

## Earth a power source for home heating

### Earth can provide enough energy to satisfy year-round requirements

Even in the severest of Canadian winters, the earth provides an inexhaustible source of heat energy. A relatively new household heating system draws on this heat source to provide clean, inexpensive and easily-maintained energy.

Earth energy heat pumps, which can reduce a home's energy costs by up to 65 per cent, are growing in popularity across Canada.

Continually replenished by the sun, earth heat can provide enough energy to satisfy the year-round heating, cooling and hot water requirements for a typical family home. Although in most regions of Canada the earth's surface freezes during the winter months, its temperature remains relatively constant a few feet below ground level.

Using earth energy heat pumps, this low-grade heat (between -2 and 10 degrees Celsius) can be recovered and upgraded to provide space and water heating for an entire house. In the summer months, the system can be reversed to cool the home, with the recovered energy used for domestic water heating or to heat a swimming pool.

This heating system allows home owners to tap into a free source of energy, conserving valuable fossil fuels and eliminating the harmful environmental impacts associated with burning those fuels. Heat pumps are quiet, offer a long life and feature low maintenance costs.

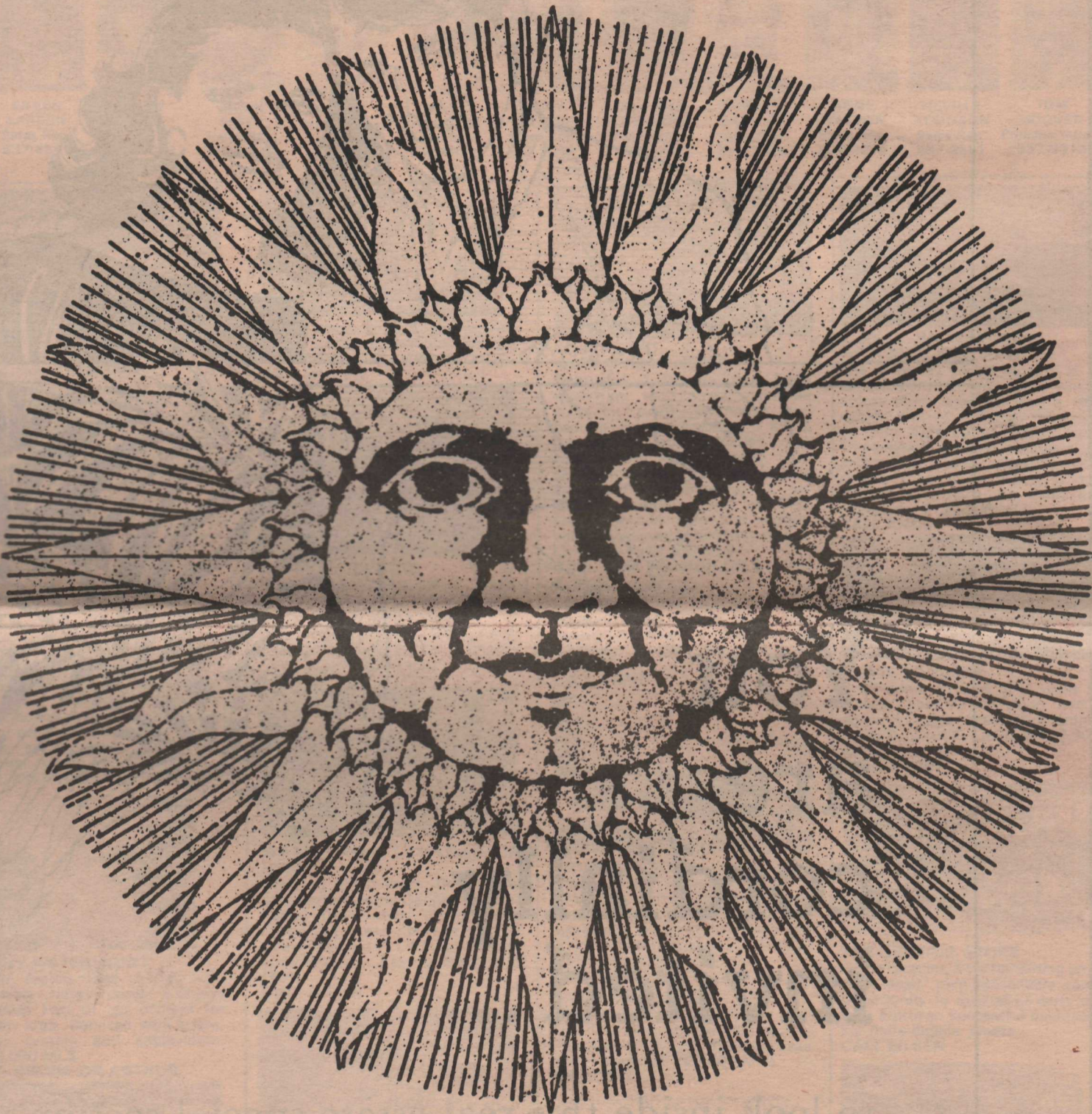
This form of heating system upgrades the earth's energy by circulating a refrigerant gas through an evaporation and condensation cycle.

A compressor pumps the refrigerant between two heat exchangers, one of which is in contact with the earth energy source and the other with the home's heating ducts.

In the first heat exchanger, the refrigerant evaporates into a gas as it absorbs heat from its surroundings. The refrigerant then passes through a compressor where its pressure and temperature are raised to a level suitable for space heating. From the compressor, the refrigerant moves to the second heat exchanger, where heat is removed and pumped into the house.

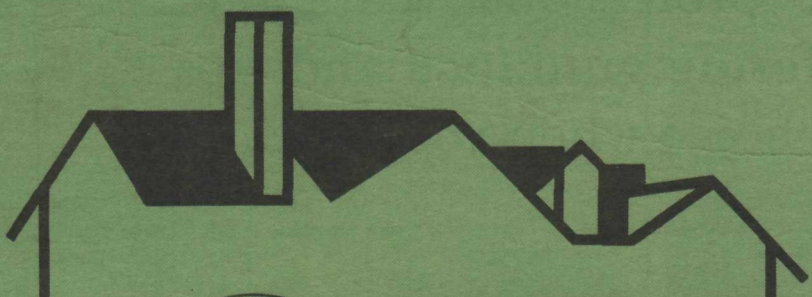
As the heat is extracted, the refrigerant reverts to a liquid. It then passes through an expansion valve, where its temperature and pressure are dropped before it is returned to the first heat exchanger, where

*Turn to Page C4*



## Your guide to Gulf Island properties

COMPLIMENTS OF:



**HOME**  
**F·I·N·D·E·R'S G·U·I·D·E**



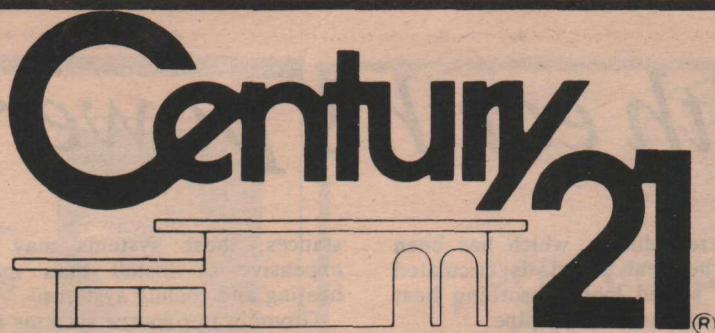
# You are cordially invited ...

to look inside this real estate special section where you'll find a group of great, professional real estate experts advertising and offering guidance and tips to help you make a better choice when you're ready to buy your home.

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**537-9981**

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**"THE" SATURNA  
GENERAL STORE**

Remember when the General Store was the hub of the community? That can still be found! This unique General Store boasts a living and a lifestyle. A store plus the owners' 2 bdrm suite and two 2 bdrm revenue apartments on 1 1/2 acres of commercial zoned property. A great living now, with room to grow. Offered at \$375,000.  
**CALL WARREN**



**INVESTORS LOOK HERE**

Five oceanview acres located on Sky Valley Rd. near popular 100 Hills area.

- \* Driveway to building site
  - \* Cozy small cabin
  - \* Hydro, telephone & cable connected
  - \* 12 GPM well
  - \* Sunny, views of Ganges Harbour
  - \* Minutes to village.
- Priced to sell: \$54,900.  
**CALL DARLENE**



**SENSATIONAL VIEWS**

Try your offer on these exceptional view acreages. Located on Sunset Dr., these properties have an environment that is second to none, with private access, piped water, hydro to your property line and cleared building sites. Starting at \$64,700.  
**CALL EILEEN**



**INVITINGLY PRICED**

Wonderful sea views from living, dining & kitchen, PLUS fantastic glass solarium. Best value in a view home. \$124,000 MLS  
**CALL PAT**

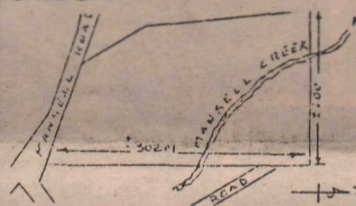
**WOODED BOWER**

Setting in sun atop a hill, this building lot is secluded yet conveniently located, perc tested, piped water available. GOOD VIEW POTENTIAL. \$24,000 MLS.  
**CALL PAT**



**TIDAL WATERFRONT**

Here is your opportunity to buy a 3.33 acres of waterfront at a residential price. Complete with 3 bdrm rancher. This level acreage with large trees and wildlife is right there at your door when the tide is on the ebb. Listed at \$101,000.  
**CALL GARY**



**WOODED 10 ACRES**

Conveniently located on Mansell Rd. New public road permits access to quiet, sunny building site facing south over stream. About 3 ac. arable bottom land. Subdivision potential. Asking \$59,900 MLS.  
**CALL SYLVIA OR ARTHUR**



**SUNNY WATERFRONT**

South facing ONE ACRE with stunning views down Sansum Narrows. Part of old orchard for garden area. Serviced with hydro, water system and cablevision. \$150,000 MLS.  
**CALL SYLVIA OR ARTHUR**



**WELL BUILT FAMILY HOME**

Sitting in the sun, enjoying a view of Trincomali Channel is this three bedroom house. For further expansion there is a full daylight basement, enclosed garage, garden shed and workshop. \$88,000.  
**CALL ANNE**

**BETTER TAKE A LOOK**



It's obvious a lot of talent went into building this 3 bdrm. bi-level home. Two separate decks, 2 bathrooms, large separate studio, professional landscaping, view of St. Mary Lake. Call for an appointment now. \$109,000 MLS.  
**CALL BRIAN**

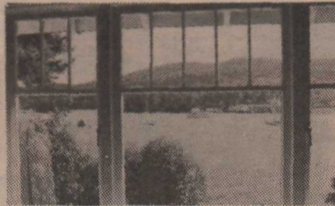


Brand new open plan contemporary home located on 5 lovely acres of the way to Beaver Pt. \$130,000 MLS.  
**CALL EILEEN**



**SEASIDE COTTAGE**

Cozy older cottage on a dream waterfront lot. Easy access to sand beach, totally usable meadow land with several mature apple trees. Private, sunny, SPECIAL! \$130,000 MLS.  
**CALL PAT**



**WATERFRONT CHARACTER HOME**

Walk to town from this sunny southern exposure Ganges Harbour home. You'll enjoy the gardens, large sparate workshop & greenhouse. Comfort and convenience. Asking \$240,000 MLS.  
**CALL BRIAN**

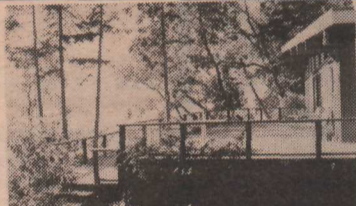


**"WHY PAY RENT?"**  
Cedar View Park Mobile Home. Close to both Fulford and Ganges. Features a sun porch and built on dining area. \$2,500 down, will handle.  
**CALL GARY**



**GULF ISLAND FARM**

Carefully renovated older 3 BR farmhouse and outbuildings on 20.53 cleared and arable acres fronting Bullock Lake. Includes orchard, garden pasture & hay meadow. Creek on property. One of Salt Spring Island's original farms. \$195,000 MLS.  
**CALL ARTHUR OR SYLVIA**

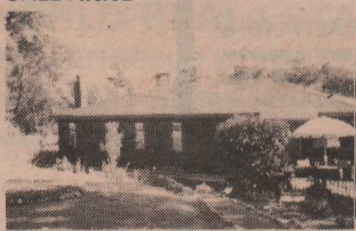


**SOUTHEY PT.  
WATERFRONT HOME**

Beautiful 1.99 ac. low bank waterfront with small clamshell cove for warm swimming and boating. Sunny, spacious 2 BR, 2 bathroom, home with large sundecks for summer living. Easy care landscaping, fenced vegetable garden. Paved driveway, 2 car carport, workshop and excellent storage in basement. The sunsets will give you year round enjoyment. List price \$349,000 MLS  
**CALL TOM, ARTHUR OR SYLVIA**

**SUNNY ACREAGE**

Located on the sunny side of Mansell Road is this 2.09 acre property. With a roughed-in driveway, building site and well. \$34,900  
**CALL ANNE**

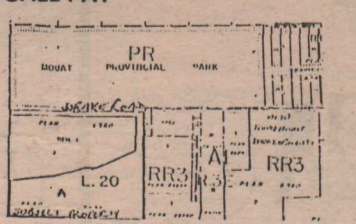


**PRICE REDUCED**

Lovely 2 BR home with lots of potential. Fenced garden areas, outdoor sauna, woodshed, garage & workshop. All day sun bathes this 3.36 acre property. Asking \$129,000 MLS.  
**CALL JANET**

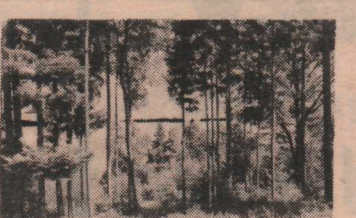
**TRANQUIL VIEWS**

Ganges Harbour views from Don Ore lot, area of fine homes just minutes to village. Maxwell Lake water available. \$27,000 MLS.  
**CALL PAT**



**VIEW ACREAGE**

Great capacities for this 10.53 acres almost right in Ganges Village. There is a seaview, possibility of being on the water system. Good investment potential. Listed at \$90,000 MLS.  
**CALL JANET**



**NEW WELL - 2 GAL. PER MIN.**  
3 bedroom, 2 level home with ocean view, sunny exposure, nice property. Smart investment at \$89,900 MLS.  
**CALL BRIAN**



**2.33 AC. WATERFRONT WITH KING SIZE VIEW**

The driveway winds its way to a spectacular building site, which enjoys prime exposure and a 180 degree outlook of Stuart Channel, Sansum Narrows and Booth Bay. This property is further enhanced by an excellent location, privacy and an access road to a beach which provides hours of seaside recreation. \$130,000 MLS.  
**CALL ANNE**



**CLOSE TO TOWN**

2 BR home on 0.65 acre, close to village, possible seaview, needs some TLC. Good revenue potential, cable TV, 2 wells. Listed at \$59,900 MLS.  
**CALL JANET**



**THE GENERAL STORE**

Prime location, 3 yrs remaining on 5 year lease, very reasonable rent. Opportunity to expand or carry on with a proven successful business. For more details, please:  
**CALL EILEEN**



**WESTSIDE WATERFRONT**

Soaking in sunshine on the west side of Salt Spring are these naturally beautifully oceanfront properties. Year round moorage at marina for property owners. Priced from \$69,800 to \$94,500 MLS.  
**CALL BRIAN**



**IF ROLLS ROYCE BUILT HOMES...**

... they simply could not surpass this elegant, custom 2 level masterpiece on 5 acres. Tremendous master bedroom & bathroom. Spectacular ocean view. Listed at: \$450,000 MLS.  
**CALL BRIAN**

# Heat home with earth's power

From Page C1

it begins the cycle again. Many systems incorporate an additional heat exchanger to provide water heating.

In the summer, the flow of refrigerant is reversed, causing heat to be extracted from household air and released into the domestic hot water system.

Heat pumps can extract heat either directly from the ground or from water in the ground.

Ground source systems (also known as closed-loop systems) use a loop of special plastic pipe buried in the ground and connected to the heat pump on the surface.

An anti-freeze solution, which has been chilled by the heat pump, is circulated through the sealed loop, absorbing heat from the ground around the pipe.

Open-loop or groundwater-source heat pumps extract heat from water in underground aquifers. The aquifer is trapped by drilling a well. A second well is used to return the water to the aquifer once it has passed through the system.

A ground-source heat system can reduce a home's annual energy costs by up to 65 per cent. However, depending on circum-

stances, these systems may be more expensive to install than most other heating and cooling systems.

Groundwater-source systems are generally not suitable in urban areas or where access to aquifers is limited or non-existent.

If your home needs a new furnace and a central air-conditioning system is also being considered, a heat pump may be a cost-effective solution. If a heat pump is installed, you must remember that homes should have a supplementary heating system, usually electric duct heaters.

Earth energy systems should be sized to meet the maximum cooling and hot water needs of a home, rather than its peak heating requirements. During severe weather conditions, peak heating needs can be met by the supplementary system.

Installation of a heat pump is not for do-it-yourselfers: all such systems should be designed, installed and serviced by an experienced contractor.

Additional information on heat pumps can be found locally from the B.C. Hydro office.

## ANNOUNCEMENT



The management of CENTURY 21 ISLANDS REALTY LTD. is pleased to announce that **Bev Josephson** has recently joined its Salt Spring Island sales staff.

Bev has lived on Salt Spring for 5 years and has been involved with Real Estate for the past four years. Prior to this her experience was in the accounting field, in construction and building related industries.

For friendly and enthusiastic service and a free market evaluation, phone Bev Josephson at **537-9981 (bus)**, or **537-2532 (res.)**

CENTURY 21 ISLANDS REALTY LTD. is delighted to welcome Bev as the newest member of the world's largest real estate network.

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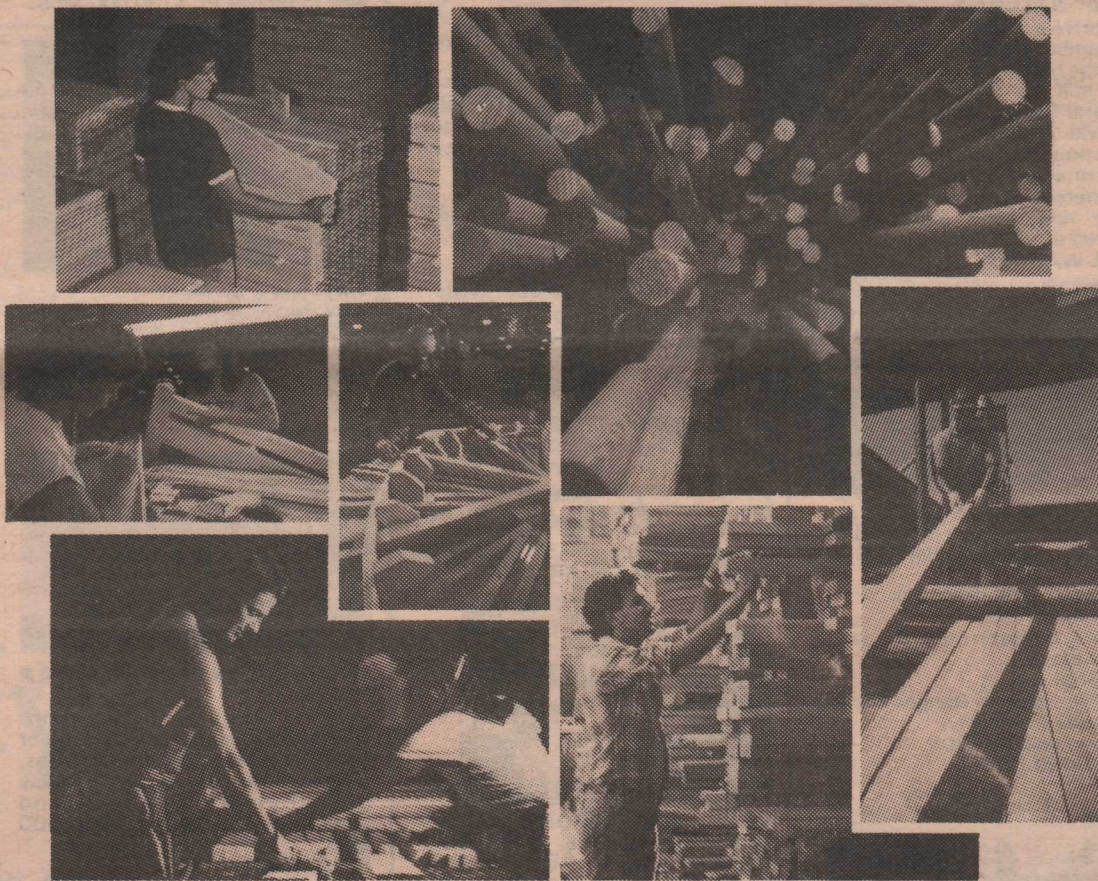


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# Looking to invest? Let's talk.



## Are you an entrepreneur looking for investment opportunities?

If you are, you owe it to yourself to look into the provincial government's new Small Business Forest Enterprise Program.

The improved program is designed to extract more of the hidden wealth in our timber by encouraging the remanufacture of lumber and the production of products such as window frames, doors, and furniture.

### Twice the opportunities

We're setting aside twice as much timber for harvesting by small companies, especially companies with creative manufacturing ideas. And—because security of materials supply is so important for manufacturers—we're making timber available to

the firms with the best proposals for periods of up to 10 years.

While we're creating more opportunities for small companies—and more jobs for British Columbians—we're also keeping our commitment to future generations.

As small companies harvest timber, the provincial government will be right behind them, renewing the forest for the future. We'll use some of the money from timber sales to pay for the reforestation. We'll always have productive forests.

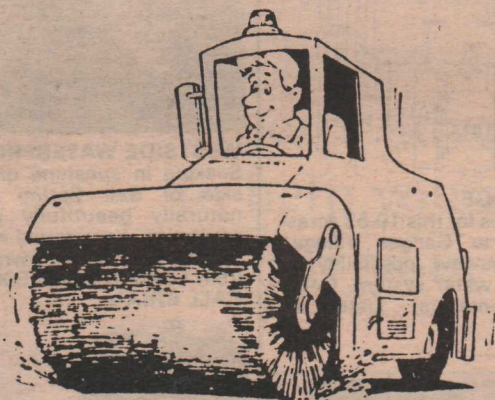
You can get more information at your local district office of the Ministry of Forests.

## Let's extract the hidden value from our timber!



Province of British Columbia  
Ministry of Forests  
Hon. Dave Parker, Minister

# CLEAN UP



WITH A  
CLASSIFIED  
537-9933

# your garden

by *chris schmah*



Last week we broke the ice on the delicate topic of the sex lives of plants, and with some further details remaining to be revealed, we might just as well get right to it.

For most trees the job of pollen distribution is left up to the bees and other flying insects, but for a select few that flower before the bees start to work in the spring, pollen spread is pretty much left to the wind.

In order to ensure adequate pollination and fruit set, these plants produce great quantities of pollen. Walnuts and filberts are two such characters. For filberts the cross-pollination problem of genetics was discussed last week, but for the walnuts the problem is somewhat different.

Walnuts possess both male and female flowers on the same tree — that is, they are monoecious — but the hitch is that the male flowers open and disperse most of their pollen before they open their female flowers, a condition known as *protandrous*. In some other varieties, the female opens before the male opens to disperse its pollen, a condition known as *protogynous*. Further complicate matters, some varieties actually open both bloom types the same time and thus permit full self-pollination. While the pollen would actually pollinate the female flower on the same plant, the time lapse reduces the potential crop yield and leaves most of the female blooms open for pollination by other trees. This process is the walnut's way of trying to produce new crosses and more diverse genetic combinations.

What this all means is that for optimal nut set, two or more walnut varieties should be planted, unless you can be assured that your variety can get its own act together and pollinate itself.

The Carpathian walnuts commonly available tend to flower at the same time, and pollen from other trees in the vicinity will aid matters by dispersing vast quantities of pollen into the wind. In summation, two plants are better than one, but one will do, too.

For Chinese chestnuts, wind plays a major role in pollination, but insects help out a little as chestnuts flower later in the season, often after the leaves have come out. They rarely self-pollinate, and will set a good crop of full-kernel nuts if two or more seedlings or cultivated varieties are planted within 200 feet of each other.

As an exception to the rule, a local tree produces good crops without the presence of any other trees for cross-pollination, but if your single tree bakes burs and empty kernels, then you should consider planting a second tree for cross-pollination.

Apricots, nectarines and peaches are self-fertile and one tree will produce a good crop on its own. There are a few varieties of peaches and apricots which aren't self-fertile but they aren't generally available for sale any more, and thus don't present any problem in this discussion.

Almonds are not generally self-fertile, depending on the variety, and pollen is carried by bees, thus two varieties which flower at the same time should be planted close to each other, or a pollen-source branch may be grafted on the main plant if space is at a premium in the home garden.

What is locally available for home gardeners is the self-pollinating exception, a variety called Hall's hardy, a late-blooming one which will make good nuts on its own.

In plum trees the problem is one of belonging to the right family, either European or Japanese. When you have chosen a plum you wish to grow, you should ascertain which family it belongs to, then choose another from the same family which flowers at the same time, for the provision of viable pollen. While some European varieties are partially self-fruitful, the crop set will be much better if you provide another variety for cross-pollination.

That pretty well concludes the discourse on the sexual abilities of fruit and nut trees, but when in doubt, ask.



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**SWEEPING VIEW IN PREFERRED AREA OF LARGE LOTS** — This 5 ac. home site has it all. Driveway and cottage site prepared, drilled well. Build cottage now and admire the view while planning your future home. Sun, privacy and class for \$59,900.

### INVESTMENTS

**HERE'S THE PROPERTY** for a viable, PHASED COM'L, RECREATIONAL & RESIDENTIAL DEVELOPMENT - 35 ac. of south & west facing lakefront. Too many opportunities to list. Call for details.

**SUBDIVIDABLE ACREAGE** — In Fulford village - 8.5 acres w/pond, creek, sun, arable land, lovely old trees and privacy. Ask for particulars.



**BLUE GABLES RESORT** - Island living plus income. Cabins, RV sites and camping, convenience store & boat rentals. Finest southfacing lakefront setting. Includes family home.

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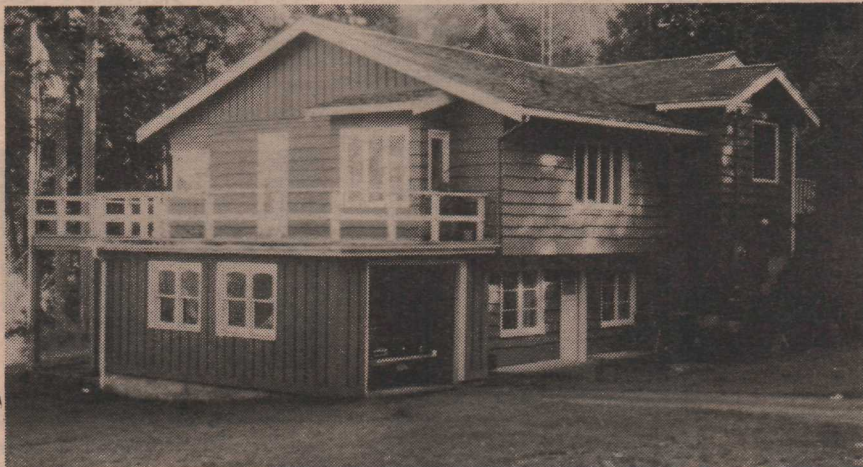
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## Driftwood

YOUR COMMUNITY NEWSPAPER

**537-9933**

### GALIANO ISLAND



First class residence on waterfront with delightful view to Pt. Roberts & Mt. Baker. Easy access to gently sloping sandstone beach. 2 BR with 1½ baths, leaded glass, rosewood panelling and fireplace. Attached carport and an additional workshop.  
**\$169,000**

**NRS GALIANO ISLAND REALTY LTD.**  
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P.O. Box 99, Galiano Island, B.C. V0N 1P0

### NEW HOME NOW READY TO BE LIVED IN



Well located on 3.60 acres with views of Ganges Harbour. S/W exposure, with many features: 3 BR's, family room, fireplace, 2 car c/p, appliance allowance.  
**\$189,000 MLS**

**SANTY G. FUOCO — 537-2773**

## GULF ISLANDS REALTY LTD.

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What stops you?

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**537-5568**

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**OCEAN VIEW HOME**

1050 sq.ft. modified A-frame home with OCEAN VIEW from large private deck. Although unconventional, this home has many fine features. Good water and the potential for further improvements. An air-tight lets you heat the entire house for pennies. Just listed at \$75,000 MLS.

**2.88 ACRE CHANNEL RIDGE BUILDING LOT**

Partially cleared with hydro and temporary piped water already brought to the building site. This lot is larger than other Channel Ridge lots and ideally suited to a home with gardens and an orchard. Check it out, it's worth your inspection. Asking \$54,900 MLS.

**GANGES CORE BUILDING LOT WITH COMMERCIAL POTENTIAL**

1/4 acre fully serviced building lot presently zoned for S.F.D. but in an area which may easily be rezoned COMMERCIAL. Asking \$45,000 MLS.

WYNNE DAVIES  
537-9484

**SPECTACULAR SEAVIEWS!**

10 acres overlooking Booth Bay & Sansum Narrows. View has just been opened up at one of several building sites and offers sun & privacy yet close to facilities. Follow the well marked level trail & see for yourself. Water & power to lot line. A very special estate property, \$85,000.



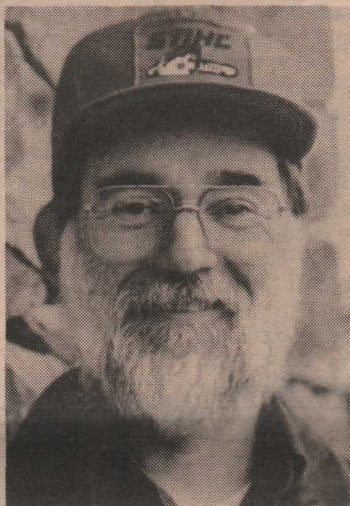
**ISLAND PARADISE**

Situated in beautiful Vesuvius Bay, this is the ideal property for a vacation home. On the west side of Salt Spring Island, the lot has 192' of frontage on Stuart Channel. The property affords a sweeping view of the channel with its fascinating boat and ferry traffic, Vancouver Island and spectacular sunsets. Excellent building sites exist. An access driveway has been excavated, but the property remains in its virgin state.

- 1.42 acres
- 192 ft. waterfront
- electricity and water available at property line
- excellent building sites
- quiet cul-de-sac location
- lovely native trees
- View! View! View!
- Septic field for 3 BR home
- \$125,000

ANN FOERSTER  
537-5568 or 537-5156

**REAL ESTATE NEWS**



STEVE WILLERTON of Anvil Iron Works wishes to announce that he is not a realtor. However, he does have a STEEL FOR YOU!



**SALT SPRING ISLAND HIDEAWAY**

Close to Vesuvius, minutes from St. Mary Lake this tastefully converted 2 bedroom mobile home, with lots of decking and above ground pool with solar blanket, is perfect get-away place! A stream runs along the northern boundary and the 2 car garage/workshop completes the picture! A delight to see - \$53,900 MLS.



**DON'T DREAM TOO LONG!**

This one will take you back to yesteryear. A traditional farm style home with open verandahs to take advantage of the ocean breezes and views of the sand and shell beaches. The home is beautifully built and has had wiring installed and the plumbing has been upgraded. Almost 6 acres of land with protected moorage completes the picture. This is a once in a lifetime opportunity. ACT NOW! Full price \$395,000.

**SECLUDED CHARMER**

Three bedroom character home on small acreage close to town. Very sunny and private, with many mature trees and some ocean glimpses. Excellent productive garden. House is definitely funky, but it is contractor-built and just 12 years old. On piped water, too, and only a short walk to a warm beach. At \$89,000 it certainly is worthy of your investigation!

**SUN, SEA, AND ARBUTUS**

Beautiful oceanview acreage just 3 miles from Ganges. Very well treed, excellent plateau lot 10.2 acres in size, and marked for prime building site with views into Sansum Narrows to the southeast. Piped water and power at property line. A short stroll will get you one of the finest warm beaches. Perhaps the last close-in ocean view acreage, and well priced at \$85,000.

**ELEGANT COUNTRY ESTATE**

This grand 3,500 sq.ft. home is perhaps the best value on today's market. Situated on 6 park-like picturesque acres, it simply has everything one could ask for — even professionally built children's playhouse and magnificent indoor spa. Simply a must see! For further information on this and other exciting listings, please call

WILF BANGERT  
537-5568 or 537-5692 evs.

**DON'T PUT OFF SEEING THIS HOME OR YOU'LL PASS UP A RARE BUY**



You are at one with nature and the Gulf Islands in this architect-designed and built home. Boasting one of the most spectacular views, the home's setting is six acres of farmland. A once in a lifetime opportunity! \$450,000 mls.



**YOUR CHOICE!**

Local hardware store for \$69,000 or rental business for \$40,000. Excellent business with a secure long term lease. Would make a super family operation. Enquire today.

**PERFECT REMEDY FOR "BARGAINITIS"**



Owners have moved east and this price reduction puts it below reproduction cost! Attractive woodwork, lots of windows to bring in all day sun, a pond and 5 acres with good arable area. \$107,900 MLS.



**PEACE, FRESH AIR, AND SUNSHINE...**

Sparkling waterfront home with sand and shell beach. Has open plan living and dining. Beams, skylights and cedar make this a charming Salt Spring home. Tucked away on a secluded cul-de-sac this retreat awaits you. Don't miss it! \$175,000 MLS.



**VALUE-PACKED COMFORTABLE HOME YOU SHOULD SEE RIGHT NOW!**

Oceanview, 2 bdrm home situated on approx. one acre close to Ganges. Fully decorated, developed landscape with fruit trees and greenhouse. 1000 sq.ft. workshop and paved driveway - see it today! \$85,000 mls.



**ARE YOU AN ARTIST?**

Private 1.46 acres has frontage on 2 roads. This character 2 bdrm home just steps to St. Mary Lake has separate studio and garage to suit the artist. Nicely wooded with mature trees. Piped water, hydro and apples on the tree. See it today! \$82,500 mls.

KERRY & ARVID CHALMERS  
537-5568 or 537-2182



A 12 sided home finished in cedar and fir — glass, skylight, spacious and salubrious. Views over Cushen Lake and private south facing. \$89,000 MLS



**RUSTIC WATERFRONT HOME**

3+ acres of pasture, woods and gardens surround this older character home with superb ocean views. Titled beachfront across the road. See it today. \$145,000 MLS.



**CURL UP IN FRONT OF YOUR FIREPLACE THIS WINTER!!**

Log home on just under 2 acres with well-built log home. Nicely finished with 4 bdrms and a lower frame level with recreation room. Close to ocean and town and has a separate studio/workshop. \$77,900 mls.



**ENGLISH COUNTRY GARDEN**

This secluded acreage boasts a 2 bdrm home, greenhouse, decks, carport all finished to a "T". If you want privacy, garden seclusion and sunshine all on 3.26 acres this is your answer. \$81,900 mls.

# capital comment

By HUBERT BEYER

Special to Driftwood

Premier Vander Zalm's former principal secretary, David Poole, may be safely off to Toronto, but the \$100,000 farewell gift he got from B.C. taxpayers is coming back to haunt the provincial government.

Stung by continuing attacks over the Poole severance package, the government has asked former Chief Justice Nathan Nemetz to review its severance pay policy and, if necessary, recommend changes.

Poole received a \$100,000 settlement from the government when he quit his \$90,000 a year job after only 18 months. Since it is not customary to pay severance to people who resign, Government Management services Minister Cliff Michael saw fit to offer an explanation for the Poole case.

Like most employers, he said, the government gives staff the opportunity to resign before being fired, meaning Poole jumped before he was pushed.

So you think the government has a monopoly on privatization? Have I got a success story for you.

For years, the legislative press gallery lost money on its coffee operation. Once a month, a local supplier would come in and restock the supply of coffee, filters, sugar, creamer and styrofoam cups.

The economic principle governing the operation was that the press gallery collect the revenue accruing from a 25 cent a cup charge and pay the supplier. The quarter for each cup should have been more than enough to cover the cost.

For some reason, the formula never worked. In one three-week period, the revenue was a lousy 64 cents. That's when our fancy turned to privatization. What's good enough for the taxpayers ought to be good enough for an bunch of scribes.

To make a long story short, 10 people paid \$5 each and we laid in supplies. Anyone who isn't a member of the Coffee Consumption Club is required to pay a quarter. Members pay nothing.

The initial \$5 investment has kept us in coffee now for six weeks, and we've got enough stock and cash on hand to keep us coffeed out for at least another two months.

A little reminder for the premier: any time you want a pointer or two on privatization and how to make it work, you have but to ask.

Tentative plans by the Socreds to introduce a tax on services, similar to the sales tax on goods, have the opposition hopping mad.

"It would be yet another Socred tax grab, and it's outrageous when you consider that the government seems to be running a tax surplus right now," says Glen Clark, the New Democratic Party's finance critic.

Clark says the scheme would squeeze yet more money out of those who can least afford it. If the government can prove that it needs more tax revenues, Clark says, it should introduce a minimum corporate tax and reinstate the surtax on wealthy income earners.

"A fair tax policy which taxes according to ability to pay would avoid more picky little taxes which simply nail the people who can least afford them," Clark says.

Gerard Janssen, who swept the polls last week in the Alberni byelection, comes to Victoria with credentials that are a little out of the ordinary for a New Democrat. He is a businessman and former president of the Alberni Chamber of Commerce.

Janssen's presence in Victoria provides a bit of a counter balance to Socred cabinet minister Cliff Michael, who used to be a trade union official.



## OUTER ISLAND PROPERTIES

FOR FREE MAPS, NRS CATALOGUES AND GENERAL REAL ESTATE INFORMATION, PLEASE CONTACT:

**NRS MAYNE ISLAND REALTY LTD. 539-2031**

(Including Saturna)  
Carol Kennedy — 539-2606

**NRS GALIANO ISLAND REALTY LTD. 539-2250**

Rosemary Callaway — 539-2515  
Jill Hansche-Penny — 539-5896  
John Ince — 539-2559  
Fran Whipple — 539-2296

**NRS. PENDER ISLAND REALTY LTD. 629-3383**

Marge & Don Keating — 629-3329  
Linda Sokol — 629-6569

### QUESTIONS ABOUT REAL ESTATE?

# ASK



## A PROFESSIONAL!

ASK A MEMBER OF THE REAL ESTATE BOARD

### FULFORD HARBOUR \$85,000

Character home on 1.7 acres across from Fulford Marina. Walk to schools, ferry & shops. 3-4 bedrooms.



CONTACT: DENNIS O'HARA  
653-4633 or 537-5515

NRS Salt Spring Realty Ltd.  
Box 69, Ganges, B.C.  
V0S 1E0



## GRACE POINT



### SALT SPRING'S ONLY OCEANFRONT TOWNHOMES

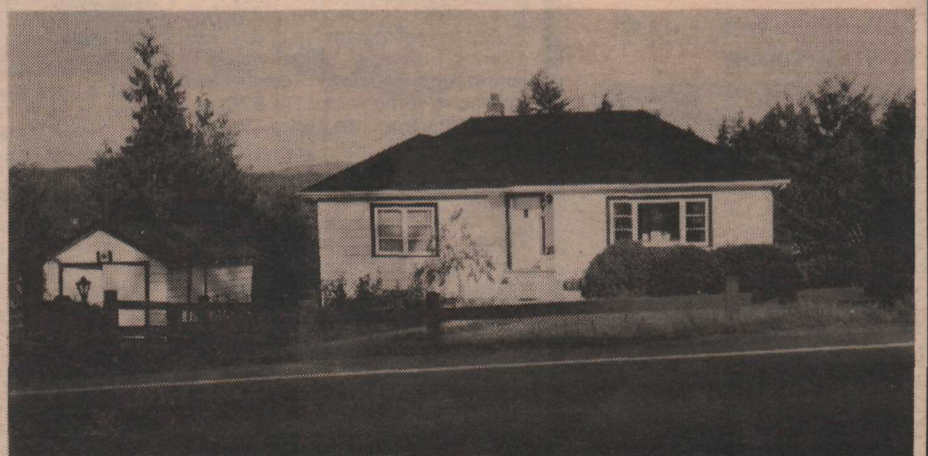
Enjoy the very best of the Gulf Islands: Superb waterfront location, private residents' moorage, spectacular harbour views, sunny decks just steps from the ocean. Twenty-one exclusive townhome residences now under construction for 1988 occupancy. Two bedrooms, dens, luxury features and exceptional design. Excellent choices still available from \$199,500.



CONTACT: Sylvia, Tom or Arthur

BOX 454, GANGES, B.C. V0S 1E0  
ISLANDS REALTY LTD. (604) 537-9981

OVER 75% SOLD



### CHARMING SEAVIEW NEAR VILLAGE

Cosy & freshly decorated, this well-maintained 3 BR. home (2 up, 1 down), enjoys a full basement for workshop, laundry area & storage. New sundeck 18' x 22' is easily reached from the kitchen & enclosed with glass panels for maximum view. Paved driveway with parking place leads to carport (under deck). Mature fruit trees and lots of good soil for veg. garden. A pleasure to show! Just listed at \$79,500 mls.

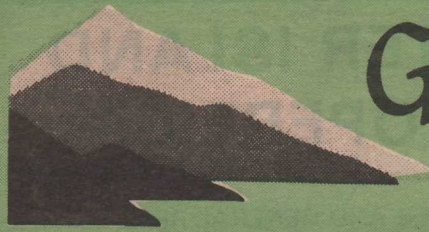


PEMBERTON HOLMES LTD.

P.O. Box 929, Ganges, B.C.  
V0S 1E0

ANN FOERSTER

537-5156



# GULF ISLANDS REALTY LTD.

P.O. Box 750, Ganges, B.C. V0S 1E0 — PHONE (604) 537-5577

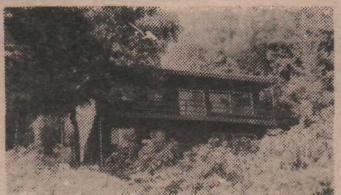
## STARTER/RETIREMENT RANCHER



One level living close to town. Some ocean view. Thermo windows. Woodstove, stove, fridge, drapes. On an easy care 1/2 acre serviced lot with piped water. \$71,500 MLS.

## OVERLOOKING GANGES HARBOUR \$79,900 MLS

**NOW REDUCED TO \$76,900**



Cute, clean and compact - 2 bdrms and 4 pce bath up. Large family room, utility room, 3 pce bath, huge workroom (could be 3rd bdrm) down. Privately located at end of quiet cul-de-sac. Near village on piped water.

## AFFORDABLE OCEAN VIEW CHARACTER HOME



Large bright rooms, 2 bdrms and den up, possibly 2 bdrms down. Brick fireplace, hardwood in liv rm. \$67,500 - reduced to \$64,900 MLS.

## 15.9 ACRES \$53,500 MLS

Your very own retreat — a magnificent 15.9 acre parcel, heavily timbered, southern exposure towards Blackburn Lake. Offering TOTAL privacy. Trailer on property negotiable. Call for further details.

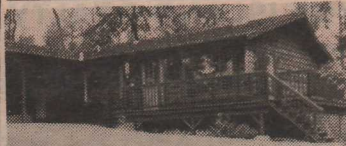
## OCEANVIEW WEST COAST CONTEMPORARY



2000 sq.ft. luxury living, architect designed, the best materials, outstanding finishing work. Located in beautiful Maracaibo Estates, where your investment provides you with year round moorage, swimming, tennis, parkland and miles of beach like this one. Ask for a personal tour. \$278,000 MLS.

**DONNA REGEN, CGA**  
537-2845

## FOLLOWING DETAILS



If you wish to follow the details on the house on the 5 acre hobby farm, spoken of last week, here they are:

Year built — 1978  
Total sq. footage — 1218  
Bedrooms — 3  
Bathrooms — 2  
Kitchen — Bright & cheery with lots of cupboards.  
Living Rm/Dining Rm — Separate with double sided fireplace between.

Number of storeys — 1  
Siding — Wood  
Roof — Shakes  
Carport — 2 car capacity  
Sundeck — 750 sq.ft.  
Parking Area — Paved  
Grounds — Landscaped  
Price — \$127,500

**FRANCES EIDE 537-9350**

## DELIGHTFUL LAKESIDE FAMILY HOME



West coast contemporary on the outside with a warm old world charm on the inside. This spacious 2375 sq.ft. home offers many possibilities and opportunities: self-contained suite for visitors or as a B&B unit. There are 2 BR & den or 3 BRs with a sundeck off the master; a separate bay windowed, wainscotted dining room, vaulted ceiling living room, efficient kitchen with huge pass-thru counter to a sun-filled skylite family room. Every room in the home is spacious and most have a peaceful lakeview. There's a workshop on the .84 ac. parcel and there's been extensive rock terracing and landscaping done. A pathway leads down to the lakeshore where there's a substantial float and diving board. This is real value at \$133,000.

## THETIS ISLAND TIDAL WATERFRONT

Two adjoining parcels totalling 23+ acres selling as one unit, thus offering instant "U division" potential. A large, nicely treed SW facing benches end in 975' of tidal waterfront on Cufra Canal. Price \$66,000.

## PIERS ISLAND WATERFRONT



This is the view from this 1/2 acre west facing, level, treed lot where the sunsets have to be seen to be believed. Approx. 112' frontage on Satellite Channel. Piers Island has hydro, phone and water, plus docks, and boat storage facilities at Swartz Bay. \$48,000. MLS. **NOW \$42,900.**

## MANOR HOUSE ON WATERFRONT ACREAGE



Features: Approx. 1000' waterfrontage; pastures; garden; timber; pond; creek; guest cottage; views. This 22 acre property has much to offer - the comfortable and spacious home is adaptable for B & B, a large family or for entertaining off-island visitors! For details, brochure and viewing, call JAN. \$349,000.

## SATURNA ISLAND: WATERFRONT - \$39,500

Yes, believe it! Parklike, due south exposure and sunny and level. One of the few inexpensive waterfront properties available. View whales, freighters, marine activity from this lovely setting. (NOTE 1987 PRICE!)

## GALIANO IS. WATERFRONT



228' of lowbank sculptured sandstone overlooking Sturdies Bay and the Gulf beyond. Watch all the marine traffic in Active Pass and fish off the rocks - a natural clearing at the water's edge on the otherwise well-treed 2 ac. property is a perfect building site - driveway roughed in. Walk from the ferry terminal. PRICE REDUCED - \$95,000 MLS.

## AFFORDABLE! AFFORDABLE!

Very affordable acre of beautifully treed property at the end of a quiet cul-de-sac with a huge tract of forest land as its northern neighbour. Topography allows views over entire property from building site. \$8,500 MLS.

## LARGE FAMILY HOME ON THETIS ISLAND



Just a few steps away from the Govt. dock & ferry landing and a beautiful SW facing beach, is this large 5 BR home ideally suited for a B & B. There's a full master BR suite on the main floor (including a den), 4 BRs up with space for more. All on an easy care SW facing 1/2 acre lot with an easement access to protected moorage in Telegraph Harbour. \$79,000 MLS.

## SATURNA ISLAND

Almost 1/2 ac. in the popular Tombo Channel/East Point area. Property is halfway between two public accesses to the waterfront with summer moorage and excellent salmon fishing. \$18,000 MLS.

**CALL DAVID DUKE**  
653-4538

## SUNRISE COTTAGE-REVENUE



Income now - build your view home later. Enjoy Eagle's territory - 10 acres of Salt Spring's FINEST VIEWS. Bonus - 600 sq.ft. guest cottage. Choice of bldg sites for your DREAM HOME - \$85,000.

## INVESTMENT/BUILDER'S VIEW LOT

1/2 ac. no thru road, arable, treed, perc tested. Best price in view category, \$29,900.

## CREEKS, 3 POND SITES — IDEAL HOBBY FARM SITE!

Rarely do you find: arable soil, meadowland, timber, parked out areas, creek with 3 pond sites, on 5 acres located just minutes from Ganges. Ideal site for grade-level entry into solar oriented home overlooking "the kingdom". \$55,000. FINANCING TOO!

For your free catalogue, call **JAN MACPHERSON**  
537-9894  
in Vancouver 270-9933

## ST. MARY HIGHLANDS SOUTH BANK DR.

South facing sunny .72 ac. building lot, driveway roughed in to building site. \$27,000 MLS.

## SUNNY VESUVIUS BAY WATERFRONT



Not often does a waterfront lot come available in the bay. Now is your opportunity to own a piece of a much desired area. \$99,500 MLS.

## SOUTH ISLAND ACREAGE



\$69,900 MLS — Almost 5 acres with fenced pasture land, building site with distant ocean views, lovely sunny location. A rare find!

## ISABELLA PT. RD. COTTAGE \$69,000 MLS



Near walk-on beach, this well built cottage offers recreation, retirement or starter home possibilities on .44 ac. with large sunny deck, easy care grounds.

## WALK ON/YOUR BEACH



of approximately 187' of lowbank, sandy beach. An excellent spot for small children and a runabout. The beach is attached to .97 acre, private with a seasonal creek and good gardening soil. New drilled well at 12 gpm. Asking \$75,000.

## VIEWS, PRIVACY & SUN

Nature lovers will enjoy these 5 acres, situated near the end of a quiet cul-de-sac. House would be best sited to take advantage of views over Maracaibo and down Long Harbour. This property has beautifully varied terrain, from rocky outcroppings to rich bottom soil (and a beautiful sand beach that's a little tough to get to). "Camping cabin" in place so you can enjoy the property till it's time to build. Asking \$74,500 MLS.

## BOUNTIFUL BOOTH BAY

Easily accessible lowbank waterfront acreage. 3.45 acres of interesting, varied terrain. The zoning allows for guest cottage as well as a primary residence. This is a good property for group purchase for recreational use. \$59,500 MLS.

Please call **HENRI PROCTER**  
537-5577 or 537-4273

## SUPERIOR VIEW LOT



Ocean views in Vesuvius sunbelt. Easy access, several building sites, very desirable. \$49,500 MLS.

## PUT YOURSELF BEHIND THIS COUNTER



Yes, you too can produce these fine bakery products with a minimum of training — this bake-off unit is available for sale. It is in a good traffic location and offers good hours for the new owner. Only \$39,900 MLS.

## REDUCED TO \$89,900 MLS GOLFER OR LOG HOME ENTHUSIASTS TAKE NOTE!



Bounding on S.S. Golf Course property, this fine log home offers 3 BR, family room, sunken living room with fireplace. This plus more on 1.77 ac. private property. Good terms available to qualified purchaser.

**CALL SANTY G. FUOCO**  
537-2773

"EXPERIENCE MAKES THE DIFFERENCE"