

For home-buyers

New GLS system offers world-wide access

A Salt Spring Island realtor and his Victoria partner have acquired the exclusive B.C. rights for a worldwide referral network service.

Toni Holmes — owner of Gulf Island Realty — and Victoria realtor Peter Bardon have obtained territorial rights to the Victoria based high-tech corporation, Global Listing Service.

While the GLS system is similar in some respects to the more widely-known real estate networks, Holmes says it offers some advantages. There is no initiation fee (up to \$25,000 in other networks), no percentage fee for sales (usually six per cent) and, most importantly, it is world-wide rather than just national.

The GLS system also offers a number of addition services for the prospective home buyer, he said.

GLS allows its real estate

members (for an annual \$1,000 fee) to maintain up to 100 listings in the system. These listings can be accessed by GLS members anywhere in the world.

For the individual looking to sell his house here and purchase a home in Fiji, for example, the system offers a number of services, including residential or commercial exchange in Fiji, a community profile of the area, plus its available business services.

"This service (GLS)," Holmes says, "which will ultimately include every conceivable business service, can be likened to computerized Yellow Pages."

Typically, Holmes explains, he might have a client selling his home here and moving to St. Catharines, Ontario. All the pertinent information on the client's home is typed into his office computer and "up-loaded" to the host machine in Victoria, where it can be accessed from anywhere in

the world.

While Holmes and his client sit in front of the computer screen, Holmes can request a community profile of St. Catharines. The profile would provide an overview of the community — addressing population, climate, lifestyle and any other features of importance.

Following this, Holmes could request a listing of all houses for sale in St. Catharines with two to three bedrooms in the price range of \$100,000 to \$125,000. The client is immediately able to see what he will get in that price range; he can obtain a printout of these properties, and the name of the GLS realtor to deal with in St. Catharines.

Items available under the business services section are drawn from a list including accountants, airlines, alarms, appliances, architects, boat and car dealerships, contractors, dentists, de-

signers, doctors, engineers, hospitals, lawyers, mortgages, moving companies, real estate, schools, surveyors and travel agencies.

Individuals looking to complete a commercial real estate exchange can also acquire information on property available, and items such as current bank rates.

The transmission method, Holmes explains, occurs through telephone lines: after making information requests, he hooks in with the host computer in Victoria. The main computer quickly "uploads" the new listing information and "downloads" all the information requested on St. Catharines. The information travels from the main computer in St. Catharines, via the Victoria computer.

Because the information is compressed and the system has the capacity to transfer all the specific details on 45 separate

listings per minute, the actual time spent on the long distance telephone line is minimal. Using INET and DATAPAC systems, the cost is only .3 cents per minute. Normally, the transmission time does not exceed one or two minutes.

Having "downloaded" the information to the Salt Spring computer, Holmes and his client may search the individual listings at their leisure. Print-outs on all the information is available.

"This is just the beginning," Holmes says. "GLS expects to incorporate *time sharing* and *vacation rentals* in the very near future — a service that should be most popular when Hawaii comes on line."

Colour picture transmission is also "on the drawing board," Holmes says.

Further information on GLS can be obtained by contacting Holmes or Bardon at 383-4929.

Commission rate percentage not set

A recent report in the *Daily Realtor* publication addresses the issue of commission rates charged by the real estate industry across Canada.

The article notes that several recent media reports have focused on the issue, and reminds members of the Real Estate Board of Greater Vancouver that there is no standard commission rate set by that board. Furthermore, it points out that there is no minimum or maximum acceptable rate on the Multiple Listing Service (MLS) of the board.

Establishment of an acceptable commission is strictly a matter of negotiation between the vendor and his listing agent, the report says. Members who indicate to their vendors that the board sets standard rates are misinforming their clients.

Any member found guilty of such a statement could be reprimanded, suspended, expelled or fined, according to the decision of the committee.

It should also be remembered, the article states, that the commission allocation split, payable to a sub-agent, is established by the listing broker.

While the article refers specifically to the Greater Vancouver Real Estate Board, the same holds true for the Vancouver Island Real Estate Board which governs the Gulf Islands.



Work continues on Grace Point townhouses in Ganges



Your guide to Gulf Island properties

COMPLIMENTS OF:

Home Plan of the Month

MULTI-LEVELS MAKE LIFE INTERESTING

By Fred Tynan

Copyright 1988



PLAN NO. U-683

Inside the front door, the foyer is at the same level as the family room. Then 2 risers lead up to the kitchen and dining room level, but the living room is one riser below both. Stairs lead down to the family room from both the entry hall and the kitchen, and the sundeck is accessible from the family room.

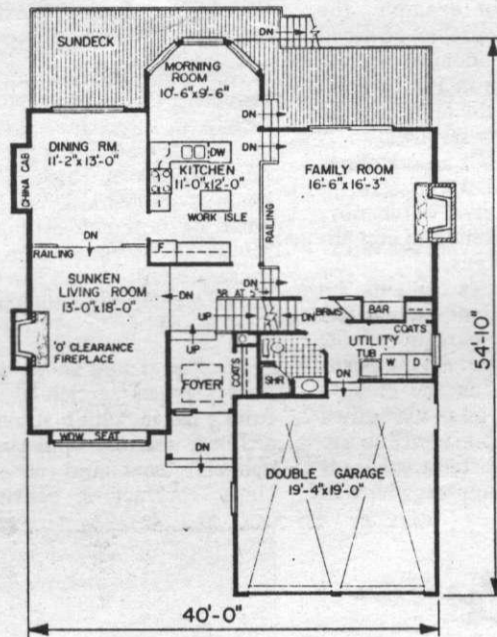
The home was designed for a lot sloping down to the rear, with a daylight basement and level basement entry. However, with some minor adjustments it could also be placed on a flat lot.

The master suite has a raised lounge or reading area which adds to the multi-level appearance throughout.

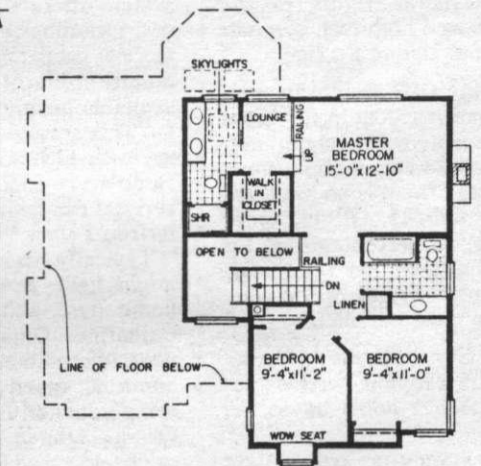
Plans for U-683 may be obtained for \$295 for a package of 5 sets of plans, and \$30.00 for each additional set of the same plan. Allow \$12 extra to cover the cost of postage and handling. (B.C. residents add 6% tax.)

Our NEW 24th edition plan book featuring many innovative plans is now available for \$5.95 including postage & handling.

Please make all cheques, money orders & Visa or Master Charge card authorizations payable to Gulf Islands Driftwood Home of the Month, 13659-108th Avenue, Surrey, B.C. V3T 2K4.



MAIN FLOOR PLAN 1215 SQ. FT.



UPPER FLOOR PLAN 726 SQ. FT.

TOTAL FLOOR AREA 1941 SQ. FT.

This month's home plan is presented by the merchants of



If you are *building, renovating* or *redecorating*, we invite you to our *showroom*. Our commitment to *quality, convenience, selection & value* is reflected throughout our range of floor coverings, cabinets, plumbing fixtures, appliances, wood stoves and more.

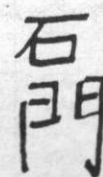


Where the builders buy
ROSS VEZERIAN

**Burritt Bros.
Carpets**

The Finest in Carpets
Since 1907

**ARLENE
DASHWOOD**



**STONE GATE
Hardwood Flooring**
JOE CLARKE



Design & Sales of
MERIT
Kitchens
ROSS VEZERIAN



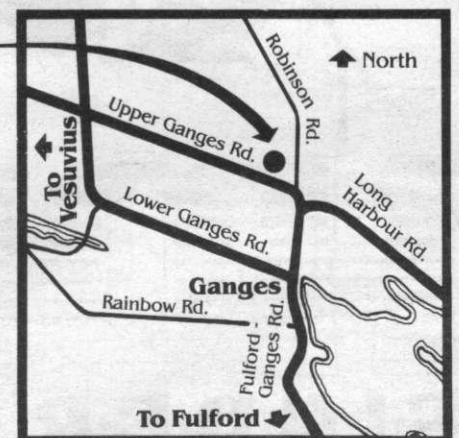
**INTER ISLAND
SERVICES**
The Wood Heat Specialists
WARREN & VICKI WILSON

Open 9-5
Mon.-Sat.
537-2111



320 Upper
Ganges Road

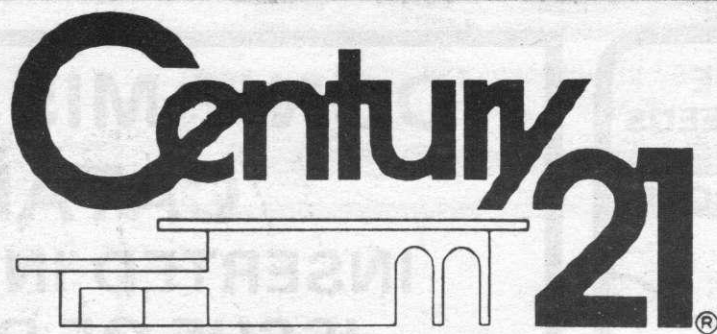
SALTSRING
HOME DESIGN
CENTRE



1101
GRACE POINT
SQUARE
P.O. Box 454
Ganges, B.C.
V0S 1E0

537-9981

FAX #537-9551



ISLANDS REALTY LTD.

WE SET THE STANDARD

**THE LARGEST
REAL ESTATE
ORGANIZATION
IN THE WORLD**
EACH OFFICE IS
INDEPENDENTLY
OWNED AND
OPERATED

* and ** Trademarks of
Century 21 Real Estate Corporation



**ARTHUR
GALE**
Sales Rep.
537-5618

**SYLVIA
GALE**
Sales Rep.
537-5618

**ED
DAVIS**
Sales Rep.
537-2626

**EILEEN
LARSEN**
Sales Rep.
537-5067

**BECKY
LEGG**
Sales Rep.
537-5870

**BRIAN
BETTS**
Sales Rep.
537-5876

**JANET
MARSHALL**
Sales Rep.
537-5359

**PAT
JACQUEST**
Sales Rep.
537-5650

**GARY
GREICO**
Sales Rep.
537-2086

**DARLENE
O'DONNELL**
Sales Rep.
653-4386

**ANNE
WATSON**
Sales Rep.
537-2284

**NEVILLE
ATKINSON**
Sales Rep.
537-2591

**TOM
HOOVER**
Principal Agent
537-5918



**EXECUTIVE OCEANFRONT
HOME - GANGES HARBOUR**

One-of-a-kind 3565 sq.ft. Tudor mansion on 1.38 acs. & 225 ft. fronting on Ganges Harbour. 3 BR, 5 baths plus self-contained guest suite. Full basement, artist's loft, manicured grounds & loads of character. Ideal retreat, bed & breakfast or family holding. Adjacent to S.S.I. Sailing Club. \$375,000 MLS.
ALSO AVAILABLE: Purchaser may acquire adjoining 1.10 ac. oceanfront and guest cottage for \$90,000 MLS
CALL TOM or BRIAN

SUNNY VESUVIUS LOT

Picture yourself in your new home situated on this pretty lot. Attractive building site overlooking pasture areas to the rear and your own garden and lawns. \$27,500 MLS.
CALL PAT



SUN, SECLUSION, SEAVIEWS

This unique home on 5 acres enjoys a combination of lovely views of Mt. Baker and the ocean, plus one of the most private settings available only 10 minutes from Ganges. Great hobby farm potential. \$149,500 MLS.
CALL PAT

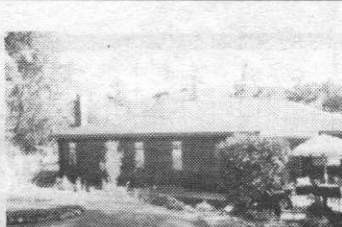
WALLET WATCHER

Low priced lot in top notch areal Good opportunity for Ganges Harbour seaviews. Maxwell lake piped water, hydro, phone & cable TV at the boundary. \$27,000 MLS.
CALL PAT



**SOUTH SALT SPRING
OCEAN VIEWS**

Gently sloping acreage with lovely views of Fulford Harbour. Very nicely treed and could be easily cleared. Access from Isabella Point and Roland Rds. Minutes from Fulford/Swartz Bay ferry. \$39,900 MLS.
CALL DARLENE

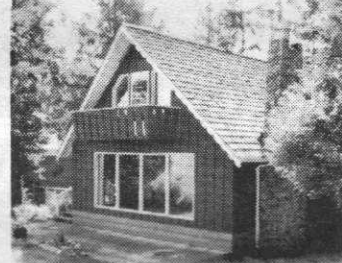


SKY VALLEY RD. SECLUSION

Lovely 2 BR home with lots of potential. Fenced garden areas, outdoor sauna, woodshed, garage & workshop. All day sun bathes this 3.36 acre property. Asking \$139,000 MLS
CALL JANET

GALIANO VIEW ACREAGE

Beautiful well-timbered 10 acres on Galiano Island with incredible views to the Strait of Georgia. Very private & secluded property. A must see! Asking \$59,000 MLS
CALL JANET



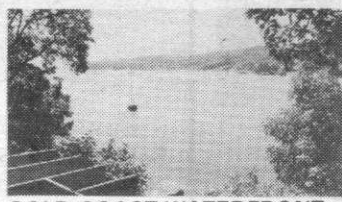
**DELIGHTFUL
WATERFRONT HOME**

Well built, 2 BR, 1 1/2 bath home, overlooking Ganges Hbr. Steps to beach, separate studio/workshop, .5 acre with excellent garden potential. \$157,000 MLS.
CALL SYLVIA or ARTHUR



**ARABLE ACREAGE
CLOSE TO TOWN**

There are 2 parcels of land making up this private 8.72 acres. Fenced for animals, lean-to & pond potential. A must see for the would-be farmer. \$75,000 MLS.
CALL JANET



GOLD COAST WATERFRONT

Could be two separate living quarters. On 2 levels with 6 bedrooms, 2 fireplaces, 2 kitchens, hot tub, 2 car garage, small white shell beach, terrific harbour view. Walk to town. Offered at \$325,000 MLS.
CALL BRIAN



FIRST TIME OFFERED

A look of older country charm with all the advantages of modern quality construction. Only 7 years young. This 3 bedroom, 2 level home on 5 acres of pasture and gardens has a large workshop and double garage. Asking \$156,000 MLS
CALL BRIAN

**OVERLOOKING
ST. MARY LAKE**

Just under 10 acres with a warm west exposure and potential for incredible views over the lake. All the trees between you and view are all on the property. Listed at \$55,000 MLS.
CALL BRIAN



**ROLLING FIELDS &
RIPPLING WATER**

Approx. 123 acres of tranquility enjoying over 1100' of frontage on Ford Lake. An opportunity to acquire a special Gulf Island setting with private estate potential. Relaxing fishing is yours. Listed at \$469,000 MLS.
CALL TOM or BECKY



**NEW LISTING
BOOTH BAY WATERFRONT**

3.33 acres. \$110,000 MLS.
CALL GARY



**NEW WEST COAST
BUNGALOW — \$87,200**

* Quality built - well priced
* 2 bedrooms
* Jacuzzi tub
* Step-down living room
CALL GARY



NEW LISTING

4.2 acres of seclusion with 110 ft. of waterfront on Stuart Channel. 2700 sq.ft., 4 bedroom home with swimming pool, orchard and landscaped grounds! Immaculate inside and out. \$425,000 MLS.
CALL EILEEN



WALK TO THE BEACH

From this delightful new 2 bedroom contemporary home; situated on a beautifully landscaped 1/2 acre property with a seasonal creek. \$86,900 MLS.
CALL EILEEN



HARBOUR VIEWS

This 2,500 sq.ft. home is situated on a fully landscaped 0.50 acre lot, 4 bdrms, 3 baths, hardwood floors and decks galore are just some of the features of this immaculate home. \$134,000 MLS.
CALL EILEEN



**NORTH SECRETARY ISLAND
WATERFRONT**

Beautiful 1.22 ac. Strata lot, approx. 146' of S.W. facing lowbank foreshore. \$40,000 MLS.
CALL SYLVIA or ARTHUR



AFFORDABLE WATERFRONT

ONE ACRE high bank W/F with easy access to super beach, minutes away. Warm swimming, superb sunsets, NEW DRILLED WELL - 2 gpm. \$84,900 MLS.
CALL SYLVIA or ARTHUR



HIDDEN EXTRAS

Separate bedroom wings, office, sunken living room, fire pit conversation area, 2 full bathrooms, car port, garage, cement driveway, completely fenced and landscaped 0.90 acre, plus distant ocean view are just a few of the hidden extras in this home. Asking \$139,000 MLS.
CALL BECKY

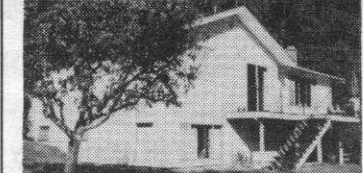


**FINELY APPOINTED
CHARACTER HOUSE**

Enjoying a backdrop of five sunny, private acres is this outstanding four bedroom country house which is heavily built and exquisitely finished inside and out. \$225,000 MLS.
CALL ANNE

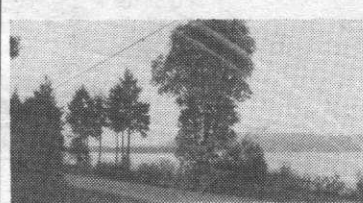
SUNNY VESUVIUS AREA

1/2 acre level building lot in sunny Vesuvius area. Hydro and cablevision to property line on N.S.S. Water Works. Asking \$25,000 MLS.
CALL BECKY



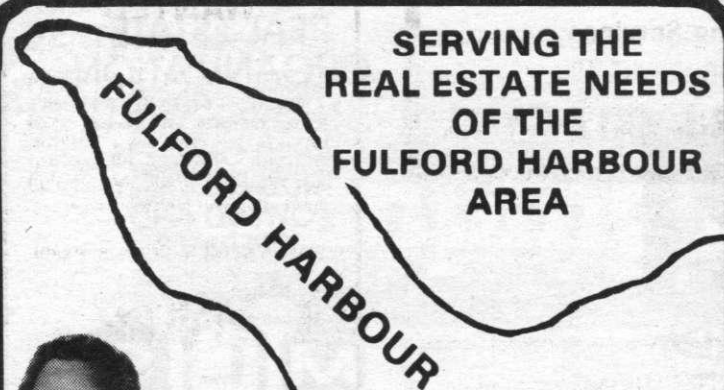
**CALLING ALL
TENNIS PLAYERS**

4 BR, 2 bathroom home overlooking Ganges Harbour. 3.08 acres, paved driveway and close to proximity to public beach plus full size tennis court, makes this a very desirable home. Asking \$139,000 MLS.
CALL BECKY




SEMI-WATERFRONT LOT


Lovely sea views from bldg site across quiet road from Trincomali Channel, on water system & hydro. \$55,000 MLS.
CALL SYLVIA or ARTHUR



SERVING THE REAL ESTATE NEEDS OF THE FULFORD HARBOUR AREA



DENNIS O'HARA
653-4633
537-5537



MILLER & TOYNBEE
Box 8, Ganges, B.C. 537-5537


DON'T MISS OUR NEW CATALOGUE INSERTED IN THIS WEEK'S ISSUE OF DRIFTWOOD!

"EXPERIENCE MAKES THE DIFFERENCE"



GULF ISLANDS REALTY LTD.
P.O. Box 750, Ganges, B.C. V0S 1E0 — PHONE (604) 537-5577

CANADA YOUR CARE IS SHOWING.



And your contributions are multiplying. For example, each dollar raised by CARE Canada for Indonesia's Sulawesi Rural Community Development Programme is matched 6.94 times by the Canadian International Development Agency (CIDA). Together with local community co-operation, every dollar donated to CARE Canada actually multiplies 13 times. For your continuing financial support, thank you, Canada.

CARE IN ACTION

TO MAKE YOUR TAX-DEDUCTIBLE DONATION, AND FOR MORE INFORMATION, WRITE TO CARE CANADA, P.O. BOX 9000, OTTAWA K1G 4X6. OR CALL TOLL-FREE 1-800-268-1121.

537-5537



Box 8, Ganges, B. C. V0S 1E0

WATERFRONT HOME

Excellent sunny, southern exposure on Ganges Harbour. Good waterfront property, level, treed and easy access to beach. 3 bedroom home, studio, shed — end of no-thru road. Asking \$197,000.

KEVIN BELL 537-5537 (o), 537-5833 (h)

HOME ON 5 ACRES

3 Bedroom home, double carport, deluxe fireplace, wrap around sundeck, 40 GALLON PER MINUTE WELL. 3 miles from town, with garden area, fencing and barn. \$120,000 KEVIN BELL 537-5537 (o), 537-5833 (h)

20 ACRES - SUBDIVIDABLE

Close to Ganges, this could be an excellent holding property or used as first class usable acreage. \$75,000 Offers! KEVIN BELL 537-5537 (o), 537-5833 (h)

2 ACRE VIEW PARCEL

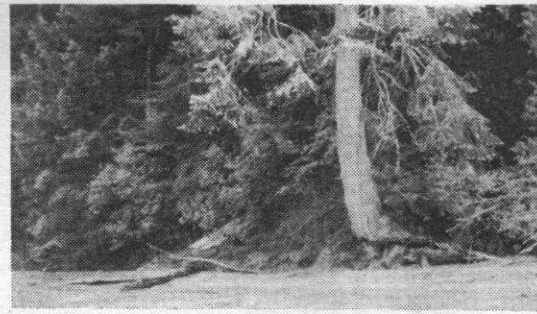
One of the finest view properties on the West Side. Private, treed, warm exposure, sought after area. Only \$53,000. Must see! KEVIN BELL 537-5537 (o), 537-5833 (h)

ACREAGE

ACROSS FROM THE BEACH

- Over 1½ acres of parklike property
- Located in the Maracaibo neighbourhood
- Serviced by a good well with hydro and telephone to the property line
- Paved road
- Across the road from the swimming, beachcombing and moorage provided by Long Harbour
- In an area of good homes
- Offers to \$35,000

WATERFRONT



WITH THE BEST MOORAGE ON THE ISLAND!

- One acre in Long Harbour
- Good well
- In an area of attractive homes
- B.C. Government Assessment \$55,000
- Anxious vendor
- Offers to \$57,500

FRANCES EIDE - 537-5537 or 537-9350

AFFORDABLE HOME - \$54,000

Here is a 3 bedroom, mobile conversion in perfect condition. Fully serviced with water, sewer, cable TV on a level ½ acre property. Several outbuildings and garden area. Well cared for, move right in. \$54,000.

KEVIN BELL 537-5537 (o), 537-5833 (h)

HOBBY FARM OR HOME OCCUPATION


Sunny 3.5 acre parcel within walking distance to Ganges. Several outbuildings including workshop, small barn. Ideal pasture land. Very affordable at \$69,000.

CLOSE TO LAKE

Several good building sights on this park-like acreage. Priced to sell at \$35,500.



PHYLLIS FETHERTON
537-5537, 537-2095

MILLER & TOYNBEE REALTY LTD., Box 8, Ganges, B.C. V0S 1E0



There is light at the end of the tunnel.

For example, the mortality rate of Hodgkinson's Disease has been reduced by a remarkable 90%. Please give generously.

It is easy to lose your way — NEVER hike alone!

SUMMER SAFETY WEEK
CANADA SAFETY COUNCIL



GRACE
POINT

**SALT SPRING'S ONLY
OCEANFRONT TOWNHOMES**

Enjoy the very best of the Gulf Islands: superb water-front location, private residents' moorage, spectacular harbour views, sunny decks just steps from the ocean. Twenty-one exclusive townhome residences now under construction for 1988 occupancy. Two bedrooms, dens, luxury features and exceptional design. Excellent choices still available from \$194,500.



ISLANDS REALTY LTD.
BOX 454, GANGES, B.C. V0S 1E0
(604) 537-9981

**OVER 50%
SOLD**

**blanket
classifieds
one call does it all**

**SMALL WORLD REAL ESTATE
COMPANY INC.**

Box 1022,
Ganges, B.C. V0S 1E0

A PLACE TO SPREAD OUT AND GROW — plus excellent long or short term investment. This 8.5 ac. with Residential zoning has arable soil, lots of water, sun all day, and wind protection. The pretty treed creek and deep pond add to the natural beauty. Distance views to south and west. Build your estate and hobby farm or subdivide several lots and keep a small piece for yourself. Easy access from two roads. \$129,900.

TWO BEST BUYS ON THE WATERFRONT:

— 1.12 ac. w/140 ft. sandy beach & Mt. Maxwell water — \$85,000
— 1.8 ac. w/300 ft. sand & pebble beach & drilled well — \$90,000
Both are easy to build on as they are mostly level. Each has good soil, some nice trees and privacy.

LOOKING FOR A PRIME, LONG TERM INVESTMENT? Here are 35 acres of Commercial Zoning with very interesting potential. Suitable for holding or immediate first phase development. Ask for details.

LAKEFRONT RESORT with family home. Prime sunny, sandy beach. A pleasant way to insure your future. Ask for details.

NEW ON THE MARKET — 2 BR. single-storey duplex. Very private w/large wooded lot. 4 appliances, skylight, deck. Ideal for young couple or retirement - \$53,500.

PRESTIGIOUS HOME SITE — Maracaibo free hold — 2 ac. south facing. Paved road, natural landscaping. Power, phone & shared well - \$36,500.

OCEAN VIEW — 2 BR. Lindal cottage on 1.27 acres good soil, sleeping cabin, workshop & games room. Drilled well plus two dug wells for garden, partly forested with big trees, fruit trees, etc. - \$79,900.

MAYNE ISLAND — WATERFRONT — Very pretty setting for your home or cottage on Campbell Bay. Lots of sun, good building sites, power and piped water - \$46,500.

GALIANO ACREAGES — 9 plus ac. w/spectacular views. On paved rd. Access to beach. \$58,000.

THORBURN PLACE — piped water, paved road.

— 5 acres - \$22,000

— 10 acres - \$29,000

Vendor anxious to sell - bring your offer.

For quality property in all price ranges:

JESSIE (PAT) JAMES (604) 537-5224

SMALL WORLD REAL ESTATE CO. INC.

P.O. Box 1022, Ganges, B.C. V0S 1E0 (604) 537-9977

For Complete Moving Services
Local or Long Distance — Call
McCully Moving Ltd. 537-5491

NEW LISTING — COTTAGE WITH VIEW

\$65,000 MLS



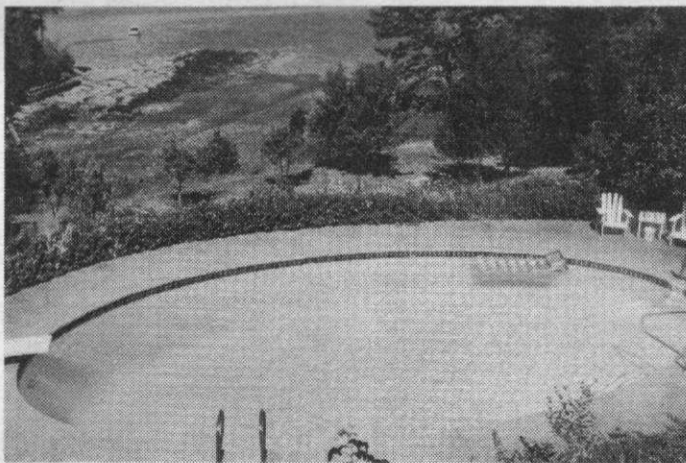
Pleasant one bedroom cottage close to village, some harbour views, great retirement home or starter. Established garden, greenhouse, tool storage, workshop and more.

**NEW LISTING —
DELIGHTFUL VIEW HOME ON ACREAGE**



This well planned home offers loads of living, with great views, pastoral and mountain, adjacent to 14 ac. agricultural land, well developed landscaping, 3 BR, 3 bathrooms, large living-dining rm with brick fireplace. \$115,000

SUNSET DRIVE WATERFRONT ACREAGE



Occasionally an exceptional property like this comes available. 2700 sq.ft. home, inground pool, 4.2 ac., 110 ft. of walkon oceanfront, much much more. \$425,000.

For more information, or appointment to view, call:

SANTY G. FUOCO

"Multiple Listing Service

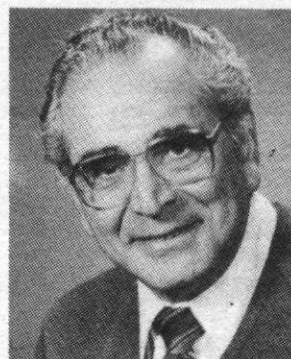
Gold Award Winner"

PHONE 537-2773

or 537-5577

Gulf Islands Realty Ltd.

P.O. Box 750, Ganges, B.C.



**WANTED
LICENSED REALTORS**

World's largest real estate organization seeks licensed sales representatives for Outer Gulf Islands - Penders, Mayne, Galiano, Saturna. Excellent referrals, generous commission splits. Reply in confidence to:

TOM HOOVER, Principal Agent



ISLANDS REALTY LTD.
1101 Grace Point Square
P.O. Box 454
Ganges, B.C. V0S 1E0
Tel: 537-9981, Fax: 537-9551

**Looking
for
Gulf Islands
Properties?**

This section offers you a complete selection of what's available.

**The Real Estate
Market at
Your Fingertips!**



**CANADA YOUR
CARE IS SHOWING.**



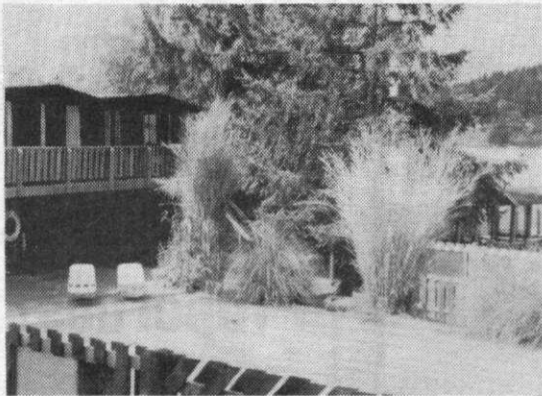
Child survival programs — part of today's CARE package. For your continuing financial support, thank you, Canada.

CARE IN ACTION

TO MAKE YOUR TAX-DEDUCTIBLE DONATION, WRITE TO CARE CANADA, P.O. BOX 9000, OTTAWA K1G 4K6.

Camping BC It's a real holiday.

CEDAR BEACH RESORT



On five wooded acres on beautiful St. Mary Lake. 14 rental cabins, 2 BR owner residence with office & laundry. Beachhouse complex with pool & sauna. Sandy beach, dock & float. Well established business with good cash flow. \$589,000.

ST. MARY LAKE MINI ESTATE



Exceptional 3000 sq. ft. executive home situated on 3.8 private acres. Southern exposure, very warm with walk on waterfront. Architect designed, sunken living room, rock F/P, w/w throughout with solarium breakfast nook. Separate 1 Br beachfront guest or rental house. Gardener's delight, large fenced garden, established berry bushes, and a variety of producing fruit trees. A very special lakefront opportunity. \$375,000.

WALK TO BEACH! \$93,000



From this immaculate kept 2 level home, 2200 sq. ft. living area. Features wrap-around dining room, 2 wood-burning stoves, wrap-a-round decking, quality carpet throughout.

BOATER'S DREAM - \$270,000



Prestigious Scott Point, .70 acre with your own 74' steel pontooned dock, offers one of the finest sheltered private moorages available, excellent swimming from a shell beach. A 1350 sq. ft. custom built home offers superb seaviews, 700 sq. ft. covered deck, 600 sq. ft. workshop.

NRS NATIONAL REAL ESTATE SERVICE



Paul Greenbaum
Bus. (604) 537-5515 (FAX) 537-9797
Res. (604) 537-5064

WATERFRONT - \$139,000



Waterfront home situated on Ganges Harbour. Accessible beachfront by pathway. 2200 sq. ft. spacious 2 level home that qualifies for Hydro's Electric Plus Program. Panoramic views from both levels, as house contains a guest suite it is ideally suited for Bed & Breakfast.

*** FREE MARKET EVALUATIONS ***



SALT SPRING OCEANFRONT
3 BR West Coast Cedar post & beam home on beautiful Scott Pt. East facing house with potential for year-round protected moorage. Close to ferry. Rare Scott Point opportunity. \$194,500 MLS.



SPECTACULAR POST & BEAM DESIGNED HOME
Wrap-a-round glass walls open to forest & ocean views. 1800+ sq. ft. plus guest house located on 5 private acres. 180° Active Pass to Porlier Pass view. \$194,900 MLS.



MOBILE HOME PARK
Established Mobile Home Park in good location mid-way between Fullford Harbour & Ganges. 23 occupied pads, 3 RV sites plus residence home/office, bachelor suite & laundry. Turn-key operation, good cash flow.

BELLE ISLAND
ISLAND just minutes from Ganges, this rare Gulf Island is 4 acres in size with magnificent firs, cedars and arbutus trees. Sea carved sandstone shoreline with clamshell beach. Good moorage potential. \$265,000.

GALIANO ISLAND
108 acres just minutes from Sturdies Bay, unique opportunity for Estate Farm or Ranch, some subdivision possibility, 83 acres in ALR, 26 in rural. Lake & 2 wells on property. \$280,000.

SATURNA ISLAND
Artist's or writer's retreat. Very private modern designed home with spectacular west & south ocean views. Guest facilities, located on 56 secluded acres. Priced to sell at \$325,000 MLS

FORREST ISLAND
Paradise discovered! For the discreet investor, you will love this spectacular 52 acre private island, situated in the heart of the Southern Gulf Islands climatic zone lies fabulous "Forrest Island". Good moorage, spectacular building sites, fresh water wells and ponds. A once in a lifetime opportunity for this virgin property. \$100,000 U.S., or equivalent Canadian funds. To view contact ED DAVIS, Waterfront & Island Specialist.



OCEAN VIEW LOT
Super Island & Ganges Harbour view lot. Old Scott Rd. area. 2 acres well treed with superb building site. Southern exposure. \$59,500 MLS.



MAYNE ISLAND
Oceanfront serviced lot. Walking distance from Village Bay Terminal. Rare opportunity. \$59,500 MLS.



PERFECT STARTER OR RETIREMENT HOME
Recently renovated energy efficient 2 BR rancher on sunny, quiet 3/4 acre, steps from ocean beach. Fruit trees, berry bushes & excellent garden soil. \$89,500 MLS.



TRIPP ROAD - LOVELY 1/2 ACRE
Lake & mountain view lot. Close to golf, tennis, lake & ocean beaches. Fully serviced, community water & cable TV. \$39,500 MLS.

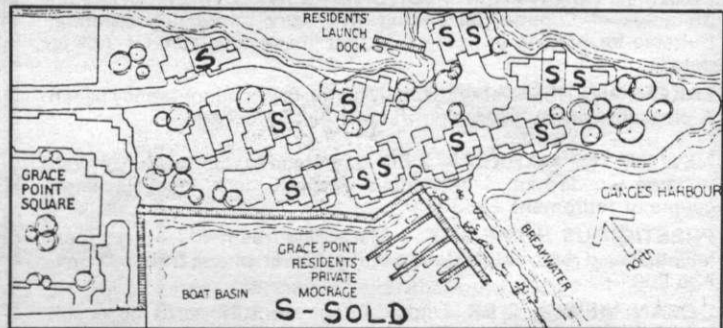
For personalized service, contact:

ED DAVIS

Waterfront & Island Specialist
Selling or buying, I cover the Islands. 17 year resident, realtor, commercial bush pilot, seasoned illustrative photographer.



GRACE POINT



GRACE POINT TOWNHOMES

Are you keeping score? ADD ONE MORE!

Of only 21 exclusive waterfront townhomes now building on beautiful Grace Point in Ganges Harbour, 12 have now been sold to discriminating purchasers. For plans, prices, full details on remaining units, call Arthur, Sylvia or Tom without delay.

1101 GRACE POINT SQUARE
P.O. Box 454
Ganges, B.C.
V0S 1E0

537-9981
FAX #537-9551

Century 21
ISLANDS REALTY LTD.
WE SET THE STANDARD

THE LARGEST REAL ESTATE ORGANIZATION IN THE WORLD
EACH OFFICE IS INDEPENDENTLY OWNED AND OPERATED
and Member of
MLS
MULTIPLE LISTING SERVICE

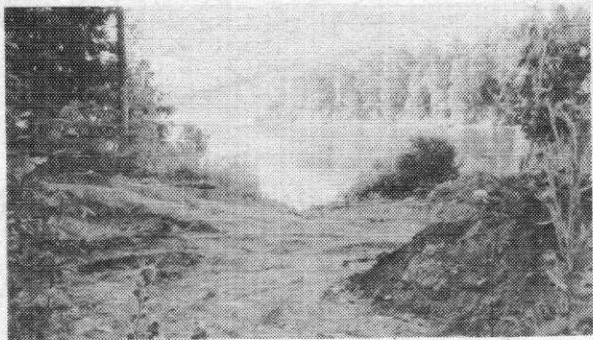
1101 GRACE POINT SQUARE
P.O. Box 454
Ganges, B.C.
V0S 1E0

537-9981
FAX #537-9551

Century 21
ISLANDS REALTY LTD.
WE SET THE STANDARD

THE LARGEST REAL ESTATE ORGANIZATION IN THE WORLD
EACH OFFICE IS INDEPENDENTLY OWNED AND OPERATED
and Member of
MLS
MULTIPLE LISTING SERVICE

COULD THIS 1 ACRE WATERFRONT LOT BE YOUR NEW HOME SITE?



At \$79,900 it is well worth a look!
Easy viewing at 125 Grantville Road,
or phone me at 537-4183

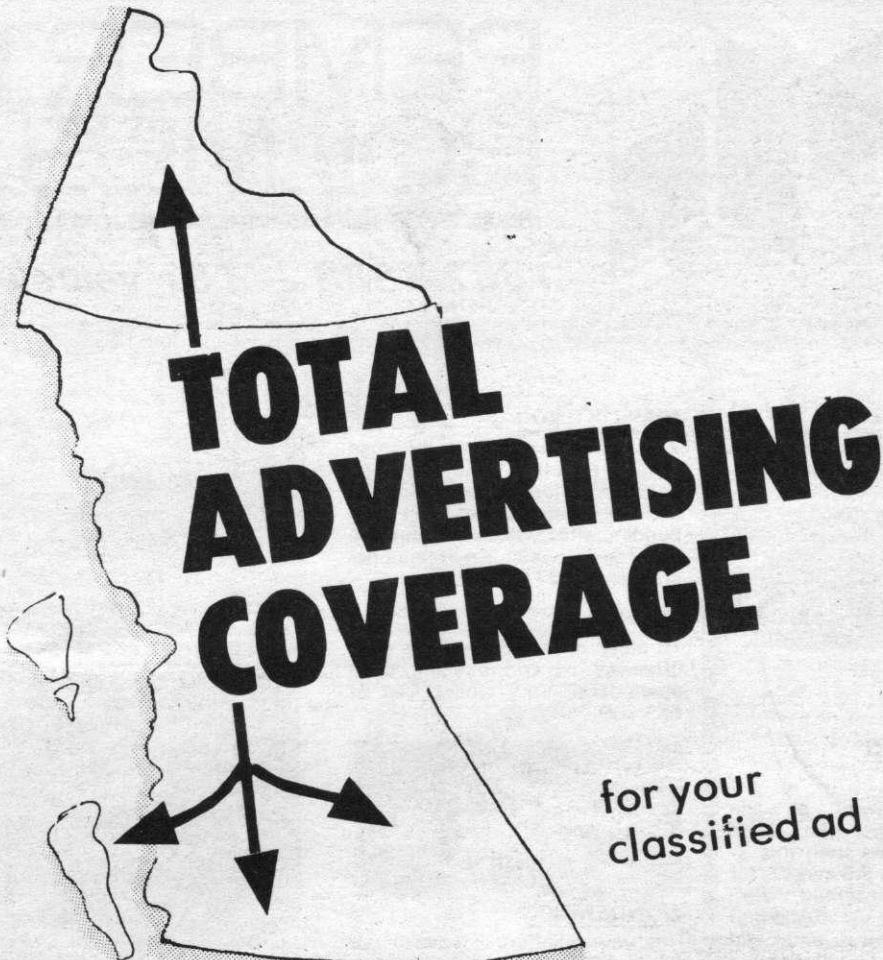
SPENCER FOR HIRE

Oh, go ahead! Take advantage of me.
I'll do your FREE MARKET
EVALUATION and list your house for:
4 3/4%



Please call **JIM SPENCER**
537-5515 or 537-2154 or
Dir. Dial Vic. 656-5554

NRS SALT SPRING REALTY LTD. Box 69, Ganges, B.C.
149 Fulford-Ganges Rd.



TOTAL ADVERTISING COVERAGE

for your classified ad

Your classified ad will appear in more than **70 LEADING NEWSPAPERS** throughout British Columbia and the Yukon ...

BLANKET CLASSIFIEDS 25 WORD AD ONLY
\$ 149⁰⁰

Gulf Islands Driftwood
537-9933

REDUCED TO \$119,000



Quality cement pool, cabana, sauna, sophisticated TV dish are only part of this quality property. Close to Garages.



DENNIS O'HARA
653-4633
537-5537



Box 8, Ganges, B.C. 537-5537

DUNSMUIR ISLAND

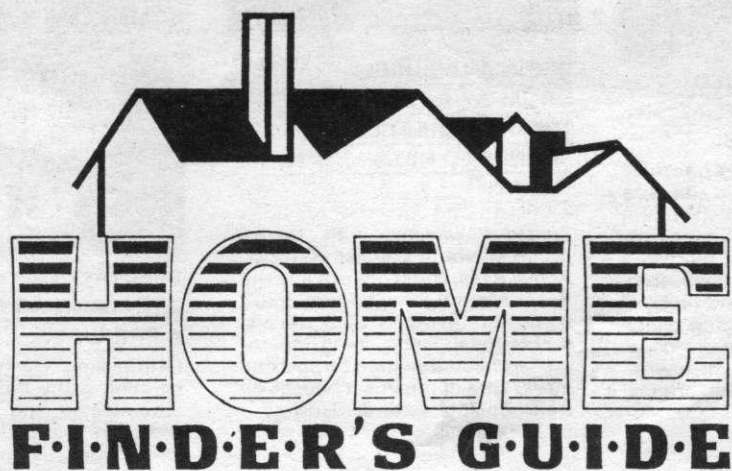


THE MOST AFFORDABLE PRIVATE ISLAND IN THE SOUTHERN GULF

Located on the north side of Ladysmith Harbour, this spectacularly beautiful island has some 3500' of frontage and is about 4 1/2 acres in size. A smaller 1/4 acre islet is also included. The island is well treed and has a lovely white shell beach on the protected moorage side. Close to all the conveniences offered by Ladysmith. Price? Just \$189,500!

Call **DAVID DUKE: 653-4538 or 537-5577**
GULF ISLANDS REALTY LTD., P.O. Box 750, Ganges, B.C.

YOUR GUIDE to Gulf Islands properties





PEMBERTON, HOLMES LTD.

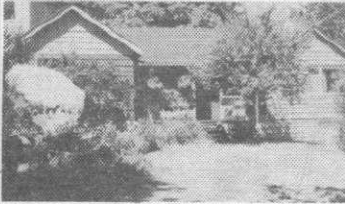
537-5568

P.O. Box 929, Ganges, B.C.
156 Fulford-Ganges Road

1887-1988 — 101 years as your good neighbour! — 1887-1988

FULFORD LIVING

Good level building site in the heart of Fulford Harbour and water are in. Older trailer on property. \$35,000.



NEW LISTING COUNTRY LIVING WITH REVENUE

If you love flowers, a wide selection of fruit trees, and landscaped gardens then this 3-bedroom house on 3.5 acres is for you! A self contained, well established Bed & Breakfast brings a year-round revenue and several small outbuildings will house sheep, chickens and ducks if you so desire. The seasonal pond and creek add to this pastoral setting. This estate offers a little of everything! Don't pass this opportunity \$129,000 MLS.

NEW LISTING MOST FOR THE MONEY

1/2 acre of level nicely treed property. Good sunny area. Only a short walk to beaches. \$15,500.

ONE OF A KIND

7 1/2 acres of incredible view property. Very sunny, gently sloping pasture land. Great investment property. \$110,000 MLS.



DON'T BE DISAPPOINTED BY A 'SOLD' SIGN

Excellent family home with 2500 sq.ft. of living space. Nicely landscaped gardens. Potential duplex. Also ideal for bed & breakfast. Superb ocean view from living room and sundecks. \$95,500.

For further information call
FINN RONNE
537-5568 or 537-4072



A BIG OLD-FASHIONED VERANDA FOR LOVELAZY SUMMER EVENINGS

This refurbished spacious character home done in the 'arts and crafts' tradition (William Morris) sits on 2 ocean view acres. To return it to its 1912 glory, the old woodwork was uncovered; floors were stripped and finished and new wiring, plumbing plus a new roof and gutters were done. Private yet minutes from town .. curl up in front of the original fireplace this fall! \$139,000 mls.

NEW LISTING

7.78 acres just across the road from a beautiful sand and shell beach in Fulford Harbour. Small 2 bedroom cottage. Beautiful high building sites with lots of timber. Good spring water. An exceptional property. \$107,000 MLS.

VIEWS

10 acres of incredible views with driveway in and building sites opened up. Very well priced at \$53,500.



WONDERING?

How you can afford to move to Salt Spring? This property with three rented cabins grossing \$925 per month on over 3 acres with a comfortable owner's residence and 126 ft. of waterfront is how. At \$134,500 this could be what you have been looking for.

RESTAURANT & COMMERCIAL OPPORTUNITY

- Excellent returns
- Includes concrete block building
- 2 BR owner's suite
- 48 seats
- Additional commercial space in building
- Extra commercial zoned lot
- Downtown Chemainus location
- \$495,000 MLS

CATCH 22!

The owner of this 1368 sq.ft. Chalet home is preparing to build a larger home where he can store his heavy equipment. But he can't build until he's sold here. And until then, the equipment and truck are kept at home. So the back yard is a truck depot — for the moment! If you've got the imagination to see the potential of this very nice 2 BR home on a quiet cul de sac in Fulford Harbour village — then I'll buy the topsoil to make the back garden a delight! Chalet style home with massive beamed high ceilings in a good area. Plus a super workshop/garage. Walk to shops and the ferry. Exc. value at \$88,000 MLS.

ALEX REID
537-5568 or 537-9780

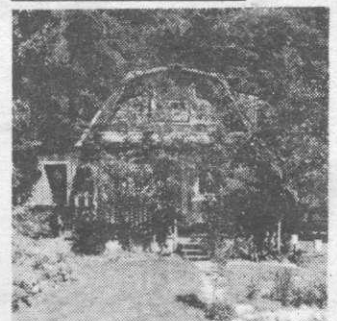


BEGIN A LEISURELY ROOM-BY-ROOM TOUR OF THIS REMARKABLE "HUNDRED HILLS" HOME TODAY!

Spacious rancher with superb ocean views of Ganges Harbour, Active Pass, Outer Islands and the Coast Mountains. There is 3,300 sq.ft. of living on 2 levels, professional landscaping, an in-ground heated swimming pool and more! One of the finest houses on Salt Spring Island. Hurry — \$325,000 mls.



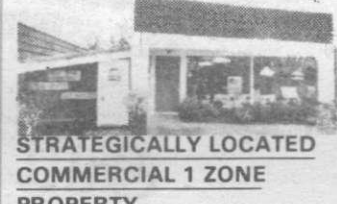
ALDERCROFT FARM



COTTAGE & OVER 50 ACRES

- * 4 bedroom cottage
- * 50.15 acres
- * subdividable
- * large barn
- * good soil
- * partly fenced & cleared
- * seasonal creek, pond
- * southwest view
- * 7 gpm well
- * group purchase or retreat?

ASKING \$265,000 MLS
DAVID WILLIAMS
537-5568 or 537-9510
or 1-384-0230



STRATEGICALLY LOCATED COMMERCIAL 1 ZONE PROPERTY

On McPhillips Ave. lot size 66' x 198'. Almost 1478 sq.ft. of space with 908 sq.ft. on main. Close to Ganges bypass. Adequate space at side of lot will provide access to rear of lot for parking. Existing buildings can easily be expanded to provide for most leasable space. \$129,500 mls.



TAKE IT EASY THIS LABOUR DAY!

Creative placing of windows allows all day sunshine in this year-round vacation home. Nestled in the woods this 2 bdrm wood home is just minutes from swimming, boating and fishing on St. Mary Lake. \$71,900.



SPECTACULAR LAKEVIEW WITH LAND AS PRETTY AS A PARK

Overlooking Cusheon Lake this parking view home has some outbuildings and fenced garden area. See it today — \$75,000 mls.



ANY FARMERS OUT THERE?

This is one of the few remaining original working farms on Salt Spring Island. The upgraded farmhouse is comfortable, and the 17 acres of land are partly in pasture and partly in productive, organic market garden. A new, solidly built pig barn has heated floors and is approved for govt. subsidy, and an enormous, deep pond is licensed for up to 1200 trout. A solid investment for someone who sonders himself a real farmer! A rare find at \$159,000 mls.

VIEWS OVER SANSUM NARROWS

This .77 acre lot is tucked away at the end of a cul-de-sac in sunny Vesuvius. Hydro, piped water, telephone and Cablevision are available, and you can walk to the beach, store, pub or ferry quite easily. On paved road and in top neighbourhood. One of the last of its kind! Just \$27,000 mls.

WILF BANGERT
537-5568 or 537-5692



WANT BREATHING SPACE?

Sweeping seaviews are enjoyed from this large home on private acreage. Would be a perfect for family with live-in help, or suitable for a private clinic or group home. Come and look at the possibilities! \$179,000 mls.



STONE'S THROW TO LAKE

Tastefully converted 2 bdrm. mobile home has lots of decking and an above-ground pool with solar blanket. A stream runs along the northern boundary and the 2 car garage/workshop completes the picture. \$56,000 mls.



THE TIME TO BUY IS NOW!

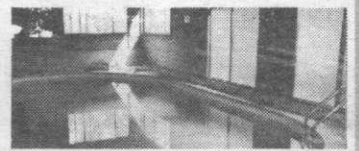
Waterfront home with open plan living and dining. Beams, cedar, skylights and more is tucked away on a secluded dead end. See this 2 bdrm. beauty with its sand and shell beach! \$175,000 mls.

BEAT THE HEAT

Direct access to swimming, fresh water fishing and wind surfing. An astonishing wide south-facing lake view. 3 bdrms, piped water and cable TV. Almost 1 acre of well cared for and clean house and garden. Call **WYNNE DAVIES** 537-5568 or 537-9484 for a chance to see it for yourself.

NEW WATERFRONT LISTING!

1.42 acs. in sunny Vesuvius. Sweeping views from this high bank property over Stuart Channel. Road roughed in to building site. Septic field for 3 BR. home. Approx. 175 ft. of waterfront on Vesuvius Bay. \$125,000.



YEAR ROUND SWIMMING!

Large family home centrally located on 2 1/2 acres with many special features including beautiful indoor pool — Now only \$145,900.



VENDORS ANXIOUS TO RELOCATE

Traditional elegance & maximum privacy are yours in this handsomely appointed custom home in St. Mary's. Enjoy the delightful views of St. Mary's Lake from the master bedroom or distant views of Porlier Pass from LR, DR, kitchen & family room. No stairs to climb! Now only \$139,000.

30 GAL/MINUTE WELL!

Incredible water supply for all your farm or market garden activities! Ideal 5 acres parked out & cleared, sunny & private yet close to village. Considerable development including 2 attractive building sites (home & cottage), driveway roughed in, 2 ponds, etc. Only \$47,000. Bring offers!

ANN FOERSTER
537-5568 or 537-5156

LOTS & ACREAGES:

● Next to Sailing Club, this 1.08 acre gently sloping property has path to ocean. Fruit trees, superb ocean view and deep moorage. Hydro and piped water available. \$109,500 mls.

● All day sun! Great value! Over 5 acres of seclusion and just 5 minutes from Ganges village. Well treed acreage is perfect for hobby farm or hideaway. Zoning RR1. \$21,900.

● Southend 4.97 acres enjoying views of Outer Islands and Mt. Baker. Property has drilled well, hydro and phone at front lot line. \$59,000 mls.

● Acreage with lots of sun and timber! This 3-plus acres has view potential and is easily accessible from road. Close to town and ferries. \$28,500 mls.