



Bruce Williams, who works with glass, says his days are never dull. Things in this industry change so fast, he says, every day is different. Williams, who works out of a shop in Fulford Harbour, has been in the glass trade for the past 25 years.

The glass business

Challenge keeping on top of ever-changing industry

The only type of glass used in the construction industry when Bruce Williams went into the glass trade more than 25 years ago, was single-pane windows mostly surrounded by wood frames.

At that time, glass used in the local market came mostly from France and Germany and it was not "tempered," meaning it would break without much force being applied.

To Williams, who now owns Fulford Glass, but who was apprenticing in Vancouver at the time, it meant his company would typically spend Monday mornings replacing the glass in several pubs.

All of the glass used in such buildings today, is tempered and consists of two or three panes. This is just one of the changes Williams has seen during the 25 years he has been in the business.

Now, single pane, wood frames are also items of the past, having been replaced by aluminum windows first, followed by sealed units.

"There have been lots of changes . . . for consumers it means that there are so many more products."

Williams says he receives an in-depth magazine every two months and another catalogue once a year describing the innovations and new products on the market.

And reading through those, he says, is like taking a continuing education course every time.

"They're putting out amazing stuff in these books," says Williams adding that "It's a much better product overall in the industry."

"Glass is an incredible substance and per square foot it is the most economical — that's why you see so much of it in the city."

However, if keeping on top of the market is a challenge for Williams, it is even more challenging for consumers who do not understand either the products they are using or how those products should be used.

For example, Williams noted, he recently replaced a \$600 window in one home which had been installed improperly. When a window is put into a new home, it has to be inserted in such a way to will allow for settling — something that was not done in that particular case.

What may have saved money at start, ends up costing considerably more later on.

This resulted in the glass breaking, and necessitated re-installation.

"It was a huge thing — eight by eight — strictly bad glazing techniques."

Similarly, many consumers will still buy inexpensive and sometimes second-hand untempered glass for sliding glass doors — something that is either easily broken or — something buyers later discover releases much of the home's heat.

What may have saved those people a few dollars at the start ends up costing them considerably more later on.

Williams sees providing consumers with information about situations such as that as part of his job.

TURN TO PAGE R2



Your guide to Gulf Island properties

COMPLIMENTS OF:

Building activity on rise

Building activity in the Gulf Islands almost doubled in October of this year when compared to the same month last year.

The Capital Regional District issued 121 permits of various kinds during the recent month. Last year, the CRD put out 71 pieces of paper to cover construction in the islands.

On Salt Spring, the building inspectors issued nine permits for single family dwellings. They also put out another permit for two two-family dwellings and a single permit for a mobile home.

Last October, the CRD issued six for single family dwellings, another for two two-family homes and a permit for a mobile home.

On the Outer Islands, nine permits for single family houses were issued this October compared to three last year.

Two permits were issued for Pender, five on Galiano and two on Mayne. The previous October, Galiano received two permits while the other went to Mayne.

Back on Salt Spring, two commercial permits went out, doubling the one which was issued in 1988. There were 16 plumbing permits, 14 chimney permits and 21 for other building activity.

The permits value for 1989 came to \$1,363,171 with revenue to the CRD of \$14,972.

In October, 1988, the CRD registered

permits valued at \$573,388 on revenue of \$6,631.

The Outer Islands racked in permits valued at \$835,250 and sent revenue of \$9,927 to the CRD. Last October the value stood at \$328,684 on permit revenue of \$3,693.

Only one commercial permit was issued to the Outer Islands - Mayne. None went out in '88.

Plumbing permits went out to eight jobs on Pender, seven on Galiano, two on Mayne and another on Saturna. Last year, the plumbers had three on Pender, and two each on Galiano and Mayne.

Chimneys accounted for 10 permits on Pender, four on Mayne and two on Galiano compared with two on Pender and three each on Mayne and Galiano last year.

A total of 11 other permits were issued to the four Outer Islands in each October.

Across the CRD, 273 permits were issued during the recent October with a total construction value of \$4,260,000. In 1988, 215 permits went out with values of \$2,205,000.

So far this year, construction on Salt Spring required a total of 554 permits on work valued at \$12,436,084 and revenue to the CRD of \$131,178.

The figures for the Outer Islands show 429 permits issued on \$6,630,308 worth of work and \$76,805 going to the CRD.

It's different every day

From Page R1

Williams opened his shop, located near the Fulford ferry, last May after seeing a need for a glass company on the island.

Williams says he does almost any kind of work relating to glass and notes that his work is divided equally between commercial and household use.

In the meantime, Williams' occupation has not changed in the last 25 years, but the nature of his work certainly has.

For example, last week his crew in-

stalled a piece of glass in a roofing structure measuring 40-feet long and 20-feet wide.

The way mirrors are installed in homes today is completely different from how the same job was done only a few years ago.

But those changes, he notes, are something that keeps the work interesting.

"It's different every day. It's always different and that is what I like about the trade."

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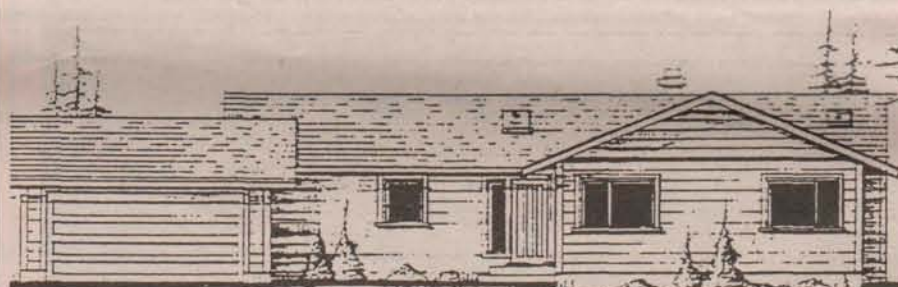
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from the trypewriter

by bill webster

Hello Gulp Isles. Welcome back. Seems thou and me have been in passing modes for several years but it is good to be able to talk to you again.

Since last these words disgraced the pages of the *Driftwood*, many happenstances have happenstanced.

After then, when the scribe left, he wrote the All-Canajun Novel (which eight publishers decided not to read). He took a hand at commerce, miserably and generally eased his life into some semblance of sanity.

A friend, who has been absent from the local scene for a time, returned and quoted: "I've been gone so long that things look exactly the same."

Which is how it is on the rocks. Lengthy absences drive home the slow pace of change. But ain't that why we're here? To change as little as possible?

Some things never change. Folk still argue with folk about the colour or shape of flower pots. Those who attempt must listen to those who lecture while the mysterious midnight deer still haunt the dark road home.

Another non-change will revolve around the trypewriter of this space. He will continue to look at rock life through a glass starkly and continue to offer advice which, if followed, would make life more manageable for all.

In daily excursions about the rock, one sees many things in progress or regression. The outlet of the stickleback spawning creek in Ganges acquires an outlet large enough, one hopes, to cope with the seasonal onslaught of liquid sunshine.

Other areas sprout walls and roofs as if the developers had planted house seeds. Where, one asks, will everyone come from and how soon? Are rock-sitters prepared to cope with flatland foreigners?

Stay tuned. The answers to these and other pressing questions will flow forth with words of wisdom. But remember, words sometimes don't mean what they say and tongues do get firmly stuffed into cheeks.

Which reminds, the trypewriters solitary fan asks if Louis Bolivar-Finchley and Suitcase came back with him.

Sorry folk, Louis moved on to greener clear-cuts while Suitcase, frustrated in his efforts to find the elusive Western Liberal, took on another assignment: trying to locate an honest federal cabinet minister or an intelligent provincial one.

He wasn't successful but he did score big bucks from the feds to open a strip joint in Crofton.

Which translates into saying, the trypewriter is on his own and won't have L.B.F. or Suitcase to kick around nor hide behind when times get hot.

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Canadian Crossword by R. McConnell

1	2	3	4	5	6	7	8	9	10	11
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56				57				58		
59				60				61		

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Solution Page R9

- ACROSS**
- 1. _____ and span
 - 5. Yukon River
 - 9. Bashful
 - 12. Hercules' captive
 - 13. Magic word
 - 14. Chinese truth
 - 15. Black in Baie Comeau
 - 16. Dope
 - 17. Some
 - 18. Mean look
 - 20. Ontario River
 - 22. Choose
 - 24. Walked
 - 25. Relief
 - 29. P.E.I. products
 - 32. Alta. River
 - 33. Alta. River
 - 35. Jacket type
 - 36. Brag
 - 39. Part foxy?
 - 42. Creeks
 - 44. Blacktop
 - 45. Manitoba River
- DOWN**
- 1. Warble
 - 2. Lottery
 - 3. Dorsal bones
 - 4. Sask. River
 - 5. Apartment
 - 6. River to Mediterranean
 - 7. Break out
 - 8. Types of beer
 - 9. Types of comics
 - 10. Execute
- 11. Child's toy
 - 19. Outerskin
 - 21. Klutz's word
 - 23. Hill
 - 25. Tide type
 - 26. British can?
 - 27. "Happiness is _____"
 - 28. Slang "No"
 - 30. Louis _____ Grande
 - 31. Speak
 - 34. Welcome or bath
 - 37. Brother or sister
 - 38. Suit maker
 - 40. Fall behind
 - 41. B.C. River
 - 43. Trap
 - 45. Buggy
 - 46. Emerald Isle
 - 47. Church part
 - 49. Settlement
 - 50. Dash
 - 51. Bolt
 - 54. Turf

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We deeply regret to announce the passing on November 18, 1989 of Carl Nielsen, President and Chief Executive Officer of NRS Block Bros. Realty Ltd. and NRS, National Real Estate Service Ltd.

Funeral services were held on November 23rd at 2:00 p.m. at St. David's United Church, 1525 Taylor Way, West Vancouver.

Mr. Nielsen's love of the real estate industry and its salespeople will long be remembered, and his determination and tremendous work ethic are the legacy he has left his friends, colleagues and business associates.

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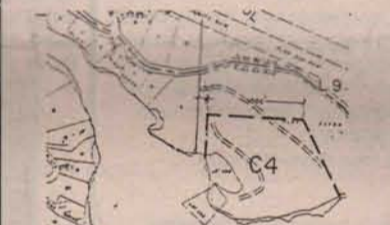
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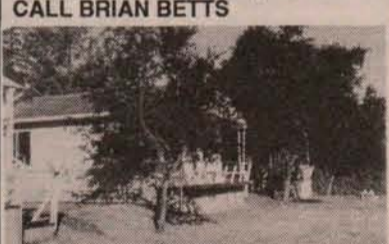
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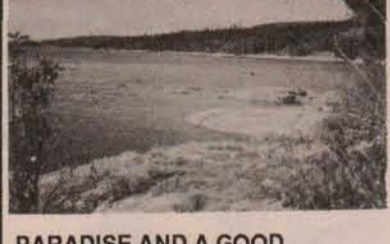
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ALL DAY SUN

Good area for kids on this .82 acre on cul-de-sac in Mobrae. Serviced with water, power, phone, and cable. Possible lakeview. Asking \$37,500 MLS.

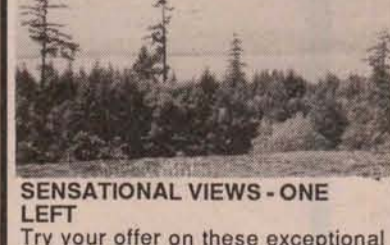
CALL JANET MARSHALL



SUNNY VIEW ACREAGE

Beautiful 9.89 acres above St. Mary lake with paved access off Broadwell Road. Excellent view building site. Water system, hydro, and cable at lot line. \$125,000 MLS.

CALL SYLVIA OR ARTHUR GALE



SENSATIONAL VIEWS - ONE LEFT

Try your offer on these exceptional view acreages. Located on Sunset Dr., these properties have an environment that is second to none, with private access, piped water, hydro to your property line and cleared building sites. Starting at \$68,000 MLS.

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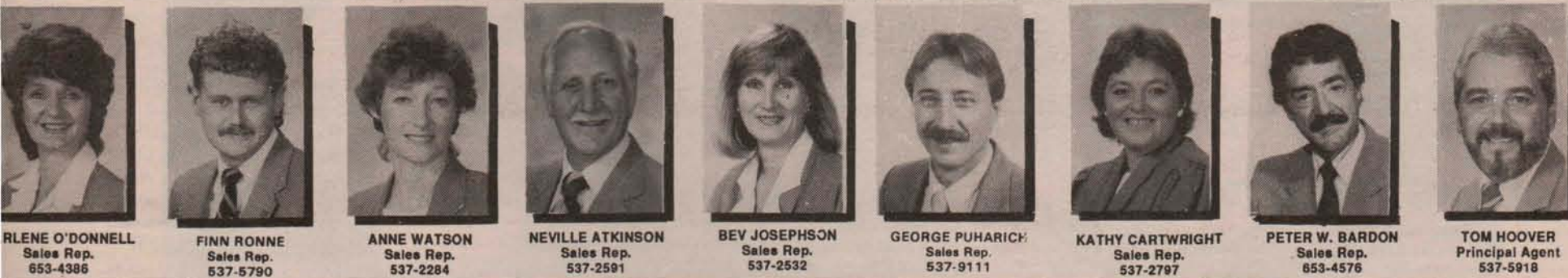
Century 21

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FINN RONNE Sales Rep. 537-5790
ANNE WATSON Sales Rep. 537-2284
NEVILLE ATKINSON Sales Rep. 537-2591
BEV JOSEPHSON Sales Rep. 537-2532
GEORGE PUHARICH Sales Rep. 537-9111
KATHY CARTWRIGHT Sales Rep. 537-2797
PETER W. BARDON Sales Rep. 653-4576
TOM HOOVER Principal Agent 537-5918



MAGNIFIC OCEAN VIEW LOT
Level, nicely treed lot is located in the prestigious 100 Hills area, minutes from Ganges Village. Ven- will consider terms or trades. \$100,000 MLS.
CALL DARLENE O'DONNELL



ICE CREAM FRIENDLY!
Ice cream and chocolate shop with super take-out window that's five year round. Great opportunity for two partners to be their own bosses. \$99,000 MLS.
CALL PAT JACQUEST



READY TO MOVE!
Located in sunny Vesuvius, this 4 bedroom, 2000 sq.ft. family home is situated on a .94 acre, fully landscaped property with paved driveway and single car garage. \$100,000 MLS.
CALL EILEEN LARSEN



ONLY \$14,000!
Where else can you purchase a mobile home for this low, low price? With 2 bedrooms too! This mobile home is ready to be moved to your property. Possibly set up as a rental? \$14,000 MLS. For details...
CALL KATHY CARTWRIGHT



AFFORDABLE RETIREMENT
Located in popular Brinkworthy Place Adult Home Park, this well maintained 2 bedroom mobile home is located on a corner site with mature trees and shrubs affording privacy on 2 sundecks. A must to see! \$33,900 MLS.
CALL BECKY LEGG



OCEAN VIEW
Cosy 2 br rancher with ocean and island view. Situated on landscaped .80 acre landscaped property with eastern view. Two car garage, fully serviced, Value \$89,500 MLS.
CALL ED DAVIS



WALK TO LONG HARBOUR FERRY
Totally immaculate 2 BR mobile and A-frame cottage, plus many out-buildings, covered patio, screened-in porch, garden area and fruit trees on this private 1.18 acre. \$75,000 MLS.
CALL JANET B. MARSHALL



GREAT LITTLE STARTER
Expansion potential already begun, secluded in a private cul-de-sac. Well treed .88 of an acre, attached 10'x19' workshop, paved driveway. Excellent value in St. Mary Lake highlands. Asking \$77,000 MLS.
CALL GEORGE PUHARICH



YOU SNOOZE...YOU LOSE
Newly renovated home with the charm of yesteryear. Inground solar pool, hot tub, and a convenient 1.75+ acres within walking distance of the village. \$157,500 MLS.
CALL PAT JACQUEST



EXCELLENT VALUE
In this 5 year old, 3 bdrm, 2 bath home. 1.51 acres, lots of sun, lovely pastoral views. Located in quiet rural area. Qualifies for Mortgage Assistance Program. \$99,900 MLS.
CALL BEV JOSEPHSON



PRICED TO SELL
Sunny 3 bdrm home on 1/2 acre level lot. Great area for children, newly fenced front and back yard. Recently renovated kitchen, bathroom and dining room. Reduced to \$85,000 MLS.
CALL ANNE WATSON



SECLUDED WATERFRONT ACREAGE
4 lots on Sansum Narrows with impressive scenery across to Vancouver Island. This popular waterway is a boating and fishing playground in a secluded area. Sizes 11 to 133 acres. 4 wheel drive access. Starting at \$79,000 MLS.
CALL BRIAN BETTS



ARTIST'S HAVEN - FULFORD
Designed with an artist in mind, this cosy 2 or 3 BR home is situated on 5 acres with a year round creek and sunny exposure. Asking \$429,500, \$122,500 MLS.
CALL EILEEN LARSEN



LAKEVIEW FAMILY HOME
This 3 bedroom, 2 bathroom home is located on sunny .73 acres with views over St. Mary Lake. Great potential! \$89,900 MLS.
CALL BECKY LEGG



CAREFREE SEASIDE LIFE!
Spacious rancher on 4.6 private waterfront acres. Warm swimming, seasonal moorage and easy beach access. Separate 2 bedroom cottage offers bed & breakfast income. Towering trees, seasonal waterfall and warm western exposure. \$487,000 MLS.
CALL PAT JACQUEST



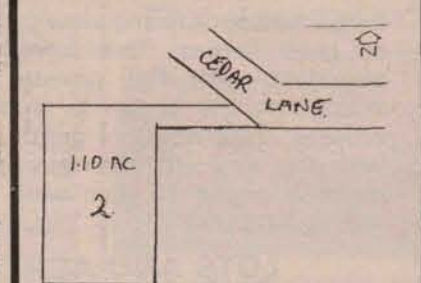
NEW LISTING - SUNNY VESUVIUS
Great 3 br family home across from tennis courts. Close to all amenities and ferry. .80 acre with RV parking, fruit trees and garden potential. \$119,000 MLS.
CALL JANET B. MARSHALL



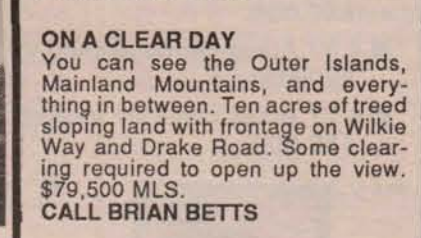
REVENUE HOME
One of a kind superb lakeview home. Open living design on upper floor. Two self-contained lower suites situated on a sunny 1.74 acres on quiet cul-de-sac near Vesuvius. \$215,000 MLS.
CALL ANNE WATSON



VENDOR FINANCING AVAILABLE
Spacious, bright, double wide on 2+- acres arable land. Lovely views over Fulford Valley mountain and sea glimpse. Double wide has a basement, addition, and carport. Lots of room. \$94,900 MLS.
CALL BEV JOSEPHSON



CENTRALLY LOCATED
This gently sloping and sunny 1.10 acre is located close to Ganges with piped water, power, and cablevision to property line. A rare find in this market! \$36,000 MLS.
CALL BECKY LEGG



ON A CLEAR DAY
You can see the Outer Islands, Mainland Mountains, and everything in between. Ten acres of treed sloping land with frontage on Wilkie Way and Drake Road. Some clearing required to open up the view. \$79,500 MLS.
CALL BRIAN BETTS



GREAT STARTER HOME!
3 bedroom mobile home with 264 square foot addition. Situated on 2.12 level acres with bright and sunny location! Great starter family home. \$66,875 MLS.
CALL BECKY LEGG

...PE, THE UNITED KINGDOM, LATIN AMERICA AND THE FAR EAST.



Salt Spring youths Randi Outerbridge and Lisa Cogna peer through tires at Portlock Park

NEW, NEW, NEW



Beautiful south facing view property in area of good homes. This lovely property is abundant with full growth trees close enough to the ocean to smell the ocean breezes. 2.22 acres of gently sloping land with nice rock outcroppings and several nice building areas. 10 gpm well, small cabin. Asking \$89,900.

LOTS AND ACREAGE

- .75 Acres close to the ocean \$20,000
- ½ Acre building lots. Sunny and level \$25,000 each.
- 1.77 Acres walk to the lake \$45,000.
- 4.97 Acres gently sloping, nicely treed \$39,500
- 4.27 Acres centrally located \$55,000



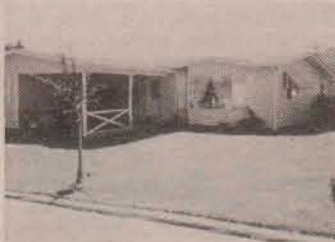
Phyllis Fetherston
Res: (604) 537-2095

VERY AFFORDABLE RETIREMENT HOMES



\$55,000 BRINKWORTHY PARK
Modular home in retirement park. Underground serviced with water, sewer, power and cable. Well landscaped with enclosed garden.

\$75,000 RETIREMENT PERFECT



Two bdrm modular in adult oriented community, decorated with comfort and taste in mind. Bright sunroom and studio or workshop attached.

WATERFRONT HOME



Charming older character home located on low bank waterfront. Sunny exposure. Features include 3 bedroom, den, large kitchen, cozy living room, 3 baths, large deck with views over harbour. Landscaped tastefully. Large separate studio and workshop, greenhouse and fruit trees. Asking \$269,000.

BUSINESS OPPORTUNITY

Are you looking for an established business? I have three excellent listings available.

- LAKEFRONT RESORT
Lovely 2.50 acres lakefront, well located, \$550,000 MLS. Call L/S for further data on the above listings.
- FAST FOOD OUTLET
Great location, well established, \$79,000 MLS.
- CAR WASH
Only car wash business on the island. \$35,000 MLS.

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Maggie Smith
Res: (604) 537-2913
Pager 388-6275-6138

provincial roundup

by hubert beyer

New B.C. House

Not too far from Munich's famous Hofbrauhaus, British Columbia has set up shop to do business not only with the Bavarian capital, but with one of the European Economic Community's most prosperous countries.

Premier Vander Zalm was in Munich last week to open B.C. House in that city, the second attempt at establishing an economic beach head in Germany. B.C. House in Duesseldorf, opened earlier this year, closed down again. According to International Business Minister Elwood Veitch, Duesseldorf wasn't the right location for what B.C. is trying to achieve.

The government hopes that both the London and the Munich B.C. offices will serve as access points into the EEC, a relatively untapped market for British Columbia.

B.C.'s presence in Munich should make Garde Gardom, our Agent General in London, very happy. He's been pushing for greater emphasis on developing a B.C. market in the EEC for some time.

That's fast

Management of the province's old-growth forests, a topic of considerable controversy for more than a decade, is supposed to be under control in the near future.

What has eluded the government and the industry for years has apparently become obvious as a result of a recent three-day workshop, dealing with the management of British Columbia's remaining old-growth forests.

Claude Richmond, the new forest minister, announced last week that the B.C. Forest Service will "outline an action plan for developing a strategy to manage old-growth forests in the province as soon as possible."

The action plan, the minister said, will be based on the results of the three-day workshop, attended by about 80 people representing environmental groups, the forest industry, native groups, the academic community and government agencies.

Bond rate stays

The interest rate on B.C. Savings Bonds will remain at 11.25 per cent after December 1, 1989, Finance Minister Mel Couvelier announced last week.

Under the terms and conditions of the June 1988 issue, the guaranteed minimum rate is 8.75 per cent for the full three-year term. The bonds are redeemable on December 1 or June 1 of each year and are transferable to other British Columbians.

Couvelier said the 11.25 rate will be in effect for six months to May 31, 1990 and will ensure that B.C. Savings Bonds remain an attractive and competitive investment.

Break for small guy

Security deposit requirements for individuals and firms buying timber under the Small Business Forest Enterprise Program have been substantially reduced, Forest Minister Claude Richmond announced last week.

Under previous rules, applicants for timber sales had to make a deposit worth 10 per cent of the total stumpage value. According to the new rules, applicants must deposit 10 per cent for the first \$100,000 in stumpage value, five per cent for the next \$400,000 worth and two per cent for the rest.

This means that, according to the new regulations, a timber sale with a stumpage value of \$750,000 requires a deposit of only \$35,000, compared with \$75,000 under the old system.

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LAKEVIEW BUILDING LOT



Southwest facing building lot near fishing, swimming and boating, lake access a short walk from property. \$37,500 MLS.

TOWNHOUSE LIVING NEAR THE SEA \$89,900



Ideal retirement home, easy care garden, balcony and patio for outdoor enjoyment, plus 1500 sq.ft. of living area. Ocean views and minutes to level oceanside walkway.

CONTACT

SANTY FUOCO 537-2773
MLS GOLD AWARD WINNER

OCEANVIEW HOME NEAR BEACH



Immaculate 2 br home with den or third br, 2 fireplaces, beautiful parklike property with superb ocean views, a short stroll to Beddis Beach. Ideal retirement home. \$179,000 MLS.

2 BEDROOM VIEW HOME \$89,000 MLS



Not often do you find a neat compact home that offers easy care garden, views of St. Mary's Lake and farm scene, plus the option of expanding if needed for very little; extra 25'x17' room mostly finished and many other features.

SUPERB SOUTH FACING SOUTHWATERFRONT



Beautifully designed, 2 year old, open plan home is situated on 1.20 acres that slope gently to the water's edge. Built to maximize the sweeping views and magnificent light over Russell Island to Vancouver Island. A studio/sleeping cabin is neatly tucked to the back of the property. This is a rare opportunity. Asking \$339,000 MLS.

BEAUTIFUL BEDDIS ROAD

Beautifully treed acreage offering a variety of terrain, from good bottom soil to stately maples and fabulous ferns. This special piece of property offers privacy as well as the convenience of a close proximity to Ganges. 3 acres allows for a guest cottage and there is a dug well on the property. Asking \$38,500.

HENRI PROCTER
537-4273

Silver MLS Award Winner

SECRET ISLAND WATERFRONT



This attractively treed south facing lot has over 100' of frontage on Captain Passage with tremendous views over to Saltspring Island. There is an indentation on the property which could be developed as a stairway down to the dock. The building site offers great potential for a sunny waterfront vacation retreat with superb sunsets. Vendor financing available. \$25,000 MLS.

SATURNA ISLAND

Almost 1/2 acre in the Tombo Channel/East Point area. Property is halfway between two public accesses to the waterfront with summer moorage and excellent salmon fishing. \$18,000 MLS.

ON TOP OF THE WORLD



There will be stunning views similar to this to the east, south and west from this centrally located 10 acre parcel on one of the highest points on Thetis. The high ground portion has views which will include Coastal Olympic and Vancouver Island Mountains and is heavily timbered. The lower portion has potentially arable soil and easy access to a beach and moorage. \$49,500 MLS.

PENDER ISLAND

AFFORDABLE! AFFORDABLE!

This very affordable acre of beautifully treed property on Pender Island is to be found at the end of a quiet cul-de-sac with a huge tract of forest land as its northern neighbour. Topography allows views over entire property from building site. \$8,500 MLS.

CALL DAVID DUKE
653-4538

MLS GOLD AWARD WINNER

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HOME PLAN OF THE MONTH

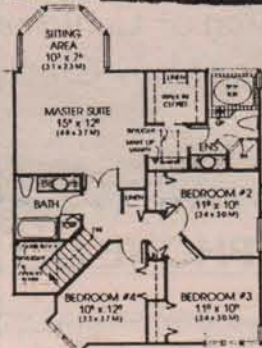
KEVIN C. MARKS PAINT 'N' PAPER

Upper Ganges Centre



KEVIN C. MARKS PAINTING & DECORATING

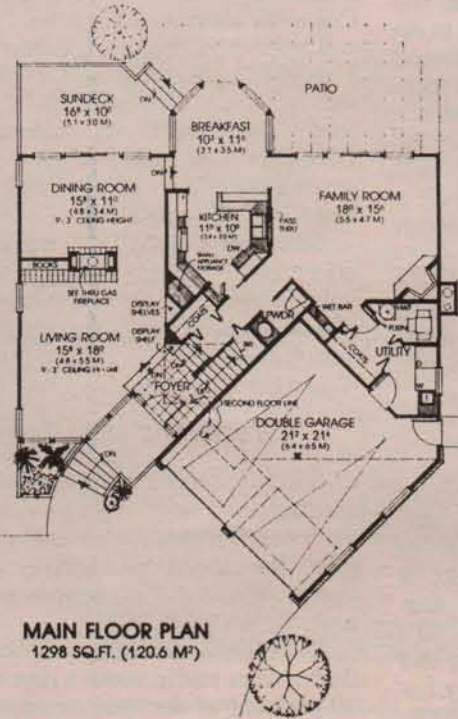
FREE ESTIMATES
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PLAN NO. H4-4-534
TOTAL 2298 SQ.FT. (213.5 M²)

SECOND FLOOR PLAN
1000 SQ.FT. (92.9 M²)

WIDTH — 46'-0" (14.0 M)
DEPTH — 57'-0" (17.4 M)



MAIN FLOOR PLAN
1298 SQ.FT. (120.6 M²)

EXECUTIVE TUDOR A COMFORTABLE FAMILY HOME

Plan No. H-4-4-534

By Jennifer Roland

All of the rooms in this state-of-the-art Tudor executive are large and designed to create a very comfortable home. Excellent separation between common living areas in the three-level split makes this plan suitable for active families.

An open skylit foyer creates an impressive entrance and leads into the living room. Multi-paned glass windows add a classic touch, while the contemporary, see-through glass fireplace creates an attractive centerpiece.

Elegant high ceilings are features in both the living and dining room. Sliding glass doors in the dining room open to a spacious sundeck that leads to a full patio.

Bayed windows in the breakfast nook make this a very pleasant place to dine, and it's large enough for informal family meals or entertaining.

The kitchen is strategically located between the common living areas. It is compact but very efficient with plenty of cupboard and counter space, a pantry for extra storage, an eating bar and a pass through.

A corner fireplace is the focal point of the very large family room. This area is well-separated from the more formal living and dining rooms, so it is perfect for entertaining a crowd. Sliding glass doors open to a huge patio.

On the second floor, three bedrooms share a full bath. The master suite is luxuriously equipped with a full ensuite with an ultra-tub. There is a skylit area with a make-up vanity and large walk-in closet.

The bayed sitting area completes the design. There's room here for a small settee and comfortable chairs, making this master suite a very welcome retreat.

Plans for design No. H-4-4-534 are available for \$294 (set of 3) and \$25 for each additional copy. Saver sets are available for \$332 (set of 5) and \$394 (set of 8). B.C. residents add six per cent provincial sales tax. Also add \$6.50 postage and handling within B.C. or \$8.50 outside of B.C.

Our 20th edition of the Home Plan Catalogue containing over 200 plans is available for \$8.00 (includes tax, postage and handling). Make all cheques and money orders payable to "Home Plan of the Week" and mail to:

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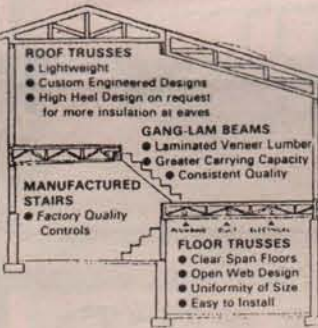
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VERY AFFORDABLE
\$86,000 WELL KEPT HOME



Well built 4 bdrm near Ganges. Quiet street & easy care yard. Full cabinet kitchen, living room with direct access to a quiet patio.

PRICED TO SELL
\$38,500 WOODED & PRIVATE



Wooded and private 5 acres between ganges & Fulford. Roughed in driveway & power is available. Property is priced to sell at \$38,500.

JIM SPENCER
 537-2154



NEW LISTING
FULFORD HARBOUR

Almost 5 acres of gentle rolling land, this parcel is mostly wooded with a seasonal watercourse providing excellent pond potential directly below the building site. Over 200 ft. of common boundary with the 80 acre PRESERVE, ensures maximum privacy and ease of access to the parklands. Many, mature second growth FIR, BALSAM & CEDAR grace this parklike property. Excellent well at 4 gpm. Offered at \$69,500.

NEW LISTING
FULFORD HARBOUR

The homesite on this 6.92 acre parcel looks over a seasonal natural pond to the east and a pleasant mountain view to the southwest. Located well in to the 80 acre PRESERVE area, this acreage has excellent farmland potential. Exceptional well at 12 gpm. Offered at \$69,600.

DENNIS O'HARA
 653-9555

A RARE FIND!



Enjoy 354 feet of waterfront acreage (6.83 acres) in its natural state-arbutus, oak, fir trees. Privacy, warm swimming, moorage for your boat. Terrific views over Thetis Island, Evening Cove, towards the Vancouver Island mountains. Build high or low. Sunny, south-west exposure-the best! Few properties like this left on Salt Spring. Offers to \$275,000 MLS.

*****NEW LISTING*****



"ISLAND RETREAT"- New 1 bdrm. cottage on 3.11 sunny acres; close to island amenities, furnished, excellent potential. ENQUIRE FURTHER NOW: \$107,500 MLS.

*****NEW LISTING*****



"FAMILY HOME" - centrally located in the Mobrae area; large lot of approx. 1 acre, 3 bedrooms, family room down, some saltwater view & view of St. Mary. Lake. VIEW NOW. List Price \$99,500 MLS.

*****NEW LISTING*****



"WATERFRONT-145" - Scott Point. 3 bdrms, 2 sets of plumbing, panoramic view of Long Harbour & excellent moorage potential, residence recently renovated. LOCATION, LOCATION. List Price \$389,000 MLS.

GIL MOUAT
 537-4900

NEW LISTING

5 acres of land, lake and pasture views, 3 bedroom main home, plus 4 plex, cabin, studio/workshop, property shows good income and is priced at \$149,000.

NEW LISTING

Located in Vesuvius area, on wooded lot, 3 bedrooms deluxe home, plus den, family room, living room, two & 1/2 baths, formal dining room, large kitchen oak cabinets, large games room and swimming pool, carport, paved driveway, plus many more extras. Priced to sell. \$189,500.

CHANNEL RIDGE



Lot 1 Seaview \$52,500 Lot 3 Seaview \$69,900 Lot 16 2 Acres \$39,000 Lot 9 Seaview \$59,900 Lot 10 Wooded \$39,000

MEL TOPPING
 537-2426
 537-5515

SOUNDS OF SUMMER

Here's a great lot! Develop it now for next summer's easy living. South facing. Steps to Cusheon lake. Serviced with power, water, and telephone. ideal for summer cottage or full-time home. Call liane for details. \$37,500.

LIANE READ
 537-4287

PRICE REDUCTION



Charming older character home located on low bank waterfront. Sunny exposure. Features include 3 bedroom, den, large kitchen, coxy living room, 3 baths, large deck with views over harbour. Landscaped tastefully. Large separate studio and workshop, greenhouse and fruit trees. Asking \$269,000 MLS.

DUPLEX

Brand new with both sides rented. This excellent investment property offers 1344 sq.ft. per side. Living space features 3 brs, full bath, laundry and storage on main floor. large L/R, D/R, kitchen and powder room on upper floor. Revenue \$1200.00 per month or live in one side and rent out the other. Offers to \$155,000 MLS.

MAGGIE SMITH
 537-2913

SECRET ISLAND



Lot 32 for that get-away weekend. Situated west of Prevost Island. \$24,500 MLS.

WATERFRONT



144 ft. of waterfront and 1.36 acres of level parked out property go with this 3 bedroom home, together with a double garage/workshop, single garage next to house and a small separate guest room. Your own family of deer roaming through, and good moorage. All go with this beautiful waterfront property. \$289,000 MLS.

MARION MARKS
 537-2453

CLOSE TO GANGES



3 bdrm home on pipewater, paved road, oak flooring in living, dining & bedrooms, electric heat, chimney in for airtight in living room, vendor financing to qualified buyer. Exclusive \$99,000.

ACREAGES

- 3 acres, 4 gpm well, treed & arable. 10% down. Exclusive \$42,500.
 - 5 acres, pastoral & mountain views. Priced \$41,500.

BOB TARA
 537-5807

A MANY SPENDORED VIEW



Ocean view in prestigious 100 Hills area. Trellised, private courtyard with rockery and flower garden. This 3 bedroom home is situated on a secluded .93 acre lot. Call Shelli to view. \$179,900 MLS.

BUILD IN TREET SERENITY



Gently sloping 2.78 acres of nicely treed property. On paved cul-de-sac designed for privacy. Water and hydro to lot line. A wonderful buy! Now \$39,500 MLS.

SHELLI ROBERTSON
 653-4347

RETIREMENT HOME



Cosy retirement home in adult retirement park. On sewer, water and cable, with private fenced in garden area, carport and storage shed. This tidy home has views of the valley and meadow. Save on heating bills with a cosy space heater. Fridge, stove, dishwasher, washer, dryer, all included in this unbelievable low price. \$55,000 MLS.

NEW NEW NEW



Do you remember when you last saw a south facing new lot so close to the ocean you could smell the ocean breezes? This is it. Large trees, a small cabin, 10 gpm well, and a great view of Ganges Harbour complete this package. A rare find in an area of good homes. For more information give me a call at 537-5515 or 537-2095. Asking Price \$89,900 MLS.

OCEAN VIEW



Cosy two bedroom home on .51 acre ocean view lot. This lot is zoned for two family dwellings as well as home occupatio. A 20x24 workshop, fully insulated with 60 amp service, phone and water complete this valuable parcel. Taxes include sewer and water. \$88,000 MLS

PHYLLIS FETHERSTON
 537-2095

NEW HOME



This home is located on a large lot, fully serviced, close to the lake, in a good neighborhood. Two bedrooms, sunny kitchen, separate laundry room, wood burning airtight. View today. \$111,000 MLS.

WEEKEND GETAWAY - \$53,500



Over four acres, good timber, privacy, close to ferry and town. Excellent weekend getaway or someone starting out. 12x64 mobile home, wood stove, gas range. Services to be developed.

CALL NORMAN ROTHWELL
 537-5103

WATERFRONT ACREAGE!

4.88 acres situated on Walker Hook, & overlooking Wise Island. Abounds with tall cedars and maples. Excellent water supply. Bonus 681 sq.ft. cabin on property. Asking \$117,500 firm.

SEMI-WATERFRONT

Seasonal moorage across the road. 1.36 natural acres, near Fernwood dock and school, serviced with water, power, etc. Only \$79,900 MLS.

FULFORD LOT!

Nice 1.49 acres, natural state near ferry, driveway in, drilled well. Ideal for Victoria commuters. Only \$39,000 MLS.

ISABELLA POINT ROAD

SEMI-WATERFRONT

Situated near Drummond Park, boat launch, ferry, etc. .47 acres, mostly level. Priced to sell \$50,000 MLS.

MT. BELCHER HEIGHTS

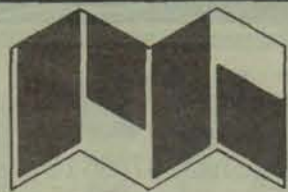
Sunny .96 acre corner lot on water system, some sea-views. Requires some clearing to improve views. Only \$45,900 MLS.

PAUL GREENBAUM
 537-5064

BUILDER'S LOTS

- .72 acre Walker Hook Rd. \$18,500
- 1.53 acre Fairway Drive \$25,000
- 1.53 acre Highwood Place \$32,900
- 1.00 acre Grantville St. \$33,500
- .76 acre Collins Rd. \$35,000
- .68 acre Woodland \$35,000
- 1.31 acre Stonecutter \$38,500
- 5.37 acre Highwood \$43,500
- 2.58 acre Highwood Pl. \$53,600
- 6.84 acre Highwood Pl. \$58,500
- 2.36 acre Highwood Pl. \$59,900
- 4.98 acre Highwood Pl. \$72,500

To View Please Call
 DICK TRORY
 537-2236



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1887 - 1989
102 years
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good
neighbour!
1887 - 1989



REYNOLDS ROAD
20 AC. LAKEFRONT
ESTATE
\$490,000 MLS
• 3600 sq.ft. estate home
• lakefront
• tranquil
• horse barn
• pastures
• hay storage
• Call Arvid or Kerry Chalmers



**ST. MARY
LAKEFRONT**
S. FACING
LAKE FRONTAGE
\$329,000 MLS 2½ ACRES
• 3000 sq.ft. 2 bedrooms
• self contained suite
• jacuzzi & exercise room
• exceptional quality thru-out
• fish, swim, boat - your own dock
• excel. garden, orchard & grapery
• Call Wynne Davies



JARROD BOOTH
is not a realtor but his Dad is.
Jarrod will be happy to receive
your Christmas cards.



BEAVER PT. RD.
10 ACRE LAKEVIEW FARM
\$289,500 MLS
• Southern exposure
• 2670 sq. ft. home
• established bed & breakfast
• outbuildings
• private
• Call Arvid or Kerry Chalmers



**LONG HARBOUR
WATERFRONT HOME**
\$225,000 MLS
• 1.87 acres
• 1400 sq.ft., 1 level
• almost new rancher
• sand and shell beach
• 20'x10' outbuilding
• minutes to town
• deep protected moorage
• Call Arvid or Kerry Chalmers



ST. MARY LAKE
3 BDRM LAKEVIEW HOME
\$162,500 MLS
• Single level
• new broadloom thru-out
• large carport and workshop
• spacious easy care lot
• Call Carol Fowles



VESUVIUS BAY RD.
LAKE VIEW HOME
\$144,900 MLS
• Over 1600 sq.ft. finished area
• living, dining, den & office
• 2 bedrooms, 1½ bath
• direct access garage auto opener
• close to golf, tennis, fishing
• Call Eric Booth



NORTH BEACH RD.
OCEAN VIEW RANCHER
\$119,500 MLS 2 BEDROOM
• Near beach & boat launch
• clean and beautifully maintained
• suitable for retired couple
• ideal small family home
• Call Wynne Davies to view



**GANGES HOME
PARK PLACE ESTATES**
\$105,000 SINGLE LEVEL
• Maintenance-free living
• 1460 sq.ft. including garage
• oak kitchen, sunshine ceiling
• 2 bedroom, 2 bath, sundeck
• 2" x 6" construction, crawl space
• Quality & price!
• Call Eric Booth



**LAKEFRONT ACRES
BULLOCK LAKE**
\$89,500 MLS
• Lake, ocean & farm views
• private and sunny
• near Ganges village
• drilled wells
• roughed-in drive
• Call Ann Foerster

**MT. MAXWELL
RETREAT**
SPECTACULAR VIEW
80 ACRES
\$325,000 MLS
• Loaded with peace & quiet
• west coast contemporary home
• great water supply
• subdividable
• Call Arvid or Kerry Chalmers

**RAINBOW ROAD
COMMERCIAL SERVICE 2**
\$124,900
• 5 Bdrm home, 2000 sq.ft.
• approx .4 acre with fruit trees
• high ceiling garage
• auto repair is a permitted use
• less than ½ mile to Ganges
• excellent holding property
• Call Eric Booth

**MOBRAE AREA
LAKEVIEW HOME**
\$115,000 MLS
• Spacious rooms
• private, secluded
• family room has airtight stove
• 2 decks - enjoy the view
• nicely landscaped
• workshop
• Call Kerry or Arvid Chalmers

**ATKINS ROAD
COMMERCIAL SERVICE 2**
\$89,900
• Corner lot with future
• 2 bdrm, 900 sq.ft. mobile home
• carport, small workshop
• approx. .4 acre fruit trees
• paved driveway, area for garden
• excellent holding property
• Call Eric Booth

**NORTH BEACH RD.
LANDSCAPED OCEAN
VIEW**
\$85,000 MLS
• .78 Acres
• just 66' from ocean
• private
• ready to build on
• Call Kerry or Arvid Chalmers



MARACAIBO FREEHOLD BELOW REPLACEMENT COST

\$199,900 MLS
REDUCED FROM \$220,000

- Private setting on acreage
- spacious, gracious home
- 1 level ranch style
- plus den
- owner has bought — act now!

• Call Ann Foerster

NEAR RUCKLE PARK
8 SOUTH FACING ACRES
\$68,000
• 3 GPM well
• heavily treed
• architect designed subdivision
• private
• beach access
• Call Arvid or Kerry Chalmers

HIGH TRAFFIC AREA
OWN YOUR OWN
BUSINESS
\$60,000
• Video store
• doing a good business
• lots of stock
• lease in place till 1991
• Call Kerry or Arvid Chalmers

LONG HARBOUR RD.
3.22 SUNNY ACRES
\$30,000 MLS
• Potential view
• close to ferry
• easy access
• Call Carol Fowles

DUKES ROAD
4.95 ACRES VALUE!
\$29,000 MLS
• Secluded area
• treed lot
• close to town
• Call Carol Fowles

TRINCOMALI HTS.
OCEAN VIEW POTENTIAL
\$29,000 MLS
• Clearing will open up view
• piped water
• driveway in
• hydro at lot line
• sloping
• Call Kerry Chalmers



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AFFORDABLE PATIO TOWN HOMES
PHASE 1 — READY SOON

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