created a winning combination when she took over the Sears catalogue pick up depot contract for Salt Spring Island two years ago and then started Seahorse Hobbies from the same location. Both enterprises are run out of 113 McPhillips Avenue between the hours of 9 a.m. and 5 p.m. Monday through Saturday.

Her business motto is "hobbies for all ages" for Seahorse and "shop from home" for Sears catalogue shopping.

She foresees a growth in sales and store stock in 1995. The hobby store has an ever-expanding selection and Sears continues to make changes to improve catalogue shopping on Salt Spring. Competitive prices, Sears satisfaction guarantee and shopping from home 24 hours a day makes buying family needs simple.

Challenges that must be overcome are knowing what to purchase and how many as well as solving problems with island living like freight delays and costs.

Seahorse Hobbies carries the best selection of models, rockets, educational toys, craft kits, stencils and needle craft projects.

As well she has a good selection of craft supplies from balsa wood to plastic canvas. New items arrive regularly.

Carol estimates that 90 per cent of her business comes from island residents.

**THE BIGGEST LITTLE STORE IN TOWN!**

# SEAHORSE HOBBIES

CRAFTS & TOYS

- ↗ Craft Supplies ↗ Models ↗ Fimo
- ↗ Needlecraft Kits ↗ Paints & Supplies ↗ Clay
- ↗ Science Kits ↗ Puzzles ↗ Beads & Jewellery
- ↗ Findings ↗ Wood Crafts & More

**COMPETITIVE PRICES SHOP FROM HOME SERVICE**

CALL  
1-800-267-3277  
OPEN 24 HRS • 7 DAYS A WEEK  
TO PLACE YOUR ORDER

**SEARS**  
CATALOGUE

Catalogues are available  
113 McPHILLIPS AVE. GANGES  
537-5596

Do you have your copy?

**113 McPhillips Ave., Ganges / Tues.-Sat. 9-5 / 537-5596**

## C-21 teamwork

George Puharich and Janet Marshall work as a team from the Century 21 Islands office in Ganges. Between them they have a total of 16 years selling real estate on Salt Spring.

Service is their motto and their goal. In 1995 they foresee more service, more customers and more sales as they handle properties on Salt Spring, Galiano, Mayne and the smaller outer islands.

They say the biggest challenge of doing business here is putting aside the laid-back lifestyle they came for and getting down to the business of serving their customers better.

Value Added Service is the motto for Neil Congo, also with Century 21 Islands Realty. A Lodge member, Salt Spring Singers member and Sea Capers board member, Neil combines business with community involvement.

An ex-Calgarian with over 20 years experience in commercial and investment Real Estate, he specializes in secure retirement, commercial and business real estate consulting.

His biggest challenge is locating secure product based on investment return, not speculation.

He sees continual growth in retirement funding through secure Real Estate investing.



**George Puharich and Janet Marshall**  
"Residential Specialists"



**Neil Congo**  
"Commercial Property Specialist"

*Call the island experts*

**JANET MARSHALL**  
537-5359

**GEORGE PUHARICH**  
537-9111

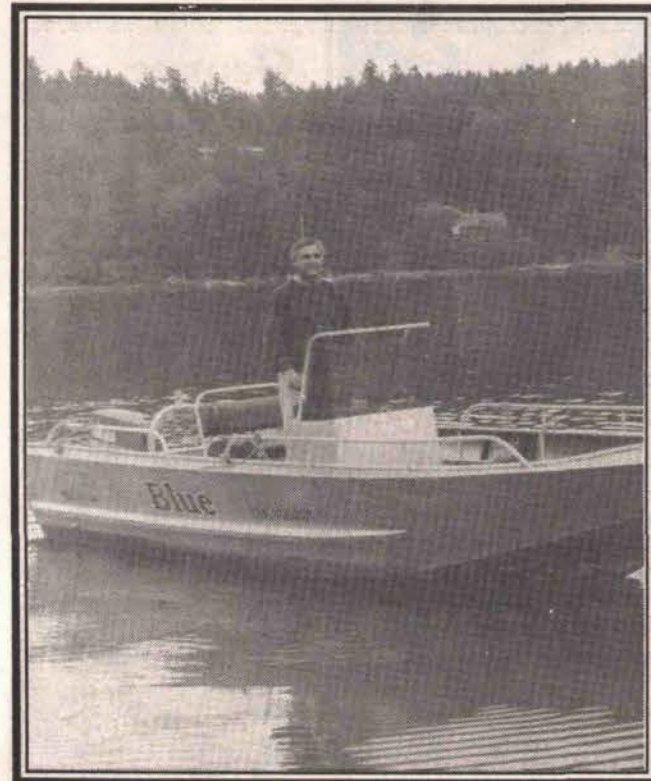
537-9981 (24 hrs.)



**NEIL CONGO**  
Commercial  
Property Specialist  
537-9981

1-800-537-9981  
(24 hrs.)





Gene Bellavance

## Island welding company can do almost anything

The motto of Bellavance Welding Ltd. is "we can do most anything." And judging by the business's 21-year history in Vancouver, that motto is right on the mark!

Owner Gene Bellavance's company has built welded aluminum boats, docks and ramps, commercial fishing equipment, small marine cranes and davits and numerous other items of fabricated aluminum and steel.

Bellavance Welding, established on Salt Spring in June 1994 at 1225 Mount Maxwell Road, has also been operating a small landing barge from Wise Island for freighting building supplies, furniture, vehicles and other items needed on the unserved islands.

The company also installs alternative energy systems and moorings, lays submarine power and phone cables, conducts diving inspections and uses video equipment to provide record of the inspection. It supplies the transportation and contributes to the logistics of working in difficult places.

### QUALITY ALUMINUM BOATBUILDING

since 1973

## BELLAVANCE WELDING LTD.

- Aluminum welding & boat building
- Aluminum ramps & walkways
- Moorings • Diving services • Cable laying
- Portable welding on land & sea
- Under water video inspection service
- Inter-island landing craft service



**CALL GENE**

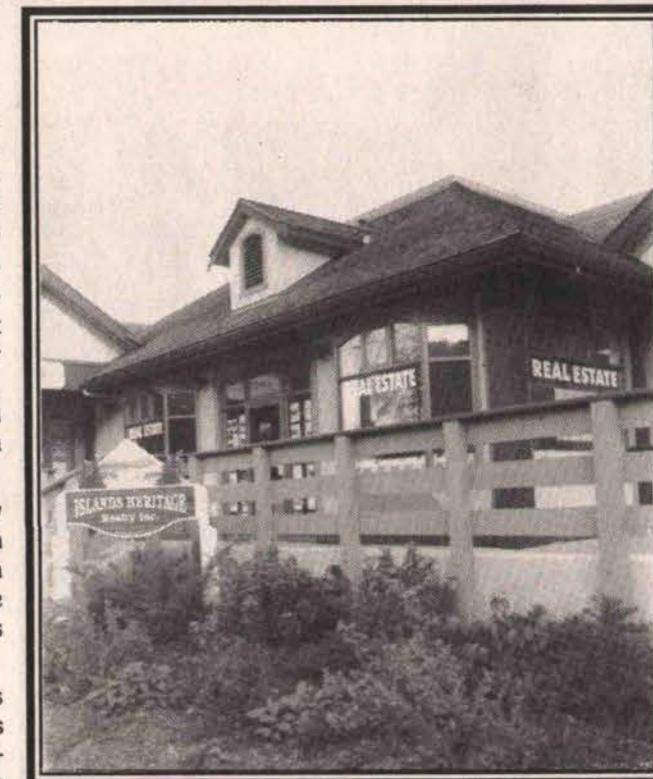
Home phone 537-1139 / Shop Phone 537-4411  
 Marine radio "eleven" N112257 on Ganges 27  
 Cellular phone 290-6904  
 1225 Mount Maxwell Rd.

## A Sign of the Times

Just over one year ago, Islands Heritage Realty became the newest real estate firm on Salt Spring Island. From the onset, a major goal of the staff at Islands Heritage Realty has been to provide professional assistance for those seeking to buy or sell real estate in today's market. Two of the many services that are offered at Islands Heritage Realty are the Multiple Listings Service and complimentary market evaluations. The Multiple Listings Service helps connect buyers and sellers throughout the province. Market evaluations provide owners with an estimation of their property's worth in today's market. In addition, international advertising provides vendors with maximum exposure to potential purchasers and keeps them informed, as market changes occur.

With the dominant presence of Islands Heritage Realty since its inception it has become quite obvious why, in addition to the many individual customers who deal with Islands Heritage Realty, an increasing number of large developers prefer the professional approach of Islands Heritage Realty to meet their real estate goals.

Committed to providing outstanding service, Islands Heritage Realty is open seven days a week and all realtors are within a phone call away 24 hours a day. When experience is of importance - why not have the professionals of Islands Heritage Realty work for you?



Our office is located at 131 Lower Ganges Road



## Islands Heritage Realty Inc.

TEL: (604) 537-2198 FAX: (604) 537-2196

131 Lower Ganges Rd., Salt Spring Island, British Columbia V8K 2T2



- ★ Townhouses
- ★ Acreages
- ★ Building Lots
- ★ Homes
- ★ Waterfront
- ★ Recreational Property

The Sign That  
**SELLS**



Pat Jacquest  
537-5650  
(res)



Marshall Lindholm  
537-5727  
(res)



Peter Bardon  
537-2198  
(24 hrs.)



Fitz Lee  
537-2198  
(24 hrs.)



Maggie Smith  
537-2198  
(24 hrs.)



Mel Topping  
537-2426  
(res.)



Derek Topping  
537-9796  
(res.)



Brian Betts  
537-5876  
(res.)



Charlotte Wiesner  
653-4884  
(res.)

## Houses for rent

Increased growth is predicted for Island Explorer Property Management by owner Dan Pippin.

His company acts as agents for owners who wish to rent their houses out to responsible tenants. Many clients plan to move to Salt Spring in the future or they are islanders temporarily living off island.

Explorer also handles some summer rentals for visitors.

Mainly they collect the rent, administer rental agreements and look after maintenance.

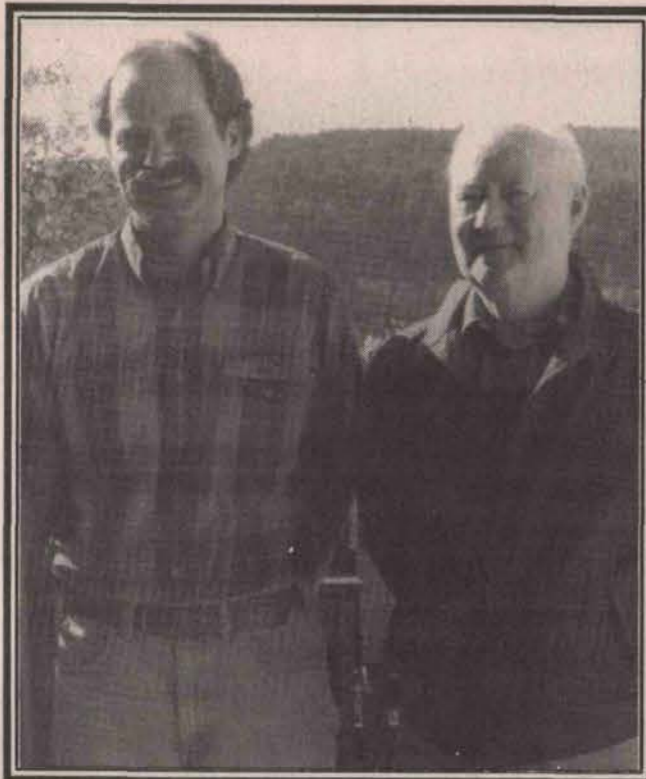
The company which has been operating for four years has one full-time and two part-time employees.

Hours of operation are Monday to Friday 9 a.m. to 5 p.m. or by appointment.

KIS Office Services answers the telephone and acts as a rent cheque drop-off location.

Dan's goal is to provide good quality home rentals for residents and visitors.

The biggest challenge of doing business on Salt Spring is the difficulty of providing housing at a reasonable rent because of the high cost of real estate.



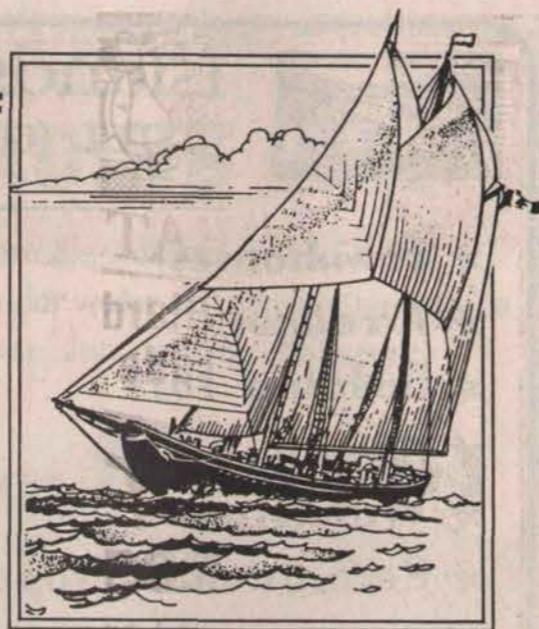
Dan Pippin & Wilf Holshoe

# Island Explorer Property Management

Residential & Commercial  
Management

**Dan Pippin**  
537-4722  
Specializing in  
long term  
rentals

**Wilf Holshoe**  
537-2589  
Specializing in  
short term &  
seasonal rentals



For professional  
management  
call  
**605-537-4722**  
Fax 537-2524

## Recreation fun

Ruth and Tony Hume and family have owned and operated Kings Lane Recreation for the past year, although it has been a popular island recreation spot for over 30 years.

Kings Lane keeps on growing, with a 50-seat restaurant and sundeck, video arcade, four pool tables including one full-size snooker table and a five pin bowling alley. The outside facelift is in progress and a wonderful outdoor playground is being added to the facilities by Spring 1995. The Humes also are installing a new deli counter for the restaurant (they want FRESH!), which is already well known for its soups, desserts, fish and chips and burgers and daily specials.

Four full-time and four part-time employees help Kings Lane run smoothly. Their business goal is "We want everyone to leave our establishment having enjoyed themselves and their meal, and believing they have received value for their money." They add "that they want everyone on Salt Spring to know we are here and that the centre is a great destination point!"

Kings Lane is actively involved in supporting local groups. Big Brothers, minor sports, SSI Traders fastball team, and Artspring, are just some of its beneficiaries in the past year.

An average of 100 youths also use the centre



Ruth, Tony, Jesse, Marlo, Dylan & Miles Hume

for teen night (teens only) every Friday evening from 9:00 p.m. 'til midnight. A big screen television and audio/video component are now part of the activities for this year.

Bowling leagues are active on Monday through Thursdasy evenings and during the day as well.

**KINGS LANE RECREATION**

Bowling, Billiards/Pool  
Video Arcade and

## Great Food

**537-2054**  
154 Kings Lane  
(behind the Legion)

- Hours -  
Mon. - Sat. 9 am - 9 pm; Sun. 9 am-8 pm

**FUN FOR THE WHOLE FAMILY!**

CLIP AND SAVE

# FREE\*

Family Game of

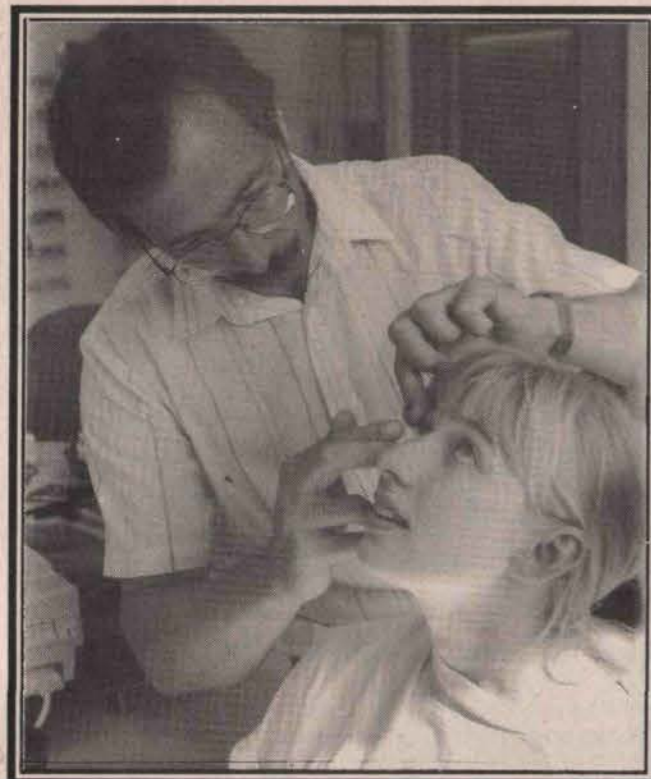
## BOWLING

When you treat the family to  
Lunch or Dinner at

### KING'S LANE

**RESERVATIONS REQUIRED**  
\*Must present this coupon

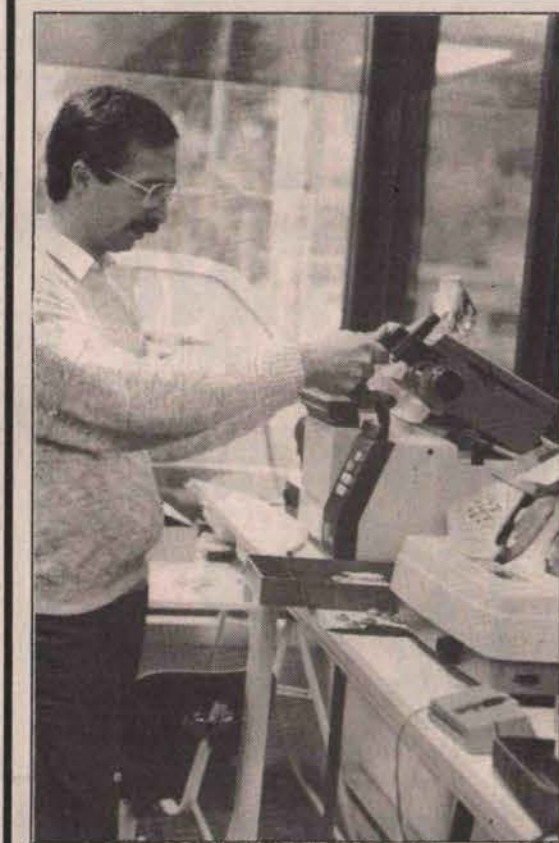
CLIP AND SAVE



Richard Weatherall fitting Lorri Cinkant with contact lenses

## Low overhead provides competitive prices

"We solve all your eyewear problems," is the business motto of Gulf Islands Optical, owned by Richard Weatherall. Located at 323 Lower Ganges Road, Gulf Islands Optical has been serving the people of Salt Spring Island since 1988. During that time the store has expanded its selection of eyewear to more than 1,000 different frames and has added an edging lab to provide same day service for many prescriptions. Weatherall has been in the optical dispensing profession for 16 years, with stores in North Vancouver and Burnaby. Wendy Hadley has been with the firm for nearly four years and has extensive knowledge in the optical dispensing field as well as a good sense of fashion and aesthetics. Gulf Islands Optical's ongoing challenge of doing business on Salt Spring Island is to spread the message that everything one needs in the field of eyewear is available right here on the island. "Our selection has been described as being more extensive than urban stores by many people over the last two or three years," says Weatherall. "Also, because of a lower overhead than a mall-based urban store, we can offer very competitive prices." Even more importantly, emergency repairs and replacement of glasses can be done any day of the week without taking a ferry trip. Gulf Islands Optical is open from 10 a.m. to 5 p.m. from Tuesday through Friday.



**Remember ... always check with us first!!!**

- **Over 1000 frames to choose from**
- **In-store lab for fast service**
- **Disposable contact lenses**

**Gulf Islands OPTICAL**

Tuesday-Friday 10 am-5 pm  
323 Lower Ganges Rd.  
(In the Lancer bldg.)  
537-2648 • 537-5294 (emergencies)

## Caring for skin

Realization of one's full potential requires, as a basic asset, a sense of well-being. Since the skin is usually the first part of the body to show the effects of stress, people should consider a sensible program of skin and bodycare.

Skin Sensations, aesthetics by Judith, brings to Salt Spring a professional and personable beauty therapist working in a quiet and relaxed home-based surrounding.

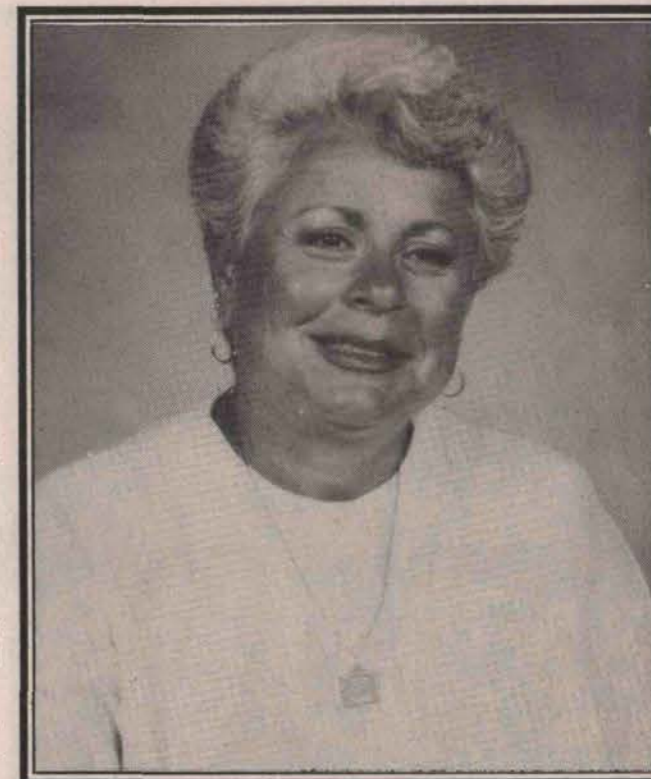
Judith offers a full range of cosmetology services which includes facial treatments, manicures and pedicures, waxing and eyebrow shaping, eyelash and eyebrow tinting, nail extensions, Swedish massage and reflexology.

Make-up application and lessons are available. A gift certificate allows customers to give a gift that can be totally suited to the recipient.

Judith Humphry's business is located at 162 Monteith Road where she is open from 9:30 a.m. to 5:30 p.m. Monday through Saturday.

She has been working on Salt Spring since August but has nine years prior business experience in Edmonton and three years overseas.

Judith is looking to establish a solid reputation in 1995 using "a sense of well-being" as her goal and "professional and personable service" as her motto.



Judith Humphrys



## Skin Sensations

*Aesthetics by Judith*  
Quality Skin Care by a Professional Beauty Therapist

- \*Facials \*Waxing \*Pedicures
- \*Manicures \*Make-up
- \*Lash & Brow Tints
- \*Nail Extensions \*Reflexology
- \*Swedish Massage

- 537-1624 -  
in studio or home visits

**Gift Certificates for Christmas or any occasion**



Peter & Cynthia Bennett

## Helios Natural Healthcare

Serving the needs of the community by supplying effective, natural healthcare products is the focus of Helios Natural Healthcare, operated by Dr. Peter Bennett.

Helios Natural Healthcare provides primary care service in natural healthcare. Peter says many of the patients don't realize the scope of training in naturopathic medicine and therefore forget to utilize cost effective options that are there for them to investigate.

"The difference between living with chronic health problems using medications to suppress the symptoms and being free to enjoy full vitality by healing the cause of the problem is the constant joy we find in our work," Peter says.

Peter has been in practice on Salt Spring for five years. Helios is located at 130 McPhillips Avenue and is open Monday, Wednesday and Friday from 9 a.m. to 5 p.m. and Tuesday and Thursday from 9:30 a.m. to 4 p.m.

The business supports local charities and groups that directly help the local community such as the high school grad, legion and groups opposing clear-cutting.

Let us...  
help you  
get much  
more out  
of life



Helios Natural Healthcare  
130 McPhillips Ave.  
537-4419

When life is stressing you out, you need to take good care of yourself. One of the best ways is to take all-natural vitamins, mineral supplements, and tonifying herbs. We carry a large inventory of dietary supplements to help you feel your best.

## An old-fashioned "scratch" bakery

Providing a full line of quality, healthy baked goods is the business goal of Embe Bakery.

Owned and operated by Brian and Anne Taylor since 1980, Embe is an old-fashioned "scratch" bakery with more than 150 items produced daily.

For 1995, the Taylors see "continued growth with an ever-changing line of pastries, savories and breads. There will be more emphasis on healthier baking to match our customers' increased awareness of nutrition."

All Embe breads and buns are made with honey, and some specialty loaves have no additional sweeteners.

A variety of cakes for birthdays and special occasions are made to order, and Embe's meat and veggie pies and other savouries are great for lunch or dinner.

Embe has supported a multitude of charitable organizations during its years in business, and also donates regularly to the food bank.

It is located in a 1903 heritage building which first housed a creamery, and became



Back L-R: Jamie, Donna, Alex, Matt, Derek, Brian. Front L-R: Morven & Colin, Yvonne, Amber, Shawn, Anne & Jess

a bakery after the second world war.

It now employs 10 full-time and four part-time workers and is open Monday through Saturday in the winter from 4:30 a.m. to 5:30 p.m., opening for Sunday business during summer months.

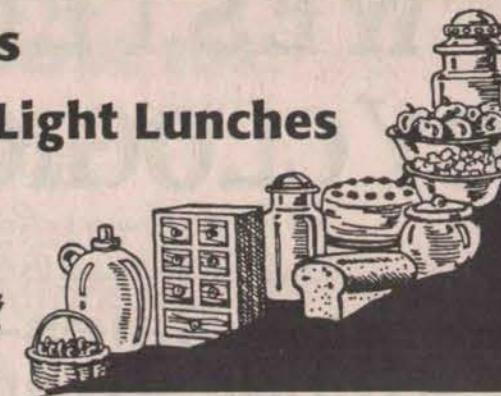
*Old Fashioned Goodness...*

**Breads • Cakes • Pies • Pastries**

**Sausage Rolls • Sandwiches • Light Lunches**

**Coffee • Tea • Juices**

*Serving you our best each day!*

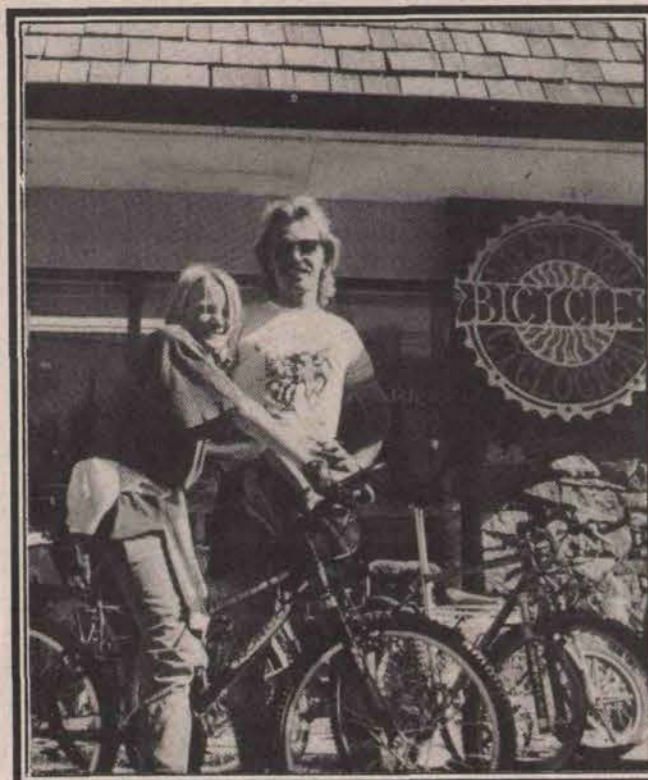


**EMBE BAKERY**

*"Salt Spring Islands Original Bakery"*

Located at the foot of Ganges Hill.  
Ample parking in the rear

**CALL OUR 24 HOURS ORDER LINE 537-5611**



"Busy, busy, busy" year predicted in 1995

## Keep on biking

Mitch Ostapchuk is working hard to meet bicyclists' needs. Western cyclogical has been in business on the island since 1976.

Company founder Bob Simons' policy has been to serve people fairly in service and price. No frills, just what they need to keep them rolling.

Along with Mitch, Bob is continuing the tradition with fair prices and great service. He's always there to do his best to help customers with any needs they may have. Eighty per cent of his business is local. His business motto is to treat people fairly and in a friendly manner.

For 12 years Mitch was in business in Toronto. Living on the island for one year, he now has made Salt Spring his home. He has met many fine people and looks forward to a good future here. Core-Inn is a local community project that receives his support.

Business in 1995 will be "busy, busy, busy!" he predicts.

Located at 126 Upper Ganges Road, the business' hours of operation are 10 a.m. to 6 p.m. Monday to Saturday. During the summer it is open Sundays.

MARIN-NORCO-NISHIKI

MITCH OSTAPCHUK

**WESTERN  
CYCLOGICAL**

126 Upper Ganges Rd.  
Salt Spring Island B.C.

Bicycle Sales-Parts  
-Repairs-Rentals

**537-2046**

ITS ONLY LOGICAL TO SHOP  
AT WESTERN CYCLOGICAL



**MONKEY AROUND!**

## Experience & professionalism

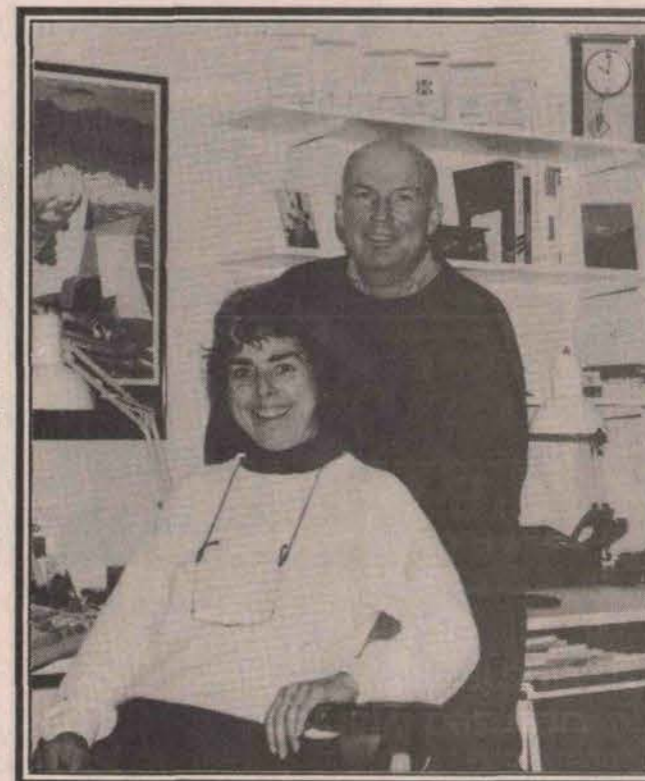
Craig and Norma Chisholm have been operating a successful appraisal practice on Salt Spring Island for the past three years. They meet their clients' needs through professional service enhanced by local market knowledge.

Craig's appraisals reflect thorough market analysis, attention to detail and many years experience in real estate evaluation.

Craig and Norma feel 1995 should witness increased business in a challenging market. They say the biggest challenge of doing business on Salt Spring is the variety and uniqueness of island properties.

Working from their well-equipped, homed-based office, the pair provide a thorough approach to the valuation of all kinds of Gulf Islands properties. Craig enjoys the challenge of appraising a variety of residential, resort and commercial properties on Salt Spring and the Gulf Islands while Norma maintains a computerized database of property sale transactions.

With many years of appraisal and related commercial real estate experience, combined with a meticulously maintained database, state of the industry equipment and software, Craig and Norma feel confident they provide Gulf Islanders with professional appraisal service.



Norma and Craig Chisholm

## REAL ESTATE APPRAISALS

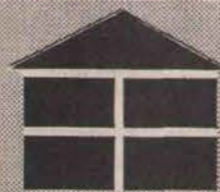
COVERING THE GULF ISLANDS

### APPRAISALS ARE USEFUL FOR:

- Current market value of property
- Mortgage financing
- Litigation/arbitration
- Tax/accounting purposes

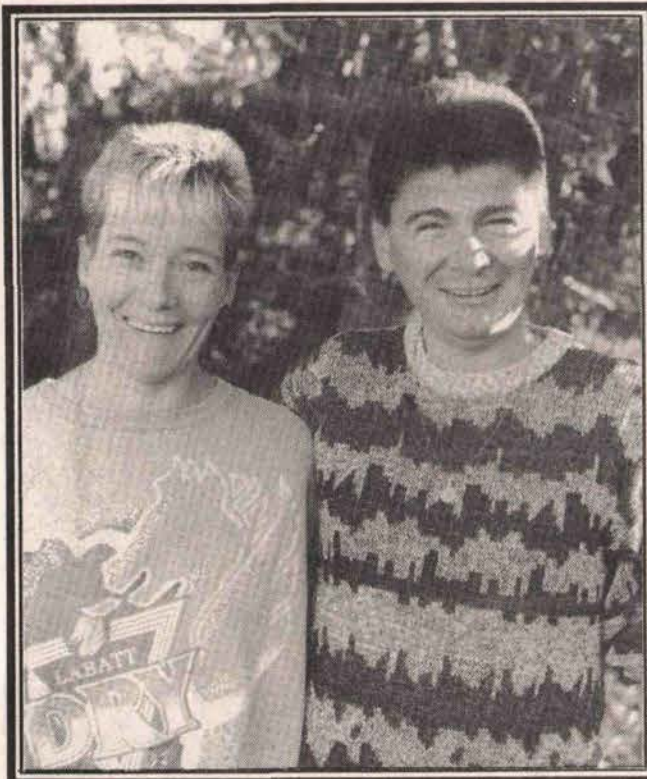
**CRAIG J. CHISHOLM**

AACI, SRPA, R.I. (B.C.)



**C.J. CHISHOLM & ASSOCIATES**

336 Sky Valley Road Salt Spring Island, B.C. V8K 2C3  
Tel/Fax: (604) 537-1274 Cel: (604) 537-7026



Aline Jensen & Mark McDougall

## 1995 going '50's style

Creating a restaurant where the entire family can have good food and fun is the goal of the new owners of Beattie's Burgers.

Aline Jensen and Mark McDougall, formerly of The Bop Shop, are enthusiastic about running the restaurant with a 1950s soda fountain theme.

They intend to spread their business motto - "have fun, fun, fun" - throughout the restaurant.

In 1995 they hope to become "a successful business, '50s style, which has something for everyone of all ages, and especially having fun."

Coming soon are wall unit juke boxes at each table, along with some video games and '50s pinball machines.

In addition to working towards having table service, Jensen and McDougall are ready to accommodate children's birthday parties, providing decorations, goodie bags and a choice of party menus.

Beattie's serves hamburgers, fries, shakes, floats, pizza, fish and chips, salads, daily specials and ice cream treats. Jensen and McDougall see the biggest challenge of doing business on Salt Spring as making a family environment through the interaction of youth and adults.

Beattie's Burgers provides employment for three people on a full-time basis, as well as part-time seasonal and student jobs.



**"YOU'LL LOVE OUR BRIGHT SURROUNDINGS, AND FAMILY SIZED BOOTHS."**

You can enjoy your meal while the kids enjoy the video arcade on premises."



- FAST SERVICE
- QUALITY FOOD
- LOW PRICES
- "KIDS BIRTHDAY PARTIES"

**BEATTIE'S BURGERS**

Family Restaurant

Open 7 days a week

**537-4414**



Located in Gasoline Alley (across from Centennial Park)

## On the buses

For more than five years, Azure Transport Ltd. has been in business on Salt Spring Island, providing public transit, tours and charters.

In May 1994, John Cade purchased the company and expanded the services offered throughout the island.

Salt Spring Tours is a home-based business that offers guided sight-seeing tours with historical commentary, day trips and customized charters for groups, teams and organizations.

John has been watching the island grow and change for more than 25 years. His background is wide and varied in sales, management and entrepreneurial ventures — all with an emphasis on public service.



John Cade - the "driving force" behind Salt Spring Tours

He is the "driving force" behind providing a relaxed and fun-filled experience while visiting the island.

Providing a method for visitors to come to visit the island without the expense and hassle of bringing cars here is John's goal. Preventing Salt Spring from becoming one big parking lot is his hope for 1995.

# Salt Spring Tours

- Charters
- Ferry shuttle service
- Day shopping trips off-island:
  - hourly/daily/weekly rates available

- Group transportation for teams, special events, weddings, private parties, etc.
- Sightseeing tours

"You put us in the driver's seat"

**Azure Transport**  
537-4737



Matt Steffich & Jennifer Rosling

## Something unique at Thunderbird Gallery

Thunderbird Gallery is "more than a gallery. . . it's an experience."

So say Matt Steffich and Jennifer Rosling who have operated Thunderbird Gallery for three years at its Grace Point location.

The gallery focuses primarily on Native art, collected from across Canada and including the very best of the Salt Spring arts community. Stone carvings, masks and paintings are presented with an enchanting background of Native music — all part of the "experience."

Also available is a wide selection of Native jewellery and custom order rings, pendants and bracelets.

Thunderbird Gallery aims to provide the best art, education and service anywhere. It is open seven days a week, from 10 a.m. to 5 p.m.

The owners support a number of local charities including ArtSpring, the United Way, the legion and Dry Grad.

"You will always find something unique at Thunderbird Gallery."

## Plumbing done right and not on island time

Lee the Plumber promises the job will be done right, on time and by a certified plumber.

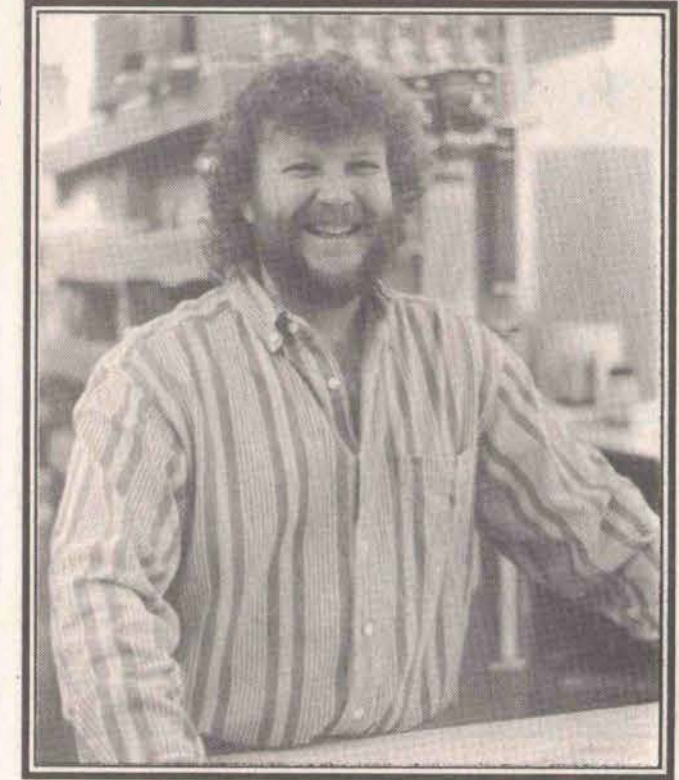
In business on Salt Spring for three years, Lee (Sawchuk) the Plumber works to provide quality service and quality materials — meeting every plumbing need imaginable.

Lee's plumbing business deals with everything from hot tubs and well pumps to fixtures. It also provides retail plumbing and electrical supplies — enough to completely outfit the home handy person — and services all sized projects from the smallest renovation to new residential and commercial plumbing.

Steady growth is anticipated for Lee the Plumber as he and four full-time employees work from 8 a.m. to 5 p.m., Monday to Saturday.

As for the challenges of working on Salt Spring, Lee says there aren't any that we cannot handle!

"I love doing business on Salt Spring."



Lee Sawchuk



**THUNDERBIRD  
GALLERY**

Located in  
Grace Point Square,  
Salt Spring Island, B.C.  
537-1144  
Toll Free: 1-800-665-4433



more than a gallery ... it's an Experience!

# LEE THE PLUMBER'S WAREHOUSE

A complete line of plumbing parts, fixture displays, pools, spa's & hot tub sales, service & supplies  
YOUR RETAIL PLUMBING PARTS PROFESSIONALS

YOUR AUTHORIZED DEALER FOR : JACUZZI, HYDROMATIC & MONARCH PUMPS  
SALES SERVICE & PARTS

• New construction • Old construction • Power Drain Cleaner • Water analysis  
• Filtration & softeners • Well systems • Water storage systems • Marine Plumbing Repairs

\* ALL OUR PLUMBERS ARE CERTIFIED! \* *Is Yours?*

## 24 HOURS EMERGENCY REPAIR



OPEN MON. - SAT. 8ish - 5ish

# 537-1068

105 McPhillips Ave. (the old Gulfstream Pro-hardware location)





Top, L-R: David, Loren. Middle, L-R: Jeremy, Ivy, Barb. Bottom, L-R: Mary, Gina.

## Extra care even for horse blanket

Specialized equipment is on site at Salt Spring Linen and Dry Cleaners for handling "extra care" items such as feather duvets, small rugs and even horse blankets.

With an ultra modern dry-cleaning system and fully-equipped commercial laundry facility, they can clean and press everything from personal clothing to most treasured tablecloths.

Owner Jeremy Milsom and his staff of three full-time and three part-time employees provide expert cleaning for draperies, pillows, blankets and sleeping bags. Their goal is to please customers with friendly, affordable cleaning and linen services. "Prompt, professional service from friendly people you know" is their motto.

In addition to cleaning, the business includes low-cost rental of table linens with many sizes and colours available.

For restaurants, resorts, bed and breakfasts and hotels, they have a full rental linen service and a full line of recycled paper products, sanitation and janitorial supplies.

Soon to be introduced is a full-line of Airkem bulk cleaning products, offering exceptional quality, low prices and biodegradability.

The dry cleaners are located at 116 Hereford Avenue. Hours of operation are 8 a.m. to 5 p.m. Tuesday to Friday and 9 a.m. to 4 p.m. on Saturday.

## We're more than just dry cleaners!

- Professional Dry Cleaners
- Shirt Service & Laundry
- Entrance Mats
- Bulk Detergents & Cleaners
- Linen Rentals & Service
- Coveralls & Shop Towels
- Janitorial Supplies

**HAVING A WEDDING, PARTY OR BANQUET?**

Enquire about our linen rentals ... everything you need at one low price.  
A great idea that makes real sense

Prompt, Professional Service from Friendly People You Know.

**SALT SPRING**  
**Linen & Dry Cleaners Ltd.**

116 Hereford Ave., Ganges

537-2241

## Rentals, Sales and Service

If a home repair, renovation or landscaping job isn't getting done because you don't have the tools or equipment needed for the task, Rainbow Rentals is the place to visit.

Owned by Bob and Mary Kirkpatrick, the deluxe rental shop is located at 364 Lower Ganges Road and employs four people full-time.

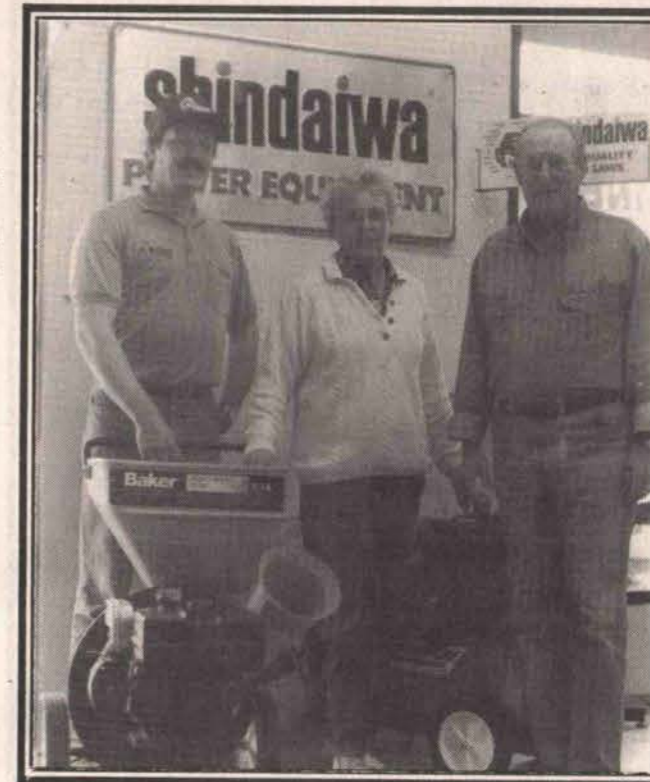
Rainbow Rentals is also the warranty dealer for Toro lawncare products and all Shindaiwa power products. It serves as the Gulf Islands representative for Sikkens wood finishing products, Beam built-in vacuum systems and Standard Reliable line of auto, marine, RV and industrial batteries.

A full line of Aeroquip hydraulic hoses and fittings is also available at the store.

Rainbow Rentals rents trucks and scooters, too. Reserve a vehicle by calling 537-2877 or by dropping into the store.

The Kirkpatricks have been in business on Salt Spring for five and-a-half years.

Rainbow Rentals is open six days a week, from 8 a.m. to 5 p.m. Monday through Friday and from 9 a.m. to 4 p.m. on Saturday. Holiday hours are 10 a.m. to 4 p.m. During summer months the shop is open on Sunday, too.



Bob Bauche, Mary & Bob Kirkpatrick

## "All Your Equipment Rentals Needs"

From the "Do-It-Yourself" Homeowners,  
to the Professional Contractor

**EQUIPMENT RENTALS - SALES & SERVICE**

Your Island Representatives for:

- TORO • Shindaiwa • Sikkens Paints**
- Standard Reliable Batteries • BEAM Built-in Vacuums**

**Hydraulic Hoses and Fittings**

**Rent-a-Truck or Scooters**



**537-2877**

FAX 537-5504

364 Lower Ganges Rd. (next to GVM)





L-R: Heather Ewing, Richard and Pat Hannah

## Home care equipment available on Salt Spring

Salt Spring Medical Supply owners Richard and Patricia Hannah supply the island with a range of home care medical equipment. They are committed to providing excellent service to the disabled, the elderly and those with special needs.

Located in Upper Ganges Centre at 334 Lower Ganges Road, the medical supply centre is open Monday to Friday, 10 a.m. to 5 p.m.

The business is now two years old and the parent company, Symmetric Designs Ltd., has been operating eight years on Salt Spring.

The showroom displays a wide variety of mobility aids, wheelchairs, power scooters, supports, bathroom equipment, aids for daily living and much more. The company also offers sales of selected consignment goods, free delivery of large items along with home trials and rentals of most products for a comprehensive service.

Salt Spring Medical Supply supports many local charities including preschool, youth and sports groups, together with local foundations.

## Styling for families, special occasions

Located on Ganges harbour at 2103 Grace Point Square, Studio 103 is owned by Janet Severn. This is the second salon she has operated; the first was in Queen Charlotte City.

Janet is among three full-time and two part-time employees whose motto is "a happy customer is a job well-done!"

She foresees the image of a full-service salon for the whole family in 1995.

She and her staff specialize in precision cuts, perm and hair colour. They also carry a full skin care and make-up line as well as beauty products for the whole family.

Periodically they offer technical classes in skin care analysis and make-up application. Clients also can book private consultations.

Janet reminds people that Studio 103 specializes in stylings for weddings, graduation and any special occasion.

Open Monday to Saturday from 9 a.m. to 5 p.m., the salon has extended hours on Tuesday until 9 p.m.



Shiela, Ilona, Brenda, Janet, & Patti (sitting)

When she is not working, Janet gives a lot of time to kids' sports, coaching baseball and bowling.

"I feel as a community we need to give to our young people as they are our adult community of the future."

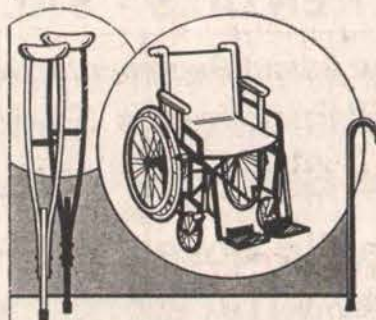


## SALT SPRING MEDICAL SUPPLY

in the Upper Ganges Centre Tel: 537-1990

### EVERYTHING FOR HOME HEALTH CARE

- Wheelchairs, Scooters
- Liftchairs, Grab bars
- Over-bed tables
- Bathrooms Aids
- Supports, Collars, Braces
- Home Care Giver Equipment
- Dressing & Feeding Aids
- Seats, Cushions
- Back Rests
- Canes, Walkers



We can supply a wide range of home health care equipment to help you maintain your independence — Friendly Service — Sales and Rentals

VISIT OUR SHOWROOM IN THE UPPER GANGES CENTRE

334 Lower Ganges Road, Salt Spring Island, B.C. V8K 2V3

Open Mon. - Fri. 10 am - 5 pm Tel: 537-1990



# WHY SHOULD YOU COME TO OUR SALON?

Our continuous training in the latest techniques and trends in hair color, perms, cuts and styles enables us to recommend the precise service or product that fits your special needs. We're here to serve you in our full-service Matrix Essentials salon.

## STUDIO 103 HAIR DESIGN LTD.

Hair styling for men, women, children

Mon., Wed., Thurs., Fri. & Sat. 9-5 / Tues. 9-9

2103 Grace Point Square 537-2700

**Matrix**<sup>®</sup>  
ESSENTIALS

## Newspaper ready for future trends

Wednesdays find most people on Salt Spring perusing their community newspaper to find out what been happening for the past week and what people think about what's happening.

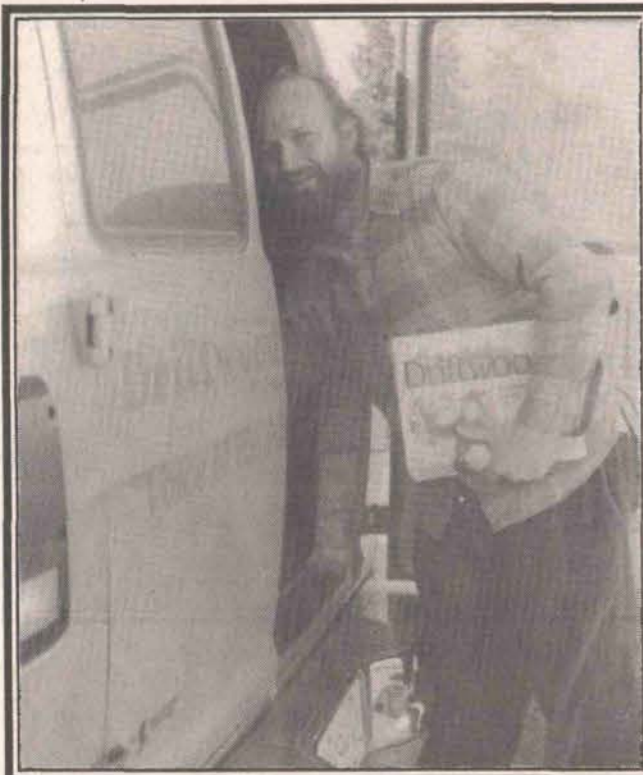
For more than 35 years, the Gulf Islands Driftwood has been printing news and advertising information about the Gulf Islands.

Circulation mailing lists include names of people across Canada and the United States, Hong Kong and Britain.

Staffed by 15 people, three of them part-time, the newspaper has won national and provincial awards.

Students from Gulf Islands Secondary School come to the newspaper office as part of their work experience program and several have gone on to newspaper careers in other communities.

Technology has changed over the years and the Driftwood is produced each week with up-to-date computers and software. The newspaper is a member of a local bulletin board system, Raven Net, through which it has an Internet address. Raven Net is the Driftwood's on ramp to the electronic highway that is talked and written about so much these days. Letters to the editor along with story tips and ideas can be sent electronically by readers with a computer and modem. Explorations are being undertaken for placing classified ads and retrieving information about articles.



Tao Kimball delivers the paper every Wednesday

# On paper or on-line, we hear you.

**Our "Snail Mail" Address:**

PO Box 250  
Ganges BC  
V0S 1E0

**Our E-Mail Address:**

driftwd@raven.wimsy.com

**Our Raven Net Address:**

The Driftwood

**Phone:** 537-9933 **Fax:** 537-2613

Gulf Islands  
**Driftwood**  
Your community newspaper

## Service & quality

Barry Green and Ross Walker are partners at Harbours End Marine and Equipment Ltd., located at the head of Ganges Harbour, 122 Upper Ganges Road.

The enterprise is Gulf Islands' largest sales and service centre for marine, forest and garden products.

Open Monday to Friday from 9 a.m. to 5 p.m. and Saturday from 9 a.m. to 3 p.m., the business employs six people and has been operating for 13 years.

Living by their motto: "we service what we sell" the staff aims to provide friendly service and quality products at competitive prices. Off-island competition is the biggest challenge of doing business on Salt Spring, says the company owners. Their community support is focussed on Lady Minto Hospital.

They are dealers for Johnson, OMC, Mercruiser, Volvo, Honda, Husqvarna and Stihl.

Their marine sales and service includes marine parts and service, boat hauling, hull repairs, towing, chase boat, mobile mechanic, chandlery, tackle and bait, and fishing licences.



Back row, l-r: Dan, Rolf, Ross and Milt.  
Front row: l-r: Barry and Al

For around the home, garden and forest they offer a large selection of equipment including lawnmowers, tillers, chainsaws, pumps, brushcutters, trimmers, chippers/shredders and generators.

# HUSQVARNA

OUTSTANDING PERFORMANCE  
NO MATTER HOW YOU CUT IT!



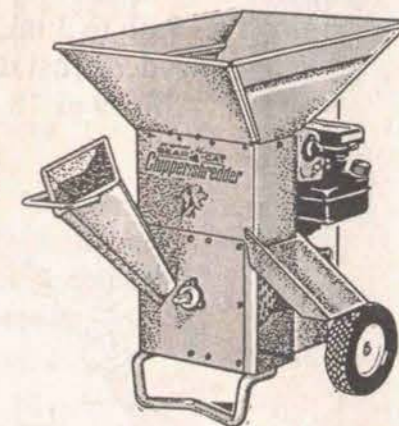
TRACTORS &  
RIDE-ON MOWERS



BRUSH CUTTERS  
& TRIMMERS



CHAIN SAWS



CHIPPER/SHREDDERS

122 Upper Ganges Rd.  
Head of Ganges Harbour

**HARBOUR'S END**  
MARINE & EQUIPMENT LTD.

537-4202

**Husqvarna**

FOREST & GARDEN



Phil Ritson, superintendent, with Delia von Schilling

## Clubhouse in plans for 1995 season

Salt Spring's recreational choices were enhanced this year with the September 1 opening of Blackburn Meadows Golf Course.

Located at 1070 Fulford-Ganges Road, the nine hole, 1,550 yard course was created by Delia and Ernie von Schilling, on farm property owned by Delia's family since 1959.

Players of Blackburn Meadows have already given them plenty of positive feedback. One person wrote: "You have the best greens that we have played anywhere, including the top named courses." Another player noted: "It is so peaceful and quiet and the landscape surrounding the course is so natural and beautiful that we feel like we have stepped back in time."

Blackburn Meadows closes for the season October 31 and will re-open on March 1, 1995.

Plans for 1995 include building a clubhouse for selling refreshments, food, golf accessories and gifts. Clubs and pull carts can be rented, and coupon books for discounted golf games are also available, as well as tournament bookings for social groups.

The von Schillings' mission statement and goal is: "To provide enjoyable outdoor entertainment for people of all ages at a reasonable price on an environmentally friendly course."

## Unique shopping experience pleases both adults and kids

A unique shopping atmosphere awaits both adults and kids at Galaxy Collectables and More.

Owners Alex and Jackie Klenman say their store is so much fun . . . there should be a law against it!

And it is definitely not just for kids. Located at Gasoline Alley in Ganges, Galaxy Collectables and More is much more than a comic book and card store. It offers unique gifts and collectibles for people of all ages.

The company operated as a mail order business for five years and opened on Salt Spring in May, 1994. The future holds expansion and greater sales for this store which the owners describe as a "visual extravaganza."

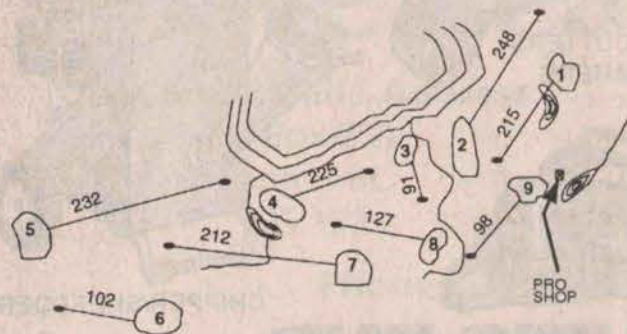
On a more serious side, Galaxy Collectables and More supports the Core Inn.



Jackie & Alex Klenman

## Attention All Golfers!

Tee off's - 9am to 3pm. No special tee off times needed. Just drop in anytime for 9 or 18 holes.



"We have been on a golfing holiday from Halifax to Victoria and the greens of your course are equal or better to many championship courses we played!"



1070 FULFORD GANGES RD.  
537-1707

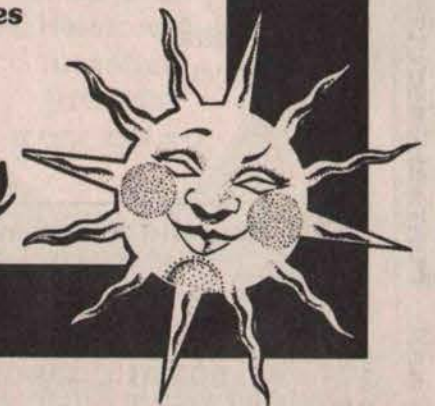


## THE MOST UNIQUE STORE ON SALT SPRING!

- Sun, Moon & Star Gifts & Jewellery
- Collectable Nostalgic Tin Signs
- Toys • Calendars, Giftwrap • Games • Puzzles
- Posters & Prints • Comics • Books • Magazines
- Graphic Novels • Sport & Non-Sport Cards & Supplies
- Magic Cards • Role Playing Games
- T-shirts • Hats • Jerseys
- And much more!

*Galaxy Collectables*

Store: 537-1337 Fax: 537-9851  
#6-149 Fulford Ganges Rd., in Gasoline Alley  
Hours: 10 - 5 Mon. - Sat.





Barry Winsor

## Variety of products available from PVC

At PVC World Mfg Ltd., Barry Winsor aims to provide benefits to others at an affordable price by offering high quality products made from PVC or, more commonly, vinyl.

Barry's business, in operation for just over two months, offers products for four markets, one of which is called portable shelters — garages, carports, trailers plus shelters for hot tubs, firewood, boats, play areas, RVs, and walkways.

"We can supply a durable, see through, plastic cover to go over a whole house or barn to protect against the elements. This allows contractors and painters to work year round," Barry notes.

Other markets include sport and play items — hockey nets, soccer goals, climbing and overhead bars, sprinkler tent, sandbox covers, Teeny Teepees — gardening products such as hobby greenhouses, cold frames, exclusive Bambi-Gard flower bed, pots, tree and garden protectors. Indoor-outdoor furniture products for sunrooms and patios.

Most products are available in kit form.

Barry offers satisfaction guaranteed or money refunded. He is available at 537-5408 from 8 a.m. to 5 p.m. daily.

Barry is involved in numerous community activities including coaching an under 16 boys soccer team.

## PVC WORLD MFG.

Tel. 537-5408 Fax 537-4696

### KIT FORM FOR THE DO-IT-YOURSELFERS OR WE CAN ASSEMBLE FOR YOU.

#### PORTABLE SHELTERS

- Garages
- Carports
- Storage
- Firewood
- Hot Tubs
- RV's
- Boats
- Play Areas
- Walkways

#### SPORT & PLAY ITEMS

- Hockey & Soccer Nets
- Climbing Overhead Bars
- Doll/Teddybear Furniture
- Sprinkler Play Tent
- Teeny Teepees
- Bike Stands
- Sand Box Covers

#### HOUSE HOLD ITEMS

- Water Broom for Decks, Pools & Driveways
- Gutter Flusher

#### GARDENING

- Cold Frames
- Green Houses
- Bambi-Gards
  - flower beds
  - garden beds
  - pot plants
  - trees
- Plastic Garden Fencing

Indoor-outdoor furniture for patio & sun rooms plus privacy screens.  
 "Spring 95 designs" available November 1994.  
 Call for our brochure: 537-5408

BOX 313, GANGES, B.C. V0S 1E0 / MONEY BACK GUARANTEE

## Pet store specializes in tropical fish needs

Provision of good, honest service is the motto of Ganges Village Pets which is looking toward continued growth as it becomes an integral part of the Salt Spring community.

Owner Bob Wanless says his biggest business challenge is to educate the public about a very popular pastime and hobby — tropical fish, aquariums, and small outdoor ponds.

The Ganges-based pet store specializes in tropical fish, offering a variety of fish, aquariums and supplies for sale. It can also fill special orders for reptiles, amphibians and birds.



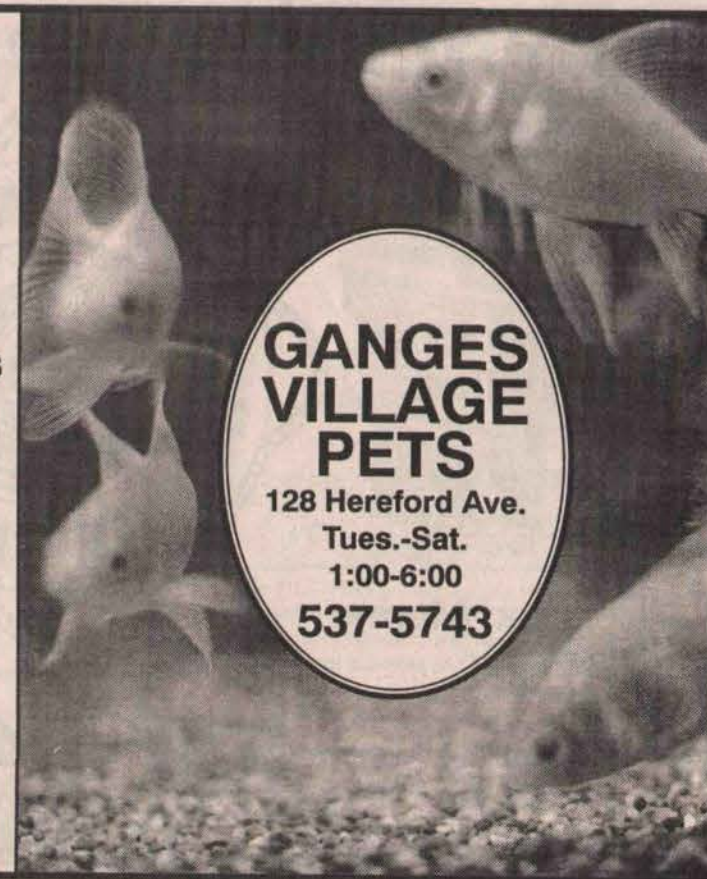
Bob Wanless

Open on Salt Spring for six months, Ganges Village Pets is located at 128 Hereford Avenue. It is open Tuesday to Saturday from 1 to 6 p.m.

Ganges Village Pets employs one full-time worker and two part-time employees.

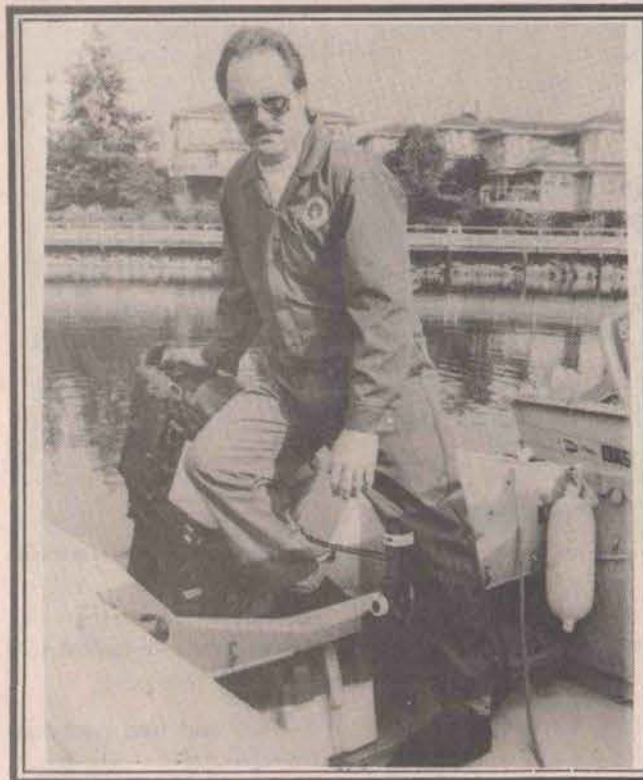
## Go fish...

- Gold fish
- Tropical fish
- Aquariums
- Filtration & heating systems
- Small outdoor ponds
- Dried & frozen fish foods
- Medications for most fish diseases
- Water plants
- Crickets
- Spiders
- Reptiles
- AND MORE ...



### GANGES VILLAGE PETS

128 Hereford Ave.  
 Tues.-Sat.  
 1:00-6:00  
 537-5743



Ken Perry

## Chase boat offers fast, fast service

If it floats, Ken Perry of Ken's Mobile Marine Service Ltd. will fix it. If it sinks, he will salvage it and then fix it.

Ken has been in business on Salt Spring for 11 years and operates his mobile service Monday through Saturday with emergency service only provided on Sunday.

A licensed marine mechanic with 16 years experience, Ken's business goal is to give quality service at a fair price.

He repairs all makes of outboards, stern drives, inboards, diesels and marine electrical systems.

With a fully-equipped mobile shop and chase boat, he comes to his customers wherever they need him.

Ken is an experienced commercial diver with 16 years in that business as well. He has installed and serviced hundreds of moorings in the Gulf Islands.

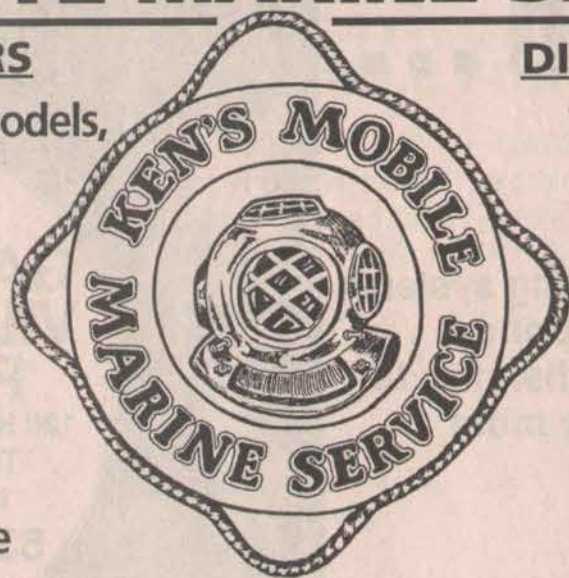
He does salvage work, prop and zinc replacements and boat bottom cleaning.

An underwater video service is also available for a variety of applications according to customer requirements.

## COMPLETE MARINE SERVICES

### MARINE REPAIRS

- ⚓ All makes and models, gas or diesel
- ⚓ Fully equipped Service Truck
- ⚓ Emergency service boat
- ⚓ Licensed Marine Mechanic



### DIVING SERVICES

- ⚓ Mooring installation and repair
- ⚓ Inspections
- ⚓ Salvage

**NOW AVAILABLE**  
Underwater video service for a variety of applications

KEN

**537-9449**

"IF IT FLOATS, WE'LL FIX IT...IF IT SINKS, WE'LL FLOAT IT AND THEN FIX IT"

**KEN'S MOBILE MARINE SERVICE LTD.**

## Adding exercise equipment

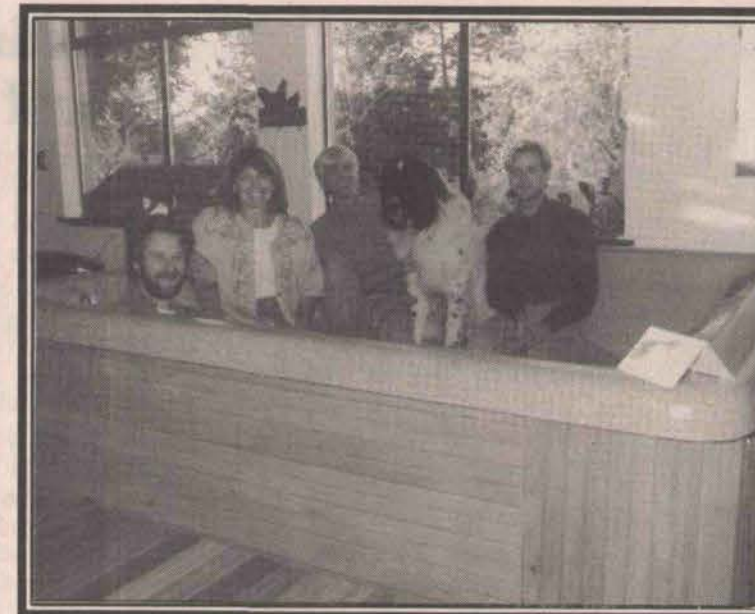
Donna Martin and Michael Hogan of Home Design Centre have been in business on Salt Spring for the past 14 years.

Their goal is to provide unique and quality products coupled with excellent service. The recent addition of in-store financing has made the purchase of patio furniture, exercise equipment and hot tubs much easier for their customers.

Their biggest challenge is letting people know they are here on island with quality service at competitive prices.

The business enjoys supporting local groups such as: minor baseball, dry grad, Tuned Air and Lady Minto Hospital.

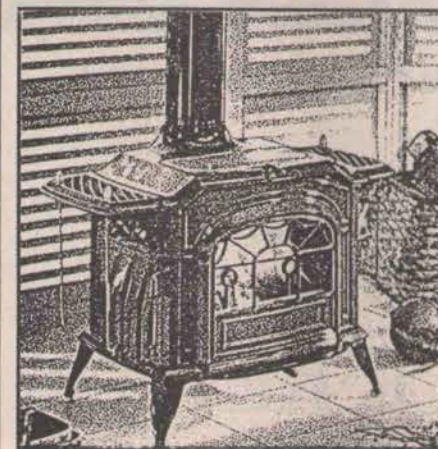
Donna, Michael and their staff strive to bring a selection of products to customers in a setting where they will feel inspired and welcome. Advice is offered freely and customers are invited to sit down and quietly look through ideas provided in a comfortable setting.



L-R: Rene Buser, Donna Martin, Michael Hogan, "Willie", Gary Quiring

When customers view top product lines with home decorating accessories and a whole line of Beachcomber Home Leisure products, they find the Home Design Centre is a fun and special place to spend some time.

## Nice, Warm Friends to come home to.

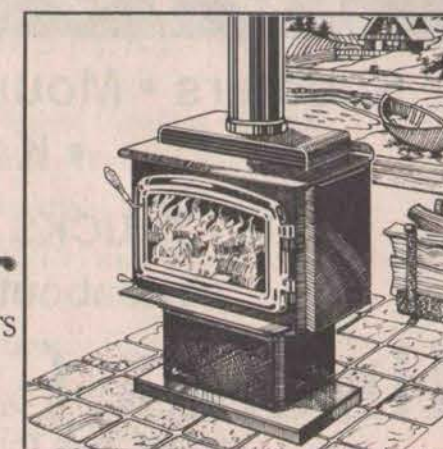


The Vermont Castings Resolute Acclaim. More than heat. Warmth. With durable cast iron construction, non-catalytic clean burning, a convenient ash pan, smokeless top-loading, and choice of 4 porcelain enamel colors, it's also everything you could ever want in a wood stove.

VERMONT  
CASTINGS

**Regency**  
FIREPLACE PRODUCTS

*Two Great Names  
you can really  
warm up to!*

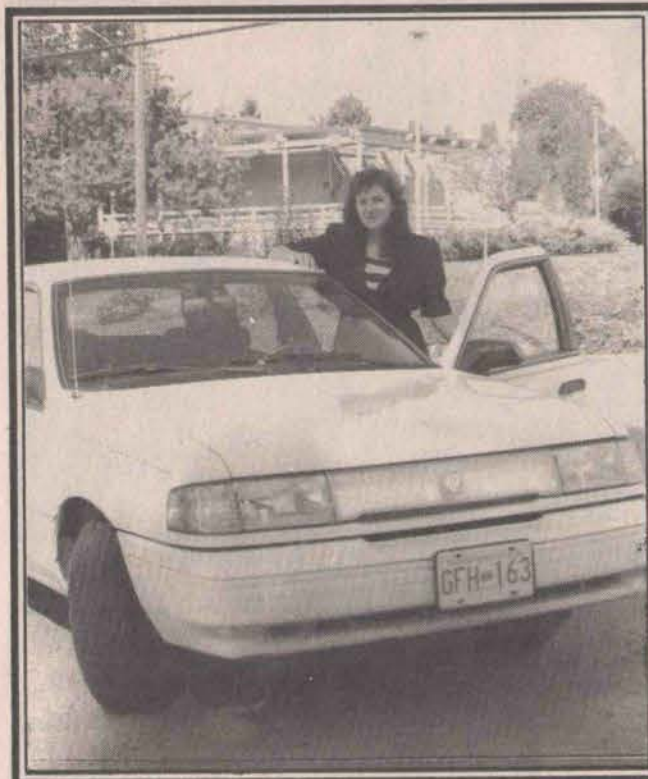


The ULTIMATE freestanding woodstove from Regency offers you versatility, heatability and total controlability. Available with tarnish free gold plated door, custom colouring and all in one heat and draft control in 3 sizes to suit your requirements.

**BEACHCOMBER**  
Home Leisure

available at the  
**HOME DESIGN CENTRE**

320 UPPER GANGES RD.  
**537-2111**  
Mon.-Sat. 9-5



Suzanne Guinness

## Island rental business will get you around

Transportation is the theme of Heritage Car and Trucks Rentals.

Whether it be by car, truck, scooter or bike, this business promises to get you around.

Run by Suzanne Guinness and situated in the Harbour Building, Heritage Car and Truck Rentals was established in March 1994. Suzanne has lots of hopes for the future, including plans to offer a white Lincoln Limousine for rent.

Suzanne wants tourists to know they can avoid ferry line-ups and overloads by travelling as a foot passenger and renting a car locally. Others can avoid ferries completely by flying to Salt Spring and renting a vehicle. Another fly and drive package arrangement means an individual can fly to the mainland and have a rental car awaiting their arrival.

Groups have not been forgotten — a 15-passenger van is also available for rent. For moving and clean-up jobs, the company offers a pick-up truck, cargo van and a cube van with a 16-foot box. Half-day rates are available.

Heritage Car and Truck Rentals has other items for rent including karaoke systems and video cameras.

## \* TOYS FOR RENT \*

**Scooters • Mountain Bikes • Video Cameras  
• Karaoke Systems**

**CARS • TRUCKS • CUBE VAN • PASSENGER VAN**

Ask about our fly & drive packages

## HERITAGE CAR & TRUCK RENTALS

(across from Thrifty Foods, below Kanaka Restaurant)

(ph.) 537-4225 (fax) 537-4226

# 7 Days a Week

Free convenient shuttle bus service available / Ferry pick-up for customers

## Fine Jewellery and Gems by master goldsmith

After a short absence, Nene and Wolfgang Kranz have returned to Gasoline Alley (in the former Orcas Gallery location). Their store and workshop facilities offer improved accessibility for customers.

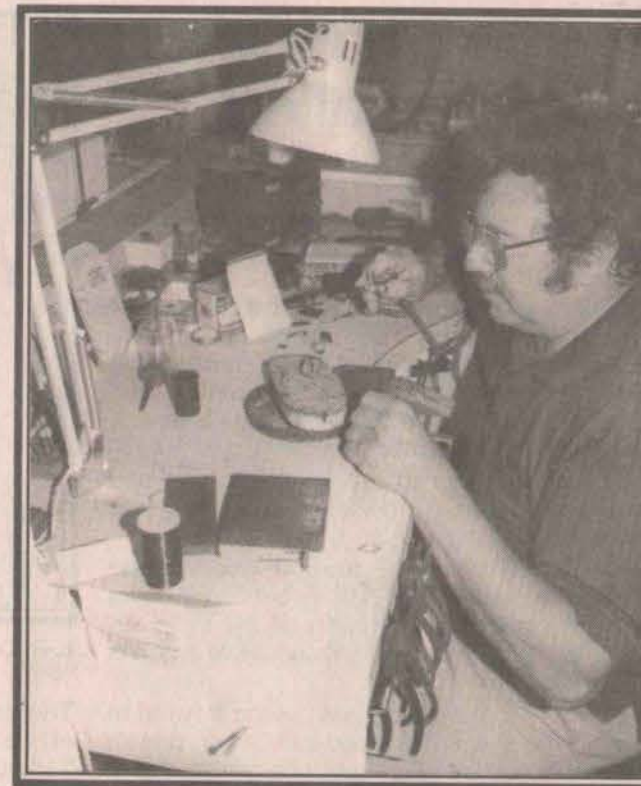
Wolfgang's 38 years as a professional goldsmith and gemologist give him a wealth of experience and expertise in the field of jewellery, which greatly benefits his customers.

Whether you want custom designed or redesigned jewellery, alterations or repairs, it's always done to the highest standards.

In-house gemstone cutting and carving in conjunction with fine jewellery production are just a few of the quality custom services Gemcraft offers.

The studio also carries a beautiful selection of rock minerals, new age crystals, fossils, pearls, gemstone necklaces and silver jewellery in a wide price range. Nene and Wolfgang operate with the motto "Quality and good taste don't have to be expensive".

The studio is open Tuesday to Saturday, 10am to 5pm. During the summer it is also open Sundays from 11am to 4pm.



Wolfgang Kranz, Master Goldsmith, Gemologist and Gemstone Cutter

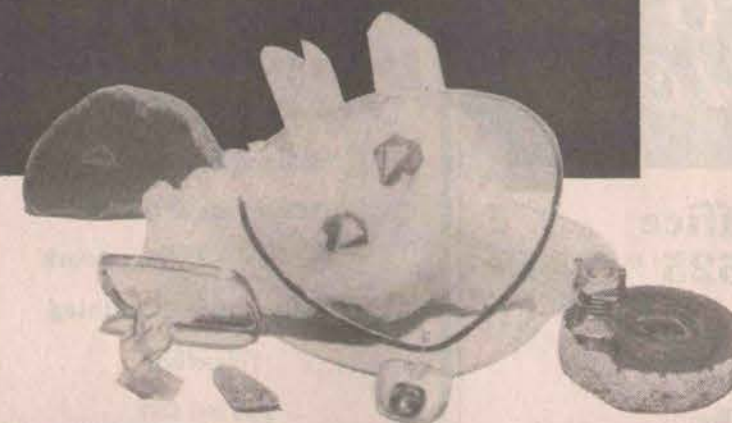
## GEMCRAFT STUDIO

Wolf Kranz Jewels Ltd.

In business since 1956

## CUSTOM DESIGNED JEWELLERY IN 18K GOLD AND STERLING SILVER

- In-House Gemstone Cutting and Jewellery Making
- Alterations and Repairs
- Rock Crystals • Minerals • Agates  
Fossils and Pearls
- Gemstone Carvings • Pearls
- Gemstone Necklaces and Imported  
Silver Jewellery



*W. Kranz*  
Master Goldsmith,  
Gemologist and Gemcutter

106 - 149 FULFORD-GANGES ROAD (in Gasoline Alley) TEL: 537-4998

## Original handwork at co-op gallery

Excellence in island crafts has been offered by Waterfront Gallery for 15 years.

It has a wide selection of top-quality crafts, juried to high standards of originality and craftsmanship.

Browsers will find wonderful gift ideas such as stained glass lamps, cosy sheepskin slippers, colourful quilts, hand-painted silk, unique pottery, children's clothing, cards, candles, jewellery, wrought-iron candlesticks, folk art, books, hats and chimes.

Staff members are friendly, well-informed and welcome visitors to browse. They are happy to answer any questions.

The major community support given by the Gallery is a high school bursary but also includes a trophy for children's crafts at the Fall Fair, Chamber of Commerce and individual requests as received.

In 1995 co-op members are looking forward to welcoming new artisans and their work, providing an even wider variety of original handwork for any ever increasing clientele.



L-R: Courtney Fleek, Kishori Hutchings, Helga Zettler, Sylvia Louwman

The gallery can be found a 107 Purvis Lane, next to the post office. It is open from 10 a.m. to 5 p.m. Monday through Saturday. During the summer, hours include Sundays from 11 a.m. to 4 p.m.

## High quality water sold at lowest price

Providing water of the highest quality at the lowest price is the goal of Salt Spring Island Water, operated by Aino Jensen.

Aino started his enterprise of supplying island residents and businesses with bottled water close to three years ago.

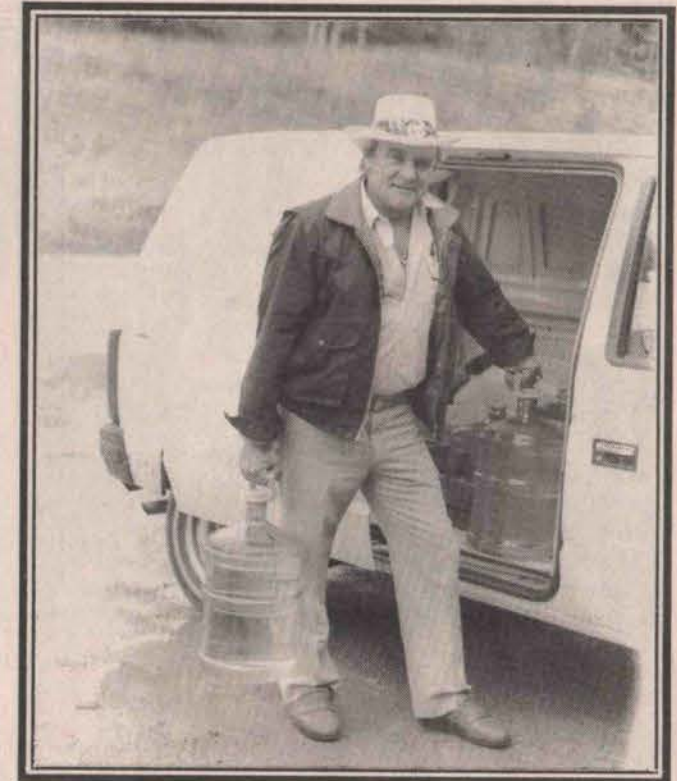
He prides himself on efficiency and says, "We can set up new customers usually within half-hour of the initial call."

Bottled water is available in five, three or one gallon bottles, delivered to home or office once a week. The company also supplies all dispensing accessories, including coolers, countertop crocks, crock stands and pumps.

The water is purified by ozonation and/or reverse osmosis. Neither process involves addition of any chemical to the water. Aino says, "ozonation is one of the safest, most effective and most modern types of water purification." Reverse osmosis is for those who prefer water with the minerals removed. This is recommended for people on low salt or salt-free diets.

Salt Spring Island water is available at various island outlets or through home delivery. Aino can be reached between 9 a.m. and 9 p.m. daily.

His business supports the Terry Fox Run, Core Inn, ArtSpring, among other local groups.



Aino L. Jensen

# WATER, WATER, EVERYWHERE

*But is it good to drink?*

3 or 5 gallon bottles delivered to your door  
Cooler rentals, pumps, accessories. Ask about our volume discount.

**NOW AVAILABLE:**

Salt-Free water by reverse osmosis as well as our Natural and Pure Salt Spring Island water.



**Call Today**  
**537-9826**

Locally owned and operated

Also available at GVM, Fernwood Seaside Market, Thrifty's and Vesuvius Store

## OVER 75 ARTISTS

\*Pottery \*Jewellery

\*Art to Wear Hand-Painted Silk

\*Sheepskin & Products

\*Stained Glass Lamps

\*Cushions & Quilts

\*Watercolours \*Woodwork

\*Quality Crafted Clothing

\*Weaving

PAY NO GST  
Non-profit, artist run gallery

off the  
**waterfront  
gallery**

*Excellence in Island Crafts*

**By the Post Office**  
**\* (604) 537-4525 \***

- Open -  
**Monday - Saturday**  
**10 a.m. - 5 p.m.**



Valerie Mackey and Tina Hazenboom

## Very best in fabrics, wallcoverings offered

Thousands of samples of the very best in fabrics, wallcoverings and blinds are available on Salt Spring at Islander Drapery and Upholstery.

Owners Valerie and Don Mackey's selection includes Maxwell, Sanderson, Robert Allen, Waverly and Abbey, New View and Shadomatic blinds and shutters. The business also offers an excellent upholstery service.

Islander Drapery and Upholstery has its own, island-based drapery workroom, plus a large off-island workroom. Therefore, it can handle all sizes of projects in a timely manner.

The Mackeys have been in business for close to a dozen years on Salt Spring. They offer the services of an experienced interior designer and provide expert, free advice for do-it-yourself projects. They can also supply upholstery foam and other bits and pieces necessary for do-it-yourself re-upholstery projects.

They aim to have happy clients and hope to increase their product lines — space permitting.

Located in Grace Point Square, Islander Drapery and Upholstery is open from 10 a.m. to 4:30 p.m.

## Chinese dishes a specialty here

Communities around the world have a Chinese restaurant whether it be Greece, Japan, Italy or you name it.

Salt Spring is no exception.

If islanders or visitors are looking for good Chinese food, they find it at the Golden Island Restaurant in Upper Ganges Centre on Lower Ganges Road.

Open six days a week, the restaurant employs five full-time and three part-time people. It has been in operation for 13 years and is owned by Ted Kwong whose goal is to make a decent living and offer the best Chinese food at reasonable prices.

He invites people to come in for relaxed dining in comfortable surroundings. Fast, friendly, efficient staff serve a popular selection of Cantonese food with specialty Chinese dishes along with a variety of western favourites.

The fully licensed restaurant is open for lunch Tuesday through Friday from 11:30 a.m. to 2 p.m. and for dinner Tuesday through Thursday from 5 p.m. to 10 p.m., Friday and



L-R: Leah Dow, Norman Page. L-R front: Ted Kwong, Jennifer Tammetz, Winnie Kwong, Sam Chan

Saturday from 5 p.m. to 11 p.m. and Sunday 5 p.m. to 9 p.m. Groups and parties are welcome to made advance reservations and for those who want to eat at home a take-out service is available.

• ABBEY • MICRO BLINDS • ABBEY • VERTICALS • ABBEY • VERTICALS • ABBEY •

**Check and Compare our Selection & Service**

- Custom Drapepries
- Drapery & Upholstery Fabrics
- Professional Upholstery Service
- Co-ordinating Wallpapers
- Mini/Mico/Venetian Blinds
- Vertical Blinds-Pleated Shades
- 1" & 2" Wood Blinds

*Our professional decorator service assures a perfect match. Visit us today or call for a shop at home appointment*

Upholstery professionals Don Mackey & Ellen Box

**ISLANDER DRAPERY & UPHOLSTERY**

Mon. - Fri. 10-5 / Sat. 10-3 / Grace Point Squire 537-5837

• ABBEY • MICRO BLINDS • ABBEY • VERTICALS • ABBEY • VERTICALS • ABBEY •

# Golden Island

CHINESE RESTAURANT - Licensed

金島

**EAT IN OR TAKE OUT**

**LUNCH**.....Tues.-Fri. 11:30 - 2:00  
**DINNER**.....Tues.-Thurs. 5:00 - 10:00  
 Fri. & Sat. 5:00 - 11:00  
 Sun. 5:00 - 9:00

**DAILY LUNCH SPECIALS**  
**\$5.50**  
 Closed Mondays

Upper Ganges, Centre, Ganges • 537-2535



L-R: Marina Scott CRA, Ron McQuiggan AACI and Nora McQuiggan

## Team approach to appraisals

Supplying quality appraisals has been the goal of Gulf Island Appraisals for the past 17 years.

Owner-operators Norah McQuiggan, Ron McQuiggan, AACI, and Marina Scott, CRA, provide a quality, dependable appraisal service at competitive prices for Salt Spring and the Outer Islands.

Ron McQuiggan and Marina Scott appraise both business and residential real estate, compiling all relevant sales data through quarterly and historical reports on their state-of-the-art computerized systems. They consider all facets relevant to lands and buildings including landscaping, views, construction quality and finishing.

They are trained to the highest standards of the Appraisal Institute of Canada and are qualified to complete value estimates of real estate and businesses.

Norah McQuiggan completes the appraisal team, processing and relaying appraisals to clients as soon as possible.

Gulf Island Appraisals is located on the top floor of Upper Ganges Centre. The office is open 9 a.m. to 4 p.m. Monday through Friday.

## HOW MUCH IS IT REALLY WORTH?

When you need to know the value of your home or business call:



### Gulf Island Appraisals Ltd.

338 Lower Ganges Rd., #2  
Salt Spring Island, B.C. V8K 2V3

For fast, informed and accurate market estimates of your real estate.

Ron McQuiggan AACI

Marina Scott CRA

Telephone 537-5521 Cell: 537-7014 Fax 537-2800

REAL ESTATE APPRAISALS FOR ALL THE GULF ISLANDS

## Expansion seen for '95

Educating individuals and businesses about how easy, profitable and interesting the computer on-line world really is: that's the business goal of Anu Jolliffe, owner of "THC BBS" - The Home Computing Bulletin Board Service.

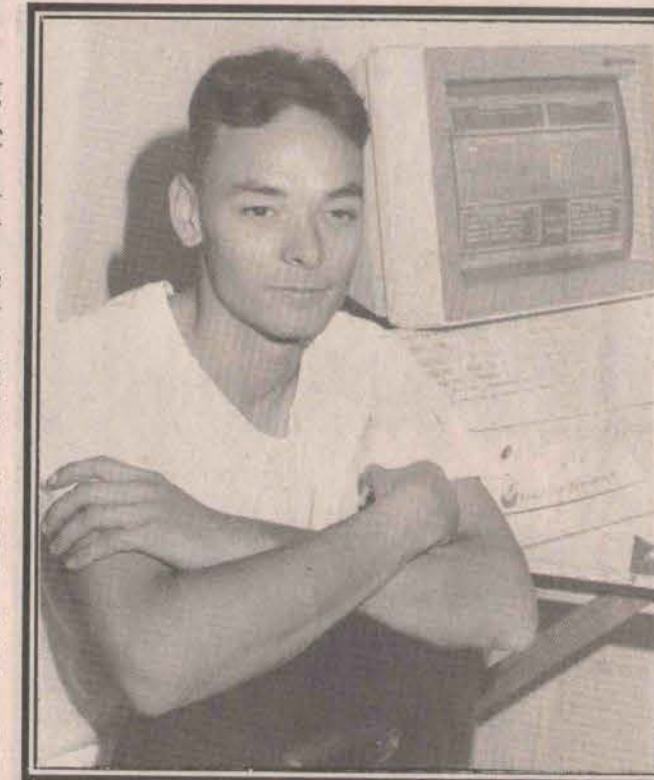
In operation for a year, Jolliffe believes "absolutely anything can be related and applied to computers and electronic communications."

He sees expansion in the number of available incoming phone lines and the addition of local access through the use of networked computers at a central downtown location in early 1995. Not having full Internet Access on Salt Spring is the biggest challenge Jolliffe faces in doing business. "With the arrival of the Internet (if it comes) to Salt Spring, THC BBS will be able to offer literally hundreds of more services."

One exciting example Jolliffe describes: A prospective tourist to Salt Spring could call his local Internet service, hook up to the THC BBS database, view the list of island bed and breakfast establishments, their prices, services and a full colour photograph of the room and its view.

At present, THC BBS offers Internet E-mail, Usenet groups, local messages, chat, and vast archives of files available for downloading. He also has a CD-ROM on-line, holding up to 650 megabytes of assorted files.

THC BBS can be reached at 537-5204 at up to 28.8 bps. For voice support and inquiries, please feel free to call 537-9102.



Anu Jolliffe

## est. 1993 The Home Computing BBS

ESoft :TBBS Software

Robotics : Sportster modems  
The Intelligent Choice in Data Communications

### Local Services

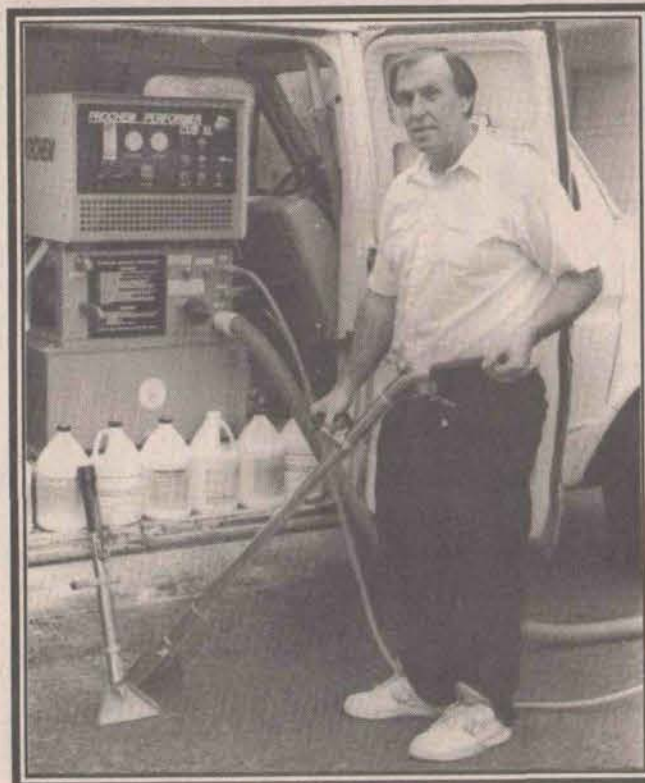
- E-Mail
- Message Areas
- Multiple File Areas
- Multi-Line Chat

### Internet Services

- E-Mail
- Usenet News Group
- Inbound/Outbound File Attachments
- Valid Internet Address

Monthly new services and user options

**To connect call (604) 537-5204 @ 28.8 bps**



Bernie Reynolds

## Same day service for janitorial needs

Bernie Reynolds Carpet Cleaning and Janitorial offer 24-hour service that aims to keep customers satisfied and coming back for more.

A mobile business in operation on Salt Spring for 30 years, Bernie's carpet cleaning and janitorial business promises same day service.

The company, which employs two full-time workers and two part-timers, does carpet cleaning, pressure washing, office and business cleaning, house cleaning and upholstery cleaning.

Once cleaned, the carpets and upholstery are treated with Scotch Guard or Flourasil to keep them clean longer and to make them stain resistant.

Bernie's business also handles wet sand blasting, and clean-up from flooding, burst hot water tanks and waterbeds.

He supports Seniors for Seniors, the legion and local sports.

## Building your dream kitchen

Keith Shantz of Cabinets for Kitchens has a portfolio available for prospective customers showing pictures of his completed kitchens.

He has a fully-equipped shop where he designs and builds custom kitchen vanities, bookcases and other items. He is able to produce his own five-piece wood doors and mills wood so he does not have to send work off island.

In 1995 he will be computerizing so he can design with a CAD system.

In his kitchen designs, he also does traditional-style kitchen face frame and inset face frame and European-style cabinets.

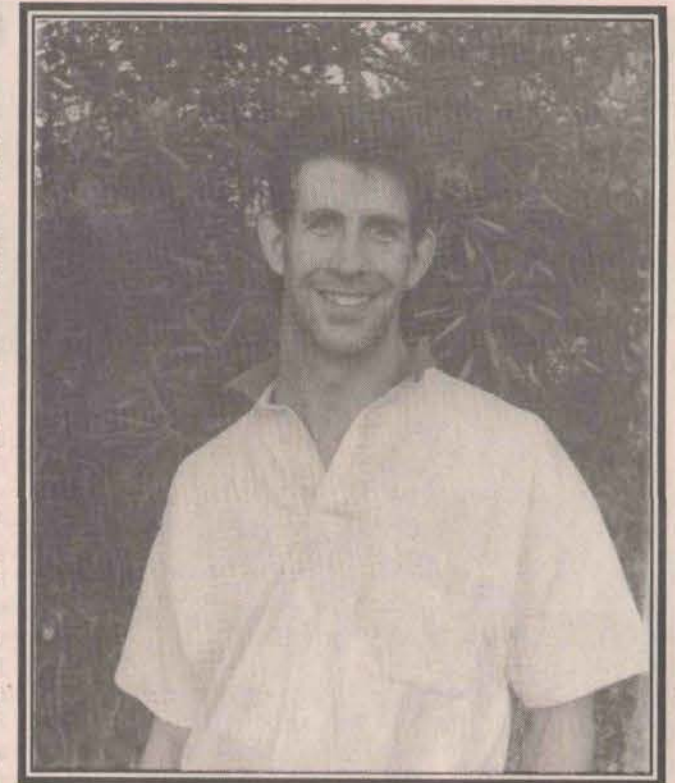
Keith purchased the business from Chris Dixon in 1991 after working for him for two years.

His goal is to do the best possible job for customers, using the most up-to-date hardware and high-end materials.

In 1995 he foresees doing more furniture and custom work, and upgrading his business to be computer friendly.

His biggest challenge is being competitive with off-island businesses and pre-fab shops.

Community involvement for Keith has included donating a kitchen to the youth centre and supplying shop time to the day care centre at the Community Centre.



Keith Shantz

# REYNOLDS

## THE CLEANING SPECIALISTS

### • Carpet Cleaning

- High Traffic Areas
- One Room or the Complete House

### • Furniture Cleaning

- Sofas, Chairs, Loveseats

### • High Pressure Washing

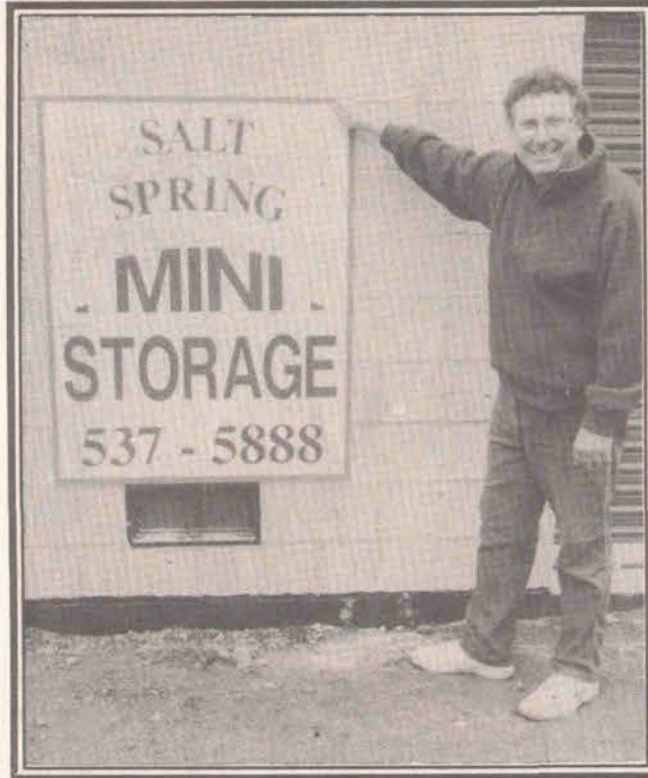
- (pressure wash roofs, decks, siding, driveways, sidewalks)
- Residential or Commercial



**653-4201 or 537-4274**

**Q**uality workmanship and materials brought together to create custom cabinets for you on Salt Spring Island. Bookcases, libraries, entertainment centres, custom doors, mantels, kitchens, vanities and much more ...

**Cabinets for Kitchens**  
by Keith  
5 3 7 - 4 3 3 3



Ross Vezerian of Salt Spring Mini Storage

## Growing demand for mini-storage

Finding a place to store house-hold possessions, business papers or personal treasures that no one else appreciates can be a problem.

Ross Vezerian of Salt Spring Mini Storage has the answer with a total of 150 storage units at 347 Upper Ganges Road. Phase 1 which opened last November contains 65 of the most popular-sized units.

Phase 3 opened October 1, 1994 to keep pace with increased demand.

Ross has lived on Salt Spring Island for 24 years. He created Salt Spring Kitchen Company and the Home Design Centre, and has been in the mini storage business for the past four years.

"We must stress that our facility is fully zoned and insurable for our clients' possessions."

In addition, the facility is climate controlled and there are fenced areas in which recreation vehicles, boats, cars and trailers can be parked.

Ross says although it may be a cliché, he uses "The Golden Rule" in every business transaction. His goal is to continue delivery a quality service to Salt Spring Island for another 24 years.

Open from 7 a.m. to 7 p.m. 7 days a week, the mini storage operation employs one full-time and one part-time person.

# SALT SPRING MINI STORAGE

Secure storage for Cars, Boats, RV's, Documents, Furnishings, Personal Effects, Lawn & Garden Equipment, Tools and more!

*"Safer than someone's old barn"*

- Electronically Monitored Intrusion & Fire Alarms
- Security Fencing
- Motion Detector Lighting
- Concrete & Steel Building
- Security Attendant
- Private Code Access
- Climate Controlled

347 Upper Ganges Road

RESERVE TODAY CALL 537-5888 FOR SIZES & RATES

## Service facility "second to none"

A brand new auto body shop with the latest equipment is one way Don Irwin Collision Repairs Ltd. is keeping up with the changing needs of Salt Spring vehicle owners.

Completed earlier this year, Don Irwin is proud to offer islanders a 5,000 square foot service facility that is "second to none."

A new downdraft heated spray booth qualifies Irwin to do warranty work from dealerships. A new frame machine has the latest twin head lazer beam measuring system available. The shop floor is hot water heated to keep customers' cars dry and warm. Environmentally-friendly propane is used in the heating system, and the shop practices proper disposal of damaged automobile parts.

He offers "Rust Check" servicing, which is good for new or used vehicles. The shop also does auto glass repairs and installations.

Irwin has been in business on his own for 21 years and has 36 years of auto body experience. Four people are employed full-time and one person on a part-time basis.

"We have a shop and business we are proud of



Terry, Kurt, Randy &amp; Don Irwin

and would like to have the chance to show islanders our talent and service," says Don. "With our 'treat the customer right attitude', I hope the business will just keep building."

Don Irwin Collision Repairs Ltd. is located at 115 Desmond Crescent and is open Monday through Friday from 8 a.m. to 4:30 p.m.

## WHEN LIFE'S LITTLE OBSTACLES

get in your way,  
we can help...

- Prompt
- Professional
- Service

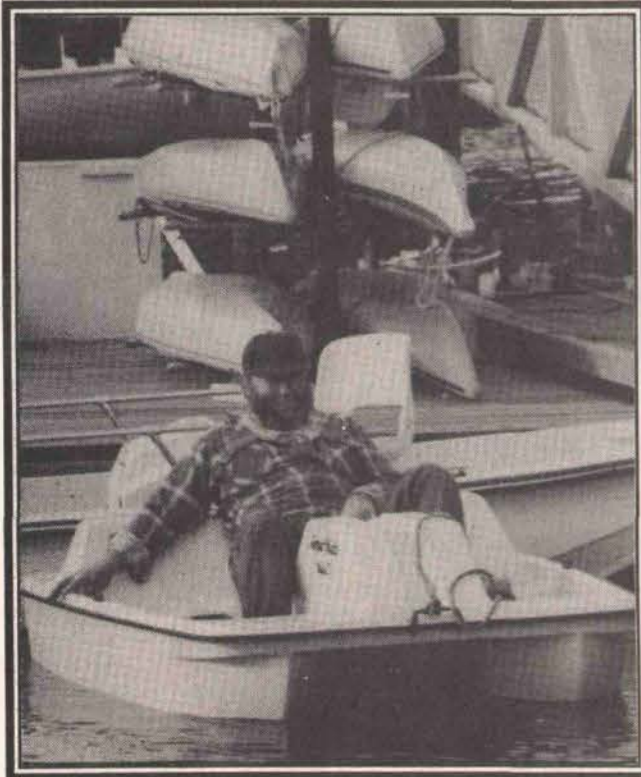
**DON IRWIN  
COLLISION LTD.**

115 Desmond Cres.,  
Ganges B.C.



**537-2513**

**MONDAY - FRIDAY 8am - 4:30pm**



Jay Small

## Luring customers back

Jay Small and Lesley Cheeseman want their customers to have a good time so they will come back to Salt Spring Marine Rentals.

From their little office at the head of the dock next to Moby's Pub, they try to give every person who comes through the door friendly service and a good time. They want them to return, along with their friends, so the pair want to become a second tourist info centre.

Jay and Lesley are embarking on their sixth season and currently provide employment for two fulltime and three part-time people.

They have fishing charters available onboard three or more boats, depending on the size of the party and type of fishing. As well they book charters on different sailing vessels, rent 16 -18 foot power boats, paddle boats which the kids love, kayaks, canoes, bicycles and scooters. They also can arrange for car rentals or horseback rides.

Along with their own boat and kayak rentals, Jay and Lesley provide instruction before sending people out so they they can fully enjoy themselves.

"Our goal is to make sure every person we deal with has a great memory of their visit to Salt Spring," says Jay. "Word of mouth is the best advertising, next to the Driftwood."

With their business 70 per cent tourist-related, they look for more trade in 1995 and are working to run their operation more effectively.

Winter hours for Salt Spring Marine Rentals are 9 a.m. to 5 p.m. Summer hours are 8 a.m. to 8 p.m.

**SALT SPRING MARINE RENTALS LTD.**  
 • Aluminum Boats • Kayaks • Paddle Boats • Canoes • Bikes • Scooters  
 • Fishing Gear • Sailing and Fishing Charters • Fishing Licences Available  
**CALL 537-9100 FOR YEAR-ROUND RENTALS**  
 Located at the head of Ganges Harbour, next to Moby's Marine Pub  
 Cellular 1-604-361-5073

## Leading brands in casual wear

"Island wear from top to bottom" is the motto for Gulf Islands Work Clothing, operating as a Work Wear World franchise on Salt Spring.

Janet Goehring and Brent Dick's main business aim is to fill the need for an affordable family and work clothing outlet.

They stock a full assortment of clothing, footwear and outerwear for men, women and teens with leading brand names such as Levis, GWG, Lee, Kodiak, HiTec, H.H. Brown, Dickies and others along with their better-priced house brands.

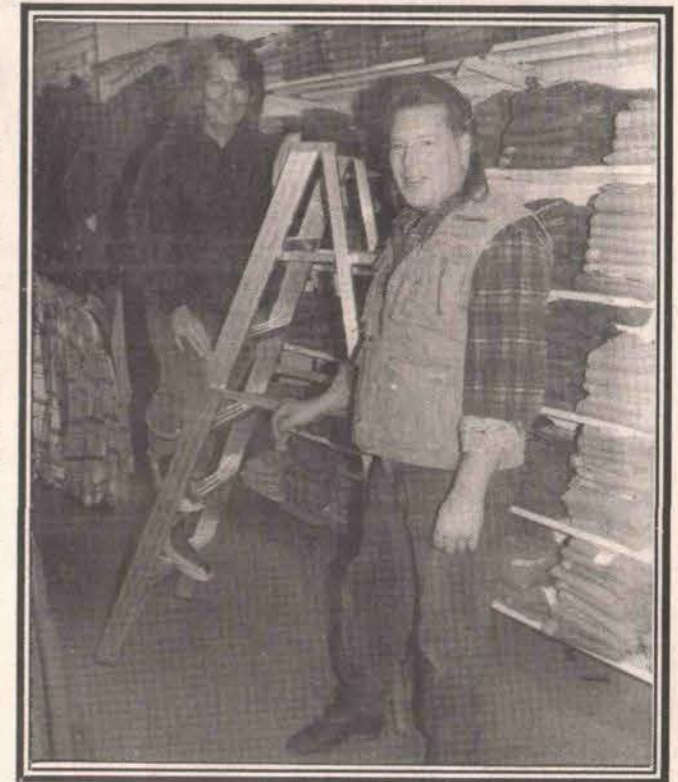
Describing their stock as "casually fashionable", they add: "If it's a tuxedo you're looking for, we can do that too, only it's got a back door and is made by Stanfields!"

Looking ahead to 1995, the owners have found their acceptance rewarding and expect an even more pleasant new year for themselves and two part-timers.

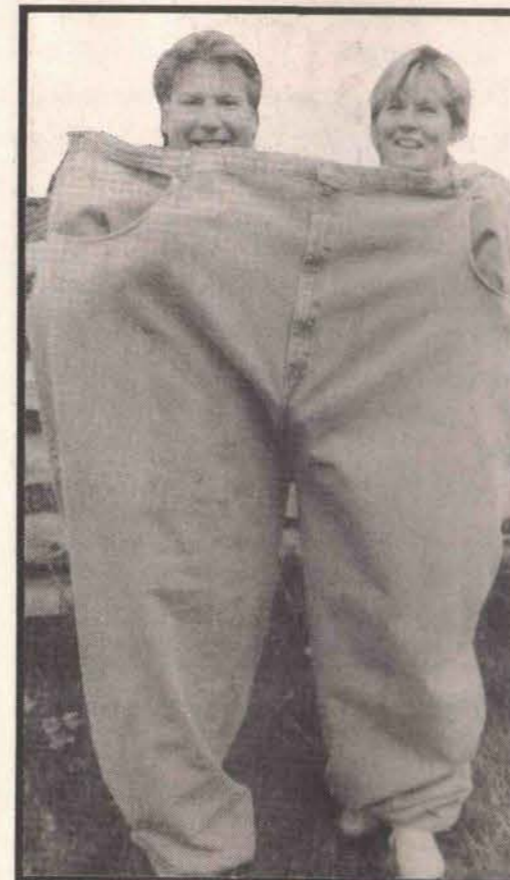
Their biggest challenge is adequately supplying the needs of the community so it can be self-sufficient.

They both feel it is important to be part of groups and activities where they can encourage "a supportive unity to the island" Ninety per cent of their business is generated by residents.

The store is located at 109 McPhillips Avenue, next to Sears. It is open Monday to Friday from 9 a.m. to 5:30 p.m. and Saturday from 9 a.m. to 5.



Janet Goehring, Brent Dick



The Largest Selection of  
**Island Wear**  
 from Top to Bottom



For all your work, casual  
 and fashion wear, come to

**WORKWEAR**  
**WORLD**  
 Makin' It Work For you!

109 McPhillips Ave.,  
 (next to Sears)  
 GANGES, B.C.  
 Mon-Fri. 9-5:30 pm  
 Saturday 9-5 pm  
 537-2999

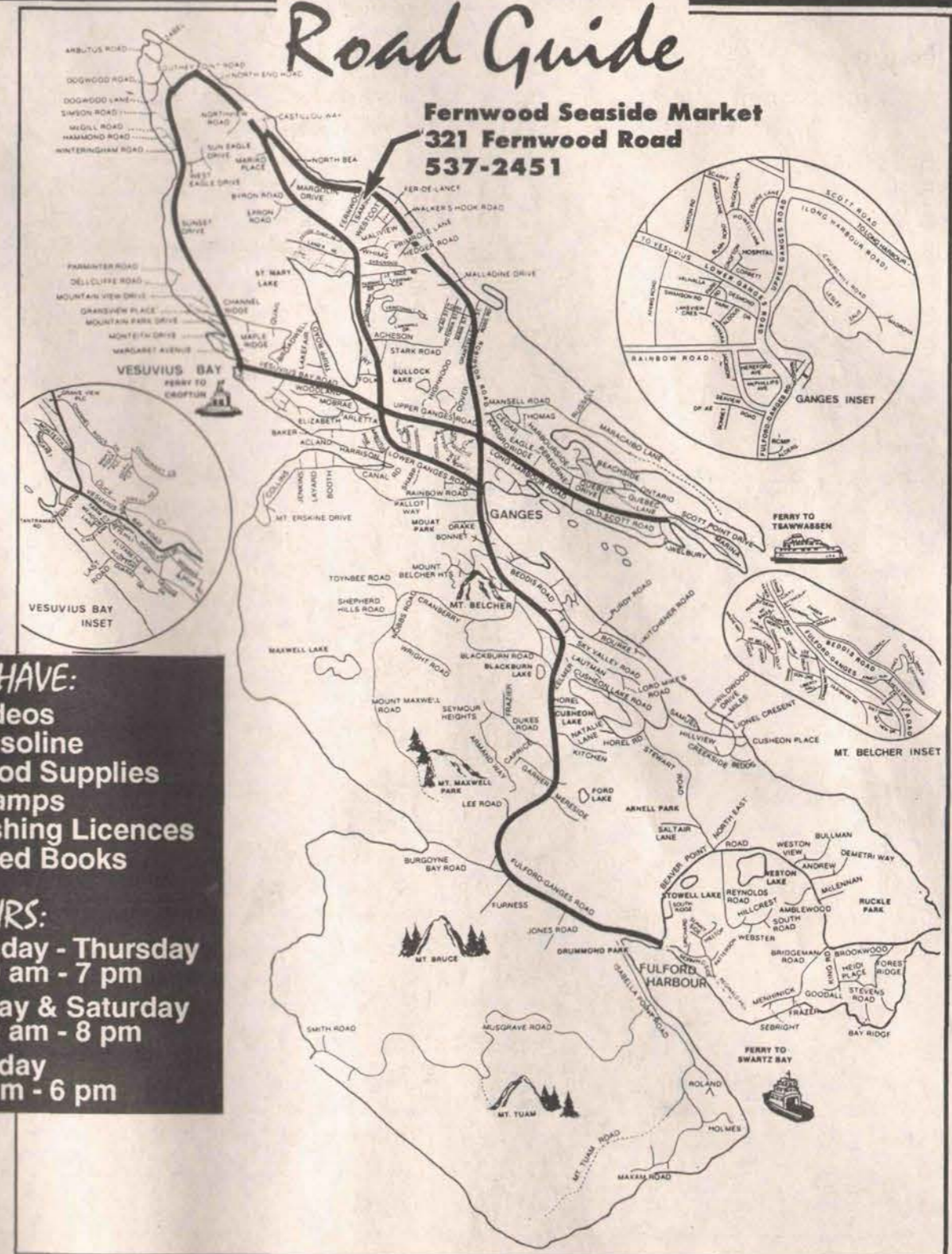
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## "MORE THAN JUST A GENERAL STORE" FERNWOOD SEASIDE MARKET - 537-2451

### Road Guide

**Fernwood Seaside Market**  
321 Fernwood Road  
537-2451

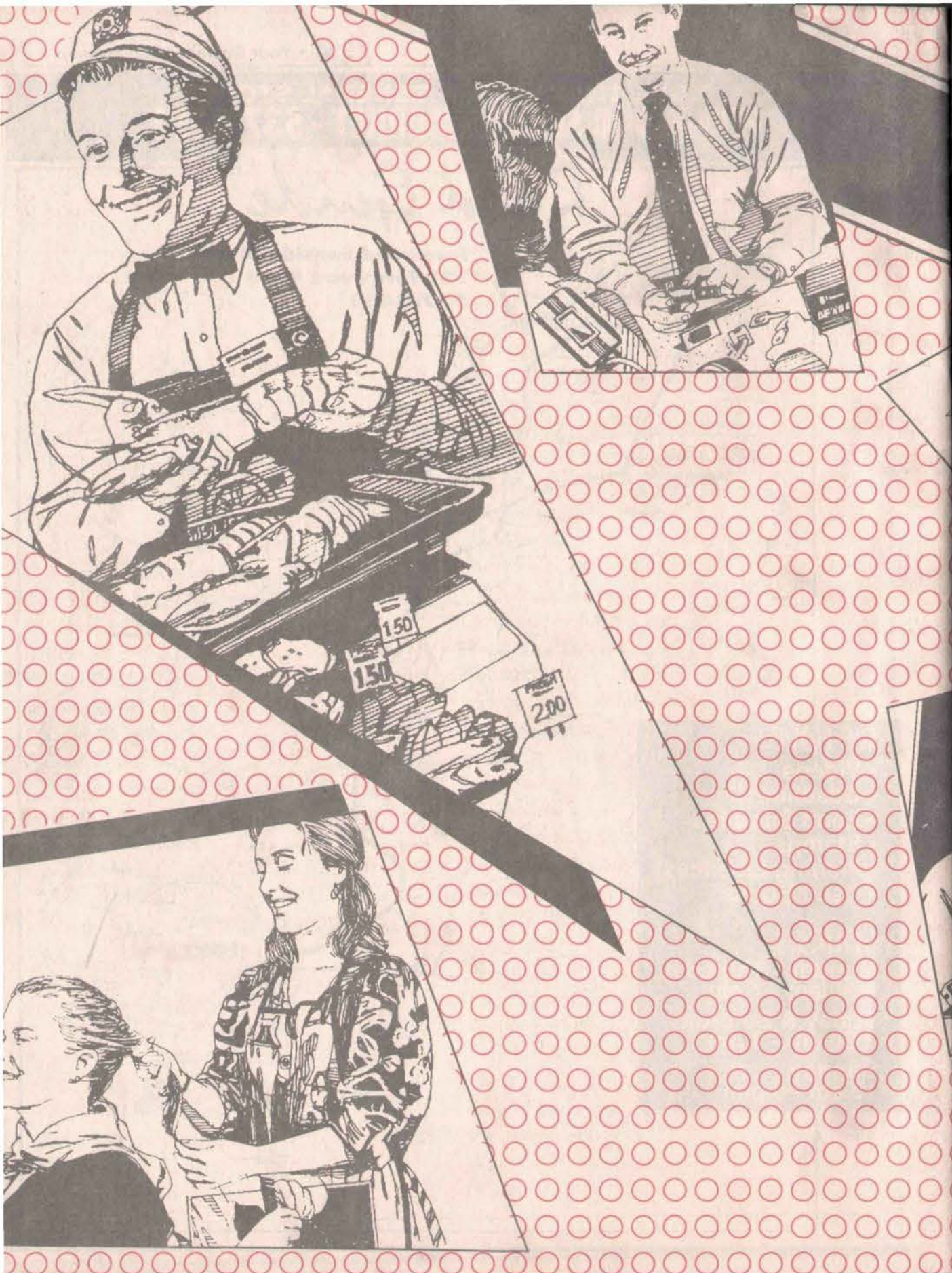


#### WE HAVE:

- Videos
- Gasoline
- Food Supplies
- Stamps
- Fishing Licences
- Used Books

#### HOURS:

**Monday - Thursday**  
8:30 am - 7 pm  
**Friday & Saturday**  
8:30 am - 8 pm  
**Sunday**  
10 am - 6 pm



Supplement to the Gulf Islands Driftwood November 9, 1994