


**Driftwood**

# Island Living Real Estate

SECTION

**B**

## New chamber president well-qualified for job

Salt Spring Island's Chamber of Commerce is in qualified hands with the election of Sherry Irwin as its latest president.

Irwin took over the position from Glen Moores after the group's annual general meeting held in November.

By GAIL SJUBERG  
Driftwood Staff Writer

Having many years of experience in sales, marketing and the tourism industry with the giant American corporation AT & T and subsidiary companies, Irwin is more than qualified for the active volunteer post.

Irwin, who now owns Cedar Beach Resort with her husband Mernie, started her career with AT & T as a long-distance operator in Reno, Nevada 25 years ago and quickly moved up and through several departments in the company.

She says AT & T had good "equal opportunity" policies and her progress was not impeded by raising three daughters and furthering her education at the same time.

By 1977 she was supervisor of a group of business office salespeople at AT & T. Superiors noticed that her team sold a large number of phones and services "and saw I had some sales abilities."

With some encouragement from others and a desire to get into the marketing aspect of business, Irwin prepared for a test that would allow her to broaden her experience in the company.

"They said the odds were 100 to one that I would not get it," she recalls, because only one of a previous batch of 40 applicants had passed the exam.

She beat the odds and then received three years of training before being promoted to the position of industry consultant. Her job in that vein was to assess small and large companies and help them solve their business problems.

In analyzing their business case, identifying markets, determining product and service needs and hiring and training sales staff, Irwin says "my goal was to help them be successful." The idea, she says, was that if client businesses prospered they would be dedicated AT & T customers.

Irwin also established branch offices for AT & T in three American cities, including Reno in 1983. She tackled Las

### ISLAND Profile

Vegas in 1984 and then went to Honolulu in 1985, remaining in Hawaii until moving to Salt Spring fulltime in 1989.

In Hawaii, she says, she had "the cream of the crop" in staff to work with, many being highly educated salespeople of Japanese and Chinese origin. Starting

with eight employees, the company has since grown to a workforce of 250.

Her next task was to handle marketing for the lodging and tourism industry in Hawaii. Many accommodation businesses needed substantial help, she says.

Development of a sales plan was cru-

cial, she says, so she helped clients create marketing packages, target new markets and to sell their locations over the telephone.

Irwin outlines some of the basics required to increase an accommodation business' sales. First, she says, you must look at its revenue-producing departments like the sales, marketing and reservation areas. Front and back office operations are then dissected to see how customer treatment can be improved.

Potential for automation can then be addressed, which varies with the size of a business. Big companies, she observes, "look at technology to enhance their competitive edge" rather than for the purpose of reducing manpower costs, often an objective for small business owners.

While the requirements of running a rural resort are not exactly the same as a major company, Irwin says her career with AT & T and especially in the accommodations and tourism industry has been beneficial at Cedar Beach Resort. "It made it easier here to manage a resort because I had learned how to run much larger properties."

The Irwins' path to Salt Spring is not an uncommon one. Some friends moved here about eight years ago and when the Irwins came to visit they "fell in love" with the island. They then bought a summer home on Tripp Road and decided to move here after Sherry's retirement from AT & T. However, she explains, her husband was not ready to totally relax and running a resort became an appealing idea.

The "quality of life" here is important to Irwin and she has an affinity for her new country. "I like Canada and Canadians," she says, "because they are a very genuine kind of people."

She says both she and Mernie dealt with "a lot of people who wanted power" in American business circles, "and we wanted to get away from that."

In her short time on Salt Spring, Irwin has been a Chamber of Commerce director, head of its accommodations committee and helped form and chaired the island's new accommodations association. With a growing lodging and tourism industry on the island, she noticed there were "issues between resorts and bed and breakfast operators that had not been addressed."

SHERRY IRWIN B2



Sherry Irwin

Driftwood photo by Gail Sjoberg



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## ISLANDS

# Waste management technology a moving target

First in a series of three

While garbage on Salt Spring is an ongoing current event, a look beyond our own island finds garbage is a popular topic right across North America.

By RANDY HOOPER  
Guest Columnist

Waste management direction and technology is a moving target. Solutions from the 1950s (like the Blackburn Road dump on Salt Spring) aren't considered anymore — but neither are 1988 solutions. Far-thinking politicians are now directing regional managers to find waste solutions that aren't going to reappear as problems in 10, 20 or 30 years. They are asking them to create a garbage system that will be as effective in 2020 as it would be today.

In the next couple of years, 3,000 landfills across the U.S. will close because of environmental concerns, or they will be full. Only 271 new landfills are scheduled to open, under very heavy scrutiny.

Mixed municipal waste (MMW) is by far the biggest category of garbage, and is of the most concern because of the sheer volume — and increasing environmental awareness at all levels. Garbage is the effect of buying things we throw out, usually right away (packaging).

**A Capital Regional District study showed that over one-half of all garbage going to the Hartland landfill could be composted this way.**

Current environmental focus is on waste reduction, on buying locally, and with minimal packaging. There are hundreds and hundreds of garbage "resource recovery" plants now operating across the U.S. and over most of Western Europe. In the most modern of plants, mixed garbage, dumped from trucks, is carried on conveyor belts where several employees pick off selected items. For instance one person may just pick off

## System must be effective today and in 2020

plastic milk jugs, and another just green and brown two-litre plastic pop bottles. Magnets hover over the belts and extract tin plated steel food cans, and other ferrous metals.

Blowers and trommels isolate different grades of plastics and papers, including newsprint and cardboard. Consumer glass is culled, sorted and ground into cullet. The rest of the garbage (about one-half) is made of products that are not profitably recoverable in their present state. These are ground in big tub grinders and screened through three centimetre screens.

This wet, smelly waste contains leaves, grass clippings, diapers, wet paper, kitchen waste, kitty litter, ground up mattresses (etc.) and is stacked inside or outside in huge steamy windrows, two metres high and four wide. Here, assisted by huge windrow compost turners (\$60,000 tractors that churn up the piles) they are attacked by hungry compost microbes. Just a few weeks later all that waste has been turned into rich landscape soil.

A Capital Regional District study showed that over one-half of all garbage going to Hartland landfill could be composted this way. They have been asking for bids since March for a permanent composting facility serving the whole district.

Resource recovery plants may also extract all the wet lawn and food waste by screening the garbage before grinding. In this way, plastic toys, old garden hoses, and other contaminants don't get mixed with the compostable waste, and the quality of the composted soil is such that it can be profitably sold by the waste managers as topsoil.

The city of Seattle, for instance, picks up 250,000-plus cubic yards of household landscape waste and is currently converting it to 75,000 cubic yards of finished topsoil from their composting plant and selling it for \$6 a yard.

In some plants, the resources that can't be recovered profitably may then be

ground and palletized and turned into RDF (resource derived fuel pellets). These are used to fuel thermal furnaces producing electricity from steam (which may power the resource recovery plant).

Plants that produce RDF were being proposed for Vancouver nine months ago, and operate in Burnaby. However, they are already under moratorium in six U.S. States because they are considered albatrosses — converting potentially recoverable resources into fuel that produces toxic smoke and, because the fuel is inefficient, 30 per cent ash, which becomes another waste management nightmare.

Resource recovery plants have made two giant leaps in the last few months. They are now available in a portable form — portable enough to even come to a little place like Salt Spring — and quite recently, strip mining technology has turned up in landfills packed to capacity.

**We must realize our final solution to waste here will be a decision we will have to live with . . . we may want to analyze why landfills have become out of date.**

Resource recovery plants are set up and "fed" 30 years accumulation of waste that is dug from the landfill. Because there is little decomposition in landfills, tin cans, glass bottles, newspapers and other valuable resources are sitting in piles weighing billions of tons all over North America, waiting to be excavated just like any other mining situation where valuable resources are known to be underground.

Some landfills, previously closed, may re-open, when 25 per cent of their contents have been removed as valuable commodities, and another 50 per cent has been ground, composted and used as soil for golf courses, highway landscaping and fill.

Another recent innovation is truck mounted stump grinders that turn logging and land-clearing slash into pieces small enough to be fed into chippers and turned to mulch. As soon as new technologies like this become available, municipal and regional waste managers "mandate" them, and already some landfills in the Eastern U.S., by bylaw, refuse stumps and clearing debris, opening the door for new secondary private sector industries using new equipment and technology.

Municipal composting was in its infancy, with only 14 operating facilities, just two years ago. Today, a new region, county, town or city in North America starts a municipal composting facility every single day. Some cities only pick up yard waste, others pick up all wet waste. Systems are available that mix leaves and sewage sludge, fish plant waste and sawdust and produce high grade topsoil in both outdoor and indoor plants.

A new sewage sludge composting plant in Dade County, Florida (400,000 square feet) just opened to handle hundreds of tons of sludge a day. Eleven per cent of human sewage in the U.S. is now composted and turned to topsoil. Waste managers have found that leaves and lawn clippings account for 30 per cent of the garbage put out each week in Canada and the Northern U.S. and up to 60 per cent in places like California, Georgia and Florida, where the growing season is never-ending.

Removing these items, plus wet kitchen waste, and other items like sewage, fish and meat plant waste (etc.) and composting them in huge composting facilities not only saves valuable landfill space, it creates a very marketable item.

Some combination compost/resource recovery plants in Europe are so successful they can successfully recover and compost as much as 92 per cent of the waste stream (like the Solain plant in Oslo, Norway).

When we re-focus on Salt Spring, we must realize that our final solution to waste here will be a decision we will have to live with for 30 years — and we may want to analyze why landfills have become out of date in much of North America.

## SHERRY IRWIN

From Page B1

She feels the current chamber directorship is a solid one, representing a variety of commercial interests, including those of realtors, merchants, builders and tourist-related business operators. "They bring to the table a lot of skills and industry knowledge," she says and through a committee system "will be responsible for supporting their industry."

The chamber is willing and able to support its members' concerns, says Irwin, and "each director will work closely with the members so we can help them do what they want to do."

She notes it is impossible for the volunteer chamber to do guaranteed individual problem-solving for them, but is set up to "help them solve their own problems."

She sees the organization as a voice

for members, assisting with lobbying efforts and providing educational seminars and information about relevant government programs.

Irwin says the chamber "will promote Salt Spring Island if they want but they have to collectively do that."

Besides Chamber of Commerce members and people in the accommodations industry on Salt Spring who have benefitted from the extension of Irwin's skills and knowledge, others have been touched by her willingness to share.

With a number of small children and their parents as guests at Cedar Beach, she and Mernie held a Christmas party at the resort last week, proving corporate experience and a sense of community make an effective combination.

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NOT IMPAIRED

ISLANDS

# Lessons from the FUTURE

The world has started to hear about genetic engineering: everything from gene-splicing that will alter genetic defects in humans, to bacteria that will delay frost, to better crops and designer pets.

By **DR. TOMORROW**  
*Frank Ogden*

But before "genetically-altered designer pets" appear you will be buying pets known previously in other world locations but generally unknown in North America. What kind? A couple of new pets, not genetically-altered have been reduced in size by selective breeding. Miniature sheep and the Vietnamese pot-bellied pig! Look for them soon at your favourite pet store or order direct from the breeders.

Records show that tiny sheep existed long ago in the Middle East. They were held in such high esteem that none were ever sold or traded. Only royalty could own them. On rare occasions, one might be given to close personal friends outside the royal families when nothing but a priceless gift would suffice.

Back in 1791 a mysterious flock of such sheep turned up in the U.S. but no records of where they came from ever surfaced. On the owner's death, the family, apparently unaware of their value, had them slaughtered. That was the last ever heard . . . until breeders at the Flying W Farms in Piketon, Ohio obtained their flock.

### Look just like those stuffed, tiny lambs

Today part of the sales appeal of these unique, cuddly animals is the mystery and romance of their desert heritage. According to breeders Bob and Fredericka Wagner they are the rare pets. They look just like those stuffed, tiny lambs displayed in toy stores at Easter time. They come in white and black with and occasionally apricot!

These sheep are the smallest in the world. Ewes mature at 16 to 18 inches in height with rams reaching 20 inches, about half the height of normal sheep. Normal sheep weigh from 200 to 300 lbs. The minis mature at around 50 pounds. So unusual are they that a registry of them (American Miniature Sheep Registry) is kept in the United States, similar to that for other pedigreed animals.

Besides looking and acting like baby lambs, they follow the heels of their master everywhere begging for attention and they get along extremely well with both adults and children.

Because of their diminutive size it doesn't take a big yard to provide all their favourite food — grass. One acre feeds a flock of 10 and the grass will grow back long before they have fully roamed over your "ranch." With an ample water supply, a bit of shade and a shelter from freezing rain, they are fine. They can stand extremes of cold or heat and are not bothered by snow.

### Pot Bellied Pigs for real exotica

In northern winters they feed on alfalfa hay. They also provide a gift of soft wool for craft-oriented friends.

A minimal one-shot vaccination covers most required medical treatment.

Price? White rams start at US \$1,000, and breeding pairs at US \$3,500.

Now for real exotica how about a couple of Vietnamese Pot Bellied Pigs? Known for centuries as the "Chinese House Pig," they came to the U.S. via Sweden and Canada in 1986. They come in black or black with white markings. They have a very good reputation . . . much friendlier than your average porker.

They stand only 12 to 14 inches high, are friendly, smart and stay the size of a small dog. They train just like a cat (won't make a mess where they sleep) and don't bite.

These pigs are reported to superior intelligence and get along with other animals. Dogs think they are buddies, perhaps because they wag their straight little tails like a dog.

### Her pet horse no different than a dog

They'll even sit at the table and eat when and what you do. Your room temperature of 72 degrees F. is just fine with them.

They can be trained easily and love honey-roasted peanuts. They are rarely sick and do not carry any diseases contagious to humans. Your only problem is not to overfeed them. It affects their reproduction. Just like humans.

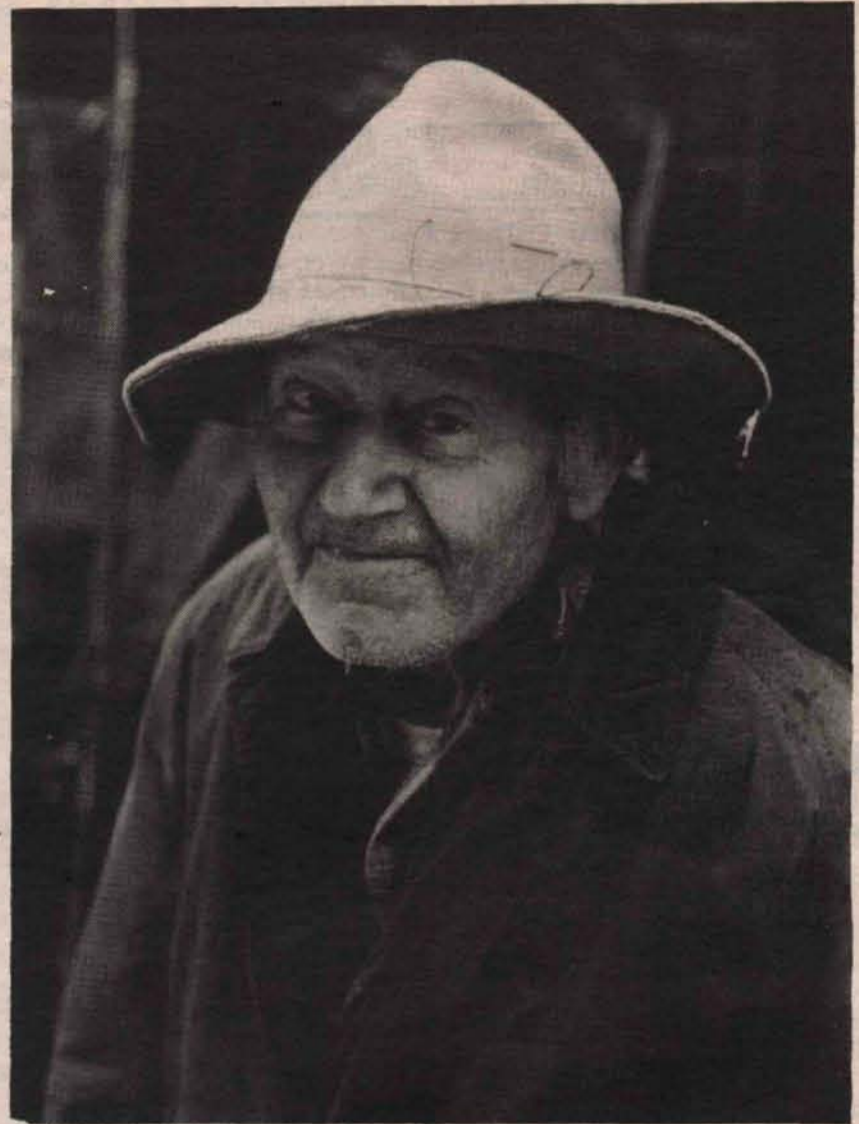
Want to join the ranks of the rich and famous (king, presidents, actresses and poets already have them) and get a pair for your new condo? Non-breeding boars start at US \$1,000, females at US \$4,000. Pregnant females bring US\$10,000 to \$15,000! Maybe you should be in the business?

And, if your landlord says he won't allow such a pet in your apartment, draw his attention to the recent court ruling in Ventura, California in which a judge ruled that a pet horse named Ragtime was indeed a pet and could reside in his owner's residence. The horse, only 75-centimetres-high, was allowed to stay in the suburban location despite neighbours contentions that it lowered property values and violated health regulations. Ragtime's owner Patty Fairchild claimed her three-year-old pet was no different than a dog.

More information: Fredericka and Bob Wagner, Flying W Farms, P.O. Box 845, Piketon, Ohio 45661.

Phone: (614) 493-2401 or 493-2595.

ISLANDERS



Salt Spring Island resident Ted Brown adds character to the island where he has lived for most of his 86 years.

Driftwood photo by Derrick Lumby

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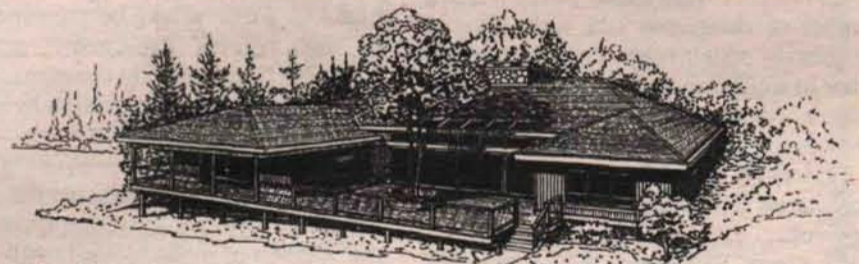


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ISLANDS

# Community club gives windfall funds to recycling

The Community Club held its quarterly meeting on December 17.

By GAIL TRAFFORD  
Driftwood Correspondent

Windfall funds from the CRD were committed to community services including the recycling committee which asked for a financial commitment in order to apply for a federal Environmental Partners grant. The recycling committee also announced the purchase of two cardboard bailers.

A three-year landfill sight was requested to dispose of inert materials and to store white goods, such as refrigerators. John Gaines offered the use of his dump truck as long as it would not

## SATURNA ISLAND *Scene*

interfere with the private waste disposal contractor.

Funds were allocated to maintenance of an Emergency Health Services ambulance. Cal Hollings reported that in order to have an ambulance supplied a team of six volunteer, class four first aid attendants must be on call 24 hours a day.

Doris Ackerman reported that the paper work has started to have Laura LeBlanc appointed as an outpost nurse. The

decision is now in the hands of the Ministry of Health and the Red Cross.

Alf Reynolds represented the fire department in a request for funds to buy a new tank truck. He has researched the market and has at least one suitable truck in mind. His request was granted. Comments were made that our fire department is in need of a great deal of new equipment.

The school has initiated a salmonid enhancement project. An incubator was

delivered and set up for use on Monday. Two hundred chum salmon eggs will arrive in January and the children will care for the eggs until they hatch and are ready for release into Lyall Creek in the spring.

The Community Club agreed to help finance the compressor needed to cool the water.

Derrick Woodcock proposed a Fish and Wildlife Club be set up as a committee to represent island residents. The club will take an interest in projects like the school hatchery. It will also campaign for safe, regulated hunting. Anyone who is interested in participating should contact Derrick at 539-2683.

The Eddie Reid Memorial Library will be closed December 20 to January 6.



## DOWN THE YEARS

### Thirty Years Ago

- Salt Spring's high school newspaper, the *High Spy*, wished everyone a "Cool Yule" and "Frantic First" in its Christmas edition.
- Due to an accident to one of the Black Ball ferries, the M.V. *Cy Peck* was lent to the big ferry company for use on its Horseshoe Bay — Departure Bay run.
- Nine-year RCMP veteran Corporal Spencer Smith resigned from the force to take up police work in New Zealand. Smith had been in charge of the police boat at Ganges for three years.
- The 10th annual Bellingham Junior Chamber of Commerce Christmas ship pulled into Ganges dock on schedule. Carrying bags of treats for island youngsters, Santa Claus was the prestigious passenger of the brightly-lit ship.

### Twenty-Five Years Ago

- Ganges RCMP received a new officer for its detachment. Constable E.P. Nieckarz took up duties on the island after a stint in the Victoria area.
- A report suggested there were a number of dangerous old wells around the islands which could cause a tragedy either to a curious child or an unwary pet. Property owners were asked to locate and cover any such hazardous holes.
- Local RCMP noted only one minor accident on Salt Spring during safe driving week.
- A recent Salt Spring Scout and Cub bottle drive was declared the most successful since drives were started in 1961, even though it was the second held on Salt Spring in one year. Financial returns saw \$238.95 for beer bottles, \$79.17 for pop bottles and \$19.82 in cash donations.

### Twenty Years Ago

- General cuts in services and supplies were approved by school board trustees in an effort to bring the 1971 operating budget to within 110 per cent of the previous year's costs. The education minis-

try established a formula whereby each district was required to live with a maximum 10 per cent increase from the 1970 budget.

- Members of the finally-formed student band presented their first public concert. Parents, friends and school staff commended the novice players.
- Legislation prohibiting the abandonment of old cars on roadsides in the area was passed by the Capital Regional District. Under the new bylaw, any cars found left on the side of roads would be removed and destroyed.
- The *Driftwood* noted evidence that the rights of women in Canada lagged behind those in the Gulf Islands. When the new school board assembled in January, its membership would consist of five women and four men.

### Fifteen Years Ago

- Salt Spring residents were informed of improvement plans for Ruckle Park. Planner G.A. Fairhurst told the Chamber of Commerce a central parking area would hold 75 cars and 10 trailer units. Twenty-four walk-in campsites were also planned. Fires would be permitted only in two group fire-circles near the shoreline of the walk-in campground.
- Salt Spring's subdivision bylaw was given final reading at the Capital Regional District board meeting. After two years of preparation, the bylaw would go into effect upon approval by the minister of municipal affairs.
- The Pearson CARE Tree on Pender Island collected a total of \$4,000 by December 15. A new light was switched on for each contribution made.

### Ten Years Ago

- A grant of \$2 million for the Ganges sewer project had been approved by the Community Services Contribution Program of the Ministry of Municipal Affairs. Almost half of that amount was allotted for the provision of an extended

outlet as required by the Pollution Control Board.

- Salt Spring's Capital Regional District director Yvette Valcourt told the CRD board that no investigation into a water supply for the Arbutus Beach subdivision should be undertaken by the CRD. She noted some property owners had adequate water and did not want to pay the estimated \$20,000 for a formal study.

### Five Years Ago

- Salt Spring's Advisory Design Panel had been disbanded and was awaiting reconstitution. Following completion of one year terms on the committee, Islands Trustees thanked outgoing members for

their contributions.

- A free children's Christmas party sponsored by the *Driftwood*, et cetera and Island Cinema turned into a chaotic nightmare, ruining chances for another one in the future. A lack of adult supervision was cited as one reason for about 50 of the 120 children in attendance turning the party into a balloon-popping, popcorn-pitching and pop-spilling frenzy.
- Fifty people jammed the school board office's meeting room to discuss the CRD's proposed noise suppression bylaw for Salt Spring Island. The main point of contention at the meeting was whether or not the Rod and Gun Club should be excluded from the bylaw's restrictions.

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We have 10 acres on a south west slope with an excellent high building site. Valley view potential, and old driveway on part of property for easy access. \$69,000 MLS.  
**CALL SYLVIA GALE**



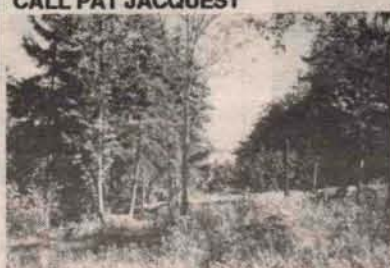
**PARKLIKE SETTING**

Interesting interior design with vaulted ceilings, open staircase & upper hallway overlooks living room below. Freshly painted interior with new carpeting. On 1.82 acres of natural landscaping with a bridged seasonal creek. Only \$112,000 MLS.  
**CALL BECKY LEGG**



**THROW DOWN THE SEEDS & STEP BACK!**

This exceptional acreage is ideal for the gardener. Excellent solar home site, beautiful ponds in a meandering creek, lots of soil, cleared & seeded areas, mature woods & good driveways & fencing. A very beautiful & functional 5.72 acres. The tough work is done! \$79,000 MLS.  
**CALL PAT JACQUEST**



**INTOWN OCEANVIEW**

Almost an acre of sloping acreage within 10 minutes walk of Ganges. Services and municipal water to the lot line, and geo-tech survey is done. Vendor wants sale; bring offer! \$54,900 MLS.  
**CALL GEORGE PUHARICH**



**SUNSETS GALORE!**

This 6.5 acre property has extensive views of Stuart Channel, is on piped water and offers good terms with vendor financing. For further information, call Eileen. Asking \$95,000 MLS.  
**CALL EILEEN LARSEN**  
**EXERCISE FOR SALE**  
You can walk to Ganges from here, no



**PRIVATE WOODED ACREAGE**

1.82 acres on quiet cul-de-sac. Private parklike setting. An ideal spot for a permanent residence or seasonal cottage. Water system to lot line. Desirable area. \$55,000 MLS.  
**CALL AILSA PEARSE**



**WATCH THE BOATS GO BY**

Family home surrounded by large rural acreages with fine view of Trincomali Channel. The school connection is close, the area appealing, all for a sensible price. Vendor will entertain all offers. \$126,500 MLS.  
**CALL GARY GREICO**



**REMOTE, BEAUTIFUL ACREAGE**

Only a 30 minute drive up Musgrave Rd. from Fulford Harbour will take you to this remote, unserviced property featuring south exposure, excellent ocean views towards Vancouver Island, beautifully treed, with some selective clearing, 20 acres to "Get Away From It All", and listed at less than \$3500 per acre. MLS.  
**CALL D.O'DONNELL**



**SUNNY TWO BEDROOM HOME**

In a quiet, sunny cul-de-sac on a pleasant .61 acre is this two bedroom home with daylight basement. Fruit trees, paved driveway, lots of deck area and carport are some of the features. Please call today for an appointment. Reduced \$110,000 MLS.  
**CALL ANNE WATSON**  
**QUIET, SUNNY BUILDING LOT -**



**MUSGRAVE - LOT 16**

The only south facing waterfront lot for sale in this spectacular setting at Musgrave Landing. Ownership includes sheltered year round moorage at the private marina. A rare opportunity to own one of the best lots at Musgrave. \$150,000 MLS.  
**CALL BRIAN BETTS**



**BEAUTIFULLY QUIET FULFORD ACREAGES**

Not too far from the Fulford Village. These two properties are treed and largely arable, easy to develop. Asking \$69,000 each. MLS.  
**CALL PETER BARDON**



**INTOWN INTIMACY!**

Luxury waterfront townhome at exclusive Grace Point. Southern exposure, sun filled decks, well designed layout and exceptional architectural features. Private moorage available at your doorstep. \$325,000 MLS.  
**CALL PAUL TANNER**



**ROOMY HERITAGE HOME**

Roomy 5 bedroom 2 bathroom classic



**AFFORDABLE ACREAGE - SUNSET DRIVE**

An attractive 5.42 acres on lovely western slope. Some seaview, level area for orchard or vegetable garden, and best of all, fully serviced with water, hydro, and cablevision at road boundary. \$79,000 MLS.  
**CALL SYLVIA GALE**



**LIKE TO ENTERTAIN?**

2635 sq.ft. home, open, airy and spacious. Large open DR, LR, kitchen with lots of glass to take in views of Ganges Harbour & Outer Islands. Expansive deck situated on 1.34 park-like acres. \$199,000 MLS.  
**CALL BEV JOSEPHSON**



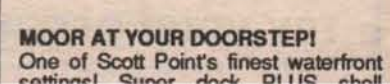
**CUTE LAKESIDE RANCHER**

Two bedroom home across the road from St. Mary Lake. Fruit trees and a sunny location makes this cozy residence a good buy. Beaches and boat launch across the road. \$103,000 MLS.  
**CALL GEORGE PUHARICH**



**COZY WITH LAKE VIEWS**

Perfect as a weekend retreat, this cozy 600 sq.ft. log home is situated on a sunny 2.61 acre lot. Asking only \$110,000 MLS.  
**CALL EILEEN LARSEN**



**MOOR AT YOUR DOORSTEP!**

One of Scott Point's finest waterfront cottages! Super deck, PLUS, shell

**No one covers the Gulf Islands like we do.**

# Century 21

ISLANDS REALTY LTD.



PRE-APPROVED MORTGAGES THROUGH



LISTINGS ADVERTISED DAILY ON



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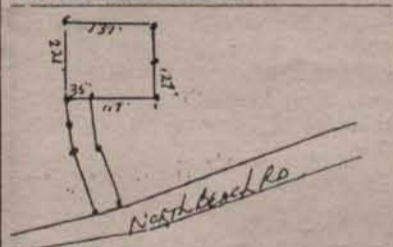
## SALT SPRING ISLAND PROPERTIES



**ACREAGE NEAR FULFORD HARBOUR**  
Very pretty 5 acres, beautifully treed with stream through corner. Road roughed in to sunny, cleared & seeded area with pond. Located in quiet area near 2 lakes. \$59,000 MLS.  
**CALL DARLENE O'DONNELL**



**COUNTRY LIVING NEAR TOWN!!**  
Attractive treed acreage with a roughed in driveway to building site. Warm sunny exposure. Vendor financing available. \$55,000 MLS.  
**CALL AILSA PEARSE**



**"VIEW LOT - PRICED TO SELL"**  
Well treed 1.10 acre lot on North Beach Road. \$39,500 MLS.  
**CALL GARY GREICO**



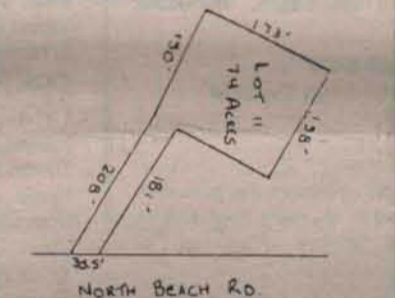
**MAKE YOURSELF AT HOME**  
Comfortable 3 br family home in quiet Vesuvius neighbourhood. Enjoys sunshine and glimpses of St. Mary's Lake. Workshop, family room and double carport close to ferries, golf, tennis and restaurants. \$119,900 MLS.  
**CALL ANNE WATSON**



**PASTORAL VIEWS OF FULFORD VALLEY**  
Move into this older but well cared for home. Instant hobby farm, all that are needed are the animals! Fruit trees, pasture. Gracious upland groves of cedar and maples, spring water, what more could you ask for? \$159,000 MLS.  
**CALL PAUL TANNER**



**OCEAN VIEW - 100 HILLS AREA**  
Rare opportunity to own 5 acres plus 2 level, 3 bedroom home in one of Salt Spring's more popular areas. Large garden area, fruit trees, separate garage, paved driveway and community water. This is private and close to Ganges. \$175,000 MLS.  
**CALL BRIAN BETTS**



**BUILD YOUR OWN HOME!**  
Gently sloping building lot with seaview, located a stone's throw from beach access. Driveway roughed in for easy viewing. Hydro at lot line. \$35,500 MLS.  
**CALL TOM PRINGLE**



**MATT'S MEATS**  
Great little business located in the heart of Ganges. "Matt's Meats" is a well established business specializing in quality imported cheeses, meats and Salt Spring Lamb. Very good pedestrian traffic. \$34,900 MLS.  
**CALL BECKY LEGG**



**PEACEFULLY TUCKED AWAY!**  
Looking for a well cared for 3 br home on a private, wooded 2+ acres? Full daylight basement for further development PLUS a super workshop for Dad or the craftsperson. Don't miss out! \$149,000 MLS.  
**CALL PAUL TANNER**

**SEAVIEWS & MEADOWS**



**YOU DESERVE A PROMOTION!**  
High quality custom home with southern exposure and exceptional seaviews. Easy care exterior & landscaping leave you time to bask in the sun, soak in the hot tub or enjoy the sauna. For the discriminating purchaser! \$285,000 MLS.  
**CALL SARA FEE**



**THE CHARM OF THE PAST!**  
Fantastic heritage style home with excellent seaviews. Lovingly cared for and sited on 2.54 acres of spectacular gardens, woods and orchard. Enjoy the charm of yesteryear combined with the conveniences of modern day living. \$325,000 MLS.  
**CALL PAT JACQUEST**



**CHANNEL RIDGE - VIEWS OF SANSUM NARROWS**  
1.96 acres of view property in this distinctive subdivision of quality homes. Wind up the driveway to spectacular building site with adjacent level garden area. Sunny and quiet lot. 18 Teale Place. \$69,900.  
**CALL FELICITY ANNE GRANT**



**OVERLOOKING FULFORD HARBOUR**  
This ocean view home is packed with features such as hot tub with a view



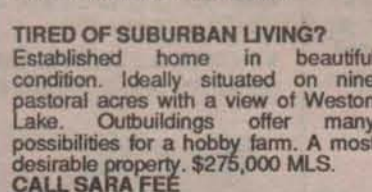
**CLOSE TO TOWN**  
Located close to town, this .33 acre lot is clear & level. Hydro, water, cablevision plus sewer to lot line. Easy walking distance to doctors' offices, hospital and shopping. Great place to start building! \$44,700 MLS.  
**CALL BECKY LEGG**



**PARK YOUR CAR...**  
During the up coming winter storms! This spacious three bedroom home is an easy walk to the downtown core. Very sunny easy care yard featuring inground pool and sauna. Make a smart move today!!! \$125,000 MLS.  
**CALL TOM PRINGLE**



**BAMBI LIVES HERE!**  
Feed the resident deer family on this large waterfront lot. 3 bdm home, double garage, workshop, boatshed and a loading dock at the water's edge. Watch the ferry from your living room windows. \$250,000 MLS.  
**CALL GEORGE PUHARICH**



**TIRED OF SUBURBAN LIVING?**  
Established home in beautiful condition. Ideally situated on nine pastoral acres with a view of Weston Lake. Outbuildings offer many possibilities for a hobby farm. A most desirable property. \$275,000 MLS.  
**CALL SARA FEE**



**GREAT FAMILY HOME!**  
With this 6 bedroom, 3 bathroom home! The property has a



**VESUVIUS VIEWS**  
Sweeping views of Sansum Narrows to Mount Erskine make this 2000 sq. ft. home winner with 2 acres of fenced pasture, 2 stall barn and riding ring. Asking \$165,000 MLS.  
**CALL EILEEN LARSEN**



**"SECURE ISLAND BUSINESS"**  
\* Now offered at \$325,000.  
\* Vendor financing  
\* Residence/office for owners on site  
\* Easy care and maintenance  
Full financial records and statements will be disclosed to qualified purchasers. MLS.  
**CALL GARY GREICO**



**A BEACH FOR WANDERING**  
This 3.42 acre waterfront has a magnificent primary building site with a sensational cottage site as well. Super sun, beautiful trees and a beach for wandering. Make a great family purchase. \$220,000 MLS.  
**CALL ANNE WATSON**



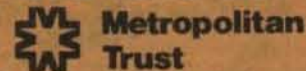
**WHAT AN INVESTMENT!**  
3200 sq. ft. industrially zoned building on 1/2 acre. Three tenants. Excellent statement. Asking \$250,000. Try your offer. MLS.  
**CALL PETER BARDON**

# Century 21

## ISLANDS REALTY LTD.



PRE-APPROVED MORTGAGES THROUGH



LISTINGS ADVERTISED DAILY ON



**GALIANO ISLAND**  
539-2002 (Res & FAX)  
**MAYNE ISLAND**  
539-5527 (Res) 278-1388 (Pager #5073)  
**PENDER ISLAND**  
629-6417 (Res) 629-6494 (Res)  
629-3366 (FAX)  
655-3411 (Toll Free from Victoria)  
**SATURNA ISLAND**  
539-2121 (Res) 253-7596 (Pager #2121)  
**SALT SPRING HEAD OFFICE**  
537-9981 537-9551 (FAX)



**JANET MARSHALL**  
Galliano Sales Rep.  
539-2002



**PAUL TANNER**  
Galliano Sales Rep.  
539-2002



**VIRGINIA MARR**  
Mayne Sales Rep.  
539-5527



**FLYNN MARR**  
Mayne Sales Rep.  
539-5527



**JILL PIKE**  
Mayne Sales Rep.  
539-2050



**SUE FOOTE**  
Pender Sales Rep.  
629-6417



**JOHN FOOTE**  
Pender Sales Rep.  
629-6417



**ALEX FRASER**  
Pender Sales Rep.  
629-6494



**DON PIPER**  
Saturna Sales Rep.  
539-2121

### OUTER GULF ISLAND PROPERTIES

#### GALIANO ISLAND



##### REVENUE PLUS!!

3 bedroom main residence and 2 bedroom cottage with a combined \$500+ rent. Woodshed, chicken house, fenced, and wooded on 1.79 level acres. Private with sea glimpse. \$150,000 MLS.

**PAUL TANNER or JANET MARSHALL**  
at 539-2002



##### ACTIVE PASS VIEW

2 wooded acres bordering on Bluff Park. Views to Mayne Island and Active Pass. \$55,000 MLS.

**PAUL TANNER or JANET MARSHALL**  
at 539-2002



##### WISE ISLAND HIDEAWAY

Boater's paradise on .42 acres with 100 ft. of lowbank beach. Water system, private, and views towards Galliano. Ready to build on. \$45,000 MLS.

**PAUL TANNER or JANET MARSHALL**  
at 539-2002

##### PRIVATE, WOODED ACRE

"Park-like" setting close to ocean access on a water system. Gentle slope with beautiful cedar and arbutus trees. \$45,000 MLS.

**PAUL TANNER or JANET MARSHALL**  
at 539-2002

##### WHALER BAY LOT

Semi-waterfront 1.64 treed acres on Whaler Bay and Studies Bay Road. Close to stores and walking distance to the ferry. Court

#### MAYNE ISLAND

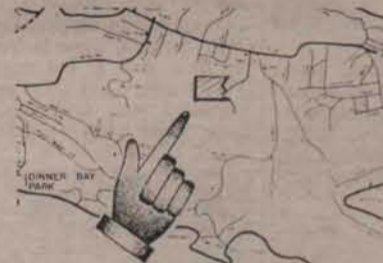


##### SECLUSION AND VIEW!!

**\$165,000**

This three bedroom basement entry home with 1680 sq.ft. upstairs and 721 sq.ft. downstairs is located on an acre of land with seclusion and ocean views. Modern kitchen, large bedrooms with ensuite in master bedroom, three decks, large windows to view from living room, dining room and kitchen. Roughed in central vacuum system, new carpeting throughout, large family room, this is an excellent buy for those looking for a larger home with seclusion and ocean view.

**VIRGINIA & FLYNN MARR 539-5527**  
Pager (24 hrs) 253-7596 #5073



##### FOREST HOMESTEAD

**\$160,000 MLS**

This is an opportunity to have a true forest homestead in a marvellous island setting. Located in the center of Mayne Island this level ground is covered in second growth forest. Walk through this wonderland of fir and cedar, step over fallen trees covered in green moss, listen to the thousands of birds that abound on the property and imagine this as your home. These large island properties are becoming increasingly rare and this is an opportunity not to be missed. Its kind will not be along again for a long time if ever. Call....

**VIRGINIA & FLYNN MARR 539-5527**  
Pager (24 hrs) 253-7596 #5073



##### OCEAN VIEW HILLSIDE

**\$120,000 MLS**

10 acres of incredible ocean views to south west and sweeping around to the north! This is forest land accessible by private road with hydro across the lot. Owner is anxious to sell immediately. This is an opportunity to own

#### PENDER ISLAND



##### CIRCLE THIS!!!

**\$84,900**

A delightful, 3 bedroom rancher is in a bright sunny location, backing onto a park, and within walking distance to the beach. Immediate possession. Call...

**JOHN & SUE at 629-6417**  
or 653-3411 toll free from Victoria

##### BELIEVE IT!!!

.....only \$79,900

This 2 bdrm bungalow overlooks the park and Magic Lake. 1000 sq.ft. on main floor & 560 sq.ft. on lower level, finished to lock-up. On community water & sewer. Call...

**JOHN & SUE at 629-6417**  
or 653-3411 toll free from Victoria

##### CHOOSE YOUR COLOURS!!!

**\$139,000**

This 3 bdrm 1-1/2 storey home is just being finished & features a spacious living-dining room with vaulted ceiling, sundeck & OCEAN VIEWS plus a large master bdrm, ensuite & studio up. Call....

**JOHN & SUE at 629-6417**  
or 653-3411 toll free from Victoria

##### ACREAGE!!!

**\$39,900**

2.19 acres in a high sunny location, surrounded by park on 2 sides. The road is in, and community water is available. See this with John & Sue. Call...

**JOHN & SUE at 629-6417,**  
or 655-3411 toll free from Victoria

##### VIEW PROPERTIES

Mountain & valley view, with driveway...\$24,500

Ocean view, on quiet cul-de-sac.....27,000

Ocean view, with easy access.....29,900

Ocean view, driveway in, house-site.....35,000

Ocean & valley view, driveway, cul-de-sac..37,500

All these lots are on municipal water. I also have non-view lots for under \$25,000. Call....

**ALEX FRASER at 629-6494**

##### COZY COTTAGE

Private log cottage on .98 acre with separate

#### SATURNA ISLAND



##### LOW BANK WATERFRONT

Over 250' of Boot Cove waterfrontage, prime for the boater! Older 2 bedroom character home has great potential. .81 acre lot with fig trees, monkey tree, and a variety of others. Would suit the avid gardener. Just a short walk to ferries. \$155,000. Call...

**DON PIPER 539-2121**

##### CHANNEL VIEW

Beautiful level lot with excellent view over Tumbo Channel. Sunny location ready to build. Hydro connected. Well & pump installed. Driveway cleared. .88 acre for only \$49,000. Call...

**DON PIPER 539-2121**

##### CONTEMPORARY VIEW HOME

This lovely home has a view up Navy Channel and sits on over 4 acres of south facing property. Perfect for the equestrian or avid gardener. Good well and pond make it easy. Almost as good as waterfront as you will have use of private dock facilities and excellent moorage in Winter Cove. A great buy at \$149,000. Call....

**DON PIPER 539-2121**

##### ACREAGE AND VIEW

Cottage needs just a little finishing, but what a fantastic view over Georgia Strait to Vancouver and White Rock. Over 3 acres to build gardens, orchard, etc. Only \$79,000. Call....

**DON PIPER 539-2121**

##### EXCEPTIONAL WATERFRONT

Veruna Bay, part of the original 1870 Payne Homestead, has one of the finest low bank sandy beaches in the Gulf Islands. This is the first time that 200 feet of waterfrontage in the unique bay has become available. Only ONE lot of 1.1 acres will be sold.(Don't wait! 10 years from now \$250,000 will seem like an irreplaceable bargain). Call...

**DON PIPER at 539-2121**



##### WATERFRONT COTTAGE

Cozy 3 bedroom home with stone fireplace overlooking Boot Cove needs some TLC but

ISLANDS



*Youngsters at the Community Centre's pre-school have a variety of play opportunities -- both indoors and out. The room provides a colourful backdrop for playtime activity.*

*Driftwood photo by Derrick Lundy*

**PROVINCIAL ROUND-UP**

By HUBERT BEYER  
Driftwood Columnist

**Bud's back**

One of the first announcements coming out of newly-appointed Economic Development Minister Bud Smith's office last week was that of a \$7.5 million loan guarantee by the provincial government for Versatile Pacific Shipyards.

Versatile has operations in Esquimalt and North Vancouver. The company is expected to begin work on the first of the B.C. Ferry Corporation's new super ferries in the spring.

"This initiative is part of our ongoing commitment to assist in the restructuring of a viable shipbuilding industry in British Columbia," said Smith.

**Public wilderness area input**

Forest Minister Claude Richmond announced last week that the government will seek public input on the proposed wilderness study areas throughout the province.

The B.C. Forest service has proposed that 59 areas be studied for wilderness area designation. There may be considerable local opposition to some of the proposals because the designation would take the areas out of active timber production which, in turn, means the loss of jobs.

But the forest minister pointed out that the ministry's mandate included the preservation of wilderness areas.

"We recognize that British Columbians want special areas protected. They want to maintain biological diversity. They want to maintain the wilderness experience," Richmond said.

Information sessions to be held jointly by the forest service and B.C. Parks throughout the province are planned for early in the new year.

**Confederative moves**

Members are the premier, Attorney General Russ Fraser, Advanced Education Minister Bruce Strachan, Forest Minister Claude Richmond, Native Affairs Minister Jack Weisgerber and Finance Minister Mel Couvelier.

The premier said British Columbia intends to be "a major player" in the negotiations leading to a reformed federal system to make sure that the province receives "fair and equitable treatment."

**Pulp mill regs**

B.C.'s new Environment Minister Cliff Serwa last week announced "the first step in the establishment of tough new controls on pulp mill effluent discharges."

A few days before, John Reynolds had resigned as environment minister because Premier Vander Zalm vetoed a cabinet decision to introduce those tough new controls immediately.

Serwa's announcement called for a standard of 2.5 kilograms of chlorinated organic compounds per tonne. Cabinet had earlier decided on a standard of 1.5 kilograms "and may even look at a lower level," depending on the results of a government-supported research program being conducted by Simon Fraser University and the University of British Columbia.

**Mill fined**

Cariboo Pulp and Paper in Quesnel was fined \$275,000 last week after being found guilty on two counts under the Waste Management Act. It was the biggest environmental fine to date.

The operators of the mill, Daishowa-Marubeni International and Weldwood of Canada Ltd., had pleaded guilty to the charges of releasing waste into the environment.

**Not all bad**

British Columbia's economic growth will slow down in 1991 but will remain



**PASTORAL SETTING**  
Adjoining large farms, 3 bedroom character home on 1.59 acres, piped water, quiet road. \$139,000. Call Jessie.

**ACREAGES**  
For investment and development. Ganges - 12.5 acres, sewer and piped water. Fulford - 8.27 level acres, creek, pond. \$450,000 and \$175,000. Call Jessie.



3 br home on quiet road, close to town & golf course, 1800 sq.ft. living space in mint condition. Indoor garage 16 x 20 and special hobby or home occupation room 10 x 20. Landscaped lot. Quality finishing and appliances. A best buy at \$162,500. Call Jessie.

**PRIVATE ISLANDS**  
Group of two 240 acre & 3 acre, not to be sold separately. Lovely bay, protected moorage. Many features. Located in southern Georgia Strait. \$1.M - terms negotiable. Call Jessie for complete info.

**NEW LISTING**  
**ST. MARY LAKE DELIGHT**  
Comfortable 3 bedroom, 1400 sq.ft. home with equal size basement on outstanding 2.29 acres of south facing lakefrontage. Superb view & lakefrontage. Fruit trees and garden. \$349,500 Call Ed

**PASTORAL HOBBY FARM**  
18 acre nature farm, just minutes from Ganges. 4 bdrm, 2 bath main residence, large barn with suite built in and overhead storage bins. Good revenues, fenced & cross-fenced. Value \$198,500. Call Ed.

**DUCK BAY OCEANFRONT**  
Lovely .63 acre oceanfront lot located near the head of the bay. Beautifully treed, level lot with good ocean views. Summer moorage for the boater, exceptional opportunity to design and build your Island Oceanfront home. Fully serviced - Value-\$179,500. Call Ed.

**FULFORD MARINA**  
Rare opportunity to acquire the Gulf Island's newest marina. Located in Fulford Harbour next to the ferry terminal, the Fulford Marina is a full service marina, slips for 60 - 75 boats, turnkey operation. Further development potential. \$1,695,000. Call Ed.

**SEA FOREVER**  
Outstanding high bank oceanfront lot with newly renovated small cottage. Ideal for weekend retreat, or comfortable living quarters while you build your Island home. South & west exposure, View, View, View. Ac quickly! \$169,500. Call Ed.

**SOUTH FACING OCEANFRONTAGE**  
Outstanding 1.76 acre low bank oceanfront property with exquisite southern exposure. Newly renovated rancher with hobby room and 2 car carport. Superbly treed with garden and privacy. Walk on beach, very rare. \$539,000. Call Ed.

**EXECUTIVE OCEANFRONT, WELBURY BAY**  
Exquisitely finished 4,080 sq.ft. home on easy care .69 acre oceanfront property fronting on Welbury Bay. Steps to beach with foreshore lease in place. Oceanfront living at it's finest. \$750,000. Call Ed.

**PRIVATE ISLAND**  
Islands are Hot! and this one is a best Value Buy! 200 acres located just off shore from Port Hardy. Giant mussels, protected deep water bay, well treed, a superb investment in future fishing grounds, diving camp, etc. Just \$1750 per acre. \$350,000. Call Ed.

**SOUTHEY BAY OCEANFRONT**  
Rare 1.19 acre oceanfront lot with frontage on Southey Bay. Seasonal moorage with superb ocean view. 2 bedroom cottage, community water, private. \$249,000. Call Ed.

# THE NRS STAFF OF 1990





# NRS SALT SPRING REALTY LTD.

149 Fulford Ganges Road

P.O. Box 69, Ganges, B.C. V0S 1E0

Telephone: (604) 537-5515 Fax: (604) 537-9797

Victoria Direct: 656-5554 Vancouver Direct: 278-5595

### SEA VIEWS



My first listing and it's a beauty! Two bedrooms, spacious living room on the sunny side of the street in the preferred Vesuvius area. Lots of storage area and priced at only \$132,900 MLS.

CALL JOHN STEELE 537-4606

### PANORMIC VIEWS



SECLUDED, 10 acres, serviced, sub-dividable. \$109,000 MLS. VIEW & CLOSE TO WATER



2 bdrms, 2 level strata duplex, serviced, retirement area. \$87,000 MLS.

### WATERFRONT ACREAGE



EXCELLENT MOORAGE, serviced, wells, private. Priced from \$200,000 MLS.

### LOW-BANK WATERFRONT



2 bdrms, free standing studio/workshop, serviced, sunny. List price \$255,000 MLS.

### VIEW ACREAGE



3 & 5 acres, s.w. exposure, Ganges Harbour views, views to N.E. can also be developed, driveway and drilled well installed. \$82,500 MLS.

GIL MOUAT 537-4900

**5 ACRES! POTENTIAL!** Asking \$57,900 for this lovely 5 acre

## FULFORD HARBOUR

### ADJOINS RUCKLE PARK



This 7+ acre hobby farm has a lovely pond, orchard irrigation system & is fully fenced. A 3 bedroom log home overlooks the beautiful McLennon Valley. Offers to \$189,000.

### WALK TO FULFORD VILLAGE



Vendor may consider financing this quality 3 bedroom home. Located within walking distance to Fulford Village yet nestled well away from the main road, this home offers the finest of workmanship & location. Very motivated vendor will look at all offers to \$169,000.

Contact DENNIS O'HARA FULFORD HARBOUR BRANCH 653-9555 (office) 653-4101 (home)

### HOUSE & BOAT!!



1.08 private acres, magnificent views, easy care family home, close to lake, golf, beaches. Asking \$139,000. (The 29' sailboat is an extra bonus - going for \$19,500!!). Be in for Christmas! \$139,000 MLS.

### VICTORIAN CHARMER!!



3 bedrooms, den, gazebo, workshop potential, pond, forest & fields. Private, yet close to ferry. You'll love this one! Offers on new price of \$189,500. You can commute to Victoria from this one!! MLS.

### WATERFRONT HOME!!



1.4 acres, private entrance, sunny home (3 bedrooms), mooring float, lovely swimming & walking beach - terrific family home! Enjoy the deck & the view! Owner transferred or wouldn't be listing! Offers on \$219,000 MLS.

### LOVELY OCEAN VIEW HOME



Two bedroom home tastefully decorated. Low maintenance gardens frame the paved driveway. Brick heatlator fireplace, deck with glass panelled railing for viewing trees and ocean. Two bathrooms, including one ensuite and storage/workshop. Includes washer and dryer and new stove and refrigerator. .93 acre. Asking \$149,000.

### PRETTY SEAVIEW PANABODE



This lovely, two bedroom panabode has been well cared for and shows like new. Located close to beach, with a nice seaview to be enjoyed from the large deck. Includes cosy heatlator fireplace, whirlpool bathroom, fridge and stove. Large attached carport. .48 acre. \$122,500.

### EXPANSIVE OCEAN VIEW



Pretty three bedroom new home featuring fireplace, two bathrooms, sundeck and modern kitchen. Partially finished daylight basement includes workroom and plumbing for third bathroom. Double carport is high enough to accommodate an R.V. .67 acre. \$149,900.

### OCEAN VIEW LOT

Excellent Malview lot within walking distance of the ocean. High and dry with ocean view. Build your new home or investment duplex in this good location. On water and sewer. .58 acre. \$52,000.

SHELLI ROBERTSON 653-4347

### DUPLEXABLE LOT

One of the few lots on the island that will allow two family units. Large lot - water, hydro, cable, sewer. \$5,000 down - vendor financing \$48,000.

### VESUVIUS BAY CHARMER



Large lot, easy care with fruit trees. Home in excellent condition, new shake roof, large living/dining room with fireplace. Lots of decks and patio for summer fun. \$99,900

### TOTALLY RENOVATED!!



Walk to Ganges. This house features a new master bdrm/ensuite addition, great views over Ganges Harbour, good privacy, house and grounds are designed low maintenance. Ideal retirement or first home. Offers. \$154,900 MLS.

### START TOMORROW!



Yes, you can walk right in, be your own boss, make up your own menu!! Right in the heart of Ganges. Call today for further details on The Chatterbox Cafe, and excellent opportunity. \$61,500 MLS. OFFERS.

### TWO WATERFRONT ACREAGES

One: at the north end, with sunny, southwest exposure, moorage potential, 6+ acres, 354' waterfront, terrific views! Offers please!

Two: 28+ acres at Salt Spring's special south end! South exposure, expansive views, low bank waterfront, good group purchase of holding property. New price of \$210,000 MLS. A beauty.

### WATERFRONT ACREAGE!!

1.6 acres, 300' waterfront, protected moorage, expansive views, close to ferry & village, yet lots of privacy. A real gem - won't last long at this price! Offers to \$139,000 MLS.

### AFFORDABLE WATERFRONTS!!

Some with camping cabins ready for next summer, all with easy access, low bank waterfront, views, sunny exposures! From \$37,900 & up! You need your own boat, but only minutes to Galiano or Salt Spring! Call for details. \$37,900 & up. MLS.

PAUL GREENBAUM 537-5064

### LARGE LOT IN FAMILY NEIGHBOURHOOD



One acre lot with two year old home. Wood flooring, bright and cheery, close to all the amenities. Phone for a viewing today. \$119,000 MLS.

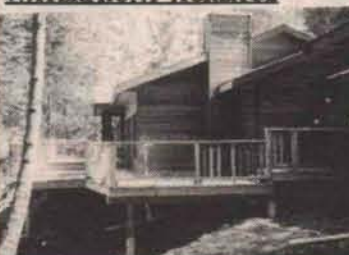
**NEW WATERFRONT LISTING** 3.9 acre WATERFRONT in a preferred neighbourhood - south exposure - over 295 ft. of waterfront

### GOOD VALUE



3 bedrooms, well kept, many features, corner lot, located close to St.Mary Lake. Price reduced \$139,900.

### WATERFRONT ACREAGE



Approx. 3 acres of lowbank seafrontage, cove, moorage, warm swimming, located on Sunset Drive. Plus 3 bedroom luxury home. Price \$375,000.

### PARKER ISLAND



10 acre waterfront properties, priced from \$57,500, terms available. These lots are selling fast, don't miss this opportunity!

### CHANNEL RIDGE



Seaview lots, fully serviced, priced from \$42,000 & up, terms available, southern exposure, nicely treed, driveway roughed in.

### PERFECT FOR THE FAMILY



Located on a quiet cul-de-sac in sunny Vesuvius. Immaculate inside and out, 4 bedrooms and family room with ocean views. Lower floor has excellent potential for in-law suite. Swimming pool, garden, 8 appliances, all drapes, greenhouse, hot tub, built-in vacuum. An excellent property, many extras. \$164,900.

MEL TOPPING 537-2426

### WATERFRONT

**WATERFRONT WELBURY BAY** 2 lots, side by side. Lot 2 - 2.03 acres, \$300,000. Lot 1 - 3.01 acres, \$335,000.



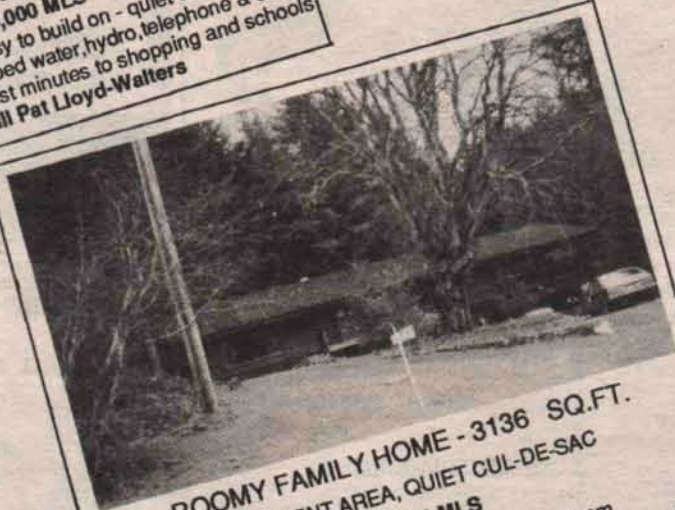
**PEMBERTON HOLMES  
(GULF ISLANDS) LTD.**

**537-5568**  
P.O. Box 929, Ganges, B.C.  
156 Fulford-Ganges Road  
Victoria Direct Line 652-9225 Fax 652-9225

1887 - 1990  
103 years  
as your  
good  
neighbour!  
1887 - 1990

# Happy

**HUNDRED HILLS  
HALF ACRE BUILDING LOT**  
**\$55,000 MLS**  
• easy to build on - quiet area  
• piped water, hydro, telephone & cable  
• just minutes to shopping and schools  
• Call Pat Lloyd-Walters



**ROOMY FAMILY HOME - 3136 SQ.FT.**  
**EXCELLENT AREA, QUIET CUL-DE-SAC**  
**\$159,000 MLS**  
• close to village & school  
• .94 acre fenced lot  
• 4 bdms, 2-1/2 bathrooms  
• large rec room  
• 28 x 22 covered sundeck  
• double car garage  
• Call Maggie Smith

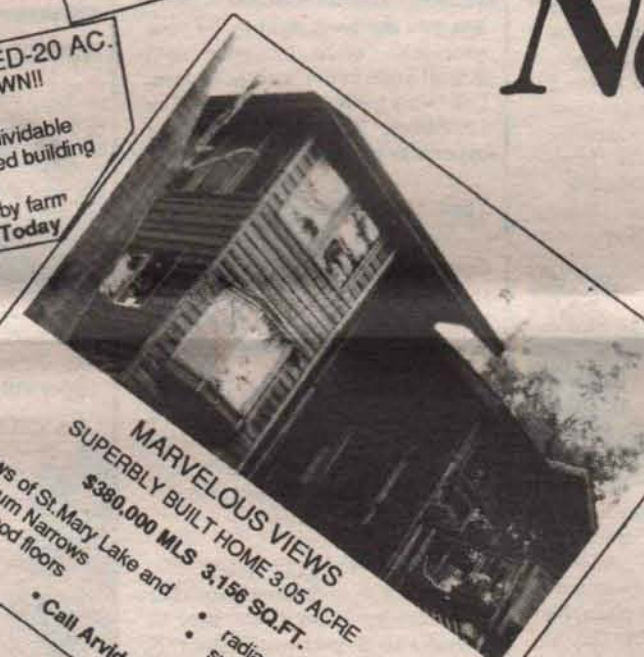
**ONE OF A KIND - CAR WASH**  
**\$35,000 MLS**  
• excellent opportunity-be the boss  
• only carwash on the island  
• good lease-great location  
• detailing & polishing  
• power wash equipment included  
• view by appt. only please  
• Call Maggie Smith



**TERRIFIC FAMILY HOME**  
**VIEWS OF MT. BAKER & ACTIVE PASS**  
**\$199,500 MLS**  
• 3 bedrooms plus den  
• hobby room & workshop  
• private, spacious lot  
• Call Arvid Chalmers

# New

**QUIET & SECLUDED-20 AC.**  
**JUST MINUTES TO TOWN!!**  
**\$105,000 MLS**  
• great potential-subdividable  
• driveway into cleared building  
• site-perc test done  
• well suited for hobby farm  
• Call Carol Fowles Today



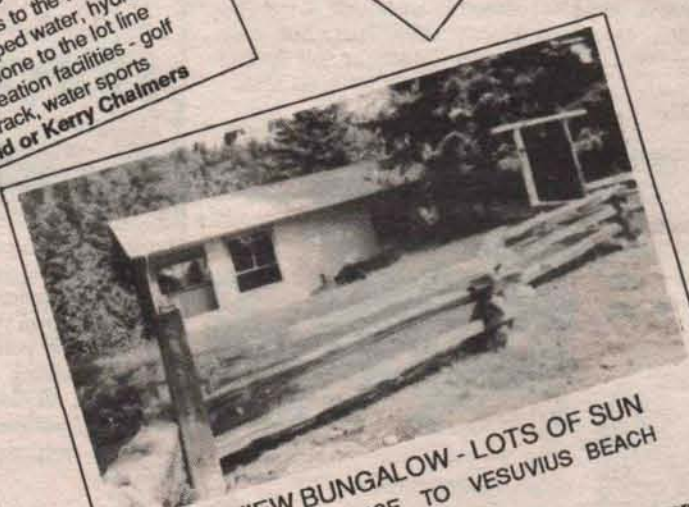
**MARVELOUS VIEWS**  
**SUPERBLY BUILT HOME 3.05 ACRE**  
**\$380,000 MLS 3,156 SQ.FT.**  
• views of St. Mary Lake and Sansum Narrows  
• hardwood floors  
• Call Arvid Chalmers  
• radiant heating  
• swimming pool & sauna  
• 3 baths



**100 HILLS AREA**  
**SUPERBLY MAINTAINED VIEW HOME**  
**\$199,500 MLS**  
• you enjoy the peace and tranquility see this home today  
• 3 bdms plus den  
• large family room  
• level easy access  
• wrap around decks let  
• Call Carol Fowles

**MOUNTAIN VIEW & SUNSET**  
**PRESTIGIOUS NEIGHBOURHOOD**  
**\$55,000 MLS**  
• 1/2 acre overlooks Sunset Dr. farm  
• access off Mt. View cul-de-sac  
• piped water & hydro at lot line  
• level valley  
• great value  
• Call Wynne Davies

**SUNNY WATERFRONT!**  
**WAITING FOR YOUR DREAM HOME!**  
**\$83,000 MLS - .95 ACRES**  
• gently slopes to the water  
• serviced piped water, hydro, cable and telephone to the lot line  
• near recreation facilities - golf, tennis, track, water sports  
• Call Arvid or Kerry Chalmers



**SEAVIEW BUNGALOW - LOTS OF SUN**  
**WALKING DISTANCE TO VESUVIUS BEACH**  
**139,000 MLS**  
• 3 bdrm cozy home  
• excellent retirement or great weekend get-away  
• vendor will complete  
• private treed back yard  
• located in popular area  
• close to ferry, store & pub  
• Call Maggie Smith

**ST. MARY LAKEFRONT**  
**SINGLE LEVEL HOME - 1 ACRE**  
**\$219,000 MLS GREAT VALUE!**  
• 2 bdrm plus den  
• swimming pool - loads of deck  
• space to enjoy outdoors  
• double carport with workshop attached  
• Call Arvid Chalmers



**UNIQUE REGINALD HILL**  
**RARE OPPORTUNITY 1.45 ACRES**  
**\$394,500 MLS**  
• spectacular ocean views  
• tasteful decor throughout  
• private master suite  
• hot tub and sauna  
• multi-level decks, dbl garage  
• Call Maggie Smith

**SEAVIEWS AND SUNSHINE**  
**VESUVIUS VIEW ACREAGE**  
**\$79,000 MLS**  
• 1.42 private acres  
• easy access to building site

# Year