



Driftwood

Island Living Real Estate

SECTION

C

Recycled plastic used in Creekside project

Car stops made from recycled plastic waste will be used for parking areas of the new Creekside development under construction in Ganges.

By JOYCE CARLSON
Driftwood Staff Contributor

Gulf Pacific Investments vice-president Bruce Russell says it is the company's "small, but none-the-less important, bit to make plastics a resource rather than a burden on the environment."

Hammer's Plastic Recycling is so confident about its products, the company guarantees they will stop a moving vehicle. A warrantee against breakage for seven full years is provided to customers.

Available in several colours, the car stops maintain an attractive appearance for years, even under the harshest of conditions, and there is no costly painting or maintenance required.

Use of the recycled plastic products eliminate the danger of exposed reinforcing rods in broken concrete stops and turn an environmental problem into a useful resource.

Discarded plastic represents eight per cent by weight but almost 30 per cent by

volume of all solid wastes, according to information provided by Hammer's. The company realised that as landfills become filled and close, tipping fees escalate, and public awareness of plastic

waste pollution increases, there was an opportunity to provide a solution.

Hammer's is currently recycling millions of pounds of mixed or "commingled" plastic waste material into a variety of products that are alternatives to concrete, wood and metal.

A sampling of products made from 100 per cent recycled plastic includes park furniture, car stops, speed bumps, boat docks and pilings, landscape timbers, playground equipment, palettes, sign posts, stakes and various industrial custom moldings.

In the past one of the biggest obstacles to plastic recycling was the need to separate different types of plastics before cleaning and processing. Hammer's unique recycling method reduces this need for elaborate separating.

Company officials agree with some experts who predict by the year 2000 as much as 25 per cent of all plastic used in manufacturing will come from recycled plastic.

As further evidence of Gulf Pacific's concern for environmental issues, Russell says every effort has been made throughout construction to retain Creekside's two landmark fir and willow trees. This will set the tone for the remainder of the creek upgrade that will see considerable landscaping to the rest of Swanson and Ganges creeks.

Anchor tenant for the building is Mobile Market, a business which will be complemented by two new additional tenants for the lower floor — Barb's Buns and Creekside Seafood. Open design of the project will enable patrons to casually shop at either of or all three of the shops without stepping outside onto the boardwalk that serves the north and east side of all main floor units.

Lofty ceilings and heavy timber trusses have created a Granville Market-type atmosphere, according to Russell.

Other tenants will be Geoff Swift Construction, contractor for the project; Robert Hassell Associates, project designer; KIS Office Services, Laing Financial, Masayo Hora and Sid Filkow.

Confirmed leases include 85 per cent of the building which has substantial completion scheduled for mid-January 1991. Exclusive leasing agent is Bev Josephson of Century 21.

"Gulf Pacific has had ample opportunity to deal first hand with a number of local suppliers and trades who have been used exclusively through the project," says Russell. "At this period we are most satisfied with the quality of workmanship and service, and look forward with great interest to the January completion of Creekside."

"Discarded plastic represents eight per cent by weight but almost 30 per cent by volume of all solid wastes."



Driftwood photo by Derrick Lundy

Creekside is currently under construction in Ganges



Your weekly guide to
GULF ISLANDS PROPERTIES

Compliments of:



ISLANDS

December: highest number of fires, fatalities

'Tis the season to be jolly careful. More residential fires and fatalities occur in December than in any other month. Trees, woodstoves, fireplaces and busy kitchens all contribute to this statistic and all deserve extra care and caution.

But sometimes even good intentions are not enough when it comes to holiday safety, according to an insurance company news release.

Claims adjuster Iris Boyko cites two incidents where clients took basic safety precautions, yet still experienced problems.

One client plugged in a string of bulbs and laid them out on the carpet to inspect them before putting them on the tree.

Several safety precautions can be taken

"Good thing she did, too," says Boyko, "because the wiring had deteriorated and burned her carpet — much less serious than the damage that would have resulted had the lights been on the tree."

"Inspect bulbs on a concrete floor to avoid the danger of scorching or fire," advises Boyko. "The basement or your garage are good alternatives, but make sure the floors are dry — or you could be in for a shock."

Check light sets for cracked bulbs and frayed, broken or exposed wires. Never

use indoor lights outdoors or outdoor lights indoors and always use lights that are approved by the Canadian Standards Association. It is also advisable not to overload electrical circuits or run electric cords under rugs.

A cheerful blaze in the fireplace is always welcome over the holidays, but Boyko stresses the importance of ensuring the fire is completely dead before disposing of the ashes. She recalls another Wellington client who waited overnight before cleaning out the ashes from the fireplace.

"Unfortunately, it wasn't long enough," says Boyko. "There were still some live embers in the ashes which started a fire in the garage where the garbage was stored."

Use a metal container for fireplace ashes, Boyko advises, and store them outside, not in the basement or garage.

To avoid other fire hazards, trees should be kept in water and positioned away from heat vents to prevent drying out. Always shut off bulbs before going out or going to bed and never use electric lights on metallic trees.

The insurance company also advises keeping an all-purpose dry chemical fire extinguisher handy.

BRIDGE Report

Gulf Islands Bridge Club winners on December 3 were:

NORTH-SOUTH:

Jean Herring and McConnell; Trevor Taylor and Gordon Hutton; Peter Jaquest and Fred Struve; Helen Shandro and Bunny Jordan.

EAST-WEST:

Conhor Hunt and Rob Bradford; Bob Morrisette and John Coata; Kay Sinclair and Alan Steward; Shirley Love and Phyl Henderson.

Tuesday night winners were:

NORTH-SOUTH:

Isabelle Richardson and Helen Shandro; Jean Herring and Gordon Hutton; Dawny Scarfe and Shirley Love; Lois Johnson and Bill Buckler; June Knowles and Don Hull; Betsy and Bill Minten.

EAST-WEST:

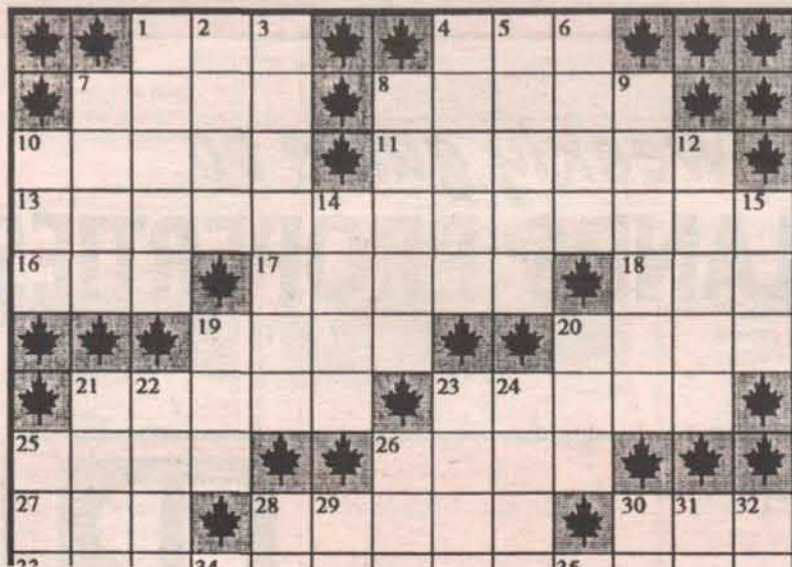
Pam and Gerry Foard; Sue and Rob Bradford; Peter Jaquest and Fred Struve; Anne and Norm McConnell.

Canadian Crossword

By Rick McConnell

- | | | | |
|-----------------|---------------|----------------|-----------------|
| ACROSS | 23. Blackwood | 3. Dark town | 22. Near |
| 1. "Johnny | 25. Nude | south of | 23. Ont. |
| " | 26. Bewilder | Calgary | Station |
| 4. Roman 650 | 27. Latin one | 4. Does sock | 24. Extinct (?) |
| 7. Drop | 28. Distant | work | Alta. river |
| a tree | 30. Muslim | 5. Small | 25. Transport |
| 8. Charges | chief | tenant farm | vehicle |
| 10. Reddish- | 33. Lake | 6. Last | 26. S.W. Van- |
| brown | Nipissing | Supper | couver Is- |
| 11. Like poetic | town | picture | land town |
| justice | 36. Defasten | 7. Touch | 28. It comes |
| 13. Murtle | 37. Regarding | 8. Excitable | with defeat |
| river | 38. Actress | 9. Sandy Sask | 29. Famous |
| feature | Irene | town | tax-evader |
| 16. Tarzan | 39. Jewish | 10. Her | Helmsley |
| actor Ron | holiday | 12. Aromatic | 30. Solo |
| 17. Gold | 40. Clam | herb | 31. Over- |
| amount | genus | 14. A Marx | supply |
| 18. Faucet | 41. Lyrical | 15. Snoop | 32. Eastern |
| 19. Fresh | poem | 19. Era | time zone |
| 20. Conser- | DOWN | 20. Heavy | (abbr.) |
| vative | 1. Answer | weight | 34. Liquor in |
| 21. Lox | 2. Tourney | 21. S. African | Lac Chat |
| partner | abbr. | tribe | 35. Sleeping |

Crossword Solution found on Page C9



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Jonathan Yardley-architect

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tel 537-2831 fax 537-9931

office located at 105 rainbow road

member of the architectural institute of british columbia



FULFORD HARBOUR

NEW LISTING



Located on 2 acres of southwest exposure, this 5 bedroom home is ideal for the growing family. A separate heated workshop and carport add to the value. Almost 1700 sq. ft. of finished home for \$139,000.

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RURAL - BUT CLOSE TO TOWN FAMILY RANCHER



Very bright and cheery newly renovated 3 bedroom rancher on .75 acre with established garden at the rear presently growing raspberries, strawberries and asparagus with approximately 17 fruit trees of apple, cherry, plum peach and pear. One of the best values on the market today. Only \$113,900.

WANT THAT HERITAGE APPEAL



Established B & B on 17.42 acres of very arable land with approx. 65 fruit & nut trees. 700 sq.ft. barn & fencing. Unique home with wood floors. \$289,000.

NEW AND BRIGHT



Nestled among the trees in private setting, this nearly new one bedroom home features fireplace, skylights, built-in vac and two sundecks, each with patio doors. Excellent 15 gpm well. \$98,900.

FOR THAT SW EXPOSURE



Beautifully finished 2 bdrm with cedar trims. French brass leaded doors to kitchen with oak cabinets. Large garage/workshop on 1 acre with fenced yard. \$139,700.

SECRET ISLAND



S.W. exposure, .22 acre, 122 ft. of waterfront with an inlet for a boat dock. \$54,000.

Call MARION MARKS 537-2453

HERE'S A TREASURE!!

In a-1 condition! Move right in! Two bedrooms, two bath, terrific views, walk to village! Retirement? Weekender? Perfect! Private, too! Call for details. Quick possession. \$154,900 MLS.

WATERFRONT ACREAGE !!

1.6 acres, 300' waterfront, protected moorage, expansive views, close to ferry & village, yet lots of privacy. A

WATERFRONT WELBURY BAY

2 lots, side by side.
Lot 2 - 2.03 acres, \$300,000
Lot 1 - 3.01 acres, \$335,000

PRETTY SEAVIEW PANABODE



This lovely, two bedroom panabode has been well cared for and shows like new. Located close to beach, with a nice seaview to be enjoyed from the large deck. Includes cosy heatilator fireplace, whirlpool bathroom, fridge and stove. large attached carport. .48 acre. \$122,500.

LOVELY OCEAN VIEW HOME



Two bedroom home tastefully decorated. Low maintenance gardens frame the paved driveway. Brick heatilator fireplace, deck with glass panelled railing for viewing trees and ocean. Two bathrooms, including one ensuite and storage/workshop. Includes washer and dryer and new stove and refrigerator. .93 acre. Asking \$149,000.

EXPANSIVE OCEAN VIEW



Pretty three bedroom new home featuring fireplace, two bathrooms, sundeck and modern kitchen. Partially finished daylight basement includes workroom and plumbing for third bathroom. Double carport is high enough to accommodate an R.V. .67 acre. \$149,900.

OCEAN VIEW LOT

Excellent Maliview lot within walking distance of the ocean. High and dry with ocean view. Build your new home or investment duplex in this good location. On water and sewer. .58 acre. \$52,000.

SHELLI ROBERTSON 653-4347

HOUSE & BOAT!!

1.08 private acres, magnificent views, easy care family home, close to lake, golf, beaches. Asking \$139,000. (The 29' sailboat is an extra bonus - going for \$19,500!!). Be in for Christmas! \$139,000 MLS.

WATERFRONT HOME!!



1.4 acres, private entrance, sunny home (3 bedrooms), mooring float, lovely swimming & walking beach - terrific family home! Enjoy the deck & the view! Owner transferred or

BULMAN ROAD

80 acres - \$550,000
BOB TARA 537-5807

4 ACRE SEMI-OCEANFRONT HOME



Panoramic views of Trincomali Channel. Solid oak floors. natural rock fireplace with insert. Full height ground level basement. Incredible rose garden and apple orchard. 2 bdrms on main. 3 piece bath. Now \$241,000.

QUALITY AND VIEW!



Executive style lakeview home with absolute privacy on 1 acre. Natural look landscaping with easy care cement/asphalt driveway. Warm & wonderful home for Island living and entertaining. Total finished area of 2240 sq.ft. including 3 brs, real oak floor, including lighting, huge sundeck, sprinkler system, ceramic floors, brick BBQ, etc. Illness in family forces owner to sell! 223,000. Offers for quick sale!

SEEKING QUALITY



Search no further! Here is a brand new luxury seaview, 3 bedroom home with 3 full bathrooms. Sunken living room, modern kitchen, large rec room, curved staircase, huge sundeck, double jacuzzi tub, double garage. On private, treed, 1.5 acres. For the discriminating buyer. \$295,000 MLS.

DICK TRORY 537-2236

GOLF-COURSE



1 level, 3 bdrm. CUSTOM HOME, recently renovated. \$165,000 MLS.

WATERFRONT - GANGES HARBOUR



Warm private setting, PIPED WATER, well appointed 2 bdrm

NEAR NEW/LARGE LOT \$119,000



Near new two bedroom, just two years old, in the preferred Vesuvius Bay area. Close to store and neighbourhood pub, golf, and tennis. Large private one acre lot. Trade your building lot as partial payment.

NEED FINANCING?

HERE ARE TWO PRIME LOTS!! .79 acre - septic system in. Piped water, level, close to beach, views to be opened up - offers - \$57,000.

4.4 acres - views of Active Pass. Heavily treed, 5 gpm well, driveway roughed in - good terms - \$54,000.

NORMAN ROTHWELL 537-5107

AFFORDABLE WATERFRONTS!!

Some with camping cabins ready for next summer, all with easy access, low bank waterfront, views, sunny exposures! From \$37,900 & up! You need your own boat, but only minutes to Galiano or Salt Spring! Call for details. \$37,900 & up. MLS. **VICTORIAN CHARMER!!**



3 bedrooms, den, gazebo, workshop potential, pond, forest & fields. Private, yet close to ferry. You'll love this one! Offers on new price of \$189,500. You can commute to Victoria from this one!! MLS.

TWO WATERFRONT ACREAGES

One: at the north end, with sunny, southwest exposure, moorage potential, 6+ acres, 354' waterfront, terrific views! Offers please!

Two: 28+ acres at Salt Spring's special south end! South exposure, expansive views, low bank waterfront, good group purchase of holding property. New price of \$210,000 MLS. A beauty.

BUILDING LOTS

1/2 acre lots, all with privacy, trees, sunny exposure, close to ferries, village, golf, beaches. Waiting for your plans! From \$26,900 to \$55,000 MLS. Call for details!

LIANE READ 537-4287

Pager: 388-6275 (#1042)

UNIMPROVED INVESTMENT PROPERTIES

Dogwood Lane, 2 acres +, serviced - \$66,666 MLS.

Building Lot, serviced half acre - \$39,000 MLS.

View Acreage, well, driveway, S.W. exposure - \$82,500 MLS.

PANORAMIC VIEWS



NEW LISTING NEW LISTING

Two bedroom west coast open style home. Bright and cheery living room with woodburning airtight. One and a half baths, separate hot tub building with decking from master bedroom, several outbuildings, good garden area, private with good sunshine. \$134,500 MLS.

FULFORD HARBOUR

ADJOINS RUCKLE PARK



This 7+ acre hobby farm has a lovely pond, orchard irrigation system & is fully fenced. A 3 bedroom log home overlooks the beautiful McLennon Valley. Offers to \$189,000.

WALK TO FULFORD VILLAGE



Vendor may consider financing this quality 3 bedroom home. Located within walking distance to Fulford Village yet nestled well away from the main road, this home offers the finest of workmanship & location. Very motivated vendor will look at all offers to \$169,000.

Contact DENNIS O'HARA FULFORD HARBOUR BRANCH 653-9555 (office) 653-4101 (home)

SECLUDED MEADOW



11.42 acres, fenced, surrounded with trees & sub-irrigated. \$98,500.

SUNNY SW EXPOSURE



2 bedroom home on 1.58 acre. Sunny & private with power & water. \$119,000.

GOOD BUILDING LOT



Lots of trees on this 1 acre. All

ISLANDS

North Galiano visited by world traveller

North Galiano joined other northern destinations in the world as the recipient of a special guest last week.

By ALISTAIR ROSS
Driftwood Correspondent

Thirty children and as many adults gathered at noon in the North Galiano Hall on Saturday, December 8. The gathering was arranged to give children a chance to visit with Santa who was scheduled to visit many northern areas during the week, including North Vancouver, North Burnaby, North Borneo,

and the North Island of New Zealand.

The North Galiano event started off with each of the children icing his or her very own gingerbread man (all from the oven of Phyllis Stafford), and continued with a marvellous potluck luncheon with umpteen dishes to choose from.

Dessert followed featuring, among other goodies, orange and mandarin jelly served in orange halves with whipped cream (the creation of Ann Irving of Retreat Cove).

Carol-singing was next on the agenda with Dan McDougall at the piano.

Santa motored to the hall in Ken

Allen's 1929 Ford touring car, which arrived in the rain with the horn honking, as the children watched from the safety of the hall's covered deck.

Enquiries by some of the older children established that Santa had motored to the party from a hill just north of the community hall. From the hall he said he was heading for the lighthouse at Porlier Pass and from there to other islands further north.

A floor to ceiling Christmas tree with coloured lights sat in the corner of the hall, the tables were trimmed with green and balloons hung in the windows. The

setting was right for a Christmas celebration with Santa.

In the kitchen several people helped make things run smoothly: Edith Wishart, Dorothy Ross, Pat Hughes, Trish Cowperthwaite, Joan Newstead, and Aini Haksi.

Alistair Ross helped co-ordinate activities in the hall. Bill Stafford was official photographer and Even Hughes video cameraman. Henny Schnare, who had assisted in the organization of the party, was unable to attend due to illness.

(See photographs in next week's issue of the *Driftwood*)

GALIANO ISLANDS *Scene*

Organizers of Galiano's first annual recycled Christmas gift sale were delighted with the public's enthusiastic response to their unique fund-raising event.

By ALISTAIR ROSS
Driftwood Correspondent

By 7:30 p.m. on Friday, December 7, the South Galiano Hall was filled with shoppers and merrymakers. The tables, well-stocked with new and nearly-new used quality items, were soon laid bare as shoppers loaded up with bargains for their recycled Christmas giving.

More than \$2,000 was collected for Galiano's recycling enterprise, soon to be expanded under the management of a newly organized group.

During the course of the evening entertainment was offered to the shoppers by the Galiano Singers; tea, coffee and Christmas desserts by St. Margaret's Church members, and festive drinks by the Galiano Club.

Land abuse

During a period when so much time and energy is being expended to keep Galiano as a forested gem, there are still those among us who apparently respect neither the land nor their neighbour's hopes.

Within the last six months at least four old automobiles have been ditched off Cook Road — two into a ravine, another on private land just off the road and the fourth into a newly forested area belonging to MacMillan and Bloedel.

Another insult to the island and islanders is a reported dump of waste building materials.

North Galiano citizens are very concerned about these infractions of "our island code" and all have been reported to the authorities. One wreck was removed by the roads departments several months ago at the owner's expense, it is understood.

Aware of the problem old vehicles are to their owners, the Chamber of Commerce is currently negotiating for a holding site for 70 to 100 vehicles. Here they could be stored until there was a sufficient number on hand, and then removed from the island, many at a time, to cover

transportation and ferry costs.

North Galiano residents applaud the Chamber for its initiative.

Fallen tree

Another tree fell at the North Galiano Hall in recent rains and winds. It came to rest in some saplings behind the hall and so missed hitting the kitchen roof.

Investigation showed the 60-year-old balsam fir had root rot. A number of trees of the same age have died of root rot in the area in recent years.

New sign post

Now in place beside the entrance driveway at the North Galiano Hall is a new sign post, the work of metal worker and former plumber Norman Russell.

Russell last summer completed and installed a flagpole for the community association. A current member of the community association executive, Russell has been active in the community association since the early 1970s, and was president of the group for several years.

Leema Bongertman

Featured in last week's *Driftwood* was a picture of 13-year-old Leema Bongertman. Leema and her brother Thor live in North Galiano with their mother Donna Marben and father Hans Bongertman.

The children are home-educated and work hard at their studies. They also do their bit in their parent's very large garden.

Like her mother, Leema likes making things. An artistic eye and a creative imagination helped Leema create the forty or so items she featured at her stall at North Galiano's recent Christmas craft fair. She was the youngest of the craft fair exhibitors and this was her first appearance as a craft salesperson. The other exhibitors were delighted to have her aboard.

Coming events

Church service — The Meaning of Christmas, North Hall, Sunday, December 16, 2:30 p.m. A service of lessons and carols with lay reader Margaret Edgar. White gifts accepted for the less fortunate.



CHECK OUR LISTINGS FOR THE HOME YOU WANT!



PASTORAL SETTING
Adjoining large farms, 3 bedroom character home on 1.59 acres, piped water, quiet road. \$139,000. Call Jessie.

ACREAGES
For investment and development. Ganges - 12.5 acres, sewer and piped water. Fulford - 8.27 level acres, creek, pond. \$450,000 and \$175,000. Call Jessie.



3 br home on quiet road, close to town & golf course, 1800 sq.ft. living space in mint condition. Indoor garage 16 x 20 and special hobby or home occupation room 10 x 20. Landscaped lot. Quality finishing and appliances. A best buy at \$162,500. Call Jessie.

PRIVATE ISLANDS
Group of two 240 acre & 3 acre, not to be sold separately. Lovely bay, protected moorage. Many features. Located in southern Georgia Strait. \$1.M - terms negotiable. Call Jessie for complete info.

NEW LISTING
ST. MARY LAKE DELIGHT
Comfortable 3 bedroom, 1400 sq.ft. home with equal size basement on outstanding 2.29 acres of south facing lakefrontage. Superb view & lakefrontage. Fruit trees and garden.

PASTORAL HOBBY FARM
18 acre nature farm, just minutes from Ganges. 4 bdrm, 2 bath main residence, large barn with suite built in and overhead storage bins. Good revenues, fenced & cross-fenced. Value \$198,500. Call Ed.

DUCK BAY OCEANFRONT
Lovely .63 acre oceanfront lot located near the head of the bay. Beautifully treed, level lot with good ocean views. Summer moorage for the boater, exceptional opportunity to design and build your Island Oceanfront home. Fully serviced - Value \$179,500. Call Ed.

FULFORD MARINA
Rare opportunity to acquire the Gulf Island's newest marina. Located in Fulford Harbour next to the ferry terminal, the Fulford Marina is a full service marina, slips for 60 - 75 boats, turnkey operation. Further development potential. \$1,695,000. Call Ed.

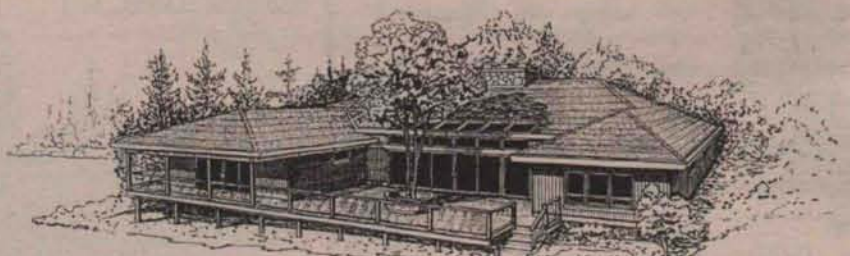
SEA FOREVER
Outstanding high bank oceanfront lot with newly renovated small cottage. Ideal for weekend retreat, or comfortable living quarters while you build your Island home. South & west exposure. View, View, View. Ac quickly! \$169,500. Call Ed.

SOUTH FACING OCEANFRONTAGE
Outstanding 1.76 acre low bank oceanfront property with exquisite southern exposure. Newly renovated rancher with hobby room and 2 car carport. Superbly treed with garden and privacy. Walk on beach, very rare. \$539,000. Call Ed.

EXECUTIVE OCEANFRONT, WELBURY BAY
Exquisitely finished 4,080 sq.ft. home on easy care .69 acre oceanfront property fronting on Welbury Bay. Steps to beach with foreshore lease in place. Oceanfront living at it's finest. \$750,000. Call Ed.

PRIVATE ISLAND
Islands are Hot! and this one is a best Value Buy! 200 acres located just off shore from Port Hardy. Giant mussels, protected deep water bay, well treed, a superb investment in future fishing grounds, diving camp, etc. Just \$1750 per acre. \$350,000. Call Ed.

SOUTHEY BAY OCEANFRONT
Rare 1.19 acre oceanfront lot with frontage on Southey Bay. Seasonal moorage with superb ocean view. 2 bedroom cottage, community water, private. \$249,000. Call Ed.



Planning and building your Dream Home can be a happy experience but there can be



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MAYNE ISLAND
539-5527 (Res)
278-1388 (Pager #5073)

PENDER ISLAND
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629-3366 (FAX)
655-3411 (Toll Free from Victoria)

SATURNA ISLAND
539-2121 (Res)
253-7596 (Pager #2121)

Selected Properties

THIS WEEK'S FEATURED GULF ISLANDS LISTINGS



WATCH THE BOATS GO BY

Family home surrounded by large rural acreages with fine view of Trincomali Channel. The school connection is close, the area appealing, all for a sensible price. Vendor will entertain all offers. \$126,500 MLS.

CALL GARY GREICO
537-2086



CHRISTMAS ON PENDER ISLAND!

In your own 3 bedroom bungalow, with bright kitchen, open living/dining room, and free standing fireplace. The full, partly finished basement includes a music recording room and art studio.

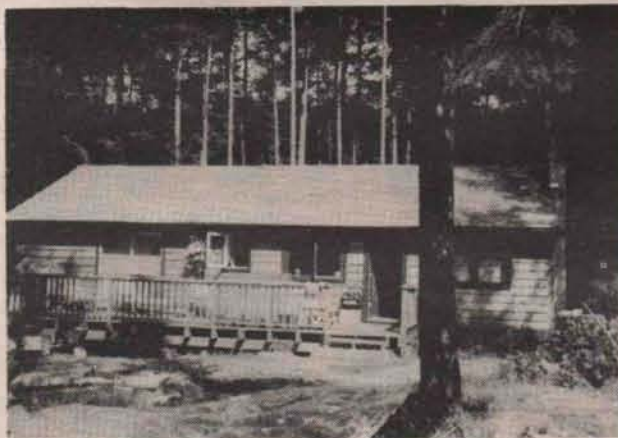
CALL JOHN & SUE FOOTE
629-6417



VIEWS

Plus private setting equals a great location. Sit back and enjoy from the large deck of a spacious west coast home. Private easy care lot. Three bedrooms, three bathrooms, immaculate condition. \$179,000 MLS.

CALL AILSA PEARSE 537-9261
CALL GEORGE PUHARICH 537-9111



MOVE IN FOR CHRISTMAS

This affordable 3 bedroom rancher is in a bright sunny location, backing onto a park, and within walking distance to the beach. Look into your future on Pender Island. \$84,900.

CALL JOHN & SUE FOOTE
629-6417



ROOMY HERITAGE HOME

Roomy 5 bedroom, 2 bathroom classic home on sunny 5.29 acres. Central location close to golf, tennis, St. Mary Lake and ocean beaches. Organic garden, spring water and St. Mary lake view. Rare! \$289,000 MLS.

CALL JANET MARSHALL
537-5359



KINGFISHER COVE

Sunshine and sparkling seaviews, quality construction, quality finishing, quality floor plans with bright spacious sensations. No-care landscaped grounds. Conveniently located within a five minute walk of the amenities of Ganges. 10.75% financing available. \$169,500 to \$198,500 MLS.

CALL TOM HOOVER
537-5918



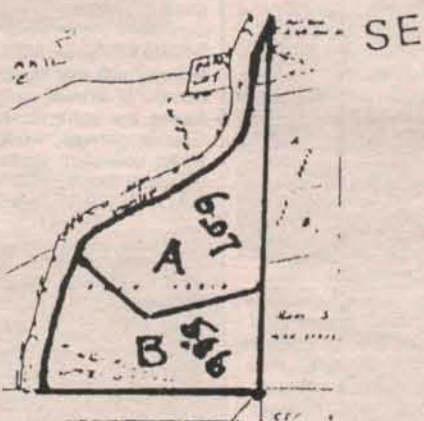
SOUTH END BEAUTY!

Exceptional 9 acre property with well cared for older home. Pasture woods, huge meadow and old fashioned



ACCOUNTING OFFICE?

Ideal ground floor, wheelchair accessible, professional office



NOT ORDINARY ACRES



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ARTHUR GALE Sales Rep. 537-5618 SYLVIA GALE Sales Rep. 537-5618 SARA FEE Sales Rep. 537-4536 EILEEN LARSEN Sales Rep. 537-5067 BECKY LEGG Sales Rep. 537-5870 BRIAN BETTS Sales Rep. 537-5876 JANET MARSHALL Sales Rep. 537-5359 PAT JACQUEST Sales Rep. 537-5650 GARY GREICO Sales Rep. 537-2086 DARLENE O'DONNELL Sales Rep. 653-4386 FINN R. SALES Rep. 537-5

SALT SPRING ISLAND PROPERTIES



CLOSE TO THE OCEAN
 Two lots side by side, .64 acre each. Sunny, level, quiet area, some sea views and both on water system and hydro. Pick a winner! Now listed at \$49,900 each. MLS.
CALL SYLVIA OR ARTHUR GALE



DANDY BUSINESS!!
 Oceanfront commercial property with well established restaurant and owner's residence, next door to the Vesuvius Ferry. This is a unique opportunity to enjoy life in the Gulf Islands. \$375,000 MLS.
CALL PAT JACQUEST



PRICE A PROBLEM?
 Older single-wide mobile home in good condition situated in mid-island park, New sub-floor and hot water tank. Pad rent \$185,000 per month includes water, sewer, garbage. Priced for quick sale. \$16,000 MLS.
CALL ARTHUR OR SYLVIA GALE



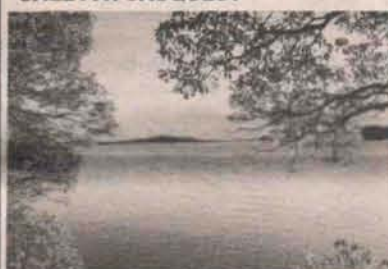
UNSURPASSED SETTING!
 One of Scott Point's finest waterfront settings! Super dock PLUS shell beach for swimmers. Privately sited, the attractive residence is immaculate. Bright, spacious rooms and a huge covered deck to tempt you outdoors. Don't miss out! \$339,000 MLS.
CALL PAT JACQUEST



ISLAND IN THE SUN
 Superlative views, white shell beach, yet only minutes from Ganges with docking and parking space reserved at Grace Pt. Come and talk to us about island living. \$295,000 MLS.
CALL SYLVIA OR ARTHUR GALE



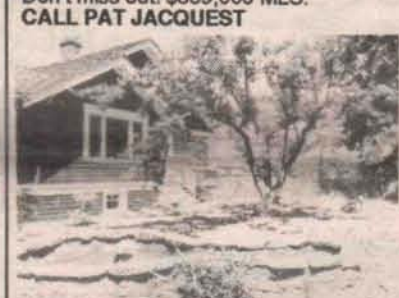
UNIQUE WATERFRONT EXPERIENCE
 Sitting quietly on a very enjoyable 2.94 acres with 350 ft. of low bank waterfront is this gracious open plan three bedroom home. For further intrigue there is a lovely garden and an older two bedroom guest cottage. \$325,000 MLS.
CALL ANNE WATSON



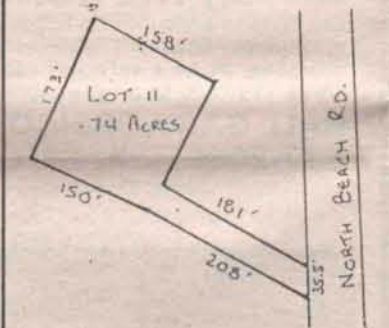
NEW LISTING - LOT 16
 The only south facing waterfront lot for sale in this spectacular setting at Musgrave Landing. Ownership includes sheltered year round moorage at the private marina. A rare opportunity to own one of the best lots at Musgrave. \$150,000 MLS.
CALL BRIAN BETTS



HOP, SKIP & JUMP HOME
 Location is just the beginning for this terrific 3 br rancher. So close to schools and services, this home is a must for fuel economizing walkers. Complete garden and trees on 2.97 acres PLUS a 2 br cabin. \$199,000 MLS.
CALL SARA FEE



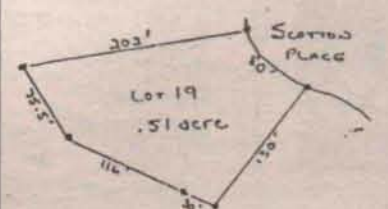
AGED LIKE FINE WINE!
 Beautifully cared for older home with outstanding seaviews sited on 2.5 acres of spectacular gardens, orchard and wood. All the luxury of today combined with yesteryear's charm. \$325,000 MLS.
CALL PAUL TANNER



A MUST SEA!!
 Gently sloping building lot with seaview located only minutes from ocean access. Nicely treed for privacy. Driveway roughed in, hydro at lot line. Make an offer today! \$35,500 MLS.
CALL TOM PRINGLE



"SECURE ISLAND BUSINESS"
 * Now offered at \$325,000.
 * Vendor financing
 * Residence/office for owners on site
 * Easy care and maintenance
 Full financial records and statements will be disclosed to qualified purchasers. MLS.
CALL GARY GREICO



EXCELLENT BUILDING LOT
 Located in highly desirable Vesuvius area, this .51 acre lot has gentle slope to seasonal creek. Partially cleared & leveled, and ready to build on. Power, water and cablevision to lot line. Sunny & warm south west exposure. \$44,900 MLS.
CALL BECKY LEGG



LAKEVIEWS AND YEAR ROUND SUNSHINE
 Three bedroom basement home overlooking St. Mary Lake on quiet country road. Beautifully landscaped garden with fruit trees, bulbs and shrubs. Golf, tennis, ferries and shopping close by. Now reduced. \$133,900 MLS.
CALL FELICITY ANNE GRANT



PARK YOUR CAR...
 During the up coming winter storms! This spacious three bedroom home is an easy walk to the downtown core. Very sunny easy care yard featuring inground pool and sauna. Make a smart move today!! \$125,000 MLS.
CALL TOM PRINGLE



SAMMY THE SEAGULL
 Comes with this Scott Point waterfront home. 3 bdms, and a large deck facing the entrance to Long Harbour. Double garage, workshop, boatshed, water collection system, and a paved driveway too! \$250,000 MLS.
CALL GEORGE PUHARICH



CLOSE TO TOWN
 Located close to town, this .33 acre lot is clear & level. Hydro, water, cablevision plus sewer to lot line. Easy walking distance to doctors' offices, hospital and shopping. Great place to start building! \$44,700 MLS.
CALL BECKY LEGG



GANGES ELEGANCE
 Over 1800 sq.ft. of house. Truly a lovely 2 or 3 bedroom home. The reception rooms are spacious and bright. Asking \$124,900. Try your offer. MLS.
CALL PETER BARDON



SUNNY TWO BEDROOM HOME
 In a quiet, sunny cul-de-sac on a pleasant .61 acre is this two bedroom home with daylight basement. Fruit trees, paved driveway, lots of deck area and carport are some of the features. Please call today for an appointment. Reduced \$110,000 MLS.
CALL ANNE WATSON



CASUAL OPULENCE
 Newly built quality home, privately sited on 5 acres of sunny, arable land. Enjoy evenings by the fire, or soak in the luxury of a jacuzzi tub. Pine ceilings, tile flooring, custom cabinets, the latest appliances, and a super family room. \$192,500 MLS.
CALL PAT JACQUEST



ACREAGES AND LOTS

LIKE TO ENTERTAIN?

No one covers the Gulf Islands like we do.



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SALT SPRING ISLAND PROPERTIES



ISLAND WATERFRONT WONDERLAND
Enjoying the grace of privacy, this magnificent nine acre lowbank waterfront property with approx. nine hundred feet of shoreline enjoys ever changing seascapes and sunsets. The house was architecturally designed in 1945. The property has the potential to be subdivided. List price \$750,000 MLS.
CALL ANNE WATSON OR EILEEN LARSEN



EXCELLENT VALUE - WATERFRONT
Sunny 3.68 acres. Renovated chalet. New decks. Barn for horse lovers. \$159,900 MLS.
CALL GARY GREICO



WATERFRONT INVESTMENT
Your best real estate investment could be a waterfront lot at Musgrave Landing. These lots include a water system and sheltered moorage. Impressive scenery and good fishing. Attractive vendor financing for five years. Prices start at \$69,800 MLS.
CALL BRIAN BETTS



HAVE YOUR CAKE AND EAT IT TOO!!
Waterfront townhome in the heart of



REVENUE!
Four cute and cosy cottages all with decks, seaviews, appliances. Great location close to school, store and ocean. Good opportunity - live in one cottage while rental income carries the mortgage. \$159,000 MLS.
CALL BEV JOSEPHSON



A PERMANENT HOLIDAY
Maracaibo offers private marina, swimming lagoon and numerous other amenities. Over 6 acres of SW facing park-like property forms the private setting for this uniquely designed one level home. A serenely beautiful pond is the focus, with 200 linear ft. of glass doors opening to the surrounding deck. \$375,000 MLS.
CALL PAT JACQUEST



CASTLE HUNTING?
High quality custom home with southern exposure and exceptional seaviews. Easy care exterior & landscaping leave you time to bask in the sun, soak in the hot tub or enjoy the sauna. For the discriminating purchaser! \$285,000 MLS.
CALL PAUL TANNER



WANT SOME PRIVACY?



A BEACH FOR WANDERING
This 3.42 acre waterfront has a magnificent primary building site with a sensational cottage site as well. Super sun, beautiful trees and a beach for wandering. Make a great family purchase. \$220,000 MLS.
CALL ANNE WATSON



WATCHING YOUR PENNIES?
Light filled 3 bedroom home sited on a very sunny, usable .88 acre lot. Plenty of lawn and woods for kids to play. Conveniently located near Ganges, this is a great starter or revenue home. \$94,000 MLS.
CALL PAT JACQUEST



"ESTATE SALE - MUST BE SOLD"
Spacious country home of the "Acheson Estate" is situated on 10 south facing wooded acres. Beautifully built with "clear yellow cedar" full width panelling throughout. Many unique features. Needs some cosmetic work, but one day soon will again be a show place. \$289,000 MLS.
CALL GARY GREICO

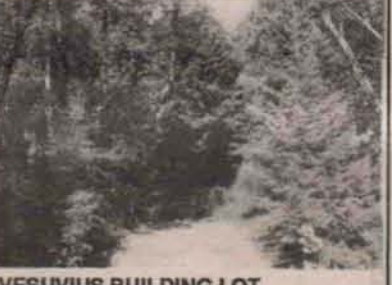
CHANNEL RIDGE - VIEWS OF SANSUM NARROWS
1.96 acres of view property in this distinctive subdivision of quality homes. Wind up the driveway to spectacular building site with adjacent level garden area. Sunny and quiet lot. 18 Teale Place. \$69,900.
CALL FELICITY ANNE GRANT



MATT'S MEATS



OCEAN VIEW - 100 HILLS AREA
Rare opportunity to own 5 acres plus 2 level, 3 bedroom home in one of Salt Spring's more popular areas. Large garden area, fruit trees, separate garage, paved driveway and community water. This is private and close to Ganges. \$175,000 MLS.
CALL BRIAN BETTS



VESUVIUS BUILDING LOT
Drive by lot 13, Graham Drive and this delightful level building lot will speak for itself. Hydro and water to lot line roughed in. Driveway, quiet sunny area. \$49,900.
CALL FELICITY ANNE GRANT



KITCHEN BOUTIQUE?
Creekside on McPhillips is the perfect address for a kitchen boutique. 866 sq.ft. of mezzanine overlooking the Mobile Market and other food related businesses. Only retail space left in this desirable location. MLS.
CALL BEV JOSEPHSON



END OF THE RAINBOW
Quality predominates in this spacious lakeview home near Ruckle Park. Light filled studio, plus room for prof. office, or B & B. Gentleman's "Farm" of over 9 acres with pasture, beautiful woods, large greenhouse, barn, PLUS lake access! \$275,000 MLS.
CALL PAT JACQUEST

WATERFRONT AT MUSGRAVE LANDING
68 acre in natural tranquil setting



WALLET WATCHER
Lots of opportunity on this 5 acres for your homestead. Sunny exposure, plenty of soil for gardening and a quiet setting just a few minutes from the village. Driveway and building site in place. Vendor may carry! \$55,000 MLS.
CALL PAUL TANNER



SUNNY VIEW SITE
Comfy 3 br contemporary hideaway sitting on a ridge soaking up the sun. Wonderful expansive views of Active Pass, Mt. Baker, sea & mountains. Easy care 2 acres make this an ideal island retreat! \$144,000 MLS.
CALL SARA FEE

HOBBY FARM REDUCED IN PRICE
This large old style family home is situated on 5.77 acres, overlooking a small pasture, wandering creek, fruit trees, duck pond and 2 large outbuildings. Great hobby farm or Bed & Breakfast potential. \$137,000 MLS.
CALL BECKY LEGG



SUPER NATURAL OCEANVIEW PROPERTY
This picturesque 1.77 acres of very sunny property, lies in a very unique setting. Very quiet area on cul-de-sac. Expansive southwest ocean views. List price \$75,000 MLS.
CALL TOM PRINGLE



MAKE YOURSELF AT HOME



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JILL PIKE Mayne Sales Rep. 539-2050
SUE FOOTE Pender Sales Rep. 629-6417
JOHN FOOTE Pender Sales Rep. 629-6417
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OUTER GULF ISLAND PROPERTIES

GALIANO ISLAND MAYNE ISLAND PENDER ISLAND SATURNA ISLAND



REVENUE PLUS!!
3 bedroom main residence and 2 bedroom cottage with a combined \$500+ rent. Woodshed, chicken house, fenced, and wooded on 1.79 level acres. Private with sea glimpse. \$150,000 MLS.
PAUL TANNER or JANET MARSHALL at 539-2002



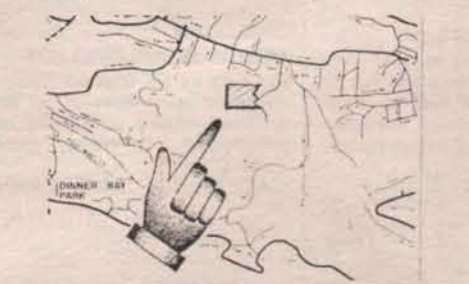
ACTIVE PASS VIEW
2 wooded acres bordering on Bluff Park. Views to Mayne Island and Active Pass. \$55,000 MLS.
PAUL TANNER or JANET MARSHALL at 539-2002



WISE ISLAND HIDEAWAY
Boater's paradise on .42 acres with 100 ft. of lowbank beach. Water system, private, and views towards Galiano. Ready to build on. \$45,000 MLS.
PAUL TANNER or JANET MARSHALL at 539-2002
PRIVATE, WOODED ACRE
"Park-like" setting close to ocean access on a water system. Gentle slope with beautiful cedar and arbutus trees. \$45,000 MLS.
PAUL TANNER or JANET MARSHALL at 539-2002
WHALER BAY LOT
Semi-waterfront 1.64 treed acres on Whaler Bay and Studier Bay Road. Close to stores



SECLUSION AND VIEW!!
\$165,000
This three bedroom basement entry home with 1680 sq.ft. upstairs and 721 sq.ft. downstairs is located on an acre of land with seclusion and ocean views. Modern kitchen, large bedrooms with ensuite in master bedroom, three decks, large windows to view from living room, dining room and kitchen. Roughed in central vacuum system, new carpeting throughout, large family room, this is an excellent buy for those looking for a larger home with seclusion and ocean view.
VIRGINIA & FLYNN MARR 539-5527
Pager (24 hrs) 253-7596 #5073



FOREST HOMESTEAD
\$160,000 MLS
This is an opportunity to have a true forest homestead in a marvellous island setting. Located in the center of Mayne Island this level ground is covered in second growth forest. Walk through this wonderland of fir and cedar, step over fallen trees covered in green moss, listen to the thousands of birds that abound on the property and imagine this as your home. These large island properties are becoming increasingly rare and this is an opportunity not to be missed. Its kind will not be along again for a long time if ever. Call...
VIRGINIA & FLYNN MARR 539-5527
Pager (24 hrs) 253-7596 #5073



OCEAN VIEW HILLSIDE
\$120,000 MLS
10 acres of incredible ocean views to south west and sweeping around to the north! This is forest land accessible by private road with...
ALEX FRASER at 629-6494



SPECTACULAR VIEWS!!!
\$139,000
...of the OCEAN, the ISLANDS, & the MOUNTAINS. This immaculate 2 bdrm home features a spacious living-dining room with heatilator fireplace (& a HUGE supply of firewood) & access to the full length sundeck. Call...
JOHN & SUE at 629-6417
or 653-3411 toll free from Victoria



ONE OF A KIND!!!
2 acres of OCEANFRONT, with over 700' of accessible walk-on beach on Colston Cove & Navy Channel. Two homes, PLUS a charming summer cottage on this delightful, private oceanfront acreage. Call...
JOHN & SUE at 629-6417
or 653-3411 toll free from Victoria

ACREAGE!!!
\$39,900
2.19 acres in a high sunny location, surrounded by park on 2 sides. The road is in, and community water is available. See this with John & Sue. Call...
JOHN & SUE at 629-6417,
or 655-3411 toll free from Victoria

VIEW PROPERTIES
Mountain & valley view, with driveway...\$24,500
Ocean view, on quiet cul-de-sac.....27,000
Ocean view, with easy access.....29,900
Ocean view, driveway in, house-site.....35,000
Ocean & valley view, driveway, cul-de-sac..37,500
All these lots are on municipal water. I also have non-view lots for under \$25,000. Call....
ALEX FRASER at 629-6494
COZY COTTAGE



LOW BANK WATERFRONT
Over 250' of Boot Cove waterfrontage, prime for the boater! Older 2 bedroom character home has great potential. .81 acre lot with fig trees, monkey tree, and a variety of others. Would suit the avid gardener. Just a short walk to ferries. \$155,000. Call...
DON PIPER 539-2121

ACREAGE AND VIEW
Cottage needs just a little finishing, but what a fantastic view over Georgia Strait to Vancouver and White Rock. Over 3 acres to build gardens, orchard, etc. Only \$79,000. Call...
DON PIPER at 539-2121

EXCEPTIONAL WATERFRONT
Veruna Bay, part of the original 1870 Payne Homestead, has one of the finest low bank sandy beaches in the Gulf Islands. This is the first time that 200 feet of waterfrontage in the unique bay has become available. Only ONE lot of 1.1 acres will be sold.(Don't wait! 10 years from now \$250,000 will seem like an irreplaceable bargain). Call...
DON PIPER 539-2121

- GREAT BUILDING LOTS**
- 1/ Five minute walk to ferry, hydro & water. .41 acre, \$17,000
 - 2/ Boot Cove view, water, hydro, driveway. .34 acre \$23,000
 - 3/ Lyall Harbour, level, close to beach. .60 acre \$22,500
 - 4/ Well treed seclusion, level, hydro. .49 acre \$18,500
 - 5/ Tumbo Channel, close to water, hydro. "Offers". .39 acre \$21,000
 - 6/ Ready to build, water, driveway, site prep. .39 acre \$28,000

Invest now in your Gulf Island estate. Some of the above lots have terms available. Can you buy a decent automobile at these prices?
DON PIPER 539-2121
CHANNEL VIEW
Beautiful level lot with excellent view over Tumbo Channel. Sunny location ready to build. Hydro connected. Well & pump installed. Driveway cleared. .88 acre for only \$49,000. Call...
DON PIPER 539-2121

CONTEMPORARY VIEW HOME
This lovely home has a view up Navy Channel and sits on over 4 acres of south facing property. Perfect for the equestrian or avid gardener. Good well and pond make it easy.

ISLANDS

Lessons from the FUTURE

We are now living in a service-dominated society. That does not mean we get good service. In fact service in Canada stinks. For years I have been complaining that in our hospitality industry, hotels, restaurants and airlines are generally run for the benefit of management and staff, and not for customers. To customers, the receptionist and waiter are more important than the general manager.

By DR. TOMORROW
Frank Ogden

Others are noticing that we are not competing successfully enough in service industries to avoid being taken over by companies similar to those that have taken over the TV, VCR, automobile, microchip and fax businesses.

Recent reports, by consumer reporter Marlyne Gayle and travel columnist Ray Chatelin in the Vancouver Province, exposed the contrasts in consumer services between similar trips in British Columbia and Washington State.

Canadians are too tolerant

We are all to blame. Canadians are simply too tolerant. We order a meal and don't get what we order. What do we do? We grumble under our breath, but eat the stuff anyhow. We buy a suit and the buttons fall off during the first dry-cleaning. It's too much trouble to complain so we pay another tailor to sew them back on, if he or she can find a match. We buy an expensive pair of glasses and the paint peels off the frames within the month (The Bay, Vancouver).

We check into a hotel and the room hasn't been made up; the replacement room has mud splashed all over the shower. Think that's bad? The guy behind me got a room without a bed (Airport Travelodge, Calgary). The valet parks my car. The next day I wait 30 minutes while he tries to find it (Banff Springs Hotel, Banff). The list is endless.

Airlines keep hassling travellers about carrying too much luggage aboard when they know full well that to do otherwise is to waste an additional 30 minutes retrieving luggage after the flight. Why can't airlines provide more cabin storage space? They can if they want. First, they can store their pillows, blankets and crew purses somewhere else instead of taking up a sizeable portion of passenger's overhead storage space. They can buy planes like the Boeing 747-400 series, designed with twice the conventional in-cabin storage space.

Canadian carriers are shaking in their hangers

North American airlines will be hit with foreign competition sooner than they expect. Right now foreign airlines cannot fly into a Canadian city and pick up passengers and then fly to another Canadian city. In other words they can't compete on domestic flights within Canada, except for a very few minor exceptions. That will shortly end. Cabotage is coming. Cabotage allows carriers of two or more agreeing countries to fly to a foreign country, pick up passengers and then continue on to other cities in that country. No wonder Canadian carriers are starting to shake in their hangers. Cathay Pacific service would sweep them away.

Canadian companies generally spend less on staff training than most industrialized countries. That may have been passable in the past when manufacturing held sway but indifferent customer services leads to the same future and economic equivalent of having AIDS.

Ways to become a good customer

Paul Hawken, in his book *Growing a Business* (Simon & Shuster) says this is the way to become a good customer:

- **COMPLAIN.** If you don't who will? It takes only a minute, you will feel better, and the company will benefit.
- **PRAISE.** This is just as important as criticism. It spurs the business to reward creative and constructive work.
- **BE ARTICULATE.** You know what you want, the company may not. Be as specific as you can about what you want and spell it out, simply and clearly.
- **DEMAND QUICK SERVICE.** There is no excuse for slow service today. Technology allows any company to process orders or problems within 24 hours. Don't believe otherwise.
- **BE QUICK YOURSELF.** If something is wrong, pounce. Don't wait four months. After a delay, the company will have a harder time believing you.
- **BE KIND.** When you reach the company, assume that the voice on the other end is a human being like yourself. Let him or her have the pleasure of helping you. If that doesn't work...
- **BE PERSISTENT.** If necessary, go upstairs. Then go higher. In many companies, the top has no idea what mayhem transpires down below.

I would even suggest you clip out Hawken's suggestions and put them in your wallet or purse. When you have trouble (you will), let managers know you are now one of the more militant shoppers and want action. You might even suggest they and their staff read Hawken's book!

Saturna OAP celebrate the Christmas season

By GAIL TRAFFORD
Driftwood Correspondent

Christmas will soon be upon us and islanders are gearing up for a busy month.

SATURNA ISLAND NEWS

The O.A.P. started off the season with their annual potluck dinner. Dinner was followed by a gift exchange. A great deal of hilarity was sparked by the choose or steal game.

Recipients were invited to choose a gift from under the tree or to steal one from a neighbour. Rumour has it that a prominent citizen hid under the table to protect a choice cactus.

Community Club meeting

On December 17 please plan to attend the Community Club meeting.

President, Karen Muntean has these items slated for the agenda: dispersal of windfall funds from the CRD; report by Cal Hollings on proposed ambulance service for the island; news from the fire department; request from the recycling committee to apply for a federal grant; barbecue news from Annie Popperwell, and other items from the floor.

Come out and make your vote count for your community.

Annual candlelight event

If you haven't got your tickets for the

annual Candlelight Dinner it is probably too late. This formal and delightful gourmet turkey dinner will be held December 20, 8 p.m. at the hall.

The Candlelight Dinner is a traditional affair held to celebrate Christmas. It received its name from a winter storm which blacked out the hydro and forced the cooking of turkeys and trimmings into the homes of people with wood cook stoves. Dinner proceeded as planned, but by candlelight and the name stuck.

As always, dinner will be followed by a carol sing and a chance to visit with neighbours to share the joy of the season.

Donations accepted

The Sunday School group is again offering islanders a chance to share with those less fortunate. A box has been placed in the post office for food or cash gifts. Your donations will be distributed to islanders as needs become known or to the Victoria food bank.

We who are fortunate to have so much can count it a privilege to share.

Both bible study groups announce a Christmas recess. Meetings will resume in the new year. Members wish a safe and happy Christmas for all.

Purrfect Christmas

Island school children are busy practising lines and music for the upcoming Christmas production, "A Purrfect Christmas."

Don't miss the performance at 7:30, December 14 at the hall. Of course Santa will attend the festivities.

He will certainly be busy since he has to return the following morning on the Jaycee's Christmas ship at 11:30 at the government wharf.

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OUTER ISLAND PROPERTIES

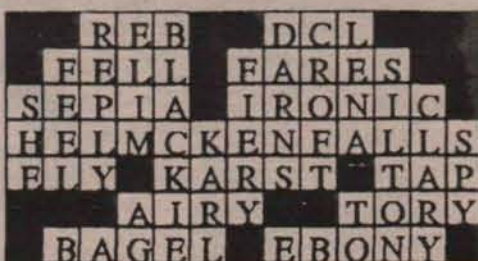
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Rosemary Callaway — 539-2515
Jill Hansche-Penny — 539-5896



Crossword

ISLANDS

Gulf Islanders can donate blood at one clinic throughout month

Red Cross blood donor clinics all occur in one location for December.

Donor clinics, set for Red Cross House at 909 Fairfield Road in Victoria, run from Monday, December 17 to Friday, December 21.

On Monday, donors can give blood from 2:30 p.m. to 8 p.m. while on Tuesday and Wednesday, hours are from 2 p.m. to 8 p.m. For Thursday and Friday, clinics will be open from 7:30 a.m. to 2:30 p.m.



SITE HOME INSPECTION SERVICES

REMEMBER: The bliss that comes with ignorance lasts only until the roof leaks.

A home inspection will give you a thorough investigation of the physical structure of the house, and a concise written report for • HOME PURCHASE • SELLING • UPGRADING • MAINTENANCE • INSURANCE • MORTGAGE

For further information & details call

DON SMALL 537-5176



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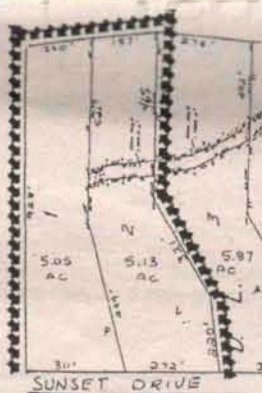
We Recycle

SUNSET DRIVE WATERFRONT



Private with superb views - moor your boat off this low bank property - enjoy the swimming or the tranquility of the one bedroom main house with its large living/dining room with fireplace, along with its 1100 sq.ft. guest wing. \$369,000 MLS.

SUNSET DR. VIEW ACREAGE



Very private separately titled 2 x 5 acre + properties in prestigious area with ocean views, boundaried by large aceages on two sides, community water, hydro, telephone and cable to lot line. For more info, call Santy. \$179,000 MLS.

SANTY G. FUOCO
537-2773

MLS GOLD AWARD WINNER

GOT THE INTEREST RATE BLUES?



THIS HOUSE HAS ASSUMABLE FINANCING AT 11 3/4%!

It is situated in the desirable "quarry" area. The home is almost new and offers 3 bedrooms, two bathrooms on a level .55 of an acre. Ideal spot for young family or retired couple. You can really enjoy the super exposure on the south facing sundeck. Now asking \$143,000 MLS.

HENRI PROCTER
537-4273

PRIVATE AND PEACEFUL

Quiet 4.95 acres, driveway to cleared building site, water, hydro & telephone. \$44,000.

RARE VIEW LOT

Spectacular views of St. Mary Lake. 0.4 acres, cleared, serviced. \$59,500.

PETER LAMB
537-4859

SPACIOUS FAMILY HOME



Enjoy all day sun in this 5/6 bedroom family home situated on a half acre with view, near Vesuvius. Large sundeck, oak kitchen, wood floor in dining area, skylights, three bathrooms and daylight basement with rec room are just some of the features of this 2688 sq.ft. home. \$159,000 MLS.

LYNN SCOTTON
537-5186

CHARACTER WATERFRONT HOME



This delightful older well maintained 3 br south facing waterfront home has porches, patios and paths leading down to the water's edge and deep water year round moorage. There's a separate heated 825 sq.ft. studio/workshop, a garden with a grape arbour/greenhouse, fruit trees and a rose garden. This charming property is within walking distance of Ganges - or you could row! \$329,000 MLS.

RARE WATERFRONT ACREAGE



Almost seven acres of south facing waterfront studded with Arbutus and evergreens between the open moss covered rocky knolls dropping down to almost 500' of waterfront in a series of easy benches and incomparable views over Satellite Channel to the Olympic Mountains. \$425,000 MLS.

PERFECT PRIVACY



In the middle of a fir & arbutus forest of some 6-3/4 acres and approached only by a long winding driveway is this superb 3200 sq.ft. home. The landscaped grounds around the home are fully deer and dog fenced. There is a 2 bdrm guest wing, a 700 sq.ft. master bdrm suite, a stunning rock fireplace in the spacious living room, a huge chef's kitchen and a separate dining room. There's much, much more - please call me for details. \$375,000 MLS.

A WONDERFUL WEEKEND WATERSIDE RETREAT



This older well-maintained 2 bedroom cottage is sited almost at the water's edge on Booth Inlet. There are good views down the inlet and wooded summer

FIRST TIME BUYERS - HERE'S YOUR CHANCE!



Ask me about the M.A.P. Program. You may be able to buy one side of this strata duplex (3 or 4 bdrms, appliances, garden, shed) with 5% down. Investors - excellent revenue! \$87,500 MLS each side.

HOBBY FARM EXTRAORDINAIRE



* west coast temporary home
* hardwood floors, woodstoves, in-ground solar heated pool
* 1100 sq.ft. deluxe workshop (barn?)
* 600 sq.ft. cottage with loft, basement
* 6.6 acres, s.exp., pasture, forest
\$279,000 MLS

FULFORD WATERFRONT



Live in the older 2 bedroom cottage while you build on the glorious building site with SW exposure and a fabulous view right down Fulford Harbour. A 20 x 30 workshop with an artist's apartment above situated on the waterside of this .67 acre split by the road, adds solid value to this property, priced at \$159,000 MLS.

CEDAR AND GLASS



Full basement, main floor and interesting mezzanine level master bdrm & bathroom with vaulted ceilings, huge windows, two woodstoves. Within walking distance of town and school. \$129,000 MLS.

ELEGANT NEW HOME PANORAMIC OCEANVIEW



A beautifully appointed and superbly finished (1990) west coast style home of approx. 1800 sq.ft. on the main floor with almost 1000 sq.ft. on the lower level for future development. An expansive deck runs the full length of the house with a breathtaking view from the north shore mountains to Mount Baker in Washington with Active Pass and the Outer Islands in between. This deluxe home (in every aspect) represents incomparable value at \$289,000 MLS.

LAKEVIEW HOME - MOBRAE



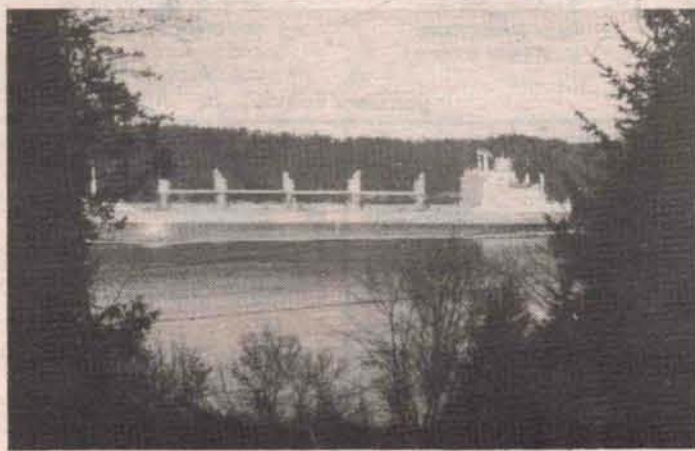
This home represents excellent value! 3 or 4 bdrms, 2-1/2 bathrooms, breakfast room plus area dining, rec room, huge covered deck. \$121,500 MLS.
DONNA REGEN, CGA
537-2845

UNIQUE WATERFRONT PROPERTY



Gracious Salt Spring Island home, located on a peninsula of land

OCEAN VIEW 1 BR HOME WITH LARGE WORKSHOP



Ideal for the craftsman—25' x 30' workshop, insulated



PEMBERTON HOLMES (GULF ISLANDS) LTD.

537-5568
P.O. Box 929, Ganges, B.C.
156 Fulford-Ganges Road
Victoria Direct Line 652-9225 Fax 652-9225

1887 - 1990
103 years
as your
good
neighbour!
1887 - 1990



OCEANFRONT HOME
SUNNY EXPOSURE ON BOOTH CANAL
\$139,000 MLS

- 1/2 acre tidal waterfront
- 2 bdrm cottage
- easy access to beach
- dock to moor your boat
- near golf & tennis
- great get-away

• Call Maggie Smith



ROSCOMMON TOWN HOMES
\$134,000 & UP MLS

- 1 level, 1 or 2 bdrm, 2 baths
- 6 appliances, airtight stove
- private patio-extra large garage
- electric heating
- no maintenance

• Call Ann Foerster or Wynne Davies



MERESIDE FARMS LTD.
158 ACRES! SPECTACULAR FARMLAND
\$1,400,000 GREAT POTENTIAL

- 2000 ft. frontage on trout stocked lake
- cleared meadows, s.slopes
- vendor financing available
- delightful building sites
- irrigation rights

• Call Ann Foerster



UNIQUE EXECUTIVE HOME
SPECTACULAR VIEWS OF FULFORD HARBOUR
\$394,500 MLS

- private 1.45 acres
- Reginald Hills 2 br & den
- tasteful decor throughout
- 5 multi-level decks
- hot tub, private decks
- master suite with sauna
- double garage

• Call Maggie Smith



PRIVATE TRANQUILITY
CONVENIENTLY LOCATED
\$84,000 NEW PRICE!! MLS

- 6 sunny acres off cul-de-sac
- farmland, lake & ocean views
- build your dream home here
- roughed in driveway to site
- shared well yields 3 gpm

• Call Ann Foerster



ST. MARY LAKE BEAUTY
SOUTH FACING LAKESIDE HOME
\$329,000 MLS

- 2.46 sunny acres
- 2 bdrm + self-contained suite
- 3300 sq.ft. home
- oak trim & polished brass
- 3000 gal. day water license

• Call Arvid Chalmers or Wynne Davies



NEAR NEW SIDE X SIDE DUPLEX
1344 SQ.FT. PER UNIT - SPACIOUS!
\$159,900 MLS GOOD VALUE!!

- total 2688 sq.ft.
- 3 br, 1-1/2 baths per side
- bright LR, DR & kitchen
- excellent revenue
- close to school
- assumable 1st mortgage

• Call Maggie Smith



QUALITY EXECUTIVE HOME
SEAVIEWS OF SANSUM NARROWS
\$249,000 MLS

- 3br, 3 baths, paved drive
- delightful decor
- finished daylight basement
- private .68 acre, SW exposure
- finished garage & dbl carport

• Call Amy Goodwill



MARVELOUS VIEWS
SUPERBLY BUILT HOME 3.05 ACRE
\$380,000 MLS 3,156 SQ.FT.

- views of St. Mary Lake and Sansum Narrows
- hardwood floors
- radiant heating
- swimming pool & sauna - 3 baths

• Call Arvid Chalmers



100 HILLS AREA
SUPERBLY MAINTAINED VIEW HOME
\$199,500 MLS

- 3 bdrms plus den
- large family room
- level easy access
- wrap around decks let you enjoy the peace and tranquility
- see this home today

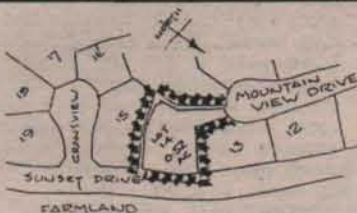
• Call Carol Fowles



HUNDRED HILLS VIEW LOT
COTTAGE INCLUDED!!
\$129,000 MLS - VALUE!!

- 4.75 view acres
- easy access off Old Divide
- mature cedars dominate
- cottage had piped water
- zoning permits home & cottage

• Call Wynne Davies



MOUNTAIN VIEW & SUNSET
PRESTIGIOUS NEIGHBOURHOOD
\$55,000 MLS

- 1/2 acre overlooks Sunset Dr. farm
- access off Mt. View cul-de-sac
- piped water & hydro at lot line
- level sunny building site
- great value

• Call Wynne Davies

SEAVIEWS AND SUNSHINE
VESUVIUS VIEW ACREAGE
\$79,000 MLS

- 1.42 private acres



TERRIFIC FAMILY HOME
VIEWS OF MT. BAKER & ACTIVE PASS
\$199,500 MLS

- 3 bedrooms plus den
- hobby room & workshop
- private, spacious lot

• Call Arvid Chalmers



ONE OF A KIND - CAR WASH
\$35,000 MLS

- excellent opportunity-be the boss
- only carwash on the island
- good lease-great location
- detailing & polishing



SUNNY FARM ACREAGE
DESIRABLE SOUTH END
\$175,000 MLS - 4.94 ACRES

- large family home-5 bdrms
- established Bed & Breakfast

QUIET & SECLUDED-20 AC.
JUST MINUTES TO TOWN!!
\$105,000 MLS

- great potential-subdividable
- driveway into cleared building
- site-perc test done
- well suited for hobby farm

• Call Carol Fowles Today



FULFORD AREA BEAUTY
SUPERBLY DESIGNED HOME
\$146,000 MLS

- 2.5 parklike acres
- 2 bdrm-jacuzzi-skylights

HUNDRED HILLS
HALF ACRE BUILDING LOT
\$55,000 MLS

- easy to build on - quiet area